

November 5, 2021

To: Columbia Association Board of Directors

(E-Mail: Board.Members.FY22@ColumbiaAssociation.org)

CA Management

From: Janet Evans, Board Chair

The Columbia Association Board of Directors Hybrid Meeting will be held on Thursday, November 11, 2021 beginning at 7:00 p.m.

AGENDA

1.	Call	o Order	5 min.	Page Nos.
	(a)	Announce the procedures being used to conduct the hybrid meeting		
	(b)	Roll Call to determine Directors in attendance		
	(c)	Announce that both audio and video of the meeting are being broadcast. Anyone using the link to the meeting on CA's website will be able to see and hear the proceedings. Timekeeper – Tina Horn		
2.		ouncement of Closed/Special Meetings Held/To Be Held	1 min.	
3.	Appr	oval of Agenda	1 min.	
4.	Verbal Resident Speakout will be available to individuals who submitted the Resident Speakout form on CA's website by the specified due date. Residents may also send written comments to CA's Board of Directors at Board.Members.FY22@ColumbiaAssociation.org. Please note that, due to time constraints, it may be necessary to limit the number of people at Verbal Resident Speakout.			
5.		sent Agenda	1 min.	
	(a)	Approval of Minutes – October 28, 2021 BOD Meeting		3 – 6
	(b)	Approval of Changes to the Audit Committee Charter		7 – 11
6.	Boar	d Votes – None		
7.		d Discussion	105 min.	
	(a)	Briefing on Project Examining Climate Vulnerability of Columbia	(15 min.)	12 – 30
	(b)	FY 2023 Budget	(60 min.)	31 – 128
•	©	Update on President/CEO Goals and Objectives	(30 min.)	
8.		stions Only	20 min.	400 400
	(a)	Most Recent Development Tracker		129 – 139
	(b)	Community Operations Update		140 – 156
	© (I)	Pre-Filed Legislation		157 - 158
	(d)	Board Priority Review		
	(e)	Tracking Forms		
		(i) Board Requests		159
_	_	(ii) Resident Requests		160
9.		osed New Topics	5 min.	
10.	Chair's Remarks		3 min.	
11.	Adjournment – Anticipated Ending Time: Approximately 10:00 p.m.			

Upcoming Scheduled Hybrid Meeting

Thursday, December 9, 2021 – Board of Directors Meeting – Beginning at 7:00 p.m.

CA Mission Statement

Engage our diverse community, cultivate a unique sense of place, and enhance quality of life

CA Vision Statement

CA creates and supports solutions to meet the evolving needs of a dynamic and inclusive community.

Draft Minutes of the BOARD OF DIRECTORS MEETING Held October 28, 2021

To be Approved November 11, 2021

A hybrid (virtual and in-person) meeting of Columbia Association's Board of Directors was held on Thursday, October 28, 2021. Present were Chair Janet Evans, Vice Chair Virginia Thomas, and members Dick Boulton, CA President/CEO Lakey Boyd, Jessamine Duvall, Lin Eagan, Eric Greenberg, Christine (Tina) Horn, Andrew Stack, Ashley Vaughan, and Shari Zaret. Also in attendance was CA Senior Vice President Susan Krabbe.

- **1. Call to Order**: The Board of Directors Meeting was called to order at 7:00 p.m. by Chairperson Janet Evans.
 - (a) The meeting was being held in a hybrid format, both virtually and in-person at the CA Headquarters.
 - (b) Ms. Evans took roll of the directors in attendance.
 - (c) All attendees and listeners/viewers were reminded that the meeting was being live-streamed and being recorded with links available on the CA website.
 - (d) The Timekeeper was Ms. Duvall.

2. Announcement of Closed/Special Meetings Held/To Be Held

The **Audit Committee** held a closed meeting on September 20, 2021. Members present were James Young, Dick Boulton, Janet Evans, and Andrew Stack. The vote to close the meeting was 4-0-0.

 The closed meeting was authorized under the Maryland Homeowners Association Act, Md. Code, Real Property §11B-111(4)(i) Discussion of matters pertaining to employees and personnel, and (iv), Consultation with staff personnel, consultants, attorneys, board members or other persons in connection with pending or potential litigation or other legal matters. The meeting was closed from 7:39 p.m. until 9:06 p.m. for review of several internal audit reports.

The **Risk Management Committee** held a closed virtual meeting on September 23, 2021. Members present were Lakey Boyd, Jessamine Duvall, Tina Horn, and Susan Krabbe. The vote to close the meeting was 4-0-0.

The closed meeting was authorized under the Maryland Homeowners Association Act, Md. Code, Real Property §11B-111(4)(iv), Consultation with staff personnel, consultants, attorneys, board members or other persons in connection with pending or potential litigation or other legal matters. The meeting was closed from 6:30 p.m. until 6:55 p.m. to discuss the general liability self-insurance program and active claims.

CA's **Board of Directors** held a closed virtual meeting on September 23, 2021. Members present were Chairperson Janet Evans, Vice Chair Virginia Thomas, Dick Boulton, Lakey Boyd, Jessamine Duvall, Lin Eagan, Tina Horn, Andrew Stack (not involved in vote to close), and Shari Zaret. The vote to close the meeting was 7-0-0.

The closed meeting was authorized under the Maryland Homeowners Association Act, Md. Code, Real Property §11B-111(4)(iv), Consultation with staff personnel, consultants, attorneys, board members or other persons in connection with pending or potential litigation or other legal matters. The meeting was closed from 8:52 p.m. until an unindicated closing time to vote about policy for ethics policy procedure and to review Symphony Woods Subcommittee Report.

The **Architectural Resource Committee** held a closed virtual meeting on October 11, 2021. Members present were Deb Bach, Susan Sloan, Ed Gordon, and Devora Wilkinson. The vote to close the meeting was 4-0-0.

 The closed meeting was authorized under the Maryland Homeowners Association Act, Md. Code, Real Property \$11B-111(4)(iv), Consultation with staff personnel, consultants, attorneys, board members or other persons in connection with pending or potential litigation or other legal matters. The meeting was closed from 1:03 p.m. until 2:09 p.m. to discuss new and ongoing covenant cases.

CA's **Board of Directors** held a closed virtual meeting on October 21, 2021. Members present were Chairperson Janet Evans, Vice Chair Virginia Thomas, Lakey Boyd, Jessamine Duvall, Lin Eagan, Eric Greenberg, Tina Horn, and Ashley Vaughan. The vote to close the meeting was 7-0-0.

The closed meeting was authorized under the Maryland Homeowners Association Act, Md. Code, Real Property §11B-111(4)(iv), Consultation with staff personnel, consultants, attorneys, board members or other persons in connection with pending or potential litigation or other legal matters. The meeting was closed from 7:02 p.m. until 9:42 p.m. to review Symphony of Lights Settlement Negotiations.

3. Approval of Agenda

Ms. Evans indicated an agenda amendment. Section 5(b) Easement Request – Lornwood Daycare Parking and Access is moved to Section 6 Board Votes.

<u>Action</u>: Ms. Thomas moved to approve the amended agenda. Ms. Eagan seconded the motion, which passed unanimously, 10-0-0.

For: Messrs. Boulton, Greenberg, and Stack, and Mmes. Duvall, Eagan, Evans, Horn, Thomas, Vaughan, and

73 Zaret74 Again

Against: None Abstain: None

4. Verbal Resident Speakout

 (a) Amy Bennett – Elmwood Stream Restoration Project in Long Reach

(b) Claudia Pak – did not attend meeting

(c) Leah Saliter – did not attend meeting

(d) Alex Hekimian – Observations about FY 2023 Budget Scenario 3, tabled by Ms. Evans until covered by the Board in 7(b) First Discussion of Scenarios – FY 2023 Budget.

(e) David Weeks – Haiti Sister City Committee

(f) Shuang Zhou – Columbia – Liyang Sister City Committee

 (g) Alex Garza – Merriweather Lake House Hotel Federal PPP loans received for workers

(h) Jill Christianson – Luminus Network for New Americans, services for immigrants

(i) Denee Barr (arrived later to virtual meeting, spoke after Section 8) – Support of Columbia Sister Cities Programs

(j) Jeannett Jackman – did not attend meeting

5. Consent Agenda

(a) Approval of Minutes – September 23, 2021 Board Meeting - Approved by consent

6. Board Votes

(a) Easement Request – Lornwood Daycare Parking and Access

Action: Ms. Thomas moved to accept the Lornwood Daycare Parking and Access Easement, with a change to the fourth paragraph: "The easement will terminate if and when the current use of the granted property ceases to be for a Maryland-licensed daycare center." Mr. Stack seconded the motion, which passed unanimously, 10-0-0.

For: Messrs. Boulton, Greenberg, and Stack, and Mmes. Duvall, Eagan, Evans, McCord, Thomas, Vaughan, and Zaret

Against: None Abstain: None

7. Board Discussion

(a) Appointment of New Board Members to Committees

Mr. Greenberg was appointed to the Audit Committee and named as Board Member Liaison to the Aquatics Advisory Committees. Ms. Vaughan was appointed to the Risk Management Committee. Ms. Thomas was named Board Member Liaison to the Senior Advisory Committee. The Board Operations Committee will include Ms. Horn as a Board member at the November 29, 2021 meeting and Mr. Boulton as a Board member at the February 28, 2022 meeting.

(b) First Discussion of Scenarios – FY 2023 Budget

Ms. Boyd, Ms. Krabbe, and Mr. Burns presented Scenario Test Cases for the FY 2023 Budget. This process is to engage the community more directly and earlier, offering the CA Board more flexibility over key variables. These test cases are a collection of details to get more vision into operations; a reorganization of line items in different ways; and assumptions of estimates pertaining to elements of the scenarios. There is online availability for community feedback and a virtual meeting on November 4, 2021, as part of this process.

8. Questions Only

- (a) President's Report Provided in writing
- (b) Report from the CA Representatives to the Inner Arbor Trust Board of Directors Provided in writing
- (c) Tracking Forms
 - (i) Board Requests
 - 1) Mr. Stack Impact upon CA if the Complete Streets Design Manual is approved
 - 2) Mr. Stack Impact upon CA of Howard County Council bills re: preserving the tree canopy and specimen trees
 - 3) CA BOD Impact upon CA if Howard County increases the minimum wage
 - 4) CA BOD Sheraton/Lake Kittamaqundi Pathway Connection Easement Request
 - (ii) Resident Requests No changes
- (d) Board Priority Review Not discussed

Note: Resident Speakout speaker Denee Barr spoke at this time.

9. Proposed New Topics

Ms. Horn will coordinate a BOD group tour of Undesign the Red Line, a Howard County Library exhibit.

10. Chair's Remarks

Ms. Evans thanked Ms. Krabbe, Ms. Eagan, and all who have contributed to the budget with the depth of

understanding this version offers. She will send out a link to the Board for additional evaluation of the budget. The

next meeting will be November, 11, 2021 and it will serve as the only November meeting. She also reminded the Board that Ms. Boyd's mid-year review will be coming up in November; it will be done online, ultimately in aggregate fashion, and is due by mid-November. The next packet for the Board will be posted November 5, 2021. 11. Adjournment **Action:** Motion to adjourn was moved by Mr. Stack, seconded by Ms. Horn, and passed unanimously, For: Messrs. Boulton, Greenberg, and Stack, and Mmes. Duvall, Eagan, Evans, McCord, Thomas, Vaughan, and Zaret Against: None Abstain: None The meeting was adjourned at 9:38 p.m. Respectfully submitted, **Bonnie Butler** Recording Secretary



COMMITTEE RECOMMENDATIONS TO BOARD

Date:	November 2, 2021			
То:	Columbia Association Board of Directors			
From:	James Young, Audit Committee Chair			
Subject:	Audit Committee Charter Revisions			
Issue: 20, 2021, com were last mad	The Audit Committee reviews its charter annually. At its meeting held September mittee members voted to recommend two modifications to the charter. Revisions e in 2019.			
<u>Discussion:</u> The Audit Committee recommends modifying the charter to state that 1) the term of the Chair and Vice Chair is in effect until the date of the next election for those positions (instead of the end of the current fiscal year) and 2) the committee will provide copies of the annual financial statements and footnotes to the Board of Directors after the committee's review. See the attached charter with the proposed changes (in red).				
Recommenda	tion of Committee:			
By a vote of <u>4</u> _ For <u>0</u> _ Opposed <u>0</u> _ Abstain				
Has no	recommendation.			
	nmends the following action be taken or motion be approved by the CA Board of ors in regards to the issue described above.			
<u>Justification for Recommendation:</u> Amendment #1 eliminates a vacancy in the chair position at the start of each fiscal year. Amendment #2 clarifies a process that is already in place. See the attached charter with the proposed changes (in red).				
Motion: The recommendation must be written in the form of a motion or resolution.				
The Audit Committee recommends that the Board of Directors approve the Audit Committee Charter as amended.				

Additional Action recommended by committee in lieu of motion or in addition to motion: none.



Audit Committee Charter

I. Purpose:

The purpose of the Audit Committee is to assist the Board of Directors in fulfilling its oversight responsibilities for the financial reporting process, the system of internal control, the audit process, and the ethics program.

II. Authority:

In carrying out its responsibilities, subject to the limitations stated below, the Audit Committee will have unrestricted access to:

- Communicate with management.
- Review relevant information it considers necessary to fulfill its duties, subject to accountability for the safeguarding of such documents.

In the case of information and communications which are protected by the attorney-client privilege or are otherwise legally recognized as privileged information or communications, the Audit Committee shall not disclose such communications or information to anyone other than the Board of Directors, President/CEO, Vice President/Chief Financial Officer, Director of Audit and Advisory Services, General Counsel, or to any party outside of Columbia Association unless the Board has voted to waive the privilege.

The General Counsel may determine that certain highly confidential information should not be disclosed to the Audit Committee because doing so would create a significant business risk. In such cases, the General Counsel will explain to the Committee why the information should not be provided. If necessary, the Committee will meet with the General Counsel to discuss alternatives to meet the need for the requested information and/or to clarify why the information is critical to discharging the Committee's responsibilities. If the General Counsel and Audit Committee are unable to reach an agreement about disclosure of the requested information, the Audit Committee will bring the matter to the Columbia Association Board of Directors for resolution on the date of the next regularly scheduled Board meeting.

The Audit Committee may engage independent counsel and/or other advisors it deems necessary to carry out its duties.

III. Composition:

The Audit Committee is to be comprised of at least three voting members as follows:

- Financial experts: Two Committee members appointed by the Columbia Association Board of Directors shall be community members meeting the criteria of a "financial expert" as described by the Sarbanes Oxley Act of 2002. The community members will initially serve three year terms (beginning in alternating years), and continuance will be reviewed annually thereafter. However, they serve at the pleasure of the Board and may be removed from the Committee's membership by the Board. The Chair and Vice Chair of the Committee shall serve until the end of their terms or until successors are elected, whichever is later.
 - Board of Directors: Three Committee members will be independent, non-management members of Columbia Association's Board of Directors. It is strongly preferred that any Board member(s) with financial expertise serve on the Audit Committee. In addition, at least one of the Board Committee members should remain consistent from year to year.
 - The position of Committee chair or vice chair will be held by one of the Board members.
 - A majority of the Committee's membership, with at least two of them being Board members, is required to be present at a meeting to constitute a quorum.
 - Each member shall have one vote. A vote of the majority of the quorum present at a meeting shall be sufficient to constitute action upon a matter that properly comes before a meeting.

IV. Duties and Responsibilities:

A. External Audit

- Recommend to the Board the appointment and discharge of the external auditors. Review and confirm the independence of the external auditors before finalizing the recommendation by obtaining statements from the auditors on relationships between the auditors and Columbia Association, including non-audit services.
- Review external audit fees and engagement letters.
- Review the external auditors' proposed audit scope and approach, including coordination of audit effort with Audit and Advisory Services.
- Review with management and the external auditors the results of the audit, including any difficulties encountered.
- Review the annual financial statements and footnotes with the
 external auditors and management and consider whether they are
 complete and consistent with information known to the Committee
 members and reflect appropriate accounting principles. Provide
 the annual financial statements and footnotes to the Board.

- Review significant accounting and reporting issues, including complex or unusual transactions and highly judgmental areas, and recent professional and regulatory pronouncements, and understand their impact on the financial statements.
- Review with the external auditors and management all matters required to be communicated to the Committee under Generally Accepted Auditing Standards (i.e. management letter, internal control weaknesses, audit adjustments, any disagreements with management, etc.). Resolve any disagreements between management and the external auditors.
- Review the results of other external/investigative audits (i.e. report findings, recommendations, observations, etc.).
- If necessary, meet separately with the external auditors to discuss any matters that the Committee or auditors believe should be discussed privately.
- Ensure that the audit engagement partners are rotated every five years.

B. Audit and Advisory Services

- Obtain and review reports on significant audit findings and recommendations, together with management's responses.
- Review and recommend changes to the Office of Audit and Advisory Service's Charter.
- Review and approve the Audit Plan.
- Review the Office of Audit and Advisory Services' performance relative to its audit plan.
- Meet on a quarterly basis (or as considered necessary) with the Office of Audit and Advisory Services and President/CEO. All Committee members are expected to attend each meeting in person or via teleconference.

C. Internal Control and Other Responsibilities

- Consider the effectiveness of the organization's controls surrounding accounting, financial reporting, operations and information technology.
- Understand the scope of the Office of Audit and Advisory Services' and external auditors' review of internal control over financial reporting.
- Review and provide to the Board the quarterly financial statements.
- Review and provide to the Board the quarterly Financial Report.
- Regularly report to the Board of Directors about Audit Committee activities, issues, and related recommendations.
- Monitor Columbia Association's ethics program.
- Provide an open avenue of communication between Audit and Advisory Services, the external auditors, and the Board of Directors.

- Review and recommend for approval the annual IRS Form 990
 (Return of Organization Exempt From Income Tax) and IRS Form 990T (Exempt Organization Business Income Tax Return) before it is filed with the IRS.
- Review and assess the adequacy of the Audit Committee Charter annually, requesting Board approval for proposed changes.
- If necessary, meet separately with the Director of Audit and Advisory Services to discuss any matters that the Committee or the Director of Audit and Advisory Services believes should be discussed privately.
- Confirm annually that all responsibilities outlined in this charter have been carried out.
- Review the Office of Audit and Advisory Services' compliance with the Institute of Internal Auditor's *International Standards for the Professional Practice of Internal Auditing*.

V. Closed Meetings

In the event that the Audit Committee holds a meeting in closed session for one of the purposes enumerated in Section 11B-111(4) of the Maryland Homeowners Association Act ("HOA"), the Chairperson of the Committee shall report such closed session to the Chairperson of the Board in a writing that provides (a) the date of the closed meeting, (b) the approximate beginning and ending times of the meeting, (c) the record of the vote of each Committee member by which the meeting was closed, (d) the specific section number of the HOA pursuant to which the meeting was closed (which may be one or more of HOA section 11B-111(4) (i) through (viii)), and (e) a brief statement as to why the meeting was closed. Such report must be provided to the Chairperson of the Board in time for the next Board meeting following the Committee meeting.

Audit Committee Chair	Date	
Audit Committee Vice Chair	Date	
Audit Committee Member	Date	
Audit Committee Member	Date	
Audit Committee Member	Date	

Reviewed by Columbia Association's Audit Committee on <u>September 20, 2021</u>. Approved by Columbia Association's Board of Directors on <u>November 11, 2021</u>.





Climate Vulnerability Assessment



Project Background

- Technical support and analysis to develop an assessment that identifies potential climate change impacts in Columbia, Maryland.
- Analysis of these impacts' effects on CA's infrastructure.
- Prioritization of vulnerabilities and preliminary guidance on mitigation measures.



Climate Vulnerability Assessment

- Existing and future impacts related to increased precipitation and extreme temperatures
- Assessment analyzed how vulnerable CA's assets may be to these hazards in the future.
- Preliminary guidance on mitigation measures for at-risk assets and outreach tools were provided to help inform both CA and the community.





Climate Vulnerability Assessment

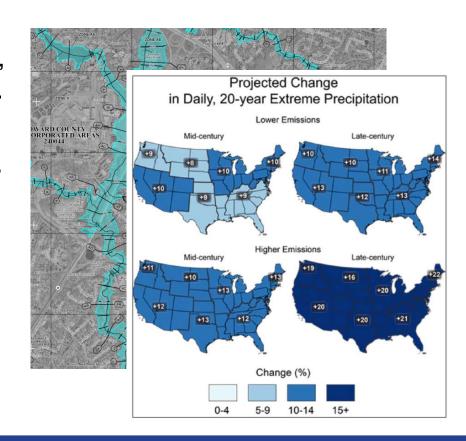
Methodology is informed by the U.S. Climate Resilient Toolkit's "5 Steps to Resilience:"

- 1. Explore Hazards
- 2. Assess Vulnerability and Risk
- 3. Investigate Options
- 4. Prioritize and Plan
- 5. Take Action



Precipitation and Flooding

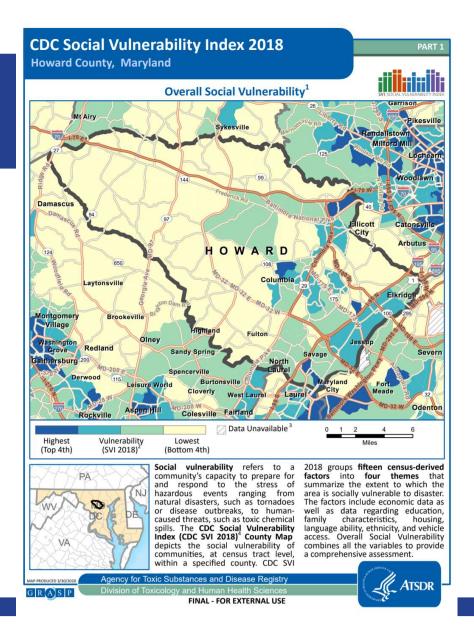
- The assessment evaluated flooding risk, including the impacts of climate change.
- The flooding conditions consider future conditions, such as increases in rainfall.
- 2D rain on grid model has been developed to be updated in the future, as newest scientific projections related to precipitation increases for Maryland are released.





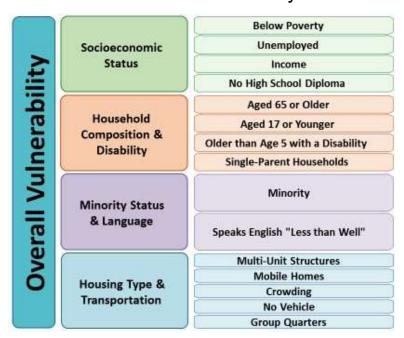
Extreme Temperature

- The vulnerability assessment evaluated heat risk, including the impacts of climate change.
- Focus on impact to the community's health.
- Also considered green stormwater management practices.



Socially Vulnerable Populations

CDC/ATSDR Social Vulnerability Index



American Community Survey (ACS), Census Tract Level 2014-2018 (5-year) data for the following estimates:



Engagement

- State Hazard Mitigation Officer and State NFIP Coordinator
- Howard County Master Plan Update
- Howard County Environmental Sustainability Sub-Committee
- Climate Change and Sustainability Advisory Committee
- Maryland Hydrology Panel Member
- Howard County Stormwater Management Division Coordination
- Stakeholder Feedback Gathering Tool

Assets Examined

- Golf Courses
- Pathways
- Pathway Bridges
- Tot Lots
- Stormwater Management Facility
- Pools
- Community/Neighborhood Centers
- Fitness Centers
- Ice Rink
- Public Works / Maintenance Facilities
- Sports Park
- Age-Restricted Housing
- Assisted living and long-term care facilities
- Shelters/Red Cross facilities



Climate Vulnerability Assessment

Current or Future Exposure to Climate Hazards

Yes	Medium Risk	High Risk
No	Low Risk	Medium Risk
	No	Yes

Serves a vulnerable population; OR serves an emergency need; OR Infrastructure has a history of flooding or drainage complaints; OR facility is outside (extreme temperature)

RELATIVE RISK

Low Risk: Minimal impacts from climate hazards related to extreme temperature and flooding.

Medium Risk: Moderate impacts from climate hazards related to extreme temperature and flooding.

High Risk: High impacts from climate hazards related to extreme temperature and flooding.

Assessment Results

- Overall, Columbia is well positioned.
- Over 550 assets were evaluated.
- Approximately 4% of assets evaluated were at high risk for future flooding. All were foot bridges or playgrounds.
- Approximately 5% of assets were at high risk for extreme temperatures.
 These include bridges, playgrounds, a sports/skate park, and a dog park.
- Nine assets were at high risk for both future flooding and extreme temperature.





ф ...

Introduction Climate Hazards Vulnerability & Risk Next Steps

Background

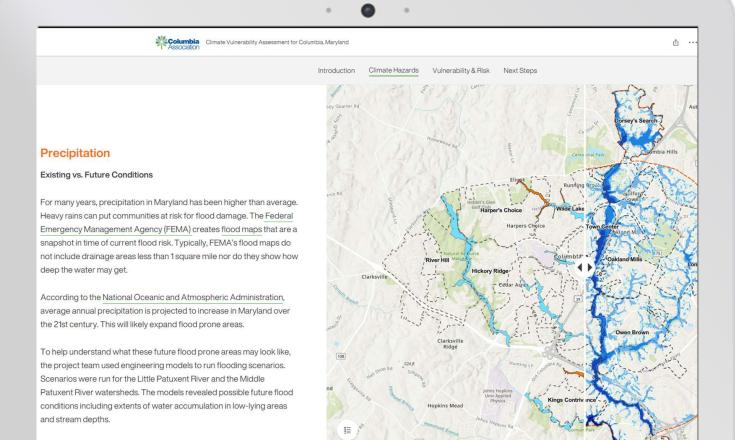
Maryland's climate is changing. Average temperatures have gone up over 1.5°F in the last century and are projected to continue rising in the coming decades. Marylanders can expect more intense $\,$ heat waves, rainfall, and higher flood risk.





The Columbia association (CA) recognizes this challenge. We have worked with industry $professionals \,to\,create\,a\,climate\,vulnerability\,assessment.\,This\,assessment\,uses\,data\,and\,climate$ predictions to identify areas in our community that may be vulnerable.

Marylanders can expect more intense heat waves, rainfall, and higher flood risk



Extreme Temperatures

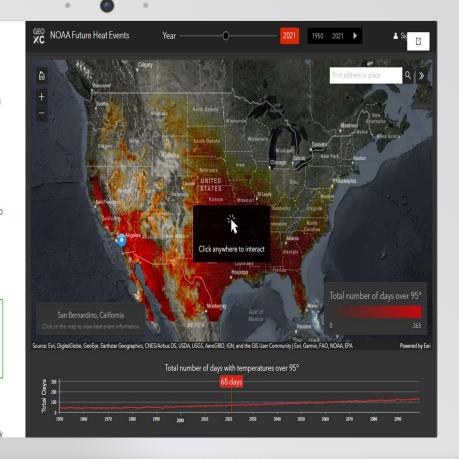
Existing vs. Future Conditions

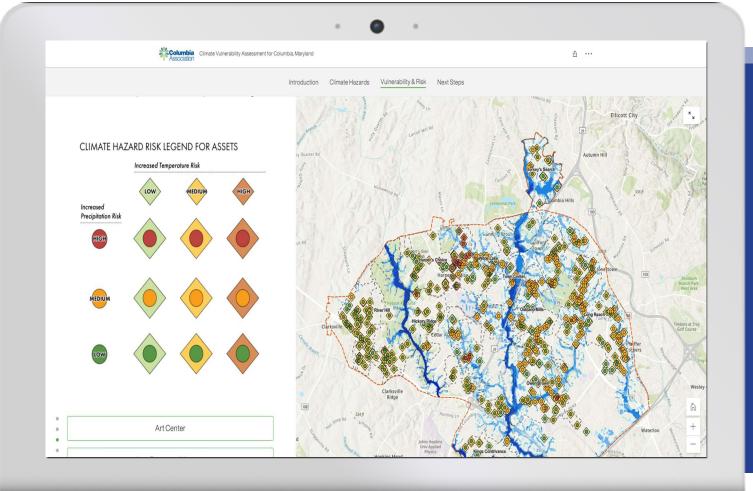
The past two decades have been the warmest on record in Maryland with recorded extreme heat events occurring in Howard County during this time. However, the Howard County Hazard Mitigation Plan describes extreme heat events as only "moderately disruptive to life in the planning area."

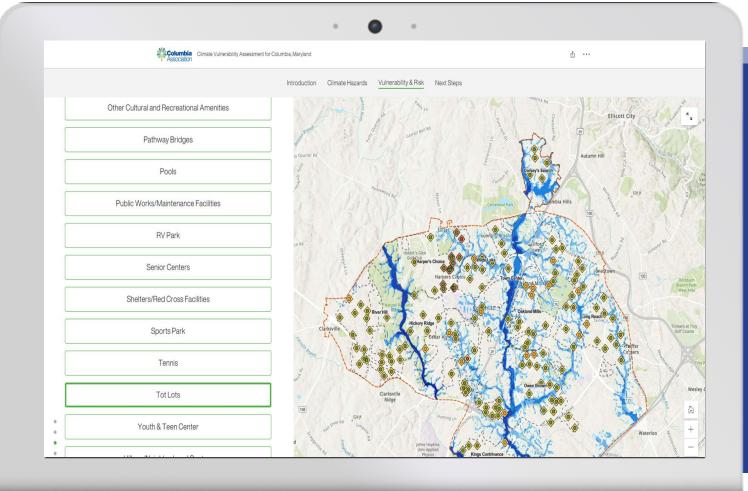
Future predictions vary in how much average temperatures may rise. However, global models, regional models, and models of the Chesapeake Bay Watershed all agree that temperatures will continue to increase. This may impact aquatic health, rural industries, tourism, infrastructure, and human health, especially in urban areas and in socially vulnerable populations.

Global models, regional models and models of the Chesapeake Bay Watershed all agree temperatures will continue to rise.

- Click anywhere on the Esri's NOAA Future Heat Events website to the
- right to view current and future heat events for Columbia. To begin, click







Engagement

- Story map
- Final report
- Outreach materials
- Meeting support

CLIMATE VULNERABILITY ASSESSMENT





Maryland's climate is changing. Average temperatures have gone up over 1.5°F in the last century. Temperatures are expected to continue rising in the coming decades. Marylanders can expect more intense heat waves, rainfall, and higher flood risk.

Recognizing this challenge, the Columbia Association (CA) worked with industry professionals to create a Climate Vulnerability Assessment. This assessment uses data and climate predictions to identify areas that may be vulnerable to a changing climate.



than average. It's likely to continue increasing over the 21st century.

By the end of this average temperatures may increase almost 14°F above mid-20th century temperatures

THE PROCESS

The assessment looked at future increased precipitation, flooding, and extreme temperatures. It also considered extreme weather that may occur. The project team looked at how these hazards may pose risks to CA's assets and Columbia's vulnerable populations.

The project team inventoried and reviewed over 30 existing data sources and involved state, county, and community partners. The project team performed future precipitation and flood modeling and completed a qualitative analysis to assess the available information on extreme temperatures. A web tool gathered input from village boards, volunteer committees, and CA staff.

GLOSSARY OF TERMS





The Language of Climate Change

The Climate Vulnerability Assessment included some terms that may be unfamiliar to the average reader. To promote understanding of the assessment, a glossary of terms has been collected1.

Adaptation: The process of adjusting to new (climate) conditions in order to reduce risks to valued assets.

Assets: People, resources, ecosystems, infrastructure, and the services they provide. Assets are the tangible and intangible things people or communities value.

Climate Change: A change in global or regional climate patterns, in particular a change apparent from the mid to late 20th century onwards and attributed largely to the increased levels of atmospheric carbon dioxide produced by the use of

Exposure: The presence of people, assets, and ecosystems in places where they could be adversely affected by hazards. The location, attributes, and value of assets that are important to communities (people, buildings, factories, farmland, etc.) Hazard: An event or condition that may cause injury, illness, or death to people or damage to assets.2

Hazard Mitigation: Sustained actions taken to reduce or eliminate long-term risk to life and property from hazards.

Impacts: Effects on natural and human systems that result from hazards.

Projections: Potential future climate conditions calculated by computer-based models of the Earth system. Projections are based on sets of assumptions about the future (scenarios) that may or may not be realized

Social Vulnerability: The characteristics of a person or group that affect "their capacity to anticipate, cope with, resist, and recover from the impact" of a discrete and identifiable disaster in nature or society. A person's vulnerability to disaster is influenced by many factors. The following six categories are among the most commonly accepted: socioeconomic status, age, gender, race and ethnicity, English language proficiency, and medical issues and disability

Resilience: The capacity of a community, business, or natural environment to prevent, withstand, respond to, and

Risk: The potential for negative consequences where something of value is at stake. In the context of the assessment of climate impacts, the term risk is often used to refer to the potential for adverse consequences of a climate-related hazard. Uncertainty: A state of incomplete knowledge. Uncertainty about future climate arises from the complexity of the climate system and the ability of models to represent it, as well as the inability to predict the decisions that society will make.

Weather: Short term atmospheric conditions

Vulnerability: The likelihood that assets will be damaged/destroyed/affected when exposed to a hazard.

¹ Terms Defined by the U.S. Climate Resilience Toolkit Unless Otherwise Noted.

² Federal Emergency Management Agency, 2013. Local Mitigation Planning Handbook. www.fema.gov/sites/default/files/2020-06/fema-local-mitigation-planning-handbook. 03-2013.pdf

Senters for Disease Control and Prevention, 2015. Planning for an Emergency: Strategies for Identifying and Engaging At-Rink Groups. A guidance document for Emergency Managers: First edition. Atlanta, GA. https://stacks.cdc.gov/view/cdc/32996

Next Steps

- Additional analysis
- Educational programs
- Maintenance projects
- Nature-based solutions
- Review and update to policies, guidelines, and covenants
- Structure-based projects
- Projects identified by existing plans





BOARD OF DIRECTORS WORK SESSION FY 2023 PRE-BUDGET SCENARIO TEST CASES

Thursday, October 28, 2021

1	Introduction
2	Organization Summary
3	Community Programs & Services
4	Community Operations
5	Communications & Marketing
6	Office of the President
7	Administrative Services
8	Board of Directors
9	Village Community Associations
10	Proposed Capital Budget
11	Cash Flow Summary
12	Other Reports





BACKGROUND

Columbia Association's budget process is different this year.

Why is the budget process different this year?

- To engage the community more directly and earlier in the budget process.
- To give the CA Board more flexibility over key variables throughout the process.

How does this budget process differ from previous years?

- Variables such as the annual charge rate and cap and the operating budget "bottom line" parameter were not set by the CA Board as the starting point to enable the community input to more fully inform those key factors.
- The "pre-budget" materials are based on three scenario test cases selected by the CA Board in July (more on that below).
- Stakeholder input will be solicited online through simple interactive exercises around prioritization and ranking.

SCENARIO TEST CASES

In July 2021, the CA Board held a specially-called work session to focus on budget and determined that the following three scenarios would be developed as test cases for FY 2023 pre-budget community consideration.

Scenario I

Keep CA's existing array of programs, services, and facilities (basically CA operations as usual).

Scenario II

- Have all "paying" programs/services, with the exception of Outdoor Pools, cover their operating costs EXCLUDING fixed costs and administrative allocations.
- Report clearly the amount of annual charge subsidy required to cover the operating cost of Outdoor Pools.
- "Paying" programs/services were defined as those programs and services that charge community members for participating.



Scenario III

- Have all "paying" programs/services, with the exception of Outdoor Pools, cover their operating costs AND fixed costs and administrative allocations.
- Provide free access for residents to Outdoor Pools.
- Report clearly the amount of annual charge subsidy required to cover the operating cost of Outdoor Pools with free access for residents.
- "Paying" programs/services were defined as those programs and services that charge community members for participating.

HOW TO USE THIS BOOK

The scenario test cases required CA staff to make a number of assumptions; to set up new "buckets" and shift expenses to those new buckets to align with an updated organizational structure AND community priorities. While some pages may be familiar, many will be new and a brief orientation may be helpful.

First, read through the overview (**Tab 1**), to get a sense of the content, the structure and the major assumptions.

Next, start with the big picture (Tab 2) --

- The stacked graphs show the income/sources and spending/uses of funds by department for each scenario.
- Right behind them is a summary of the annual charge income, rate and cap.
- Following that is the CA-wide statement of activities ("p&l") that compares each test case with the FY22 estimate.

Use these three items to evaluate the impact of the three test case assumptions on the entire organization.

Tabs 3 through 9 provide the comparative statements of activities for each department and the major programs and facilities within them. Use these to drill down into the departments to see the effect of the scenario assumptions on any individual program.

Tab 10 includes the FY23 draft capital budget projects for Categories I and II, with comprehensive information for each one. Use this information to review proposed capital projects in light of the Board-approved strategic plan and your assessment of community values.



Tab 11 provides CA-wide summaries of cash flows for the three scenarios and several previous fiscal years for context on the cash impact of the test case assumptions.

Tab 12 includes the input received from the village community associations (VCAs). Review the charts to get a sense of the rankings and priority order for the three VCAs that provided the input in the requested format. A summary of the requests received in a narrative format is also included.

KEY ASSUMPTIONS

SPECIAL NOTE: On October 7, 2021, legislation was pre-filed that would increase the minimum wage in Howard County above the State of Maryland levels, beginning January 1, 2022. CA staff is in process of refining analyses to estimate the impact on CA. CA staff will report on the preliminary projected impact on the FY23 budget of the minimum wage increase, including wage compression and wage-related taxes and benefits, in early November 2021. The timing of this announcement did not allow for analysis and inclusion in these FY23 scenario test cases.

Annual Charge Rate and Cap

Test Case	Annual Charge Rate	Annual Charge Cap
Current / FY22	\$0.68	3.5%
Scenario I	\$0.68	3.5%
Scenario II	\$0.68	3.5%
Scenario III	\$0.74	3.5%

Columbia Association's maximum allowable annual charge rate is \$0.75 based on CA's founding document (Deed, Agreement and Declaration of Covenants, Easements, Charges and Liens).



EXPENSE CATEGORIES

Changeable Expenses

- Expenses incurred to provide programs or services that may be necessary but will vary depending on the size and/or duration of the program
- Not required by a commitment, such as a lease or contract, or necessary to maintain CA buildings, open space, core functions (annual charge) and organizational leadership and communications

Fixed and Administrative Expenses

Expenses incurred to:

- Bill and collect the annual charge
- Maintain CA natural open space; parks, playgrounds and play areas, facilities services and sustainability activities at FY 2022 levels
- Provide organizational leadership, audits, administrative processes, insurance and taxes, legal counsel and communications related to these activities
- Minimally maintain Community Programs and Services buildings (fitness clubs, pools, Art Center, Teen Center, etc.)
- Maintain village buildings (utilities, repairs & maintenance, etc.) at FY 2022 levels.
- Support the village community associations (the annual charge share, operating expenses including legal fees, insurance, taxes, interest and depreciation).



MAJOR ASSUMPTIONS BY DEPARTMENT

	Scenario I	Scenario II	Scenario III
Community Programs & Services	 Opens all 23 outdoor pools with full season of swim meets for CNSL Assumes a 3-5% increase in membership rates and 8% growth in total members for FY23 over FY22 Pre-COVID facility hours for Columbia Athletic Club and Columbia Gym Art Center will operate at 75% of pre-COVID capacity for classes and 50% for gallery shows School Age Services will open all sites with 30 children at each AM and PM session Youth and Teen drop-in programming resumes year-round 	Same as Scenario I	 Assumes additional lifeguards, pool managers and security guards to accommodate projected increased usage Assumes 58% reduction in Play membership income and 33% reduction in Fit&Play membership income Membership decrease would impact multiple CA facilities Annual charge increase required for all property owners
Community Operations	 Full return to pre-COVID positions Non-personnel expenses at pre-COVID levels Aquatic vegetation harvesting and tot lot maintenance to increase; all other maintenance to be consistent with pre-COVID activities Full return of events and community engagement activities 	Same as Scenario I	Same as Scenario I
Communications & Marketing	 Ongoing investment in digital communications Increase in personnel costs aligned with a decrease in agency fees 	Same as Scenario I	Same as Scenario I
Administrative Services	 Full return to pre-COVID staffing for IT and Purchasing; slight increase for HR and slight adjustment for Accounting Maintains cyber security emphasis 	Same as Scenario I	Same as Scenario I

10.22.21 Page 5 Rev



	Scenario I	Scenario II	Scenario III
Office of the President	 Reflects movement of planning function to Community Operations Includes addition of a community engagement position Maintains staffing in other offices essentially at pre- COVID levels (General Counsel, Audit) 	Same as Scenario I	Same as Scenario I

SUMMARY OF OUTCOMES

	Scenario I	Scenario II	Scenario III
CA-wide	• "Bottom line" of \$3,382,000	"Bottom line" of \$3,382,000 same as Scenario I	"Bottom line" of \$2,998,000 Requires raising the annual charge rate 9% from \$0.68 to \$0.74 to cover the projected impact of free outdoor pools for residents Membership decrease would impact multiple CA facilities
Community Programs and Services	 In total, department covers changeable expenses (operating expenses excluding fixed and administrative costs) 	 No changes made Several programs and facilities do not cover their changeable expenses as directed, and user price increases are not practical Outdoor pools require an annual charge subsidy of \$2,886,000 	 Outdoor pools require an additional annual charge subsidy of \$1,395,000, which requires increasing annual charge rate User price increases are not feasible Membership decrease would impact multiple CA facilities
Community Operations	 Requires an annual charge subsidy of \$19,300,000 in all three scenarios 	Same as Scenario I	Same as Scenario I

10.22.21 Page 6



	Scenario I	Scenario II	Scenario III
Proposed Capital Budget	\$10,000,000 across all three scenarios due to focus on maintenance	Same as Scenario I	Same as Scenario I

NEXT STEPS

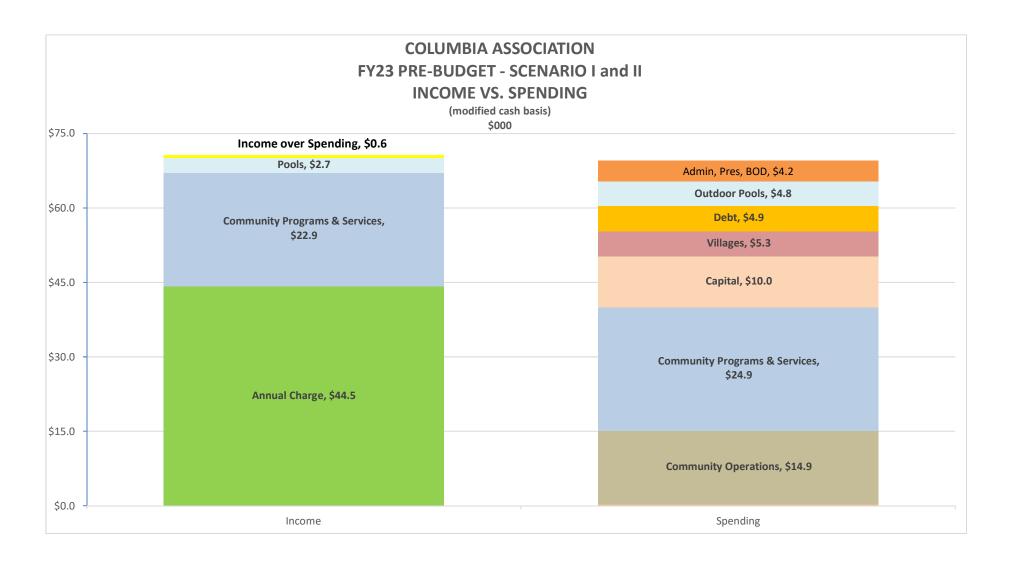
- The CA Board will discuss the three scenario test cases during its meeting on October 28, 2021.
- The community is welcome to participate via Resident Speakout that evening and is encouraged to attend and participate in a special online public meeting on November 4, 2021.
- The Board will consider input gathered from the community and select a scenario (not necessarily one of the three exactly as
 presented, more likely a scenario based on modifications) during its meeting on December 9, 2021.
- A draft FY 2023 budget will be presented to the Board and community on January 21, 2022.
- Further community engagement and Board discussion will occur in January and February and the CA Board will vote on the FY 2023 budget on February 24, 2022.

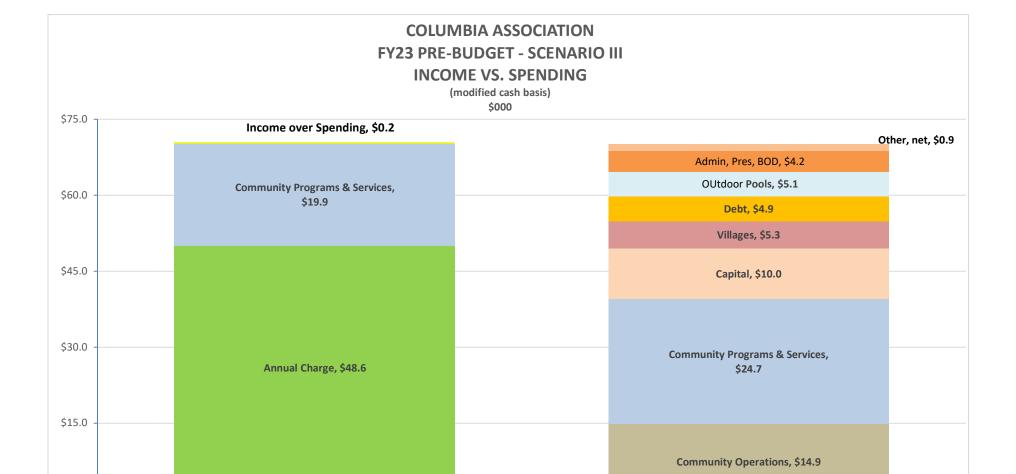
10.22.21 Page 7

CA FY2023 Budget Process

In an effort to be more transparent about this important budget process, we want to make sure everyone understands the opportunities to engage with CA's Board of Directors. The Board is responsible for reviewing, refining and ultimately approving the budget for the upcoming fiscal year. You're welcome to participate at any point throughout this process, including the Board meetings mentioned below. There are also new ways to get involved on a deeper level that are highlighted in this timeline. All of the meetings will be hosted virtually and recorded for easy access.





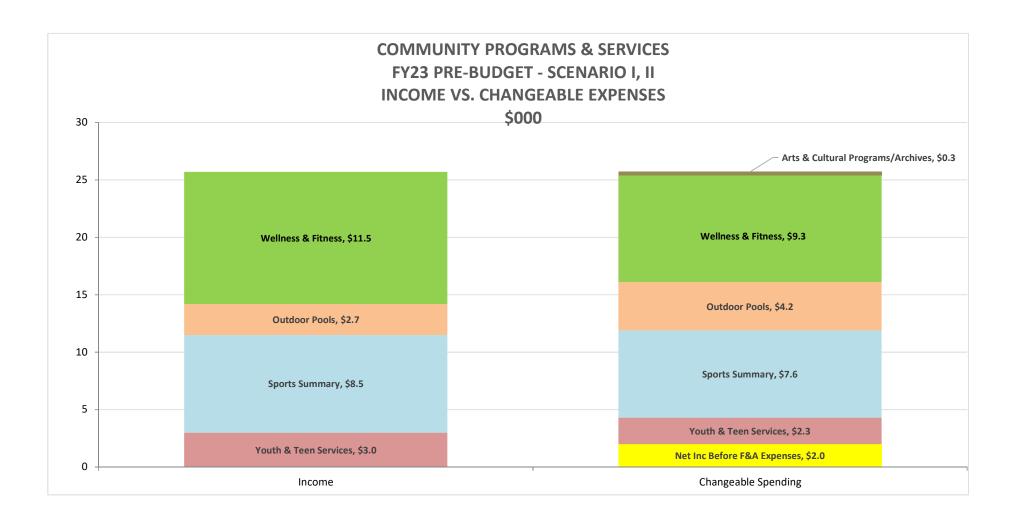


Spending

Pools, \$1.7

Income

\$0.0



COMMUNITY PROGRAMS & SERVICES FY23 PRE-BUDGET - SCENARIO III INCOME VS. ALL EXPENSES



COLUMBIA ASSOCIATION ANNUAL CHARGE INCOME FY 2023 PRE-BUDGET SCENARIO TEST CASES \$000

	FY 2022 ESTIMATE	SCENARI	O I, II	SCENARI	O III
			Increase over FY22		Increase over FY22
ANNUAL CHARGE INCOME	\$43,043	\$44,470	3.32%	\$48,568	12.84%
ANNUAL CHARGE RATE	\$0.68	\$0.68		\$0.74	8.82%
ANNUAL CHARGE CAP	3.50%	3.50%		3.50%	

Columbia Association, Inc.

Organization Summary

FY 2023 Pre-budget Scenario Test Cases (\$000's)

	FY 22 Estimate	
INCOME:	40.040	
Annual Charge	43,043	
Tuition and Enrollment Direct Memberships	2,004 2,450	
Fees Income	6,339	
Rental Income	2,076	
Net Sales	85	
Gain (Loss) on Fixed Asset Disposals	(475)	
Other Income	`199 [°]	
Membership Allocations	9,800	
Total Income	65,521	
CHANGEABLE EXPENSES:		
Personnel Expenses	13,800	
General Operating Expenses	2,253	
Utilities, Repairs and Maintenance	3,035	
Rentals-Equipment	152	
Total Changeable Expenses	19,240	
Net Inc before F&A Expenses:	46,281	
FIXED & ADMIN EXPENSES:		
Personnel Expenses	13,062	
General Operating Expenses	10,498	
Utilities, Repairs and Maintenance	2,679	
Rentals-Space Audit Services	2,093	
Insurance and Taxes	47 1.695	
Depreciation	12,322	
Interest Expense Allocation	1,172	
Contingencies/Non-Operating Exp	(1,481)	
Total Fixed & Admin. Expenses	42,087	
NET TOTAL *	4,194	

FY 22 Estimate vs.	FY 23 Scenario I
FY 23	Variance
Scenario I	%
44,470	3%
3,060	53%
3,391	38%
6,841	8%
1,946	-6%
92	8%
(627)	-32%
463	133%
11,354	16%
70,990	8%
15,839	15%
3,012	34%
3,280	8%
150	-1%
22,281	16%
48,709	5%
14,396	10%
11,604	11%
3,170	18%
1,362	-35%
47	
1,791	6%
12,985	5%
1,023 (1,051)	-13% 29%
45,327	8%
3,382	-19%
0,002	-1370

FY 22 Estimate vs. FY 23 Scenario II					
FY 23	Variance				
Scenario II	%				
44,470	3%				
3,060	53%				
3,391	38%				
6,841	8%				
1,946	-6%				
92	8%				
(627)	-32%				
463	133%				
11,354	16%				
70,990	8%				
15,839	15%				
3,012	34%				
3,280	8%				
150	-1%				
22,281	16%				
48,709	5%				
14,396	10%				
11,604	11%				
3,170	18%				
1,362	-35%				
47	-5570				
	6%				
1,791					
12,985	5%				
1,023	-13%				
(1,051)	29%				
45,327	8%				
3,382	-19%				

FY 22 Estimate vs. I	FY 23 Scenario III
FY 23	Variance
Scenario III	%
48,568	13%
3,060	53%
3,391	38%
6,711	6%
1,921	-7%
92	8%
(627)	-32%
463	133%
7,432	-24%
71,011	8%
16,080	17%
3,155	40%
3,323	9%
150	
22,708	18%
48,303	4%
14,393	10%
11,575 3,178	10% 19%
1,364	-35%
47	0070
1,791	6%
12,985	5%
1,023	-13%
(1,051)	29%
45,305	8%
2,998	-29%

^{*} Increase/(Decrease) in Net Assets

Columbia Association Department of Community Programs & Services

DEPARTMENT SUMMARY

The goal for the Community Programs and Services Department is to serve as many CA residents as possible in a broad range of state-of-the-art facilities, with a wide array of quality programs and services, at membership rates for residents that are significantly lower than comparable facilities in the area.

Community Programs and Services includes:

- Wellness & Fitness
 - o Athletic Club
 - Columbia Gym
 - Supreme Sports Club
- Sports
 - o Golf Fairway Hills and Hobbit's Glen
 - Ice Rink
 - Indoor/Outdoor Tennis
 - SkatePark & SportsPark
 - Swim Center
- Outdoor Pools
- Arts & Culture Programs & Services
 - o Columbia Art Center
 - International Exchange & Multicultural Programs
 - Columbia Maryland Archives
- Youth & Teens Programs & Services
 - School Age Services
 - Youth and Teen Center at the Barn
 - Camps

KEY BUDGET ASSUMPTIONS

Scenario I

- We anticipate a 3-5% increase in membership rates for FY23. We expect a 4% growth in total number of members for the remainder of FY22 and a 24% increase for the entire FY22 to be followed by an 8% growth in FY23.
- We will continue to manage the staffing levels closely to accommodate the needs of our members and participants.
- Tennis and Golf are expected to continue the strong participation they have seen in FY22 with Golf slowing only slightly from its recent record participation.

- Outdoor pools will operate all 23 pools open from Memorial Day through Labor Day, with an extended season for Steven's Forest pool, based on staffing.
- Aquatics programming will operate fully with a full season of swim meets.
- We anticipate the Clippers Swim Team will operate at full capacity.
- Operation at the Columbia Athletic Club and Columbia Gym will return to pre-COVID hours for FY23. Supreme Sports Club will not return to its previous 24-hour status and will continue with its current 4:00am until 12:00am hours.
- We anticipate fitness club programming participation to begin FY23 at an estimated 80% of the FY20 level and grow to 90-95% by the end of the fiscal year.
- We anticipate that the Sports Park/Skate Park will continue to operate as a seasonal facility. The facility will close December 1 and reopen April 1.
- We anticipate the Art Center to operate at 75% of pre-COVID capacity for classes and 50% for gallery shows.
- The Archives will add a part-time assistant in FY23.
- Camps will hire a camp coordinator and use SAS staff to operate multiple sessions of two camps in FY23.
- School Age Services will remain open at 20 schools and will average 30 children per site both AM and PM.
- Youth and Team Drop-In programming will be provided year-round.
- International Exchanges and Multicultural Programs will have one full-time manager and one part-time assistant and host one large event per quarter. There will be no high school exchange for FY23.

Scenario II

• Scenario II is identical to Scenario I. Although the Art Center does not cover its changeable expenses as desired, the rate increase for services that would be required to do so is not practical. The excess increase in net

Columbia Association Department of Community Programs & Services

DEPARTMENT SUMMARY

assets before fixed/administrative expenses in other department programs is sufficient to fund the Art Center's deficit.

- Outdoor Pools are not required to cover its changeable costs in either Scenario II or Scenario III.
- We anticipate an additional 3% increase in all program fees and reduced hours during lower usage months at the Sports Park to accommodate the additional financial needs.

Scenario III

- Scenario III requires an increase in the annual charge rate from \$.68 to \$.74 in order to meet a minimum parameter of \$3 million increase in net assets for FY23, recommended due to lender expectations and possible debt covenant considerations.
- Accommodating the additional financial needs would require at least a 66% increase in membership rates assuming a 0% loss from the increase and all programing would have to increase by triple digit percentages with staffing being reduced by 25-75% for facilities that do not have a significant membership revenue share. These are all unsustainable and the outcome would be that all facilities will be phased out of operation over a several year period.
- To accommodate free Outdoor Pools for all residents, we anticipate a 58% drop in the Play membership income and a 33% drop in Fit & Play membership income. Scenario III also assumes additional resources needed to maintain a safe environment while trying to accommodate significantly more of the 100,000+ residents in the outdoor pools that can only accommodate approximately 11,500 users at any one time. Additional guards at all pools, adding an additional manager at the top 10 utilized pools and security guards on Friday nights, Saturday, and Sundays at those same pools are examples of necessary increased costs in Scenario III.

Columbia Association, Inc.

DEPARTMENT OF COMMUNITY PROGRAMS & SERVICES FY 2023 Pre-budget Scenario Test Cases (\$000's)

Direct Memberships 2,450 3,391 38% 5,391 38% 5,841 6% 5,841 6% 5,841 6% 5,841 6% 5,841 6% 5,841 6% 5,841 6% 5,841 6% 6,861 6% 6,861 6% 6,861 6% 6,862 6% 82 6% 82 6% 82 6% 82 6% 6%			FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate vs. F	Y 23 Scenario II	FY 22 Estimate vs. FY 23 Scenario III	
NOOME:								Variance
Annual Charge Tution and Ernolment 1	INCOME	Estimate	Scenario I	%	Scenario II	%	Scenario III	%
Tuition and Enrollment 2,004 3,060 53% 3,060 53% 3,060 53% 3,060 53% 3,060 53% 3,060 53% 3,060 53% 3,060 53% 3,060 53% 3,060 53% 3,060 53% 3,060 53% 5,041 30% 3,041 30% 3,041 30% 3,041 30% 3,041 30% 3,041 3,041 30% 3								
Direct Memberships								
Fees Income					10.400000			53%
Rental Income	Secretaria de la compansa del compansa de la compansa del compansa de la compansa				1713 1711 171		3,391	38%
Net Sales							5,841	6%
Gain (Loss) on Fixed Asset Disposals (152) (360) -137%			10,000,000		The second secon		1,608	-13%
Change					The second secon	10000		6%
Membership Allocations		(152)	(360)	-137%	(360)	-137%	(360)	-137%
Total Income 19,725 22,906 16% 22,906 16% 19,889 1 19,889 1 10,933 12,426 14% 12,426 14% 12,434 14% 12,435 14% 12,434 14% 12,435 14% 12,434 14% 12,435 14% 12,435 14% 12,434 14% 12,435 14% 12,435 14% 12,436 14% 12,434 14% 12,435 14% 12,436 14% 12,436 14% 12,434 14% 12,435 14% 12,436 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,435 14% 12,436 14% 12,436 14% 12,436 14% 12,434 14% 12,436 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 12,434 14% 12,436 14% 13,431 14,434 13,43 14,434 13,44 13,			20.000		SAT SE		1	
CHANGEABLE EXPENSES: Personnel Expenses 10,933 12,426 14% 12,436 14% 12,434 144 General Operating Expenses 1,386 1,755 27% 1,	Membership Allocations	8,013	9,284	16%	9,284	16%	6,267	-22%
Personnel Expenses	Total Income	19,725	22,906	16%	22,906	16%	19,889	1%
Personnel Expenses	CHANGEABLE EXPENSES:					1		
Capital Control of C		10 933	12 426	1.40/	10.400	4.404		
Utilities, Repairs and Maintenance 2,692 2,795 4% 2,795 4% 2,795 4% 2,795 4% 1,067 233 1,071 250 250 250 250 250 250 250 250 250 250								14%
Rentals-Equipment 70 69 -1% 69				1000 0000	1100 0000		and the second	
Alloc. of Customer and Member Services 869 1,036 19% 1,036 19% 1,036 19% 1,036 19% 1,036 19% 1,036 19% 1,036 19% 1,036 19% 1,363 14% 1,353 14% Total Changeable Expenses 17,142 19,444 13% 19,444 13% 19,473 14% Net Inc before F&A Expenses: 2,583 3,462 34% 3,462 34% 416 849 FIXED & ADMIN EXPENSES: Personnel Expenses 1,071 900 -16% 900 -16% 900 -16% 80 -57							20,870,000	4%
Alloc. of Marketing, Comm., Design & Production 1,192 1,363 14% 19,473 14% 19,473 14% 18,444 13% 19,473 14% 18,444 13% 19,473 14% 18,444 13% 19,473 14% 18,444 13% 19,473 14% 18,444 13% 19,473 14% 18,444 13% 19,473 14% 18,444 13% 19,473 14% 18,444 13% 19,473 14% 18,444 13% 19,473 14% 18,446 13% 19,473 14% 18,462 34% 416 -849 900 -16% 900 -16% 80 -57%		355.5					187.51	-1%
Total Changeable Expenses 17,142 19,444 13% 19,444 13% 19,444 13% 19,473 14% Net Inc before F&A Expenses: 2,583 3,462 34% 3,462 34% 416 -84% FIXED & ADMIN EXPENSES: Personnel Expenses 1,1071 900 -16% 900 -16% 900 -16% 80 -57% 80					A SECTION AND A	F-2-1-1-1-1		23%
Net Inc before F&A Expenses: 2,583 3,462 34% 3,462 34% 416 -849 FIXED & ADMIN EXPENSES: Personnel Expenses 1,071 900 -16% 900 -16% 900 -16% 900 -	Alloc. of Marketing, Comm., Design & Ploudction	1,192	1,363	14%	1,363	14%	1,353	14%
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses 186 80 557% 80 5579 Utilities, Repairs and Maintenance 536 542 11% 542 11% 643 Addit Services Insurance and Taxes Depreciation Interest Expense Allocation Alloc. of Department's Admin. Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses 1,937 Contingencies/Non-Operating Exp Total Fixed & Admin. Expenses 1,071 900 -16% 90 -16% 900 -3% 960	Total Changeable Expenses	17,142	19,444	13%	19,444	13%	19,473	14%
Personnel Expenses 1,071 900 -16% 900 -16% 900 -16% General Operating Expenses 186 80 -57% 80 -57% 80 -57% 80 -57% 10tilities, Repairs and Maintenance 536 542 1% 542 1% 542 1% 542 19 493 -60%	Net Inc before F&A Expenses:	2,583	3,462	34%	3,462	34%	416	-84%
General Operating Expenses 186 80 -57% 80 -57% 80 -57% 10 -10%	FIXED & ADMIN EXPENSES:						· ·	1
Seneral Operating Expenses 186 80 -57% 80 -57% 80 -57% 10 10 10 10 10 10 10 1	Personnel Expenses	1.071	900	-16%	900	-16%	000	100/
Utilities, Repairs and Maintenance 536 542 1% 542 1% 542 1% 1% 542 1% 1% 542 1% 1% 1% 542 1% 1% 1% 542 1% 1% 1% 542 1% 1% 1% 542 1% 1% 1% 542 1% 1% 1% 542 1% 1% 1% 1% 1% 1% 1493 -60% 493 -60%	General Operating Expenses							
Rentals-Space	Utilities, Repairs and Maintenance	536					and the state of t	2012, 10131
Audit Services Insurance and Taxes Depreciation State 1	Rentals-Space		[5] S					
Depreciation 5,742 5,748 0% 5,748 0% 5,748 0% 1nterest Expense Allocation 535 464 -13% 464 -13% 464 -13% Alloc. of Department's Admin. (101) (119) -18% (119) -18% (126) -25% Alloc. of Marketing, Comm., Design & Production 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	Audit Services			3070	400	-0070	493	-60%
Depreciation 5,742 5,748 0% 5,748 0% 1,748 0% 0% 1,748 0% 0% 1,748 0% 0% 1,748 0% 0% 0,748 0% 0% 0,748 0% 0% 0,748 0% 0% 0,748 0% 0% 0,748 0% 0% 0,748 0% 0% 0,748 0% 0% 0,748 0% 0% 0,748 0% 0% 0% 0,748 0% 0% 0% 0% 0% 0% 0% 0	Insurance and Taxes	988	960	3%	960	-3%	960	20/
Interest Expense Allocation 535 464 -13% 464 -13% 464 -13% Alloc. of Department's Admin. (101) (119) -18% (119) -18% (126) -25% 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	Depreciation	5.742						
Alloc. of Department's Admin. Alloc. of Department's Admin. (101) Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses 1,937 Contingencies/Non-Operating Exp (1,481) Total Fixed & Admin. Expenses 10,639 (101) (119) -18% -18% (110) -18% (110) -18% (110) -18% (110) -18% (110) -18% (110) -18% (110) -18% (110) -18% (110) -18% -18% -19% -	Interest Expense Allocation			100.000			0.000	
Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp Total Fixed & Admin. Expenses 10,639 Alloc. of Marketing, Comm., Design & Production 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7					9.7.5	2008 000		
Alloc. of Admin. Serv. Expenses 1,937 2,160 12% 2,160 12% (1,051) 29% (1,051)		, , , ,		-1070	3.00 0.00	-1070		-25%
Contingencies/Non-Operating Exp (1,481) (1,051) 29% (1				12%		120/		40/
Total Fixed & Admin. Expenses 10,639 10,184 -4% 9,940 -79								-1% 29%
NET TOTAL * (6.700) (6.700) 470((6.700)	Total Fixed & Admin. Expenses	10,639	10,184	-4%				-7%
	NET TOTAL *	(8,056)	(6,722)	17%	(6,722)	17%	(0.504)	400
* Increase/(Decrease) in Net Assets (8,056) (6,722) 17% (6,722) 17% (9,524) -18%	Section 2.1 Section desired	(0,000)	(0,122)	1770	(0,122)	17%	(9,524)	-18%

COMMUNITY PROGRAMS & SERVICES ADMINISTRATION FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate v	FY 22 Estimate vs. FY 23 Scenario II		s. FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME:			· · · · · · · · · · · · · · · · · · ·			- Committee in	7,0
Annual Charge							
Tuition and Enrollment						e e	
Direct Memberships							
Fees Income Rental Income							
Net Sales							
Gain (Loss) on Fixed Asset Disposals						1	
Other Income							
Membership Allocations							
Total Income							
CHANGEABLE EXPENSES:							
Personnel Expenses							
General Operating Expenses							
Utilities, Repairs and Maintenance							
Rentals-Equipment							
Alloc. of Customer and Member Services							
Alloc. of Marketing, Comm., Design & Production							
Total Changeable Expenses							
Net Inc before F&A Expenses:							
FIXED & ADMIN EXPENSES:							
Personnel Expenses	965	802	-17%	802	-17%	802	-17%
General Operating Expenses	66	67	2%	67	2%	67	2%
Utilities, Repairs and Maintenance	8	8		8		8	
Rentals-Space	61	54	-11%	54	-11%	54	-11%
Audit Services Insurance and Taxes	8	10	25%	10	25%	10	25%
Depreciation	°	10	25%	10	25%	10	25%
Interest Expense Allocation							
Alloc. of Department's Admin.	(1,108)	(941)	15%	(941)	15%	(941)	15%
Alloc. of Marketing, Comm., Design & Production				1		,,	
Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp							
Total Fixed & Admin. Expenses							
NET TOTAL *							
* Increase // Decrease \ in Not Assets							

Expenses for these functions are allocated to other programs and services.

^{*} Increase/(Decrease) in Net Assets

WELLNESS & FITNESS SUMMARY FY 2023 Pre-budget Scenario Test Cases (\$000's)

	42	FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate vs. FY 23 Scenario II		FY 22 Estimate vs. FY 23 Scenario III	
	FY 22	FY 23	Variance	FY 23	Variance	FY 23	Variance
WOOME	Estimate	Scenario I	%	Scenario II	%	Scenario III	%
INCOME:							
Annual Charge							
Tuition and Enrollment	1 4 4 4 1					all the state	
Direct Memberships	1,911	2,645	38%	2,645	38%	2,645	38%
Fees Income	1,126	1,301	16%	1,301	16%	1,301	16%
Rental Income	541	280	-48%	280	-48%	280	-48%
Net Sales	4 (400)	17	325%	17	325%	17	325%
Gain (Loss) on Fixed Asset Disposals	(103)	(27)	74%	(27)	74%	(27)	74%
Other Income					2000	1	
Membership Allocations	6,194	7,175	16%	7,175	16%	4,848	-22%
Total Income	9,673	11,391	18%	11,391	18%	9,064	-6%
CHANGEABLE EXPENSES:							
Personnel Expenses	4,946	5,917	20%	5,917	20%	5,925	20%
General Operating Expenses	508	558	10%	558	10%	558	10%
Utilities, Repairs and Maintenance	1,508	1,538	2%	1,538	2%	1,538	2%
Rentals-Equipment	20	20	-~1	20	270	20	270
Alloc, of Customer and Member Services	450	535	19%	535	19%	506	12%
Alloc. of Marketing, Comm., Design & Production	555	644	16%	644	16%	639	15%
	200 00 00000				1070		1070
Total Changeable Expenses	7,987	9,212	15%	9,212	15%	9,186	15%
Net Inc before F&A Expenses:	1,686	2,179	29%	2,179	29%	(122)	-107%
FIXED & ADMIN EXPENSES:				1			
Personnel Expenses	2		-100%		-100%	1	-100%
General Operating Expenses	106		-100%	1	-100%		-100%
Utilities, Repairs and Maintenance	324	314	-3%	314	-3%	314	-3%
Rentals-Space	1,043	399	-62%	399	-62%	399	-62%
Audit Services				1			
Insurance and Taxes	474	456	-4%	456	-4%	456	-4%
Depreciation	3,059	3,101	1%	3,101	1%	3,101	1%
Interest Expense Allocation	243	197	-19%	197	-19%	197	-19%
Alloc. of Department's Admin.	321	328	2%	328	2%	324	1%
Alloc. of Marketing, Comm., Design & Production	1						
Alloc. of Admin. Serv. Expenses	783	915	17%	915	17%	729	-7%
Contingencies/Non-Operating Exp	(1,481)	(1,051)	29%	(1,051)	29%	(1,051)	29%
Total Fixed & Admin. Expenses	4,874	4,659	-4%	4,659	-4%	4,469	-8%
NET TOTAL *	(3,188)	(2,480)	. 22%	(2,480)	22%	(4,591)	440/
* Increase/(Decrease) in Net Assets	(0,100)	(2,400)	££ /0	(2,400)	22%	(4,591)	-44%

³⁻⁵

ATHLÈTIC CLUB FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate vs. F	Y 23 Scenario II	FY 22 Estimate vs. F	FY 22 Estimate vs. FY 23 Scenario III	
	FY 22	FY 23	Variance	FY 23	Variance	FY 23	Variance	
	Estimate	Scenario I	%	Scenario II	%	Scenario III	%	
INCOME:								
Annual Charge				1		1		
Tuition and Enrollment						1		
Direct Memberships	504	699	. 39%	699	39%	699	39%	
Fees Income	311	335	8%	335	8%	335	8%	
Rental Income Net Sales	36	35	-3%	35	-3%	35	-3%	
Gain (Loss) on Fixed Asset Disposals	(22)	(0)	700/	1	700/			
Other Income	(33)	(9)	73%	(9)	73%	(9)	73%	
	4.500	4 000	400/				2.0.20	
Membership Allocations	1,582	1,833	16%	1,833	16%	1,238	-22%	
Total Income	2,400	2,893	21%	2,893	21%	2,298	-4%	
CHANGEABLE EXPENSES:								
Personnel Expenses	1,451	1 040	440/	1 040	4.00	1		
General Operating Expenses	1,451	1,648 174	14% 11%	1,648	14%	1,649	14%	
Utilities, Repairs and Maintenance	394	413	. 5%	174 413	11%	174	11%	
Rentals-Equipment	5	5	5%		5%	413	5%	
Alloc. of Customer and Member Services	117	138	18%	5	400/	5		
Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production	169	138	18%	138	18%	131	12%	
Alloc. of Marketing, Comm., Design & Floudction	109	191	13%	191	13%	189	12%	
Total Changeable Expenses	2,293	2,569	12%	2,569	12%	2,561	12%	
Net Inc before F&A Expenses:	107	324	203%	324	203%	(263)	-346%	
FIXED & ADMIN EXPENSES:								
Personnel Expenses				1				
General Operating Expenses								
Utilities, Repairs and Maintenance	69	73	. 6%	73	6%	73	6%	
Rentals-Space								
Audit Services				No. of the Contract of the Con	100			
Insurance and Taxes	151	147	-3%	147	-3%	147	-3%	
Depreciation	869	876	1%	876	1%	876	1%	
Interest Expense Allocation	93	67	-28%	67	-28%	67	-28%	
Alloc. of Department's Admin.	83	89	7%	89	7%	88	6%	
Alloc. of Marketing, Comm., Design & Production			3.447		0.0000000			
Alloc, of Admin, Serv. Expenses Contingencies/Non-Operating Exp	195	232	19%	232	19%	185	-5%	
Contingencies/Non-Operating Exp				-		-		
Total Fixed & Admin. Expenses	1,460	1,484	2%	1,484	2%	1,436	-2%	
NET TOTAL *	(1,353)	(1,160)	. 14%	(1,160)	14%	(1,699)	-26%	
* Increase/(Decrease) in Net Assets								

³⁻⁶

COLUMBIA GYM FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs. F	FY 23 Scenario II	FY 22 Estimate vs. F	Y 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME:							
Annual Charge Tuition and Enrollment							
Direct Memberships Fees Income	663 472	918 526	38%	918	38%	918	38%
Rental Income	58	65	11%	526	11%	526	11%
Net Sales	50	00	12%	65	12%	65	12%
Gain (Loss) on Fixed Asset Disposals	(50)	(0)	82%	(0)	000/	(0)	
Other Income	(50)	(9)	82%	(9)	82%	(9)	82%
Membership Allocations	2,193	2,540	16%	0.540	400/		
Membership Allocations	2,193	2,540	16%	2,540	16%	1,717	-22%
Total Income	3,336	4,040	21%	4,040	21%	3,217	-4%
CHANGEABLE EXPENSES:							
Personnel Expenses	1,595	1,952	22%	1,952	22%	1,953	22%
General Operating Expenses	147	183	24%	183	24%	183	24%
Utilities, Repairs and Maintenance	380	408	7%	408	7%	408	7%
Rentals-Equipment	5	5		5		5	, , ,
Alloc, of Customer and Member Services	162	192	19%	192	19%	182	12%
Alloc. of Marketing, Comm., Design & Production	147	180	22%	180	22%	178	21%
Total Changeable Expenses	2,436	2,920	20%	2,920	20%	2,909	19%
Net Inc before F&A Expenses:	900	1,120	24%	1,120	24%	308	-66%
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses							
Utilities, Repairs and Maintenance Rentals-Space Audit Services	67	72	7%	72	7%	72	7%
Insurance and Taxes	117	107	-9%	107	-9%	107	-9%
Depreciation	425	455	7%	455	7%	455	7%
Interest Expense Allocation	29	26	-10%	26	-10%	26	-10%
Alloc. of Department's Admin.	73	84	15%	84	15%	83	14%
Alloc. of Marketing, Comm., Design & Production		1		1		1	
Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	271	324	20%	324	20%	258	-5%
Total Fixed & Admin. Expenses	982	1,068	9%	1,068	9%	1,001	2%
NET TOTAL *	(82)	52	163%	52	163%	(693)	-745%
* Increase/(Decrease) in Net Assets			,	-		V1	1070

SUPREME SPORTS CLUB FY 2023 Pre-budget Scenario Test Cases (\$000's)

		EV 22 Fatimata us	EV 00 0				
		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs. F	Y 23 Scenario II	FY 22 Estimate vs. F	Y 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME:				555/14/15 11	70	Goeriano III	70
Annual Charge							
Tuition and Enrollment		1					
Direct Memberships	744	1,028	38%	1,028	38%	1,028	38%
Fees Income	337	440	31%	440	31%	440	31%
Rental Income	138	180	30%	180	30%	180	30%
Net Sales	4	17	325%	17	325%	17	325%
Gain (Loss) on Fixed Asset Disposals	(21)	(9)	57%	(9)	57%	(9)	57%
Other Income	(= ./	1 27		(6)	07 70	(5)	37 70
Membership Allocations	2,419	2,802	16%	2,802	16%	1,893	-22%
Total Income	3,621	4,458	23%	4,458	23%	3,549	-2%
CHANGEABLE EXPENSES:							
Personnel Expenses	1,900	2,316	. 22%	2,316	22%	2,322	22%
General Operating Expenses	204	201	-1%	2,310	-1%	2,322	-1%
Utilities, Repairs and Maintenance	742	722	-3%	722	-3%	722	-3%
Rentals-Equipment	10	9	-10%	9	-10%	9	
Alloc, of Customer and Member Services	171	205	20%	205	20%		-10%
Alloc. of Marketing, Comm., Design & Production	240	274	14%	274		194	13%
			1470		14%	272	13%
Total Changeable Expenses	3,267	3,727	14%	3,727	14%	3,720	14%
Net Inc before F&A Expenses:	354	731	106%	731	106%	(171)	-148%
FIXED & ADMIN EXPENSES:							
Personnel Expenses	1	1		1		1	
General Operating Expenses			280				
Utilities, Repairs and Maintenance Rentals-Space Audit Services	131	127	-3%	127	-3%	127	-3%
Insurance and Taxes	404	1 404					
Depreciation	181	181		181		181	
	1,229	1,233	0%	1,233	0%	1,233	0%
Interest Expense Allocation Alloc, of Department's Admin.	87	71	-18%	71	-18%	71	-18%
	119	128	8%	128	8%	127	7%
Alloc. of Marketing, Comm., Design & Production							
Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	293	359	23%	359	23%	286	-2%
Total Fixed & Admin. Expenses	2,040	2,099	. 3%	2,099	3%	2,025	-1%
NET TOTAL *	(1,686)	(1,368)	19%	(1,368)	19%	(2,196)	-30%
* Increase/(Decrease) in Net Assets		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	70	(1,000)	1070	(2,100)	-30 /8

³⁻⁸

SPORTS SUMMARY FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate vs. FY 23 Scenario II		FY 22 Estimate vs. FY 23 Scenario III	
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME:							
Annual Charge							
Tuition and Enrollment							
Direct Memberships	539	746	38%	746	38%	746	38%
Fees Income	4,289	4,495	5%	4,495	5%	4,495	5%
Rental Income	1,298	1,317	1%	1,317	1%	1,317	1%
Net Sales	71	58	-18%	58	-18%	58	-18%
Gain (Loss) on Fixed Asset Disposals	(49)	(208)	-324%	(208)	-324%	(208)	-324%
Other Income	* 1		_			(===)	32.17
Membership Allocations	1,819	2,109	16%	2,109	16%	1,419	-22%
Total Income	7,967	8,517	7%	8,517	7%	7,827	-2%
CHANGEABLE EXPENSES:							
Personnel Expenses	4,199	4,550	8%	4,550	8%	4,549	8%
General Operating Expenses	785	868	. 11%	868	11%	868	11%
Utilities, Repairs and Maintenance	1,092	1,173	7%	1,173	7%	1,173	7%
Rentals-Equipment	50	49	-2%	49	-2%	49	-2%
Alloc, of Customer and Member Services	315	352	12%	352	12%	383	22%
Alloc. of Marketing, Comm., Design & Production	520	581	12%	581	12%	(90)0000	
	320	361	1270	361	12%	576	11%
Total Changeable Expenses	6,961	7,573	9%	7,573	9%	7,598	9%
Net Inc before F&A Expenses:	1,006	944	-6%	944	-6%	229	-77%
FIXED & ADMIN EXPENSES:							
Personnel Expenses		1		1		1	
General Operating Expenses		1		1		1	
Utilities, Repairs and Maintenance	193	207	· 7%	207	7%	207	7%
Rentals-Space	8	8		8		8	
Audit Services	_	1		1		1	
Insurance and Taxes	467	457	-2%	457	-2%	457	-2%
Depreciation	2,663	2,634	-1%	2,634	-1%	2,634	-1%
Interest Expense Allocation	288	264	-8%	264	-8%	264	-8%
Alloc, of Department's Admin.	260	272	5%	272	5%	268	3%
Alloc. of Marketing, Comm., Design & Production					1	1	
Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	655	711	9%	711	9%	656	0%
		_		7-			
Total Fixed & Admin. Expenses	4,534	4,553	0%	4,553	0%	4,494	-1%
NET TOTAL *	(3,528)	(3,609)	-2%	(3,609)	-2%	(4,265)	-21%

GOLF CLUB SUMMARY FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs. F	FY 23 Scenario II	FY 22 Estimate vs. F	Y 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME:							
Annual Charge				1			
Tuition and Enrollment				1			
Direct Memberships	539	746	· 38%	746	38%	746	38%
Fees Income	1,366	1,354	-1%	1,354	-1%	1,354	-1%
Rental Income	571	558	-2%	558	-2%	558	-2%
Net Sales	52	36	-31%	36	-31%	36	-31%
Gain (Loss) on Fixed Asset Disposals	(15)	(105)	-600%	(105)	-600%	(105)	-600%
Other Income				1			
Membership Allocations	1,021	1,182	16%	1,182	16%	940	-8%
Total Income	3,534	3,771	7%	3,771	7%	3,529	0%
CHANGEABLE EXPENSES:							
Personnel Expenses	1,966	2,044	4%	2,044	4%	2,044	4%
General Operating Expenses	407	466	14%	466	14%	466	14%
Utilities, Repairs and Maintenance	526	535	. 2%	535	2%	535	2%
Rentals-Equipment	42	43	2%	43	2%	43	2%
Alloc. of Customer and Member Services	136	157	15%	157	15%	175	29%
Alloc. of Marketing, Comm., Design & Production	246	272	11%	272	11%	270	10%
Total Changeable Expenses	3,323	3,517	6%	3,517	6%	3,533	6%
Net Inc before F&A Expenses:	211	254	20%	254	20%	(4)	-102%
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses							
Utilities, Repairs and Maintenance Rentals-Space Audit Services	93	94	. 1%	94	1%	94	1%
Insurance and Taxes	247	215	-13%	215	-13%	215	-13%
Depreciation	1,220	1,221	0%	1,221	0%	1,221	0%
Interest Expense Allocation	117	105	-10%	105	-10%	105	-10%
Alloc. of Department's Admin.	124	127	2%	127	2%	126	2%
Alloc. of Marketing, Comm., Design & Production		1					
Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	295	321	9%	321	9%	302	2%
Total Fixed & Admin. Expenses	2,096	2,083	-1%	2,083	-1%	2,063	-2%
NET TOTAL *	(1,885)	(1,829)	. 3%	(1,829)	3%	(2,067)	-10%
* Increase/(Decrease) in Net Assets							

³⁻¹⁰

FAIRWAY HILLS GOLF CLUB FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. FY 23 Scenario I FY		FY 22 Estimate vs. F	FY 22 Estimate vs. FY 23 Scenario II		FY 22 Estimate vs. FY 23 Scenario III	
	FY 22	FY 23	Variance	FY 23	Variance	FY 23	Variance	
MOONE	Estimate	Scenario I	%	Scenario II	%	Scenario III	%	
INCOME:								
Annual Charge								
Tuition and Enrollment	l	1				3		
Direct Memberships	54	75	39%	75	39%	75	39%	
Fees Income	907	895	-1%	895	-1%	895	-1%	
Rental Income	296	287	-3%	287	-3%	287	-3%	
Net Sales	47	31	-34%	31	-34%	31	-34%	
Gain (Loss) on Fixed Asset Disposals	(9)	(96)	-967%	(96)	-967%	(96)	-967%	
Other Income	400	1	. =			20.00.00		
Membership Allocations	163	188	15%	188	15%	141	-13%	
Total Income	1,458	1,380	-5%	1,380	-5%	1,333	-9%	
CHANGEABLE EXPENSES:								
Personnel Expenses	846	883			404			
General Operating Expenses	158	182	4% 15%	883 182	4%	883	4%	
Utilities, Repairs and Maintenance	230	203		1315-0	15%	182	15%	
Rentals-Equipment	10	1	-12%	203	-12%	203	-12%	
Alloc. of Customer and Member Services		11	10%	11	10%	11	10%	
Alloc. of Marketing, Comm., Design & Production	51 94	55	8%	55	8%	64	25%	
Alloc. of Marketing, Comm., Design & Production	94	103	10%	103	10%	102	9%	
Total Changeable Expenses	1,389	1,437	3%	1,437	3%	1,445	. 4%	
Net Inc before F&A Expenses:	69	(57)	-183%	(57)	-183%	(112)	-262%	
FIXED & ADMIN EXPENSES:								
Personnel Expenses						1		
General Operating Expenses		1	1			1		
Utilities, Repairs and Maintenance	41	36	-12%	36	-12%	36	-12%	
Rentals-Space		""	-1270	30	-1270	36	-12%	
Audit Services					1			
Insurance and Taxes	88	73	-17%	73	-17%	73	-17%	
Depreciation	334	358	7%	358	7%	358	7%	
Interest Expense Allocation	29	24	-17%	24	-17%	24	-17%	
Alloc. of Department's Admin.	47	48	2%	48	2%	47	-17%	
Alloc. of Marketing, Comm., Design & Production	l "'	1	270	40	270	1 4		
Alloc. of Admin. Serv. Expenses	123	124	1%	124	1%	120	-2%	
Contingencies/Non-Operating Exp	120	124	1 76	124	1 70	120	-2%	
Total Fixed & Admin. Expenses	662	663	. 0%	663	0%	658	-1%	
NET TOTAL *	(593)	(720)	-21%	(720)	-21%	(770)	-30%	
* Increase/(Decrease) in Net Assets	,7/	\:-=/	2.70	(120)	2170	(110)	-30 /6	

HOBBIT'S GLEN GOLF CLUB FY 2023 Pre-budget Scenario Test Cases (\$000's)

NCOME: Annual Charge			FY 22 Estimate vs. I	FY 23 Scenario I	FY 22 Estimate vs. I	FY 23 Scenario II	FY 22 Estimate vs. F	Y 23 Scenario III
NOOME Annual Charge Tultion and Enrollment Annual Charge		10 F 1000				A CONTROL OF COLUMN AND A SECOND AND A SECOND ASSESSMENT AND A SECOND ASSESSMENT ASSESSM		Variance
Annual Charge Tulion and Enrollment Direct Memberships	INCOME.	Estimate	Scenario I	%	Scenario II	%	Scenario III	%
Tuition and Enrollment Direct Memberships								
Direct Memberships		1					i	
Restal Income								
Rental Income								38%
Net Sales S				000,000	100000		460	0%
Gain (Loss) on Fixed Asset Disposals (7) (8) -29% (9) -29% (7) -29%			100000 00	-1%		-1%	271	-1%
Cher Income Company					5		5	
Membership Allocations		(7)	(9)	-29%	(9)	-29%	(9)	-29%
Total Income 2,075 2,392 15% 2,392 15% 2,197 6% CHANGEABLE EXPENSES: Personnel Expenses 1,121 1,161 4% 284 14		1 1	1					50.000 50.00
CHANGEABLE EXPENSES: Personnel Expenses	Membership Allocations	858	994	16%	994	16%	799	-7%
Personnel Expenses	Total Income	2,075	2,392	15%	2,392	15%	2,197	6%
Personnel Expenses	CHANGEARI E EXPENSES:							
Caperal Operating Expenses 249 284 1496 1496		4 404	1 464	. 40/				
Utilities, Repairs and Maintenance 295 332 13% 332 13% 332 13% 332 13% 332 13% 332 13% 332 13% 332 13% 332 13% 332 13% 332 32 32 32 32 32 32						51805		
Rentals-Equipment 32 32 32 32 32 32 32 3			00000000	000 00000				
Alloc. of Customer and Member Services				13%		13%		13%
Alloc. of Marketing, Comm., Design & Production Total Changeable Expenses 1,934 2,080 8% 2,080 8% 2,080 8% 2,080 8% 2,080 8% 2,088 8% 2,088 8% 8% 8% Net Inc before F&A Expenses: FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Audit Services Insurance and Taxes Insurance and Taxes Depreciation Interest Expenses Allocation Interest Expenses Allocation 152 169 1196 120 1219 1219 1219 1219 1219 1219 1219 1219 1219 1219 1219 1219 1219 1219 1219 1220 1230 1240 1250 1260 1270 1280 1290 1290 120 120 120 1219 1219 1219 1220 1230 1240 1250 1260 1270 1280 1								
Total Changeable Expenses 1,934 2,080 8% 2,080 8% 2,080 8% 2,088 8% Net Inc before F&A Expenses: 141 312 121% 312 121% 109 -23% FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance 52 59 13% 59 13% 59 13% 59 13% Rentals-Space Audit Services Insurance and Taxes 159 142 -11% 142 -11% 142 -11% 142 -11% 142 -11% 142 -11% 142 -11% 142 -11% 143 -2% 140.c. of Department's Admin. 77 79 3% 79 3% 79 3% 78 14% Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses 1,433 1,422 -1% 1,422 -1% 1,405 -2% NET TOTAL* 1429 (1,110) 14% (1,110) 14% (1,129) 0%								31%
Net Inc before F&A Expenses: FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Space Audit Services Insurance and Taxes Interest Expense Allocation Alloc. of Department's Admin. Serv. Expenses Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp Total Fixed & Admin. Expenses 141 312 121% 312 121% 109 -23% 109 -24% 109	Alloc. of Marketing, Comm., Design & Production	152	169	11%	169	11%	168_	11%
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Audit Services Insurance and Taxes Insurance and Taxes Interest Expense Allocation Interest Expense Allocation Alloc. of Department's Admin. Alloc. of Marketing, Comm., Design & Production Alloc. of Marketing, Comm., Design & Production Alloc. of Marketing, Comm., Design & Production Alloc. of Marketing, Comm. Serv. Expenses Total Fixed & Admin. Expenses 1,433 1,422 -1% 14% 14% 14% 148 15% 148 15% 148 148 149 149 1405 2% 1405 2% 1405 2% 1406 1406 1406 1407 1407 1408 1408 1408 1409 1412 1419 1419 1	Total Changeable Expenses	1,934	2,080	8%	2,080	8%	2,088	8%
Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Space Audit Services Insurance and Taxes Depreciation Interest Expense Allocation Alloc. of Department's Admin. Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Expenses Total Fixed & Admin. Expenses General Operating Expenses 52 59 13% 59 13% 59 13% 59 13% 59 13% 59 13% 59 142 -11% 142 -11% 142 -11% 142 -11% 142 -11% 142 -11% 142 -11% 142 -11% 142 -11% 142 -11% 142 -11% 143 1-8% 81 -8% 81 -8% 81 -8% 79 3% 78 198 15% 198 15% 198 15% 198 15% 198 15% 198 15% 198 15% 198 16% NET TOTAL* (1,292) (1,110) 14% (1,110) 14% (1,110) 14% (1,110) 14% (1,129) 0%	Net Inc before F&A Expenses:	141	312	121%	312	121%	109	-23%
General Operating Expenses Utilities, Repairs and Maintenance 52 59 13% 59 13% 59 13% Space Audit Services Insurance and Taxes 159 142 -11% 142 -1% 142 -1% 142 -1% 142 -1% 142 -1% 142 -1% 142 -1% 142 -1% 142 -1% 142 -1% 142 -2% 142 -	FIXED & ADMIN EXPENSES:			i				
Utilities, Repairs and Maintenance Rentals-Space 52 59 13% 59 13% Audit Services Insurance and Taxes 159 142 -11% 142 -11% 142 -11% Depreciation Depreciation Interest Expense Allocation Alloc. of Department's Admin. 88 81 -8% 81 -8% 81 -8% 81 -8% 81 -8% 1% 78 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1 1,405 -2% 1,405 -2% 1,405 -2% 1,405 -2% 1,405 -2% 1 1 -2% 1 -2% 1 -2% 1 -2% -2% 1 -2% <td></td> <td></td> <td>1</td> <td></td> <td></td> <td></td> <td>l l</td> <td></td>			1				l l	
Rentals-Space Audit Services Insurance and Taxes Depreciation Interest Expense Allocation Alloc. of Department's Admin. Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp NET TOTAL* Rentals-Space Audit Services Insurance and Taxes Insurance and Insuranc				,				
Rentals-Space Audit Services Insurance and Taxes Insurance and Taxes Interest Expense Allocation Alloc. of Department's Admin. Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp NET TOTAL * I 159 1 142 -11% 142 -11% 142 -11% 142 -11% 142 -11% 143 -11% 143 -11% 144 -11% 144 -11% 145 -11% 146 -11% 147 -11% 148 -11% 148 -11% 149 -11% 149 -11% 149 -11% 149 -11% 149 -11% 149 -11% 149 -11% 149 -11% 149 -11% 140 -11% 141 -11% 142 -11% 141 -11% 141 -11% 141 -11% 141 -11% 141 -11% 141 -11% 142 -11% 141 -11% 141 -11% 141 -11% 142 -11% 142 -11% 141 -11% 142 -11% 141 -11% 142 -11% 142 -11% 141 -11% 14	Utilities, Repairs and Maintenance	52	59	13%	59	13%	59	13%
Insurance and Taxes								
Depreciation 885 863 -2% 863 -	Audit Services			1				
Depreciation 885 863 -2% 863 -	Insurance and Taxes	159	142	-11%	142	-11%	142	-11%
Interest Expense Allocation	Depreciation	885	863	-2%	863			
Alloc. of Department's Admin. Alloc. of Marketing, Comm., Design & Production Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp Total Fixed & Admin. Expenses 1,433 1,422 -1% 1,405 -2% NET TOTAL * (1,292) (1,110) 14% (1,110) 14% (1,110) 14% (1,296) 0%	Interest Expense Allocation	88	81	-8%	81			
Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp Total Fixed & Admin. Expenses 1,433 1,422 -1% 1,405 -2% NET TOTAL * (1,292) (1,110) 14% (1,110) 14% (1,110) 14% (1,296) 0%	Alloc. of Department's Admin.	77	79	3%	79			
Contingencies/Non-Operating Exp 1,433 1,422 -1% 1,422 -1% 1,405 -2% NET TOTAL * (1,292) (1,110) 14% (1,110) 14% (1,296) 0%								1,70
Contingencies/Non-Operating Exp 1,433 1,422 -1% 1,422 -1% 1,405 -2% NET TOTAL * (1,292) (1,110) 14% (1,110) 14% (1,296) 0%	Alloc. of Admin. Serv. Expenses	172	198	15%	198	15%	182	6%
NET TOTAL * (1,292) (1,110) 14% (1,110) 14% (1,296) 0%	Contingencies/Non-Operating Exp					1070	102	070
(1,110) 14/0 (1,110) 14/0 (1,296) (1/01	Total Fixed & Admin. Expenses	1,433	1,422	1%	1,422	-1%	1,405	-2%
(1,110) 14/0 (1,110) (1,296) (1,110)	NET TOTAL *	(1,292)	(1.110)	14%	(1.110)	140/	(4.200)	
	* Increase/(Decrease) in Net Assets	(1,202)	(1,110)	1-7/0	(1,110)	14%	(1,296)	0%

ICE RINK FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs.	FY 23 Scenario II	FY 22 Estimate vs.	FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance	FY 23	Variance	FY 23	Variance
INCOME:	Estimate	Scenario i	%	Scenario II	%	Scenario III	%
Annual Charge							
Tuition and Enrollment							
Direct Memberships							
Fees Income	338	409	0404	400		V-200	
Rental Income	679	683	21%	409	21%	409	21%
Net Sales	12		1%	683	1%	683	1%
Gain (Loss) on Fixed Asset Disposals		15	25%	15	25%	15	25%
Other Income	(5)	(4)	20%	(4)	20%	(4)	20%
Membership Allocations			470/				
Membership Allocations	58	68	17%	68	17%	31_	47%
Total Income	1,082	1,171	8%	1,171	8%	1,134	5%
CHANGEABLE EXPENSES:							
Personnel Expenses	352	409	16%	409	16%	409	16%
General Operating Expenses	128	149	16%	149	16%	149	16%
Utilities, Repairs and Maintenance	189	208	10%	208	10%	208	10%
Rentals-Equipment	3	3	1070	3	1070	3	10%
Alloc. of Customer and Member Services	20	23	15%	23	15%	25	25%
Alloc. of Marketing, Comm., Design & Production	57	67	18%	67	18%	66	16%
) ·	1076	- 00	16%
Total Changeable Expenses	749	859	15%	859	15%	860	15%
Net Inc before F&A Expenses:	333	312	-6%	312	-6%	274	-18%
FIXED & ADMIN EXPENSES:							
Personnel Expenses							
General Operating Expenses		l l		1	1		
Utilities, Repairs and Maintenance	33	37	12%	37	12%	37	12%
Rentals-Space							
Audit Services						1	
Insurance and Taxes	79	91	15%	91	15%	91	15%
Depreciation	235	259	10%	259	10%	259	10%
Interest Expense Allocation	28	24	-14%	24	-14%	24	-14%
Alloc. of Department's Admin.	28	31	11%	31	11%	31	11%
Alloc. of Marketing, Comm., Design & Production		1		500 56	* * * * * * * * * * * * * * * * * * * *	1	
Alloc, of Admin, Serv. Expenses	88	94	7%	94	7%	92	5%
Contingencies/Non-Operating Exp				-			
Total Fixed & Admin. Expenses	491	536	9%	536	9%	534	9%
NET TOTAL *	(158)	(224)	-42%	(224)	-42%	(260)	-65%
* Increase/(Decrease) in Net Assets						(=00)	-0070

³⁻¹³

INDOOR/OUTDOOR TENNIS FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs. F	FY 23 Scenario II	FY 22 Estimate vs. F	Y 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME: Annual Charge							
Tuition and Enrollment							
Direct Memberships			,			II.	
Fees Income	1,725	1,800	4%	1,800	4%	1,800	4%
Rental Income	1,7, = 2	.,,,,,,,		1,000	770	1,000	770
Net Sales	5	4	-20%	4	-20%	4	-20%
Gain (Loss) on Fixed Asset Disposals	(5)	(4)	20%	(4)	20%	(4)	20%
Other Income		1	75-75-75-75-75-75-75-75-75-75-75-75-75-7	N. 6		"	
Membership Allocations	227	262	15%	262	15%	137	-40%
Total Income	1,952	2,062	6%	2,062	6%	1,937	-1%
CHANGEABLE EXPENSES:				ū.			
Personnel Expenses	854	949	11%	949	11%	947	11%
General Operating Expenses	101	116	15%	116	15%	116	15%
Utilities, Repairs and Maintenance	157	166	6%	166	6%	166	6%
Rentals-Equipment	3	3	• "	3	٠,٠١	3	570
Alloc, of Customer and Member Services	93	99	6%	99	6%	112	20%
Alloc. of Marketing, Comm., Design & Production	100	112	12%	112	12%	111	11%
Total Changeable Expenses	1,308	1,445	10%	1,445	10%	1,455	11%
Net Inc before F&A Expenses:	644	617	-4%	617	-4%	482	-25%
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses							
Utilities, Repairs and Maintenance Rentals-Space Audit Services	28	29	. 4%	29	4%	29	4%
Insurance and Taxes	105	110	5%	110	5%	110	5%
Depreciation	557	535	-4%	535	-4%	535	-4%
Interest Expense Allocation	78	74	-5%	74	-5%	74	-5%
Alloc. of Department's Admin.	50	52	4%	52	4%	52	4%
Alloc. of Marketing, Comm., Design & Production				0.0000			7
Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	158	166	5%	166	5%	156	-1%
Total Fixed & Admin. Expenses	976	966	-1%	966	-1%	956	-2%
NET TOTAL *	(332)	(349)	-5%	(349)	-5%	(474)	-43%
* Increase/(Decrease) in Net Assets							

³⁻¹⁴

SPORTS PARK/SKATE PARK SUMMARY FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. F	FY 23 Scenario I FY 22 Estimate vs. FY 23 Scen		FY 23 Scenario II	ario II FY 22 Estimate vs. FY 23 Scena	
	FY 22 Estimate	FY 23	Variance	FY 23	Variance	FY 23	Variance
INCOME:	Estimate	Scenario I	. %	Scenario II	%	Scenario III	%
Annual Charge						1	
Tuition and Enrollment							
Direct Memberships							
Fees Income	95	104	9%	104	9%	104	9%
Rental Income	26	52	100%	52	100%	52	100%
Net Sales	2	4	100%	4	100%	4	100%
Gain (Loss) on Fixed Asset Disposals	(8)	(3)	63%	(3)	63%	(3)	63%
Other Income	1 1	1		(9)	00,0	(6)	0370
Membership Allocations	72	86	19%	86	19%	45	-38%
							-0070
Total Income	187	243	30%	243	30%	202	8%
CHANGEABLE EXPENSES:							
Personnel Expenses	113	165	46%	165	400/	105	400/
General Operating Expenses	18	28	56%	28	46% 56%	165	46%
Utilities, Repairs and Maintenance	29	38	31%	38		28	56%
Rentals-Equipment	2 2	30	-100%	36	31%	38	31%
Alloc. of Customer and Member Services	8	9	13%		-100%	1	-100%
Alloc. of Marketing, Comm., Design & Production	16	22	38%	9	13%	9	13%
Alloc. of Marketing, comm., Design & Production	10		38%	22	38%	22	38%
Total Changeable Expenses	186	262	41%	262	41%	262	41%
Net Inc before F&A Expenses:	1	(19)	-2000%	(19)	-2000%	(60)	-6100%
FIXED & ADMIN EXPENSES:							
Personnel Expenses				Ť.			
General Operating Expenses		1					
Utilities, Repairs and Maintenance	5	7	40%	7	40%	7	40%
Rentals-Space				1		1	
Audit Services							
Insurance and Taxes	13	13		13		13	
Depreciation	111	135	22%	135	22%	135	22%
Interest Expense Allocation	7	6	-14%	6	-14%	6	-14%
Alloc, of Department's Admin.	8	10	25%	10	25%	10	25%
Alloc. of Marketing, Comm., Design & Production				1			
Alloc. of Admin. Serv. Expenses	16	20	25%	20	25%	17	6%
Contingencies/Non-Operating Exp							
Total Fixed & Admin. Expenses	160	191	19%	191	19%	188	18%
NET TOTAL *	(159)	(210)	-32%	(210)	-32%	(248)	-56%
* Increase/(Decrease) in Net Assets				(=.0)	V =70	(270)	-30 /8

SWIM CENTER FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. F	FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate vs. FY 23 Scenario II		Y 23 Scenario III
	FY 22	FY 23	Variance	FY 23	Variance	FY 23	Variance
	Estimate	Scenario I	%	Scenario II	%	Scenario III	%
INCOME:							
Annual Charge				i			
Tuition and Enrollment							
Direct Memberships			Selection of	Contraction in a		to the law	
Fees Income	766	828	8%	828	8%	828	8%
Rental Income	21	25	19%	25	19%	25	19%
Net Sales				IX TOPOSE O	200000	20.7 10.8	
Gain (Loss) on Fixed Asset Disposals	(15)	(92)	-513%	(92)	-513%	(92)	-513%
Other Income							
Membership Allocations	441	511	16%	511	16%	266	-40%
Total Income	1,213	1,272	5%	1,272	5%	1,027	-15%
CHANGEABLE EXPENSES:							
Personnel Expenses	915	983	7%	983	7%	984	8%
General Operating Expenses	131	110	-16%	110	-16%	110	-16%
Utilities, Repairs and Maintenance	191	226	18%	226	18%	226	18%
Rentals-Equipment	1 1	1	1070	1	1070	1	1070
Alloc. of Customer and Member Services	58	64	10%	64	10%	63	9%
Alloc. of Marketing, Comm., Design & Production	101	109	8%	109	8%	108	7%
Alloo. of Walkering, John M., Design a 1 Todadion	101	100	570	103	070	100	1 70
Total Changeable Expenses	1,397	1,493	7%	1,493	7%	1,492	7%
Net Inc before F&A Expenses:	(184)	(221)	-20%	(221)	-20%	(465)	-153%
FIXED & ADMIN EXPENSES:							
Personnel Expenses	1		.5			1	
General Operating Expenses	1					1	
Utilities, Repairs and Maintenance	34	40	18%	40	18%	40	18%
Rentals-Space	8	8		8		8	
Audit Services	1						
Insurance and Taxes	23	28	22%	28	22%	28	22%
Depreciation	540	484	-10%	484	-10%	484	-10%
Interest Expense Allocation	58	55	-5%	55	-5%	55	-5%
Alloc. of Department's Admin.	50	51	2%	51	2%	50	
Alloc. of Marketing, Comm., Design & Production							
Alloc. of Admin. Serv. Expenses	98	109	11%	109	11%	90	-8%
Contingencies/Non-Operating Exp			070000 DMS/CSM		1 1000000000000000000000000000000000000		
Total Fixed & Admin. Expenses	811	775	-4%	775	-4%	755	-7%
NET TOTAL *	(995)	(996)	0%	(996)	0%	(1,220)	-23%
* Increase/(Decrease) in Net Assets	, ,			1	- 70	(-,)	2070

OUTDOOR POOLS

OUTDOOR POOLS FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. I	FY 23 Scenario I	FY 22 Estimate vs. F	Y 23 Scenario II	FY 22 Estimate vs. I	FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME:				333		Cochano III	70
Annual Charge							
Tuition and Enrollment		I					
Direct Memberships							
Fees Income	540	632	17%	632	17%	502	-7%
Rental Income	20	70	250%	70	250%	45	125%
Net Sales	1		-100%	1	-100%	1	-100%
Gain (Loss) on Fixed Asset Disposals	(27)	(24)	11%	(24)	11%	(24)	11%
Other Income	(6)	(6)		(6)	1170	(6)	1170
Membership Allocations	1,787	2,070	16%	2,070	16%	1,165	-35%
	.,,	2,070	1070	2,070	1070	1,105	-35%
Total Income	2,315	2,742	18%	2,742	18%	1,682	-27%
CHANGEABLE EXPENSES:							
Personnel Expenses	2,482	2,734	. 10%	2,734	10%	2.000	000/
General Operating Expenses	424	667	57%	667	57%	2,968	20%
Utilities, Repairs and Maintenance	318	416	31%	416		810	91%
Rentals-Equipment	8	17	113%		31%	459	44%
Alloc, of Customer and Member Services	106	. 2.2		17	113%	17	113%
Alloc. of Marketing, Comm., Design & Production	25.00.000	128	21%	128	21%	95	-10%
Alloc. of Marketing, Comm., Design & Production	204	262	28%	262	28%	280_	37%
Total Changeable Expenses	3,542	4,224	19%	4,224	19%	4,629	31%
Net Inc before F&A Expenses:	(1,227)	(1,482)	-21%	(1,482)	-21%	(2,947)	-140%
FIXED & ADMIN EXPENSES:							
Personnel Expenses							
General Operating Expenses		1	*				
Utilities, Repairs and Maintenance	56	73	30%	73	30%	81	45%
Rentals-Space	23	30	30%	30	30%	30	30%
Audit Services		1	00,0		30 / 0	1	30 %
Insurance and Taxes	61	77	26%	77	26%	77	26%
Depreciation	744	819	10%	819	10%	819	100000 00000
Interest Expense Allocation	74	65	-12%	65	-12%	65	10%
Alloc. of Department's Admin.	101	119	18%	119	18%		-12%
Alloc. of Marketing, Comm., Design & Production	""	110	1078	119	10%	125	24%
Alloc. of Admin. Serv. Expenses	187	221	18%	221	400/	107	070/
Contingencies/Non-Operating Exp	107		1678	221	18%	137	-27%
Total Fixed & Admin. Expenses	1,246	1,404	. 13%	1,404	13%	1,334	7%
NET TOTAL *	(2,473)	(2,886)	-17%	(2,886)	-17%	(4,281)	-73%
* Increase/(Decrease) in Net Assets					/0	(.,== 1)	. 070

³⁻¹⁷

ARTS AND CULTURE PROGRAMS & SERVICES SUMMARY FY 2023 Pre-budget Scenario Test Cases (\$000's)

INCOME: Estin		FY 23 Scenario I	Variance	FY 22 Estimate vs.	20 occitation	FY 22 Estimate vs.	r i 23 Scenario III
INCOME: Estin					FY 23 Variance		
INCOME:			%	Scenario II	variance %	FY 23 Scenario III	
· · · · · · · · · · · · · · · · · · ·	1		/0	Occitatio II	/0	Scenario III	%
Annual Charge							
Tuition and Enrollment	55	68	. 24%	68	24%	68	24%
Direct Memberships							2470
Fees Income	6	6		6		6	
Rental Income	4	9	125%	9	125%	9	125%
Net Sales	2	7	250%	7	250%	7	250%
Gain (Loss) on Fixed Asset Disposals		(125)	-100%	(125)	-100%	(125)	-100%
Other Income	ı			2 22		1	
Membership Allocations							
Total Income	67	(35)	-152%	(35)	-152%	(35)	-152%
CHANGEABLE EXPENSES:							
Personnel Expenses	262				5.0000 miles		
General Operating Expenses	10	303 15	. 16%	303	16%	303	16%
Utilities, Repairs and Maintenance	33	33	50%	15	50%	15	50%
Rentals-Equipment	33] 33		33	1	33	
Alloc. of Customer and Member Services	3	1 4	2004				species of
Alloc. of Marketing, Comm., Design & Production	18	4 21	33% 17%	4	33%	4	33%
7 most of Marketing, Sommit, Besign & Production	10		17%	21	17%	21_	17%
Total Changeable Expenses	326	376	15%	376	15%	376	15%
Net Inc before F&A Expenses:	(259)	(411)	-59%	(411)	-59%	(411)	-59%
FIXED & ADMIN EXPENSES:			1				
Personnel Expenses	- 1			1			
General Operating Expenses	- 1	1					
Utilities, Repairs and Maintenance	6	6		6			
Rentals-Space	1	9	800%	9	800%	6 9	00004
Audit Services		1	00070	1	800%	9	800%
Insurance and Taxes	10	9	-10%	9	-10%	9	-10%
Depreciation	12	4	-67%	4	-67%	4	-10% -67%
Interest Expense Allocation	2	2	5,7,0	2	-07 78	2	-0/%
Alloc. of Department's Admin.	65	33	-49%	33	-49%	33	-49%
Alloc. of Marketing, Comm., Design & Production			5.5.5	"	1070		-4970
Alloc. of Admin. Serv. Expenses	63	66	5%	66	5%	66	5%
Contingencies/Non-Operating Exp							370
Total Fixed & Admin. Expenses	159	129	-19%	129	-19%	129	-19%
NET TOTAL *	(418)	(540)	-29%	(5.40)	9004	7-1	
* Increase/(Decrease) in Net Assets	(410)	(540)	-23%	(540)	-29%	(540)	-29%

COLUMBIA ART CENTER FY 2023 Pre-budget Scenario Test Cases (\$000's)

		4000 0 0 000 0						
		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs. I	FY 23 Scenario II	FY 22 Estimate vs. FY 23 Scenario III		
	FY 22	FY 23	Variance	FY 23	Variance	FY 23	Variance	
INCOME:	Estimate	Scenario I	٠ %	Scenario II	%	Scenario III	%	
Annual Charge	1							
Tuition and Enrollment	55	68	24%					
Direct Memberships] 55	00	24%	68	24%	68	24%	
Fees Income	6	6				1		
Rental Income	4	9	4050/	6		6		
Net Sales	2	7	125% 250%	9 7	125%	9	125%	
Gain (Loss) on Fixed Asset Disposals		(125)	-100%		250%	7	250%	
Other Income		(125)	-100%	(125)	-100%	(125)	-100%	
Membership Allocations	1	l			1			
mondations and a second								
Total Income	67	(35)	-152%	(35)	-152%	(35)	-152%	
CHANGEABLE EXPENSES:								
Personnel Expenses	178	186	40/	1				
General Operating Expenses	9	8	4% -11%	186	4%	186	4%	
Utilities, Repairs and Maintenance	33	. 33	-11%	8	-11%	8	-11%	
Rentals-Equipment	33	. 33	1	33		33		
Alloc, of Customer and Member Services	3	4	33%	4			_	
Alloc. of Marketing, Comm., Design & Production	13	14	8%	4	33%	4	33%	
/ iiioo. or Marketing, ooriini., Design & 1 Toddetion	13	14 -	8%	14	8%	14	8%	
Total Changeable Expenses	236	245	4%	245	4%	245	4%	
Net Inc before F&A Expenses:	(169)	(280)	-66%	(280)	-66%	(280)	-66%	
FIXED & ADMIN EXPENSES:						1		
Personnel Expenses								
General Operating Expenses		1		1		1		
Utilities, Repairs and Maintenance	6	6						
Rentals-Space	١	•		6		6		
Audit Services					ľ			
Insurance and Taxes	10	9	-10%	9	400/	1		
Depreciation	12	4	-67%	4	-10%	9	-10%	
Interest Expense Allocation	2	2	-07 70	1.0	-67%	4	-67%	
Alloc. of Department's Admin.	50	22	-56%	2 22	500/	2		
Alloc. of Marketing, Comm., Design & Production	00		-30 /8	22	-56%	22	-56%	
Alloc. of Admin. Serv. Expenses	48	44	-8%	44	-8%		201	
Contingencies/Non-Operating Exp					-676	44	-8%	
Total Fixed & Admin. Expenses	128	87	-32%	87	-32%	87	-32%	
NET TOTAL *	(297)	(367)	-24%	(367)	-24%	(367)	-24%	
* Increase/(Decrease) in Net Assets				1/	= .70	(007)	-24 /0	

INTERNATIONAL EXCHANGE AND MULTICULTURAL PROGRAMS FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate vs	s. FY 23 Scenario II	FY 22 Estimate vs. FY 23 Scenario III	
	FY 22	FY 23	Variance	FY 23	Variance	FY 23	Variance
INCOME:	Estimate	Scenario I	%	Scenario II	%	Scenario III	%
Annual Charge Tuition and Enrollment Direct Memberships Fees Income				1			
Rental Income Net Sales							
Gain (Loss) on Fixed Asset Disposals Other Income							
Membership Allocations		3					
Total Income							
CHANGEABLE EXPENSES:							
Personnel Expenses	85	116	36%	116	36%	110	
General Operating Expenses Utilities, Repairs and Maintenance	1	7	600%	7	600%	116 7	36% 600%
Rentals-Equipment			1			1	00078
Alloc. of Customer and Member Services							
Alloc. of Marketing, Comm., Design & Production	5	7	40%	7	40%	7	40%
Total Changeable Expenses	91	130	. 43%	130	43%	130	43%
Net Inc before F&A Expenses:	(91)	(130)	-43%	(130)	-43%	(130)	-43%
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Space							
Audit Services Insurance and Taxes Depreciation Interest Expense Allocation	1	9	800%	9	800%	9	800%
Alloc, of Department's Admin.	14	11	21%	11	-21%	11	-21%
Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses	16	23	4.00		175.000 4040		-2170
Contingencies/Non-Operating Exp			44%	23	44%	23	44%
Total Fixed & Admin. Expenses	31	43	39%	43	39%	43	39%
NET TOTAL *	(122)	(173)	-42%	(173)	-42%	(173)	400/
* Increase/(Decrease) in Net Assets				()	-7£/0	(1/3)	-42%

COLUMBIA MARYLAND ARCHIVES FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. FY 23 Scenario I		EV 00 E-41	=			
			. Scellario I	FY 22 Estimate vs.	. FY 23 Scenario II	FY 22 Estimate vs. FY 23 Scenario III		
	FY 22 Estimate	FY 23 Scenario I	Variance	FY 23	Variance	FY 23	Variance	
INCOME: Annual Charge Tuition and Enrollment Direct Memberships Fees Income Rental Income	Estimate	Scenario	%	Scenario II	<u></u>	Scenario III	%	
Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations	1	1		1		1		
Total Income	1	1		1		1		
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production								
Total Changeable Expenses								
Net Inc before F&A Expenses:	1	1	•	1		1		
FIXED & ADMIN EXPENSES:								
Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance	104 14	98 13	-6% -7%	98 13	-6% -7%	98 13	-6% -7%	
Rentals-Space Audit Services	10	9	-10%	9	-10%	9	-10%	
Insurance and Taxes Depreciation Interest Expense Allocation	1	1		1		1		
Alloc. of Department's Admin. Alloc. of Marketing, Comm., Design & Production	24	11	-54%	11	-54%	11	-54%	
Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	7 24	7 21	-13%	7 21	-13%	7 21	-13%	
Total Fixed & Admin. Expenses	184	160	-13%	160	-13%	160	-13%	
NET TOTAL *	(183)	(159)	13%	(159)	13%	(470)	,	
* Increase/(Decrease) in Net Assets	, //	()	1070	(199)	13%	(159)	13%	

YOUTH AND TEENS PROGRAMS AND SERVICES SUMMARY FY 2023 Pre-budget Scenario Test Cases (\$000's)

			-					
		FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate vs.	FY 23 Scenario II	FY 22 Estimate vs.	FY 22 Estimate vs. FY 23 Scenario III	
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23	Variance	
INCOME:		Goonanon	70	Scenario II	%	Scenario III	%	
Annual Charge		1		1				
Tuition and Enrollment	1,949	2,992	54%	2 000		La Sacción		
Direct Memberships	1 .,,,,,	2,552	3470	2,992	54%	2,992	54%	
Fees Income	67	38	400/					
Rental Income	3	3	-43%	38	-43%	38	-43%	
Net Sales	١	3		3		3		
Gain (Loss) on Fixed Asset Disposals								
Other Income	1		•	ı				
Membership Allocations		l					1	
Wether only / Medadons								
Total Income	0.040							
rotal income	2,019	3,033	50%	3,033	50%	3,033	50%	
CHANGEABLE EXPENSES:	1							
Personnel Expenses	4 507		0.80			1		
General Operating Expenses	1,527	1,657	9%	1,657	9%	1,657	9%	
Utilities, Repairs and Maintenance	83	314	278%	314	278%	314	278%	
	59	50	-15%	50	-15%	50	-15%	
Rentals-Equipment	1	1		1		1		
Alloc. of Customer and Member Services	101	146	45%	146	45%	174	72%	
Alloc. of Marketing, Comm., Design & Production	99	117	18%	117	18%	116	17%	
T-4-101				_			1770	
Total Changeable Expenses	1,870	2,285	22%	2,285	22%	2,312	24%	
N-11-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-		1		1	1.5		2470	
Net Inc before F&A Expenses:	149	748	402%	748	402%	721	384%	
FIXED & ADMIN EXPENSES:						, and a second		
Personnel Expenses		1		1				
General Operating Expenses	1						1	
	1 .1					1	1	
Utilities, Repairs and Maintenance	6	7	17%	7	17%	7	17%	
Rentals-Space	96	15	-84%	15	-84%	15	-84%	
Audit Services	1					1	0170	
Insurance and Taxes	27	28	4%	28	4%	28	4%	
Depreciation	9	10	. 11%	10	11%	10	11%	
Interest Expense Allocation	2	1	-50%	1	-50%	1 1	-50%	
Alloc. of Department's Admin.	337	178	-47%	178	-47%	178	-47%	
Alloc. of Marketing, Comm., Design & Production						1	-47 70	
Alloc. of Admin. Serv. Expenses	412	448	9%	448	9%	452	10%	
Contingencies/Non-Operating Exp					0,0	1 402	1070	
Total Final 9 Admits =	98.00.00							
Total Fixed & Admin. Expenses	889	687	-23%	687	-23%	691	-22%	
					~		-22/0	
NET TOTAL *	(740)	61	108%	61	108%	30	40.00	
* Increase/(Decrease) in Net Assets			.5570	- 01	100 /6	30	104%	

SCHOOL AGE SERVICES FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate v	FY 22 Estimate vs. FY 23 Scenario II FY 22 Estimate vs.		
	FY 22	FY 23	Variance	FY 23	Variance	FY 23	Variance
	Estimate	Scenario I	%	Scenario II	%	Scenario III	%
INCOME:							70
Annual Charge							
Tuition and Enrollment	1,770	2,815	59%	2,815	59%	2,815	59%
Direct Memberships							0070
Fees Income	48	31	-35%	31	-35%	31	-35%
Rental Income	1	ı				1	-0070
Net Sales	1					1	
Gain (Loss) on Fixed Asset Disposals	1					1	
Other Income	1					1	
Membership Allocations					1 10		
Total Income	1,818	2,846	57%	2,846	57%	2,846	57%
			5.70	2,040	. 37 78	2,040	5/%
CHANGEABLE EXPENSES:		II.			`	l l	
Personnel Expenses	1,334	1,426	7%	1,426	7%	1,426	7%
General Operating Expenses	76	299	293%	299	293%	299	293%
Utilities, Repairs and Maintenance	20	3	-85%	3	-85%	3	-85%
Rentals-Equipment	1					1	-0070
Alloc. of Customer and Member Services	92	137	49%	137	49%	163	77%
Alloc. of Marketing, Comm., Design & Production	86	100	16%	100	16%	99	15%
7.1.10							
Total Changeable Expenses	1,608	1,965	22%	1,965	22%	1,990	24%
Net Inc before F&A Expenses:	210	881	320%	881	320%	856	308%
FIXED & ADMIN EXPENSES:							
Personnel Expenses		1					1
General Operating Expenses	1					1	1
Utilities, Repairs and Maintenance							1
Rentals-Space	95	13	-86%	13	-86%	10	
Audit Services			-0070	13	-00%	13	-86%
Insurance and Taxes	22	23	5%	23	5%		50/
Depreciation	I = 1		5,0	23	570	23	5%
Interest Expense Allocation	l'			I.			
Alloc. of Department's Admin.	290	149	-49%	149	-49%	140	400/
Alloc. of Marketing, Comm., Design & Production			-4370	149	-4970	149	-49%
Alloc. of Admin. Serv. Expenses	362	392	8%	392	8%	396	-01
Contingencies/Non-Operating Exp	201,271,073			002	0 78	390	9%
Total Fixed & Admin. Expenses	769	577	-25%	577	-25%		
or notices were and relate strategies to promitted by the property of	""	""	-25/6	5//	-25%	581	-24%
NET TOTAL *	(559)	304	154%	304	154%	275	149%
* Increase/(Decrease) in Net Assets	1 /		.5470		10476	2/5	149%

YOUTH AND TEEN CENTER AT THE BARN FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate v	FY 22 Estimate vs. FY 23 Scenario II FY 22 Estimate vs. FY 23 Sc			
	FY 22	FY 23	Variance	FY 23	Variance	FY 23	Variance	
INCOME:	Estimate	Scenario I	%	Scenario II	%	Scenario III	%	
Annual Charge Tuition and Enrollment Direct Memberships Fees Income Rental Income Net Sales	3	3		3		3	,,	
Gain (Loss) on Fixed Asset Disposals								
Other Income								
Membership Allocations								
Total Income	3	3		3		3		
CHANGEABLE EXPENSES:								
Personnel Expenses	106	116	00/	440				
General Operating Expenses	2	4	9% 100%	116	9%	116	9%	
Utilities, Repairs and Maintenance	33	41	24%	4 41	100%	4	100%	
Rentals-Equipment		1	2470	41	24%	41	24%	
Alloc. of Customer and Member Services					1			
Alloc. of Marketing, Comm., Design & Production	8	10	25%	10	25%	40		
			2070	10	25%	10	25%	
Total Changeable Expenses	149	171	15%	171	15%	171	15%	
Net Inc before F&A Expenses:	(146)	(168)	-15%	(168)	-15%	(168)	-15%	
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses								
Utilities, Repairs and Maintenance Rentals-Space Audit Services	6	7	17%	7	17%	7	17%	
Insurance and Taxes	4	4		4				
Depreciation	8	8		8		4 .		
Interest Expense Allocation	1	1				0		
Alloc. of Department's Admin.	32	16	-50%	16	-50%	16	-50%	
Alloc. of Marketing, Comm., Design & Production				~~~			-50%	
Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	30	31	3%	31	3%	31	3%	
Total Fixed & Admin. Expenses	81	67	-17%	67	-17%	67	-17%	
NET TOTAL *	(227)	(235)	-4%	(235)	-4%	(00.7)		
* Increase/(Decrease) in Net Assets		(=30)	470	(235)	-4%	(235)	-4%	

³⁻²⁴

CAMPS FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 22 Estimate vs. FY 23 Scenario I		s. FY 23 Scenario II	FY 22 Estimate v	FY 22 Estimate vs. FY 23 Scenario III	
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance	FY 23	Variance	
INCOME:		Goonano 1	76	Scenario II	%	Scenario III	%	
Annual Charge					l			
Tuition and Enrollment	179	177	-1%	177	-1%	177	-1%	
Direct Memberships					.,,	1.7.	-170	
Fees Income Rental Income	19	7	-63%	7	-63%	7	-63%	
Net Sales							-0070	
Gain (Loss) on Fixed Asset Disposals		1	I					
Other Income		1						
Membership Allocations								
membererile / moduloris								
Total Income	198	184	-7%	184	-7%	184		
	l I	B-5707700-7		104	-7 /0	104	-7%	
CHANGEABLE EXPENSES:								
Personnel Expenses	87	115	32%	115	32%	115	32%	
General Operating Expenses	5	11	120%	11	120%	1 11	120%	
Utilities, Repairs and Maintenance Rentals-Equipment	7	6	-14%	6	-14%	6	-14%	
Alloc. of Customer and Member Services	1 11	1		1		1	1470	
Alloc. of Marketing, Comm., Design & Production	9 4	9		9		11	22%	
Alloc. of Marketing, Comm., Design & Production	4	7	75%	7	75%	7	75%	
Total Changeable Expenses	113	149	. 32%	149	32%	151	34%	
Net Inc before F&A Expenses:	85	35	-59%	35	-59%	33	-61%	
FIXED & ADMIN EXPENSES:								
Personnel Expenses								
General Operating Expenses								
Utilities, Repairs and Maintenance								
Rentals-Space	1	2	100%	2	100%	2	4000/	
Audit Services				_	10070		100%	
Insurance and Taxes	1	1	i	1		1		
Depreciation	1	1		1		1 1		
Interest Expense Allocation				*				
Alloc. of Department's Admin.	16	13	-19%	13	-19%	13	-19%	
Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses							1070	
Contingencies/Non-Operating Exp	20	25	25%	25	25%	25	25%	
Total Fixed & Admin. Expenses	39	42	8%	42	8%	42	8%	
NET TOTAL *	46	(7)	-115%	(7)	-115%	/21	Variation of the same of the s	
* Increase/(Decrease) in Net Assets		11/	11370	(1)	-115%	(9)	-120%	

Columbia Association Department of Community Operations

DEPARTMENT SUMMARY

The **Department of Community Operations** is responsible for management of Columbia's 3,600 acres of open space; construction and maintenance of capital improvements in the open space and for CA's many facilities; watershed management and education; management of CA's carbon footprint and energy consumption; and design and implementation of landscape architecture and hardscape enhancements. In FY22, this department assumed responsibility for CA's many events, such as the Lakefront Festival, and the Horse Center, as well as the planning function formerly in the Office of the President.

Community Operations includes:

- Open Space Facilities and Building Grounds
- Parks, Pathways and Play Areas
- Sustainability
- Facility Services
- Event Services
- Real Estate Services

KEY BUDGET ASSUMPTIONS

- The three FY23 budget scenarios presented for the Community Operations department are the same. Unless and until there is a closure of a facility, we do not anticipate any fluctuation in the budget.
- The FY23 budget assumes a full return to pre-COVID full-time equivalents (FTE's) in Open Space Maintenance. Increases in personnel costs over the FY22 estimate are due to vacant positions in FY22. There are no new positions in this budget.
- The FY23 budget assumes the continuation of utilizing outside paving contractors in lieu of in-house resources.
- Income is reduced in FY23 due to less grant funding availability for watershed projects than was previously obtained by CA.
- Expenses are held relative to spending levels consistent with Pre-COVID-19 expenditures.
- The FY23 budget provides funding for maintenance levels consistent with pre-COVID-19 open space maintenance activities.

- The FY23 budget has reduced funds for property line encroachment investigations which prioritizes inventoried violations.
- The FY23 budget allows for a 15% increase in Lake Maintenance, specifically the aquatic vegetation harvesting program at the three Columbia lakes.
- The FY23 budget assumes a full return of events and community engagement activities.
- The FY23 budget allows for a gradual resumption of tree planting, reforestation and invasive plant removal projects.
- The FY23 budget assumes lower tree removal expenses due to a gradual reduction in the overall number of ash trees remaining from the Emerald Ash Borer infestation over the past several years and a corresponding reduction in tree removal expenses.
- The FY23 budget assumes an increase in Tot Lot Maintenance, specifically mulch play surface replacement projects.
- The FY23 Facilities Services Budget assumes the transferring of the repairs and maintenance and the lease management responsibilities of the Family Life Center and Rose Price House to Facility Services.
- The Community Operations Department will monitor local planning and zoning issues and will be CA's primary liaison with Columbia's village associations.

Columbia Association, Inc.

DEPARTMENT OF COMMUNITY OPERATIONS FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate vs. F	Y 23 Scenario II	FY 22 Estimate vs. FY 23 Scenario III		
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %	
INCOME:								
Annual Charge								
Tuition and Enrollment								
Direct Memberships								
Fees Income	159	216	36%	216	36%	216	36%	
Rental Income	169	184	9%	184	9%	184	9%	
Net Sales		(2.4.1)						
Gain (Loss) on Fixed Asset Disposals	(231)	(211)	9%	(211)	9%	(211)	9%	
Other Income	79	239	203%	239	203%	239	203%	
Membership Allocations						-		
Total Income	176	428	143%	428	143%	428	143%	
CHANGEABLE EXPENSES:								
Personnel Expenses		227	100%	227	100%	227	100%	
General Operating Expenses	107	222	107%	222	107%	222	107%	
Utilities, Repairs and Maintenance	17	60	253%	60	253%	60	253%	
Rentals-Equipment	73	63	-14%	63	-14%	63	-14%	
Alloc. of Customer and Member Services								
Alloc. of Marketing,Comm.,Design & Production	15	25	67%	25	67%	24	60%	
Total Changeable Expenses	212	597	182%	597	182%	596	181%	
Net Inc before F&A Expenses:	(36)	(169)	-369%	(169)	-369%	(168)	-367%	
FIXED & ADMIN EXPENSES:								
Personnel Expenses	5,332	5,468	3%	5,468	3%	5,462	2%	
General Operating Expenses	2,390	2,897	21%	2,897	21%	2,886	21%	
Utilities, Repairs and Maintenance	1,535	1,979	29%	1,979	29%	1,979	29%	
Rentals-Space	147	176	20%	176	20%	178	21%	
Audit Services								
Insurance and Taxes	349	400	15%	400	15%	400	15%	
Depreciation	4,425	4,834	9%	4,834	9%	4,834	9%	
Interest Expense Allocation	442	388	-12%	388	-12%	388	-12%	
Alloc. of Department's Admin.	7		-100%		-100%		-100%	
Alloc. of Marketing, Comm., Design & Production	732	430	-41%	430	-41%	426	-42%	
Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	2,290	2,573	12%	2,573	12%	2,570	12%	
Total Fixed & Admin. Expenses	17,649	19,145	8%	19,145	8%	19,123	8%	
NET TOTAL *	(17,685)	(19,314)	-9%	(19,314)	-9%	(19,291)	-9%	

⁴⁻²

COMMUNITY OPERATIONS ADMINISTRATION FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I		FY 22 Estimate vs.	FY 23 Scenario II	FY 22 Estimate vs.	FY 23 Scenario III
	FY 22	FY 23	Variance		FY 23	Variance	FY 23	Variance
	Estimate	Scenario I	%		Scenario II	%	Scenario III	%
INCOME:				1 1				
Annual Charge		1						
Tuition and Enrollment		1						
Direct Memberships	1						d'	
Fees Income	1			ll			1	
Rental Income				ı				
Net Sales Gain (Loss) on Fixed Asset Disposals								
Other Income				1 1			1	
Membership Allocations			~					
Membership Allocations								
Total Income								
CHANGEABLE EXPENSES:					_		*	
Personnel Expenses		1						
General Operating Expenses								
Utilities, Repairs and Maintenance								
Rentals-Equipment	1 1	1 1			1		1	
Alloc. of Customer and Member Services	1 '1				'		1 '	
Alloc. of Marketing, Comm., Design & Production								
Total Changeable Expenses	1	1	·		1		1	
Net Inc before F&A Expenses:	(1)	(1)	-		(1)		(1)	
FIXED & ADMIN EXPENSES:								
Personnel Expenses	291	308	6%		308	6%	308	6%
General Operating Expenses	56	68	21%		68	21%	57	2%
Utilities, Repairs and Maintenance	1		-100%			-100%	1	
Rentals-Space	16	18	13%		18	13%	21	31%
Audit Services								
Insurance and Taxes	9	10	11%		10	11%	10	11%
Depreciation		ı						
Interest Expense Allocation			•					
Alloc. of Department's Admin.	(374)	(405)	-8%		(405)	-8%	(398)	-6%
Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses	1						1	
Contingencies/Non-Operating Exp	1						1	
Commigations Horizontaling Exp				ŀ				
Total Fixed & Admin. Expenses	(1)	(1)			(1)		(1)	
NET TOTAL *				.				
* Increase/(Decrease) in Net Assets				L				

^{*} Increase/(Decrease) in Net Assets

OPEN SPACE FACILITIES AND BUILDING GROUNDS FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. FY 23		FY 22 Estimate vs. F	Y 23 Scenario II	FY 22 Estimate vs. F	Y 23 Scenario III
	FY 22	FY 23	Variance	FY 23	Variance	FY 23	Variance
	Estimate	Scenario I	%	Scenario II	%	Scenario III	%
INCOME:							
Annual Charge						1	
Tuition and Enrollment							
Direct Memberships							
Fees Income	159	163	3%	163	3%	163	3%
Rental Income	137	121	-12%	121	-12%	121	-12%
Net Sales	(
Gain (Loss) on Fixed Asset Disposals	(232)	(78)	66%	(78)	66%	(78)	66%
Other Income] 1]	1		1		1	
Membership Allocations							
Total Income	65	207	218%	207	218%	207	218%
0114110E4D1EEVDEU0E0						1	
CHANGEABLE EXPENSES:		1				1	
Personnel Expenses		1	0070/	1	0.070/	1	0070/
General Operating Expenses	3	11	267%	11	267%	11	267%
Utilities, Repairs and Maintenance	17	45	165%	45	165%	45	165%
Rentals-Equipment	47	31	-34%	31	-34%	31	-34%
Alloc, of Customer and Member Services	40		400/		400/	1 27	400/
Alloc. of Marketing, Comm., Design & Production	10	14	40%	14	40%	14	40%
Total Changeable Expenses	77	101	31%	101	31%	101	31%
Net Inc before F&A Expenses:	(12)	106	983%	106	983%	106	983%
TIVED A ADMINITURE OF A							
FIXED & ADMIN EXPENSES:	0.040	0.005	2004	0.005	000/	0.000	000/
Personnel Expenses	3,318	2,065	-38%	2,065	-38%	2,063	-38%
General Operating Expenses	2,078	1,011	-51%	1,011	-51%	1,011	-51% -14%
Utilities, Repairs and Maintenance Rentals-Space	1,249 98	1,074	-14%	1,074	-14% 34%	1,074	-14% 34%
Audit Services	98	131	34%	131	34%	131	34%
Insurance and Taxes	275	315	15%	315	15%	316	15%
Depreciation	4,304	1,403	-67%	1,403	-67%	1,403	-67%
Interest Expense Allocation	4,304	1,403	-67% -75%	1,403	-67% -75%	1,403	-67 % -75%
Alloc. of Department's Admin.	307	155	-75% -50%	155	-75% -50%	152	-75% -50%
Alloc. of Marketing, Comm., Design & Production	618	223	-50% -64%	223	-50% -64%	221	-64%
Alloc. of Admin. Serv. Expenses	1,913	988	-64% -48%	988	-48%	987	-04 % -48%
Contingencies/Non-Operating Exp	1,913	200	-48%	900	-46%	907	-46%
Total Fixed & Admin. Expenses	14,594	7,473	-49%	7,473	-49%	7,466	-49%
NET TOTAL *	(14,606)	(7,367)	50%	(7,367)	50%	(7,360)	50%
* Increase/(Decrease) in Net Assets							

PARKS, PATHWAYS AND PLAY AREAS FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs. F	Y 23 Scenario II	FY 22 Estimate vs.	FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance
INCOME: Annual Charge Tuition and Enrollment Direct Memberships Fees Income				occinano ii	76	Scenario III	%
Rental Income Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations		17		17	100%	17	100%
Total Income		17	100%	17	100%	17	100%
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance							
Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing,Comm.,Design & Production	6	30	400%	30	400%	30	400%
Total Changeable Expenses	6	30	. 400%	30	400%	30	400%
Net Inc before F&A Expenses:	(6)	(13)	-117%	(13)	-117%	(13)	-117%
FIXED & ADMIN EXPENSES: Personnel Expenses					1		1
General Operating Expenses	488	1,970	304%	1,970	304%	1,967	303%
Utilities, Repairs and Maintenance	128	1,475	1052%	1,475	1052%	1,475	1052%
Rentals-Space	171 7	595	248%	595	248%	595	248%
Audit Services	<i>'</i>	9	29%	9	29%	9	29%
Insurance and Taxes	64	74	16%	7.	400/	1 2	
Depreciation	81	1,511	1765%	74	16%	74	16%
Interest Expense Allocation		116	100%	1,511 116	1765%	1,511	1765%
Alloc. of Department's Admin.	25	144	476%		100%	116	100%
Alloc. of Marketing, Comm., Design & Production	45	34	-24%	144 34	476%	141	464%
Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	152	894	488%	894	-24% 488%	33 893	-27% 488%
Total Fixed & Admin. Expenses	1,161	6,822	488%	6,822	488%	6,814	487%
NET TOTAL *	(1,167)	(6,835)	-486%	(6,835)	-486%	(6,827)	40.001
* Increase/(Decrease) in Net Assets			.5570	(0,000)	-400 /6	(0,027)	-485%

SUSTAINABILITY FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs.	FY 23 Scenario II	FY 22 Estimate vs.	FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23	Variance	FY 23	Variance
INCOME:		CCEITATIO	70	Scenario II	%	Scenario III	%
Annual Charge		1	i				
Tuition and Enrollment				- 1		1	
Direct Memberships				1	1		
Fees Income		53	100%				
Rental Income		33	100%	53	100%	53	100%
Net Sales	.1						
Gain (Loss) on Fixed Asset Disposals	1	(134)	4000/	20			
Other Income	79	239	-100%	(134)	-100%	(134)	-100%
Membership Allocations	79	239	203%	239	203%	239	203%
The state of the s							
Total Income	79	158	100%	158	100%	158	1000/
CHANGE ABLE EVENING	1			1	100 /6	150	100%
CHANGEABLE EXPENSES:	1					1	
Personnel Expenses	1	1				1	
General Operating Expenses		1	1	1		1	
Utilities, Repairs and Maintenance	1	1		H		1	
Rentals-Equipment	18		-100%		-100%	1	4000/
Alloc. of Customer and Member Services		l.			-10070	1	-100%
Alloc. of Marketing, Comm., Design & Production							
Total Changeable Expenses	18		-100%		1000/		
W. J. F. J. J. T.			-100%		-100%		-100%
Net Inc before F&A Expenses:	61	158	159%	158	159%	158	159%
FIXED & ADMIN EXPENSES:							
Personnel Expenses	218	595	173%	505			
General Operating Expenses	59	233	295%	595	173%	594	172%
Utilities, Repairs and Maintenance	91	279	207%	233	295%	233	295%
Rentals-Space	3	4	33%	279	207%	279	207%
Audit Services	١	1 7	33%	4	33%	4	33%
Insurance and Taxes	1			1		1	
Depreciation	1	1,880	100%	1			
Interest Expense Allocation	1	158	100%	1,880	100%	1,880	100%
Alloc. of Department's Admin.	10	79	690%	158	100%	158	100%
Alloc. of Marketing, Comm., Design & Production	21	152	624%	79	690%	78	680%
Alloc, of Admin, Serv. Expenses	63	507	705%	152	624%	151	619%
Contingencies/Non-Operating Exp			705%	507	705%	506	703%
Total Fixed & Admin. Expenses	465	3,887	736%	3,887	736%	3,883	735%
NET TOTAL *	(404)	(3,729)	-823%	(3,729)	-823%	40 70 -1	12_00 Sec. 15
* Increase/(Decrease) in Net Assets		(-10)	02070	(5,725)	-023%	(3,725)	-822%

FACILITY SERVICES FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. F	FY 23 Scenario I	FY 22 Estimate vs. F	Y 23 Scenario II	FY 22 Estimate vs.	FY 23 Scenario III
	FY 22	FY 23	Variance	FY 23	Variance	FY 23	Variance
	Estimate	Scenario I	%	Scenario II	%	Scenario III	%
INCOME:							,,
Annual Charge	1	1		1	ľ	4	
Tuition and Enrollment	1					1	
Direct Memberships				1		1	
Fees Income				1		1.	
Rental Income Net Sales	33	46	39%	46	39%	46	39%
Gain (Loss) on Fixed Asset Disposals	· .			1	1	1	550,007
Other Income							
Membership Allocations							
Wellbership Allocations							
Total Income	33	46	39%	46	39%	46	39%
CHANGEABLE EXPENSES:							
Personnel Expenses							
General Operating Expenses		1					
Utilities, Repairs and Maintenance		1					
Rentals-Equipment	1	1					
Alloc. of Customer and Member Services	1	1	1	1		1	
Alloc. of Marketing, Comm., Design & Production		1					
7 mos. or Marketing, comm., Design & 1 Toddetion							
Total Changeable Expenses	1	1		1		1	
Net Inc before F&A Expenses:	32	45	41%	45	41%	45	41%
FIXED & ADMIN EXPENSES:							
Personnel Expenses	754	340	-55%	340	-55%	1 040	
General Operating Expenses	64	70	9%	70	-55% 9%	340 70	-55%
Utilities, Repairs and Maintenance	23	30	30%	30	30%	30	9%
Rentals-Space	4	5	25%	5	25%	5	30% 25%
Audit Services		_	2070	1	2570	1 "	25%
Insurance and Taxes	1	1		1		1	
Depreciation	39	39	•	39		39	
Interest Expense Allocation	7	7		7		7	
Alloc. of Department's Admin.	23	10	-57%	10	-57%	9	-61%
Alloc. of Marketing, Comm., Design & Production	48	21	-56%	21	-56%	21	-56%
Alloc. of Admin. Serv. Expenses	145	79	-46%	79	-46%	79	-46%
Contingencies/Non-Operating Exp							-4070
Total Fixed & Admin. Expenses	1,108	602	-46%	602	-46%	601	-46%
NET TOTAL *	(1,076)	(557)	48%	(557)	48%	(556)	4004
* Increase/(Decrease) in Net Assets	1-7	(557)	4070	(331)	40 %	(556)	48%

EVENT SERVICES FY 2023 Pre-budget Scenario Test Cases (\$000's)

				7 6				
		FY 22 Estimate vs	s. FY 23 Scenario I		FY 22 Estimate vs.	FY 23 Scenario II	FY 22 Estimate vs.	FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %		FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME:				1 1				70
Annual Charge Tuition and Enrollment	1			1 1				
Direct Memberships	1 1							
Fees Income				1 1				
Rental Income				1 1				
Net Sales								
Gain (Loss) on Fixed Asset Disposals			•					
Other Income								
Membership Allocations								
Total Income								
CHANGEABLE EXPENSES:								
Personnel Expenses		227	100%		227	100%	227	100%
General Operating Expenses	104	211	103%		211	103%	211	103%
Utilities, Repairs and Maintenance		15	100%		15	100%	15	100%
Rentals-Equipment						VI. 2023		
Alloc, of Customer and Member Services	_	1				In Section 7.1	1	
Alloc. of Marketing, Comm., Design & Production	5	11_	. 120%	 	11_	120%	11	120%
Total Changeable Expenses	109	464	326%		464	326%	464	326%
Net Inc before F&A Expenses:	(109)	(464)	-326%		(464)	-326%	(464)	-326%
FIXED & ADMIN EXPENSES:		1						
Personnel Expenses		li .						
General Operating Expenses								
Utilities, Repairs and Maintenance								
Rentals-Space Audit Services								
Insurance and Taxes								
Depreciation	1 1	1	. 1		1			
Interest Expense Allocation		1			Ţ		1	
Alloc. of Department's Admin.	3	11	267%		11	267%	11	267%
Alloc. of Marketing, Comm., Design & Production		***						201 70
Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	17	71	318%		71	318%	71	318%
Contingencies/Non-Operating Exp				-			- v	
Total Fixed & Admin. Expenses	21	83	295%		83	295%	83	295%
NET TOTAL *	(130)	(547)	-321%	-	(547)	-321%	(547)	-321%
* Increase/(Decrease) in Net Assets		1/	70	_	(047)	-02 1 /0	(547)	-321%

⁴⁻⁸

REAL ESTATE SERVICES FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs.	FY 23 Scenario II	FY 22 Estimate vs. I	FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME: Annual Charge Tuition and Enrollment Direct Memberships Fees Income Rental Income Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations	Estimate	Scenario I	96	Scenario II	76	Scenario III	%
Total Income							
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production							
Total Changeable Expenses							
Net Inc before F&A Expenses:							
FIXED & ADMIN EXPENSES:							
Personnel Expenses General Operating Expenses	263 5	190 40	-28% 700%	190 40	-28% 700%	190 40	-28% 700%
Utilities, Repairs and Maintenance	1	1	700%	1	700%	1	700%
Rentals-Space Audit Services Insurance and Taxes Depreciation	19	9	-53%	9	-53%	9	-53%
Interest Expense Allocation Alloc. of Department's Admin.	7	6	-14%	6	-14%	6	-14%
Alloc. of Marketing,Comm.,Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp		35	100%	35	100%	35	100%
Total Fixed & Admin. Expenses	295	281	-5%	281	-5%	281	-5%
NET TOTAL *	(294)	(281)	4%	(281)	4%	(281)	4%
* Increase/(Decrease) in Net Assets		·					

Columbia Association Department of Communications and Marketing

DEPARTMENT SUMMARY

Communications and Marketing's (C&M) goals are to inform the greater Columbia community about CA's programs, services, and activities, to educate them about CA's role in the community and provide options for participation, to plan and produce marketing campaigns and materials, to track and correlate membership leads and sales to marketing initiatives, and to increase revenue from marketing memberships, programs and events. C&M also oversees application of CA's visual identity and upholds CA's brand equity across the platforms of print and digital media, CA's websites, social media, and broadcast media and via signage and presence at events.

C&M includes:

- Customer Care
- Marketing
- Communications
- Design and Production

KEY BUDGET ASSUMPTIONS

- Communications strategies are largely reliant on human capital, along with shared print, design, production and digital resources, to execute an effective communications strategy.
- C&M serves as the primary resource for information about CA programs, activities and community involvement for residents and businesses.
- Member marketing opportunities will need to continue to be aggressive to capture the returning market and new members of the Columbia community towards a return to pre-COVID membership levels and beyond.
- This budget includes an increase in personnel costs in alignment with C&M restructuring, which was initiated in FY22 and continues into FY23, during which agency costs (fees) have been reduced by a commensurate amount through bringing advertising account management in-house, something that is possible through increased use of digital advertising channels.
- This budget represents an ongoing effort to appropriately balance investments in digital alongside print and direct mail marketing efforts, as a way of being more targeted and data-driven in lead generation opportunities.

Columbia Association, Inc.

DEPARTMENT OF COMMUNICATIONS AND MARKETING FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs. F	Y 23 Scenario II	FY 22 Estimate vs. I	FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME:							,,
Annual Charge			× .				
Tuition and Enrollment	1			1		1	
Direct Memberships	450			1		1	
Fees Income Rental Income	152	152		152		152	
Net Sales	-						
Gain (Loss) on Fixed Asset Disposals	7	9	29%	9	29%	9	29%
Other Income	(1)	(2)	-100%	(2)	-100%	(2)	-100%
Membership Allocations				1			
Wembership Allocations							
Total Income	158	159	1%	159	1%	159	1%
CHANGEABLE EXPENSES:							
Personnel Expenses	005	1					
General Operating Expenses	385 336	452	17%	452	17%	451	17%
Utilities, Repairs and Maintenance	9	367 9	9%	367	9%	367	9%
Rentals-Equipment	9	l a		9		9	
Alloc. of Customer and Member Services	(975)	(1.164)	,	1			
Alloc. of Marketing, Comm., Design & Production	(9/5)	(1,164)	-19%	(1,164)	-19%	(1,163)	-19%
Alloc. of Marketing, Contini., Design & Floudction							
Total Changeable Expenses	(245)	(336)	-37%	(336)	-37%	(336)	-37%
Net Inc before F&A Expenses:	403	495	23%	495	23%	495	23%
				1	20,0	1 755	23/0
FIXED & ADMIN EXPENSES:			i i	1			
Personnel Expenses	1,253	1,426	14%	1,426	14%	1,426	14%
General Operating Expenses	1,013	937	-8%	937	-8%	937	-8%
Utilities, Repairs and Maintenance	88	28	-68%	28	-68%	28	-68%
Rentals-Space	241	259	7%	259	7%	259	7%
Audit Services			*	1			
Insurance and Taxes	6	5	-17%	5	-17%	5	-17%
Depreciation	50	58	16%	58	16%	58	16%
Interest Expense Allocation	3	3		3		3	
Alloc. of Department's Admin.							
Alloc. of Marketing, Comm., Design & Production	(2,409)	(2,380)	1%	(2,380)	1%	(2,381)	1%
Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	l l	1					
Contingencies/Non-Operating Exp							
Total Fixed & Admin. Expenses	245	336	37%	336	37%	335	37%
NET TOTAL *							
NET TOTAL *	158	159	1% .	159	1%	160	1%
* Increase/(Decrease) in Net Assets							

⁵⁻²

DEPARTMENT OF COMMUNICATIONS AND MARKETING

COMMUNICATIONS AND MARKETING ADMINISTRATION FY 2023 Pre-budget Scenario Test Cases (\$000's)

			····				
		FY 22 Estimate vs	. FY 23 Scenario I	FY 22 Estimate v	s. FY 23 Scenario II	FY 22 Estimate vs.	FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME: Annual Charge							
Tuition and Enrollment							
Direct Memberships Fees Income							
Rental Income		1					
Net Sales Gain (Loss) on Fixed Asset Disposals		1					
Other Income	-	1					
Membership Allocations		-					s
Total Income							
CHANGEABLE EXPENSES:							
Personnel Expenses General Operating Expenses							
Utilities, Repairs and Maintenance							
Rentals-Equipment Alloc. of Customer and Member Services							
Alloc. of Marketing, Comm., Design & Production			ě				
Total Changeable Expenses							
Net Inc before F&A Expenses:							
FIXED & ADMIN EXPENSES:					4		
Personnel Expenses General Operating Expenses	289	392 116	36% 176%	392	36%	392	36%
Utilities, Repairs and Maintenance	42 9	8	-11%	116	176% -11%	116 8	176% -11%
Rentals-Space	12	27	125%	27	125%	27	125%
Audit Services Insurance and Taxes				1			
Depreciation							
Interest Expense Allocation Alloc. of Department's Admin.	(353)	1 (544)	-54%	(544)	-54%	(544)	-54%
Alloc. of Marketing, Comm., Design & Production	(323)	(0)		(0.1)	3173	(011)	0170
Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp							
Total Fixed & Admin. Expenses		,					
NET TOTAL *							
* Increase/(Decrease) in Net Assets							

^{*} Increase/(Decrease) in Net Assets

DIVISION OF CUSTOMER CARE FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs.	FY 23 Scenario II	FY 22 Estimate vs	. FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME: Annual Charge Tuition and Enrollment Direct Memberships			~			555114115 111	
Fees Income Rental Income	152	152		152		152	
Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations	7	9	29%	9	29%	9	29%
Total Income	159	161	1%	161	1%	161	1%
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance	385 336 9	452 367 9	17% 9%	452 367 9	17% 9%	451 367 9	17% 9%
Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing,Comm.,Design & Production	(975)	(1,164)	-19%	(1,164)	-19%	(1,163)	-19%
Total Changeable Expenses	(245)	(336)	-37%	(336)	-37%	(336)	-37%
Net Inc before F&A Expenses:	404	497	23%	497	23%	497	23%
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Space	130	134	3%	134	204	134	201
Audit Services Insurance and Taxes	130	134	3%	134	3%	134	3%
Depreciation Interest Expense Allocation	1		-100%		-100%		-100%
Alloc. of Department's Admin. Alloc. of Marketing,Comm.,Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	113	202	79%	202	79%	201	78%
Total Fixed & Admin. Expenses	244	336	38%	336	38%	335	37%
NET TOTAL*	160	161	1%	161	1%	162	1%

^{*} Increase/(Decrease) in Net Assets

DEPARTMENT OF COMMUNICATIONS AND MARKETING

DIVISION OF MARKETING FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs	. FY 23 Scenario I	FY 22 Estimate v	rs. FY 23 Scenario II	FY 22 Estimate vs	s. FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME: Annual Charge Tuition and Enrollment Direct Memberships Fees Income Rental Income Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations				oscinario ii	70	occinano in	70
Total Income							
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production							
Total Changeable Expenses							
Net Inc before F&A Expenses:							
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance	414 892	450 647	9% -27%	450 647	9% -27%	450 647	9% -27%
Rentals-Space Audit Services Insurance and Taxes	37	36	3%	36	-3%	36	-3%
Depreciation Interest Expense Allocation Alloc. of Department's Admin. Alloc. of Marketing,Comm.,Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	2 176 (1,521)	238 (1,371)	-100% 35% 10%	238 (1,371)	-100% 35% 10%	237 (1,370)	-100% 35% 10%
Total Fixed & Admin. Expenses							
NET TOTAL *		*					
* Ingranac//Degrapes) in Not Assets			and the second second				

^{*} Increase/(Decrease) in Net Assets

DIVISION OF COMMUNICATIONS FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs	s. FY 23 Scenario II	FY 22 Estimate vs	s. FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME: Annual Charge Tuition and Enrollment Direct Memberships Fees Income		occinano i	70	Somuno II	N	- Coolina io iii	,,
Rental Income Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations	(1)	(2)	-100%	(2)	-100%	(2)	-100%
Total Income	(1)	(2)	-100%	(2)	-100%	(2)	-100%
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production Total Changeable Expenses							
Net Inc before F&A Expenses:	(1)	(2)	-100%	(2)	-100%	(2)	-100%
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Space Audit Services	295 57 79 7	311 65 20 36	5% 14% -75% 414%	311 65 20 36	5% 14% -75% 414%	311 65 20 36	5% 14% -75% 414%
Insurance and Taxes Depreciation Interest Expense Allocation Alloc. of Department's Admin. Alloc. of Marketing,Comm.,Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	5 46 64 (553)	5 56 2 104 (599)	22% 100% 63% -8%	56 2 104 (599)	22% 100% 63% -8%	56 2 103 (598)	22% 100% 61% -8%
Total Fixed & Admin. Expenses							
NET TOTAL *	(1)	(2)	-100%	(2)	-100%	(2)	-100%

^{*} Increase/(Decrease) in Net Assets

DEPARTMENT OF COMMUNICATIONS AND MARKETING

DIVISION OF DESIGN & PRODUCTION FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs	. FY 23 Scenario I	FY 22 Estimate	/s. FY 23 Scenario II	FY 22 Estimate vs	. FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME: Annual Charge Tuition and Enrollment Direct Memberships Fees Income Rental Income Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations							
Total Income							
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production							
Total Changeable Expenses							
Net Inc before F&A Expenses:							
FIXED & ADMIN EXPENSES:						10	
Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance	255 23	272 108	7% 370%	272 108	7% 370%	272 108	7% 370%
Rentals-Space Audit Services Insurance and Taxes	55	27	-51%	27	-51%	27	-51%
Depreciation Interest Expense Allocation	3	3		3		3	
Alloc. of Department's Admin. Alloc. of Marketing,Comm.,Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	(336)	(410)	-22%	(410)	-22%	3 (413)	100% -23%
Total Fixed & Admin. Expenses							
NET TOTAL * * Increase/(Decrease) in Net Assets							

^{*} Increase/(Decrease) in Net Assets

Columbia Association Office of the President

DEPARTMENT SUMMARY

The Office of the President consists of the following major functions: 1) the President's Office; 2) the General Counsel; and 3) the Office of Audit and Advisory Services.

KEY BUDGET ASSUMPTIONS

- Personnel expenses in the President's Office include the addition of a part-time support role and a full-time community engagement team member, to enhance CA's efforts to engage and communicate with our community.
- The General Counsel budget assumes a full-time general counsel with one and one-half support positions, similar to pre-COVID 19 staffing. Legal fees are expected to be approximately 6% less than projected for FY22 as of July 31, 2021.
- The Office of Audit and Advisory Services budget assumes two full-time positions, consistent with pre-COVID 19 staffing.
- The activities of the Planning and Community Affairs division are included in the Community Operations Department Real Estate Division in the FY23 budget.

Columbia Association, Inc.

OFFICE OF THE PRESIDENT FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs.	FY 23 Scenario II	FY 22 Estimate vs.	FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance	FY 23 Scenario II	Variance	FY 23 Scenario III	Variance %
INCOME: Annual Charge Tuition and Enrollment Direct Memberships Fees Income Rental Income Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations Total Income	Estimate	Scenario I	%	Scenario II	%	Scenario III	
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production Total Changeable Expenses							
Net Inc before F&A Expenses:							
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Space	1,078 731 3 72	1,459 752 3 72	35% 3%	1,459 752 3 72	35% 3%	1,462 734 3 72	36% 0%
Audit Services Insurance and Taxes Depreciation	8	10	25%	10	25%	10	25%
Interest Expense Allocation Alloc. of Department's Admin. Alloc. of Marketing,Comm.,Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	(7)		100%		100%		100%
Total Fixed & Admin. Expenses	1,885	2,296	22%	2,296	22%	2,281	21%
NET TOTAL * * Increase/(Decrease) in Net Assets	(1,885)	(2,296)	-22%	(2,296)	-22%	(2,281)	-21%

⁶⁻²

Columbia Association, Inc. OFFICE OF THE PRESIDENT

PRESIDENT'S OFFICE FY 2023 Pre-budget Scenario Test Cases (\$000's)

					FY 23 Scenario II	F1 22 Estillate vs.	FY 23 Scenario III
	FY 22	FY 23	Variance	FY 23	Variance	FY 23	Variance
INCOME: Annual Charge Tuition and Enrollment Direct Memberships Fees Income Rental Income Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations Total Income	Estimate	Scenario I	%	Scenario II	%	Scenario III	%
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production Total Changeable Expenses							
Net Inc before F&A Expenses:							
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Space Audit Services Insurance and Taxes Depreciation Interest Expense Allocation Alloc. of Department's Admin. Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	461 52 21 8	648 55 27 10	41% 6% 29% 25%	648 55 27 10	41% 6% 29% 25%	650 55 27 10	41% 6% 29% 25%
Total Fixed & Admin. Expenses	542	740	37%	740	37%	742	37%
NET TOTAL * * Increase/(Decrease) in Net Assets	(542)	(740)	-37%	(740)	-37%	(742)	-37%

⁶⁻³

Columbia Association, Inc. OFFICE OF THE PRESIDENT

GENERAL COUNSEL FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs.	FY 23 Scenario II	FY 22 Estimate vs.	FY 23 Scenario III
	FY 22	FY 23 Scenario I	Variance	FY 23 Scenario II	Variance	FY 23 Scenario III	Variance
INCOME: Annual Charge Tuition and Enrollment Direct Memberships Fees Income Rental Income Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations Total Income	Estimate	Scenario I	%	Scenario II	%	Scenario III	%
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production Total Changeable Expenses							
Net Inc before F&A Expenses:							
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Space Audit Services Insurance and Taxes Depreciation Interest Expense Allocation Alloc. of Department's Admin. Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses	262 637 1 31	435 638 1 27	66% 0% -13%	435 638 1 27	66% 0% -13%	436 638 1 27	66% 0% -13%
Contingencies/Non-Operating Exp Total Fixed & Admin. Expenses	931	1,101	18%	1,101	18%	1,102	18%
NET TOTAL * * Increase/(Decrease) in Net Assets	(931)	(1,101)	-18%	(1,101)	-18%	(1,102)	-18%

⁶⁻⁴

Columbia Association, Inc. OFFICE OF THE PRESIDENT

OFFICE OF AUDIT AND ADVISORY SERVICES FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs.	FY 23 Scenario II	FY 22 Estimate vs.	FY 23 Scenario III
	FY 22	FY 23	Variance	FY 23	Variance	FY 23	Variance
INCOME: Annual Charge Tuition and Enrollment Direct Memberships Fees Income Rental Income Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations Total Income	Estimate	Scenario I	%	Scenario II	%	Scenario III	%
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production Total Changeable Expenses		-					
Net Inc before F&A Expenses:							
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Space Audit Services Insurance and Taxes Depreciation Interest Expense Allocation Alloc. of Department's Admin. Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses	355 42 1 21	376 60 1 18	6% 43% -14%	376 60 1 18	6% 43% -14%	376 42 1 18	-14%
Contingencies/Non-Operating Exp	145					4	
Total Fixed & Admin. Expenses	419	455	9%	455	9%	437	4%
NET TOTAL * * Increase/(Decrease) in Net Assets	(419)	(455)	-9%	(455)	-9%	(437)	-4%

⁶⁻⁵

Columbia Association Department of Administrative Services

DEPARTMENT SUMMARY

The **Department of Administrative Services** consists of the Accounting, Payroll and the Annual Charge teams ("Finance"), Human Resources, Information Technology, Purchasing and CA's risk management and financial analysis functions.

KEY BUDGET ASSUMPTIONS

- Human Resources strategies, department staffing and expenditures are based on CA's overall human capital, workforce planning and economic factors that impact CA's ability to operate. The key budget assumptions for FY23 include two additional full-time positions and several part-time positions to address CA challenges (such as recruiting) and priorities; such as, Diversity, Equity and Inclusion and learning and development.
- Department policies and procedures continue to be revised as necessary to optimize digital processes.
- Information Technology will make investments in cybersecurity projects, replacement equipment and other projects that were delayed due to financial concerns caused by COVID-19 in FY21 and, to a lesser extent, in FY22.
 The FY23 budget reflects a new Director of IT and less outside consulting services that were necessary when this key position was vacant, as well as the filling of a vacant help desk position and an additional position for applications support.
- Accounting and Payroll will be able to support the organization with a 4% increase over pre-COVID staffing and expense levels in FY19 due to efficiencies continuing to be gained from the HRIS application, transitions to paperless accounts payable processes, and increased cross-training of staff.
- The budget for the Purchasing function includes the return of a part-time administrative position that was eliminated in FY20 as part of CA's COVID-19 response. The additional help will support the three-person team's outreach to minority-owned, women-owned and disabled-owned business vendors.
- There has not been a significant jump in commercial property abatement activity in FY21or FY22 to date as had been anticipated; however, it is prudent to expect re-assessment requests during the remainder of FY22 and

into FY23 that may result in some level of reduced valuations based on COVID-19 economic pressures and business operating restrictions.

Columbia Association, Inc.

DEPARTMENT OF ADMINISTRATIVE SERVICES FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate vs. F	Y 23 Scenario II	FY 22 Estimate vs. FY 23 Scenario III		
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %	
INCOME: Annual Charge Tuition and Enrollment Direct Memberships	43,043	44,470	3%	44,470	3%	48,568	13%	
Fees Income Rental Income Net Sales	42	84	100%	84	100%	84	100%	
Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations	(3) 125	(1) 229	67% 83%	(1) 229	67% 83%	(1) 229	67% 83%	
Total Income	43,207	44,782	4%	44,782	4%	48,880	13%	
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production	1	1		1		1		
Total Changeable Expenses	1	1		1		1		
Net Inc before F&A Expenses:	43,206	44,781	4%	44,781	4%	48,879	13%	
FIXED & ADMIN EXPENSES:								
Personnel Expenses	4,321	5,132	19%	5,132	19%	5,133	19%	
General Operating Expenses	2,618	3,201	22%	3,201	22%	3,201	22%	
Utilities, Repairs and Maintenance	260	286	10%	286	10%	286	10%	
Rentals-Space	391	331	-15%	331	-15%	331	-15%	
Audit Services	47	47		47		47		
Insurance and Taxes	151	176	17%	176	17%	176	17%	
Depreciation	275	342	24%	342	24%	342	24%	
Interest Expense Allocation Alloc. of Department's Admin.	35	27	-23%	27	-23%	27	-23%	
Alloc. of Marketing, Comm., Design & Production	18	18		18		18		
Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	(6,201)	(6,955)	-12%	(6,955)	-12%	(6,628)	-7%	
Total Fixed & Admin. Expenses	1,915	2,605	36%	2,605	36%	2,933	53%	
NET TOTAL *	41,291	42,176	2%	42,176	2%	45,946	11%	

ANNUAL CHARGE FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate vs. I	Y 23 Scenario II	FY 22 Estimate vs. FY 23 Scenario III	
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME: Annual Charge Tuition and Enrollment Direct Memberships Fees Income Rental Income Net Sales	43,043	44,470	3%	44,470	3%	48,568	13%
Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations	41	54	32%	54	32%	54	32%
Total Income	43,084	44,524	3%	44,524	3%	48,622	13%
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production Total Changeable Expenses							
Net Inc before F&A Expenses:	43,084	44,524	3%	44,524	3%	48,622	13%
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Space Audit Services	300	300		300		300	
Insurance and Taxes Depreciation Interest Expense Allocation Alloc. of Department's Admin. Alloc. of Marketing,Comm.,Design & Production Alloc. of Admin. Serv. Expenses	18 543	18 621	14%	18 621	14%	18 620	14%
Contingencies/Non-Operating Exp			1170				
Total Fixed & Admin. Expenses	861	939	9%	939	9%	938	9%
NET TOTAL * * Increase/(Decrease) in Net Assets	42,223	43,585	3%	43,585	3%	47,684	13%

⁷⁻³

* Increase/(Decrease) in Net Assets

DEPARTMENT OF ADMINISTRATIVE SERVICES

HUMAN RESOURCES FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs.	FY 23 Scenario II	FY 22 Estimate vs	. FY 23 Scenario III
	FY 22	FY 23	Variance	FY 23	Variance	FY 23	Variance
INCOME: Anual Charge Tuition and Enrollment Direct Memberships Fees Income Rental Income Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations	Estimate	Scenario I	%	Scenario II	%	Scenario III	%
Total Income							
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production Total Changeable Expenses							
Net Inc before F&A Expenses:							
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Space Audit Services Insurance and Taxes Depreciation Interest Expense Allocation Alloc. of Department's Admin. Alloc. of Marketing,Comm.,Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	913 47 2 87	1,259 269 2 80	38% 472% -8%	1,259 269 2 80	38% 472% -8%	1,259 269 2 80	38% 472% -8%
Total Fixed & Admin. Expenses	1,049	1,610	53%	1,610	53%	1,610	53%
NET TOTAL *	(1,049)	(1,610)	-53%	(1,610)	-53%	(1,610)	-53%

⁷⁻⁴

INFORMATION TECHNOLOGY FY 2023 Pre-budget Scenario Test Cases (\$000's)

FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
Estimate	Scenario I	%	Scenario II	%		
					Scenario III	70
(1)	(1)		(1)		(1)	
(1)	(1)		(1)		(1)	
					,,	
(1)	(1)		(1)		(1)	
, -						38% 14%
						11%
102	81	-21%	81	-21%	81	-21%
12	12		12		12	
191	238	25%	238	25%	238	25%
31	24	-23%	24	-23%	24	-23%
3,467	4,191	21%	4,191	21%	4,192	21%
(3,468)	(4,192)	-21%	(4,192)	-21%	(4,193)	-21%
	1,140 1,746 245 102 12 191 31	(1) (1) 1,140 1,569 1,746 245 271 102 81 12 191 238 31 24 3,467 4,191	(1) (1) 1,140	(1) (1) (1) (1) 1,140	(1) (1) (1) 1,140 1,569 38% 1,569 38% 1,746 1,996 14% 1,996 14% 245 271 11% 271 11% 102 81 -21% 81 -21% 12 12 12 12 191 238 25% 238 25% 31 24 -23% 24 -23% 3,467 4,191 21% 4,191 21%	(1) (1) (1) (1) (1) (1) (1) 1,140

ACCOUNTING/PAYROLL FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 22 Estimate vs. FY 23 Scenario I FY 22 Estimat		Y 23 Scenario II	FY 22 Estimate vs. FY 23 Scenario III	
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME:							
Annual Charge Tuition and Enrollment Direct Memberships							
Fees Income Rental Income Net Sales	42	84	100%	84	100%	84	100%
Gain (Loss) on Fixed Asset Disposals	(2)	470	100%	470	100%	470	100%
Other Income Membership Allocations	85	176	107%	176	107%	176	107%
Total Income	125	260	108%	260	108%	260	108%
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance							
Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production	1	1		1		1	
Total Changeable Expenses	1	1		1		1	
Net Inc before F&A Expenses:	124	259	109%	259	109%	259	109%
FIXED & ADMIN EXPENSES:							
Personnel Expenses	1,861	1,883	1%	1,883	1%	1,883	1%
General Operating Expenses	523	631	21%	631	21%	631	21%
Utilities, Repairs and Maintenance	13	13		13		13	
Rentals-Space	172	143	-17%	143	-17%	143	-17%
Audit Services	47	47		47		47	
Insurance and Taxes	139	164	18%	164	18%	164	18%
Depreciation	85	104	22%	104	22%	104	22%
Interest Expense Allocation	3	3		3		3	
Alloc. of Department's Admin.							
Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp							
Total Fixed & Admin. Expenses	2,843	2,988	5%	2,988	5%	2,988	5%
NET TOTAL *	(2,719)	(2,729)	0%	(2,729)	0%	(2,729)	0%

⁷⁻⁶

PURCHASING FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs.	FY 23 Scenario I	FY 22 Estimate vs.	FY 23 Scenario II	FY 22 Estimate vs.	FY 23 Scenario III
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME: Annual Charge Tuition and Enrollment Direct Memberships Fees Income Rental Income Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations Total Income	Estimate	Scenario I	96	Scenario II	76	Scenario III	- Y6
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production Total Changeable Expenses: Net Inc before F&A Expenses:							
FIXED & ADMIN EXPENSES:							
Personnel Expenses General Operating Expenses	407 2	420 5	3% 150%	420 5	3% 150%	420 5	3% 150%
Utilities, Repairs and Maintenance Rentals-Space Audit Services Insurance and Taxes Depreciation Interest Expense Allocation Alloc. of Department's Admin. Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	31	27	-13%	27	-13%	27	-13%
Total Fixed & Admin. Expenses	440	452	3%	452	3%	452	3%
NET TOTAL *	(440)	(452)	-3%	(452)	-3%	(452)	-3%
* Increase/(Decrease) in Net Assets							

Columbia Association, Inc.

BOARD OF DIRECTORS FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate vs. FY 23 Scenario II		FY 22 Estimate vs. FY 23 Scenario III	
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %
INCOME: Annual Charge Tuition and Enrollment Direct Memberships Fees Income Rental Income Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations Total Income	Estimate	Scenario I	%	Scenario II	9%	Scenario III	96
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production							
Total Changeable Expenses							
Net Inc before F&A Expenses:							
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Space	8 13	10 38	25% 192%	10 38	25% 192%	10 38	25% 192%
Audit Services Insurance and Taxes Depreciation Interest Expense Allocation Alloc. of Department's Admin.	81 8	103 9	27% 13%	103 9	27% 13%	103 9	27% 13%
Alloc. of Department's Admin. Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	6 854	9 994 —————————————————————————————————	50% 16%	9 994 —————————————————————————————————	50% 16%	9 992	50% 16%
Total Fixed & Admin. Expenses	970	1,163	20%	1,163	20%	1,161	20%
NET TOTAL * * Increase/(Decrease) in Net Assets	(970)	(1,163)	-20%	(1,163)	-20%	(1,161)	-20%

Columbia Association, Inc.

VILLAGE COMMUNITY ASSOCIATIONS FY 2023 Pre-budget Scenario Test Cases (\$000's)

		FY 22 Estimate vs. FY 23 Scenario I		FY 22 Estimate vs.	FY 22 Estimate vs. FY 23 Scenario II		FY 22 Estimate vs. FY 23 Scenario III	
	FY 22 Estimate	FY 23 Scenario I	Variance %	FY 23 Scenario II	Variance %	FY 23 Scenario III	Variance %	
INCOME: Annual Charge Tuition and Enrollment Direct Memberships Fees Income	Estillate	Scenario	70	Scenario II	/6	Scenario III	70	
Rental Income Net Sales Gain (Loss) on Fixed Asset Disposals Other Income Membership Allocations	(60)	(30)	50%	(30)	50%	(30)	50%	
Total Income	(60)	(30)	50%	(30)	50%	(30)	50%	
CHANGEABLE EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Equipment Alloc. of Customer and Member Services Alloc. of Marketing, Comm., Design & Production Total Changeable Expenses								
Net Inc before F&A Expenses:	(60)	(30)	50%	(30)	50%	(30)	50%	
FIXED & ADMIN EXPENSES: Personnel Expenses General Operating Expenses Utilities, Repairs and Maintenance Rentals-Space	3,548 201	3,699 259	4% 29%	3,699 259	4% 29%	3,699 259	4% 29%	
Audit Services Insurance and Taxes Depreciation Interest Expense Allocation Alloc. of Department's Admin.	50 1,078 82	58 1,175 75	16% 9% -9%	58 1,175 75	16% 9% -9%	58 1,175 75	16% 9% -9%	
Alloc. of Department's Admin. Alloc. of Marketing, Comm., Design & Production Alloc. of Admin. Serv. Expenses Contingencies/Non-Operating Exp	235 931	265 1,005	13% 8%	265 1,005	13% 8%	263 1,005	12% 8%	
Total Fixed & Admin. Expenses	6,125	6,536	7%	6,536	7%	6,534	7%	
NET TOTAL * * Increase/(Decrease) in Net Assets	(6,185)	(6,566)	-6%	(6,566)	-6%	(6,564)	-6%	

⁹⁻¹

Columbia Association FY23 Draft Capital Requests (Categories I and II)

Page	Category I	FY23	Straw	Reason
No.	Project Name	2022-2023	Vote	Code
10-2	Columbia-Wide Building Energy Retrofits	150,000		Q
10-3	Going Green Projects	150,000		Q
10-4	Columbia-Wide Water Quality Improvements	75,000		Q
10-5	Watershed Improvement Projects	300,000		Q
	Total Category I	\$ 675,000		
Page	Category II	FY23	Straw	Reason
No.	Project Name	2022-2023	Vote	Code
10-6	IT Improvements - Computer/Hardware Refresh	100,000		Q
10-7	Columbia-Wide HVAC Systems	150,000		Q
10-8	Stonehouse & Art Center Renovation	725,000		Q
10-9	Historic Oakland HVAC Renovation	600,000		Q
10-10	Columbia Wide Parking Lot Replacement	250,000		L/S
10-11	Columbia-Wide Pathway Renovations	639,000		Q
10-12	Murray Hill Placement Site Phase II Design	100,000		L/S
10-13	Columbia Wide Tot Lot Replacement	511,000		L/S
10-14	Columbia-Wide Bridge Replacements	600,000		L/S
10-15	Columbia-Wide Boardwalk Replacement	180,000		L/S
10-16	Equipment and Vehicles	400,000		L/S
10-17	Columbia-Wide Watershed Stabilization	150,000		L/S
10-18	Columbia-Wide Ponds Dredging and Repairs	300,000		Q
10-19	Golf Course Bridge Replacements	389,000		L/S
10-20	Fairway Hills Stream Stabilization	100,000		L/S
10-21	Ice Rink Slab Replacement	425,000		Q
10-22	Swim Center Main Pool Dehumidifier	175,000		Q
	Total Category II	\$ 5,794,000		
	Category III	\$ 3,531,000		
	TOTAL for Categories I, II, and III	\$ 10,000,000		

Category I capital projects are focused on meeting the Board's strategic goals and improving quality of life venues for Columbia residents. They are specifically identified and approved by the Board in the budget process and are generally focused on watershed and sustainability projects.

Category II capital projects are phased, non-recurring or major re-investments in facilities, or projects that are greater than \$200,000 and exceed the allocated amount for the program or facility requesting the project. They are specifically identified and approved by the Board in the budget process.

Category III capital projects are for periodic maintenance and/or upgrades to facilities. The amount approved by the Board in the budget process is the total capital budget limit less the amounts for both Categories I and II. Proposed projects are submitted to a cross-functional staff committee that reviews them and determines which projects should be recommended to the President/CEO for approval. Projects cannot be initiated prior to President/CEO approval.

P011103-FS - SUSTAINABILITY AND ENERGY MANAGEMENT

REQUEST NAMEREQUEST CODEREQUEST TYPEBuilding Energy RetrofitsCat. I-P011103-23-381Category I

Building Energy Retrofits **Start Date**

5/1/2022

PROJECT DESCRIPTION / NECESSITY

This request is for the continued implementation of the building energy audit and retrofit program. Energy audits and facility reviews will be performed and serve as the basis of building improvement initiatives to decrease energy consumption and CA's carbon footprint.

Projects will include economizer replacements, high efficiency water heaters, and mechanical system upgrades and controls. Improving the sustainability of CA's operations is a priority for CA and the broader Columbia community. These projects will provide numerous benefits to CA operations and the natural environment through engineering analysis and prioritization of highly effective facility upgrades that reduce maintenance costs and improve quality of service.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

		FY23	Total
-	Total	150,000	150,000

Properties

Replacement/New Replacement

Strategic Issues Addressed Reduced Energy Use

Sustainability

Community Value Added Efficient Facility

Reduce Environ. Impact Reduced Maintenance Cost

Organizational Value Added Increased Efficiency

Reduce Environ. Impact Reduced Maintenance Cost

P011103-FS - SUSTAINABILITY AND ENERGY MANAGEMENT

REQUEST NAMEREQUEST CODEREQUEST TYPEGoing Green ProjectsCat. I-P011103-23-382Category I

Start Date

5/1/2022

PROJECT DESCRIPTION / NECESSITY

This request will continue a multi-year program to increase energy efficiency, mitigate greenhouse gas emissions and continue overall sustainability efforts. Going Green initiatives will cover a broad range of sustainability projects including LED lighting retrofits, solar hot water systems, solar photovoltaic systems and electric vehicle charging stations. It is expected that a priority will be placed on the installation of solar photovoltaic systems to further advance CA's clean energy efforts. Improving the sustainability of CA's operations is a priority for CA and the broader Columbia community. These projects result in reductions in operating costs and simultaneously improve the quality and resiliency of CA services to the community.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total
Total 150,000 150,000

Properties

Replacement/New New

Replacement

Strategic Issues Addressed Reduced Energy Use

Sustainability

Community Value Added Efficient Facility

Reduce Environ. Impact Reduced Maintenance Cost

Organizational Value Added Increased Efficiency

Reduce Environ.Impact Reduced Maintenance Cost

S010401-WATERSHED MGMT & IMPROVEMENTS

<u>REQUEST NAME</u>

<u>REQUEST CODE</u>

<u>REQUEST TYPE</u>

Columbia-Wide Water Quality Improvements

Cat. I-S010401-23-377

Category I

Start Date 5/1/2022

PROJECT DESCRIPTION / NECESSITY

This project addresses the needs associated with water quality improvements, such as minor stream stabilization, pond upgrades, bioretention pond improvements and storm drain outfall improvements Columbia-wide. The improvements are necessary in order to comply with a variety of county and state water quality regulations, including annual Howard County inspections and repair orders.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total 75,000 75,000

Properties

Replacement/New Replacement

Strategic Issues Addressed Major Maintenance

Sustainability

Community Value Added Reduce Environ. Impact

Reduced Maintenance Cost

Organizational Value Added Reduce Environ. Impact

Reduced Maintenance Cost

S010401-WATERSHED MGMT & IMPROVEMENTS

REQUEST NAME
Watershed Improvement Projects

REQUEST CODE Cat. I-S010401-23-352 **REQUEST TYPE**

Category I

Start Date

5/1/2022

PROJECT DESCRIPTION / NECESSITY

These watershed improvement projects are referenced in CA's Watershed Management Plan, CA's Lake Sediment Management Plan, various Howard County watershed assessments and plans, or are projects requested by village community associations or residents.

The projects will be designed to reduce the volume of water discharged to CA streams, and reduce sediment erosion into CA ponds and lakes. Implementing these projects will help lower our maintenance costs by reducing the sediment entering CA lakes and ponds that subsequently has to be dredged out.

(Estimated completion date: April 30, 2023).

FY23 Projects

- 1. Design and construct a bioretention facility below Faulkner Ridge Circle to treat runoff collected by the road inlets and discharged directly to the stream (\$75,000). Village of Wilde Lake
- 2. Design and construct a bioretention facility to the north of Forsgate HOA to treat runoff being discharged into open space from the apartment complex. (\$75,000) Village of Dorsey's Search
- 3. \$150,000 to design and build 2 stormwater management facilities at the Horse Center. One will treat runoff from the building roofs and paved areas that currently discharges to a badly eroded stream to the east of the Center. The second facility will treat runoff and reduce erosion in the large eroded pasture behind the manure storage facility in the back of the Center.

PROJECT PLAN

Capital Items

FY23 Total
Total 300,000 300,000

Properties

Replacement/New New

Strategic Issues Addressed Major Maintenance

Sustainability

Community Value Added Reduce Environ. Impact

Organizational Value Added Reduce Environ. Impact

Locations CO - Columbia Wide Projects

A030004-INFORMATION TECHNOLOGY

<u>REQUEST NAME</u>

<u>REQUEST CODE</u>

<u>REQUEST TYPE</u>

IT Improvements - Computer/Hardware Refresh Cat II-A030004-23-365 Category II

Start Date

5/1/2022

PROJECT DESCRIPTION / NECESSITY

These funds are for infrastructure hardware such as the replacement of applications in the data center that have reached end of life, and core data center security and networking equipment.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total
Total 100,000 100,000

Properties

Replacement/New Replacement

Strategic Issues Addressed Major Maintenance

Reduced Energy Use

Community Value Added Efficient Facility

Reduced Maintenance Cost

Organizational Value Added Increased Efficiency

Reduced Maintenance Cost

REQUEST CODE

P011103-FS - SUSTAINABILITY AND ENERGY MANAGEMENT

Columbia-Wide HVAC Systems Cat II-P011103-23-383

REQUEST TYPE
Category II

Start Date 5/1/2022

REQUEST NAME

PROJECT DESCRIPTION / NECESSITY

This request is for the design and replacement of heating, ventilation and air conditioning HVAC) systems throughout the building portfolio, based on a prioritization model developed by CA staff. New units will generally be designed and installed on a one-for-one replacement basis and will consist of smaller scale projects to replace equipment that is beyond its useful life. In order to avoid significant equipment failures impacting operations, a dedicated funding source is required for a strategic replacement effort. Equipment will be specified to achieve significant gains in energy efficiency and reduced operating costs.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total
Total 150,000 150,000

Properties

Replacement/New Replacement

Strategic Issues Addressed Major Maintenance

Reduced Energy Use

Sustainability

Community Value Added Efficient Facility

Enhances Indoor Experience Reduce Environ. Impact Reduced Maintenance Cost

Organizational Value Added Enhances Indoor Experience

Increased Efficiency Reduce Environ.Impact Reduced Maintenance Cost

B080005-LONG REACH

REQUEST NAME

REQUEST CODE Cat II-B080005-23-364 **REQUEST TYPE**

Stonehouse & Art Center Renovation

.

Category II

Start Date 1/2/2023

PROJECT DESCRIPTION / NECESSITY

This request will provide funding for Phase I construction of a renovation of the combined Stonehouse and Art Center facilities. It is anticipated that phase I of the project will consist of the installation of a new elevator to serve both facilities, a new sprinkler service, electrical upgrades and panel replacements, the replacement of the fire alarm system, and interior finish and ADA enhancements throughout the facilities.

(Estimated completion date: May 31, 2023)

PROJECT PLAN

Capital Items

 FY23
 Total

 Total
 725,000
 725,000

Properties

Replacement/New New

Replacement

Strategic Issues Addressed ADA Compliance

Major Maintenance Reduced Energy Use

Community Value Added ADA Compliance

Enhances Indoor Experience

Organizational Value Added ADA Compliance

Enhances Indoor Experience

Locations VCA - Long Reach

B080009-TOWN CENTER

REQUEST NAME

REQUEST CODE

REQUEST TYPE

Historic Oakland HVAC Renovation

Cat II-B080009-23-384

Category II

Start Date 5/1/2022

PROJECT DESCRIPTION / NECESSITY

Building-wide replacement of HVAC systems requiring extensive work throughout the facility. Existing HVAC systems are beyond their useful life and inefficient. Proposed mechanical systems will utilize the latest in heat pump technology to result in a significant reduction in utility costs and improvement in occupant comfort. Engineering design is largely complete and the project is expected to take place between January and March of 2023.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total
Total 600,000 600,000

Properties

Replacement/New Replacement

Strategic Issues Addressed Major Maintenance

Reduced Energy Use

Community Value Added Efficient Facility

Enhances Indoor Experience Reduce Environ. Impact Reduced Maintenance Cost

Organizational Value Added Enhances Indoor Experience

Increased Efficiency
Reduce Environ.Impact
Reduced Maintenance Cost

Locations VCA - Town Center

P020004-CI - Parking Lots, Roads

REQUEST NAME REQUEST CODE REQUEST TYPE Cat II-P020004-23-372

Columbia-Wide Parking Lot Replacement

Category II

Start Date 5/1/2022

PROJECT DESCRIPTION / NECESSITY

This request will provide funding to repave parking lots and provide ADA parking spaces and exterior accessible routes.

(Estimated completion dates: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total Total 250,000 250,000

Properties

Replacement/New Replacement

Strategic Issues Addressed ADA Compliance

Major Maintenance

ADA Compliance **Community Value Added**

Reduced Maintenance Cost

Organizational Value Added ADA Compliance

Reduced Maintenance Cost

Locations CO - Columbia Wide Projects

P025001-CI - PATHWAY SYSTEM

REQUEST NAME REQUEST CODE REQUEST TYPE Category II

Columbia-Wide Pathway Renovations Cat II-P025001-23-371

Start Date 5/1/2022

PROJECT DESCRIPTION / NECESSITY

This request will fund 2.2 miles of pathway and be supplemented by Category III funding to help reduce the pathway replacement cycle.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total 639,000 Total 639,000

Properties

Replacement/New Replacement

Strategic Issues Addressed Major Maintenance

Community Value Added Reduced Maintenance Cost

Organizational Value Added Reduced Maintenance Cost

Locations CO - Columbia-Wide Projects

P020007-MURRAY HILL PLACEMENT SITE

<u>REQUEST NAME</u> <u>REQUEST CODE</u> <u>REQUEST TYPE</u>

Murray Hill Placement Site Phase II design Cat II-P020007-23-379

Category II

Start Date 5/1/2022

PROJECT DESCRIPTION / NECESSITY

The requested funds will be used for the design of phase II at the Murray Hill Placement Site to store additional sediment from CA's lakes and ponds.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total
Total 100,000 100,000

Properties

Replacement/New New

Strategic Issues Addressed Major Maintenance

Community Value Added Reduced Maintenance Cost

Organizational Value Added Increased Efficiency

Locations CO - Watershed Management and Improvements

P020009-CI - TOT LOTS

REQUEST NAMEREQUEST CODEREQUEST TYPEColumbia-Wide Tot LotsCat II-P020009-23-369Category II

Columbia-Wide Tot Lots **Start Date**

5/1/2022

PROJECT DESCRIPTION / NECESSITY

This request will provide funding for complete refurbishment of seven existing tot lots. This will put us on a 25-year replacement cycle.

(Estimated completion dates: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total
Total 511,000 511,000

Properties

Replacement/New Replacement

Strategic Issues Addressed ADA Compliance

Major Maintenance

Community Value Added ADA Compliance

Reduced Maintenance Cost

Organizational Value Added ADA Compliance

Reduced Maintenance Cost

Locations CO - Columbia-Wide Projects

P025001-CI - PATHWAY SYSTEM

REQUEST NAME REQUEST CODE REQUEST TYPE Columbia-Wide Bridge Replacement

Cat II-P025001-23-370 Category II

Start Date 5/1/2022

PROJECT DESCRIPTION / NECESSITY

This request will provide funding for nine bridges and be supplemented by Category III funding to replace additional bridges each year to help reduce the overall CA bridge replacement schedule.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

Total FY23 Total 600,000 600,000

Properties

Replacement/New Replacement

Strategic Issues Addressed Major Maintenance

Community Value Added Reduced Maintenance Cost

Organizational Value Added Reduced Maintenance Cost

Locations CO - Columbia-Wide Projects

P025001-CI - PATHWAY SYSTEM

<u>REQUEST NAME</u> <u>REQUEST CODE</u> <u>REQUEST TYPE</u>

Columbia-Wide Boardwalk Replacement Cat II-P025001-23-374

Category II

Start Date 5/1/2022

PROJECT DESCRIPTION / NECESSITY

This request will provide additional funding necessary to replace the Tamar Drive boardwalk LRBR-44) that is currently in poor condition. The estimated cost for LRBR-44 is \$320,000.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total
Total 180,000 180,000

Properties

Replacement/New Replacement

Strategic Issues Addressed Major Maintenance

Community Value Added Reduced Maintenance Cost

Organizational Value Added Reduced Maintenance Cost

Locations CO - Columbia-Wide Projects

P041101-FLEET SERVICES ADMIN

REQUEST NAMEREQUEST CODEREQUEST TYPEEquipment and VehiclesCat II-P041101-23-362Category II

Equipment and Vehicles **Start Date**

5/1/2022

PROJECT DESCRIPTION / NECESSITY

This request will provide funding for equipment and vehicle replacements. The funding is the minimal amount needed to ensure safe, productive operation of our fleet.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total
Total 400,000 400,000

Properties

Replacement/New Replacement

Strategic Issues Addressed Sustainability

Community Value Added Reduced Maintenance Cost

Organizational Value Added Reduced Maintenance Cost

Locations CO - Equipment and Vehicles

S010401-WATERSHED MGMT & IMPROVEMENTS

REQUEST NAME
Columbia-Wide Watershed Stabilization

REQUEST CODE

REQUEST TYPE

Cat II-S010401-23-363

Category II

Start Date 5/1/2022

PROJECT DESCRIPTION / NECESSITY

This request is for various stream and pathway erosion repairs. Over 34 miles of streams and 95 miles of pathways wind their way through CA open space parcels. The streams parallel pathways for miles and are crossed by 284 footbridges. The majority of stream miles in open space have steeply eroded banks and are eroding badly on the outside bank of most bends or meanders.

These projects are the highest priority sites in open space where stream bank erosion has undermined a pathway or bridge foundation or is directly impacting private property. These sites are safety concerns. Fences have been erected to protect pathway users from precipitous drops at a number of these sites where erosion is at the edge of or undermining pathways.

(Estimated completion date: April 30, 2023)

Projects for FY23:

Footed Ridge: This is a stream bank that has eroded into a pathway in the Village of Long Reach (\$150,000).

PROJECT PLAN

Capital Items

	FY23	Total
Total	150,000	150,000

Properties

Replacement/New New

Strategic Issues Addressed Major Maintenance

Sustainability

Community Value Added Reduce Environ. Impact

Organizational Value Added Reduce Environ. Impact

Locations CO - Columbia Wide Projects

S010401-WATERSHED MGMT & IMPROVEMENTS

<u>REQUEST NAME</u> <u>REQUEST CODE</u> <u>REQUEST TYPE</u>

Columbia-Wide Ponds Dredging and Repairs

Cat II-S010401-23-378

Category II

Start Date 5/1/2022

PROJECT DESCRIPTION / NECESSITY

This request is for dredging and pond repairs related to the maintenance and management of the wet ponds that CA owns and is responsible for maintaining in open space.

These projects are outlined in the Pond Assessment Report and have been scheduled based on Howard County inspections, work requests, and the condition of the pond structure.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total
Total 300,000 300,000

Properties

Replacement/New In Economic Model

Replacement

Strategic Issues Addressed Major Maintenance

Sustainability

Community Value Added Reduce Environ. Impact

Reduced Maintenance Cost

Organizational Value Added Reduce Environ. Impact

Reduced Maintenance Cost

Locations CO - Columbia-Wide Projects

Z061102-FAIRWAY HILLS GOLF MAINTENANCE

<u>REQUEST NAME</u> <u>REQUEST CODE</u> <u>REQUEST TYPE</u>

Golf Course Bridge Replacements Cat II-Z061102-23-375

Category II

Start Date 5/1/2022

PROJECT DESCRIPTION / NECESSITY

Funds will provide for bridge and adjacent pathway replacement on Hole 2 at Fairway Hills Golf Course. The bridge is from 1996 and is beyond its useful life.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total
Total 389,000 389,000

Properties

Replacement/New Replacement

Strategic Issues Addressed Major Maintenance

Community Value Added Reduced Maintenance Cost

Organizational Value Added Reduced Maintenance Cost

Locations CPS - Fairway Hills Golf Course

Z061102-FAIRWAY HILLS GOLF MAINTENANCE

REQUEST NAME REQUEST CODE REQUEST TYPE

Fairway Hills Stream Stabilization

Cat II-Z061102-23-376

Category II

Start Date 5/1/2022

PROJECT DESCRIPTION / NECESSITY

Funds will provide for stream stabilization that is needed at Fairway Hills Hole 2.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total
Total 100,000 100,000

Properties

Replacement/New New

Strategic Issues Addressed Major Maintenance

Sustainability

Community Value Added Reduce Environ. Impact

Reduced Maintenance Cost

Organizational Value Added Reduce Environ. Impact

Reduced Maintenance Cost

Locations CPS - Fairway Hills Golf Course

Z091101-ICE RINK ADMINISTRATIVE

REQUEST NAME REQUEST CODE REQUEST TYPE

Ice Rink Slab Replacement **Start Date**

5/1/2022

Cat II-Z091101-23-385 Category II

PROJECT DESCRIPTION / NECESSITY

The existing concrete slab and glycol plumbing loop for the ice rink is over 20 years old and beyond its useful life. This project will replace the concrete slab and install new plumbing for making ice.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total
Total 425,000 425,000

Properties

Replacement/New Replacement

Strategic Issues Addressed Major Maintenance

Reduced Energy Use

Community Value Added Reduced Maintenance Cost

Organizational Value Added Increased Efficiency

Reduced Maintenance Cost

Locations CPS - Ice Rink

Z171101-SWIM CENTER ADMINISTRATION

<u>REQUEST NAME</u> <u>REQUEST CODE</u> <u>REQUEST TYPE</u>

Swim Center Main Pool Dehumidifier

Cat II-Z171101-23-386

Category II

Start Date 5/1/2022

PROJECT DESCRIPTION / NECESSITY

This project is for the replacement of dehumidification unit serving the main pool. The existing unit is approaching the end of its useful life and is a critical infrastructure component of the Swim Center.

(Estimated completion date: April 30, 2023)

PROJECT PLAN

Capital Items

FY23 Total
Total 175,000 175,000

Properties

Replacement/New Replacement

Strategic Issues Addressed Major Maintenance

Reduced Energy Use

Community Value Added Efficient Facility

Enhances Indoor Experience Reduced Maintenance Cost

Organizational Value Added Enhances Indoor Experience

Increased Efficiency
Reduced Maintenance Cost

Locations CPS - Swim Center

Columbia Association **Summary of Cash Flows**

FY 2023 Pre-budget Scenario Test Cases Summary of Cash Flows

(\$000's)

		Three Years Actual		FY 23 Budg	et Scenarios vs. FY22	2 Estimate
	FY19 Actual	FY20 Actual	FY21 Actual	FY22 Estimate	FY23 Scenario I & II	FY23 Scenario III
Total Income	\$ 72,994	\$ 70,208	\$ 54,602	\$ 65,521	\$ 70,990	\$ 71,011
Total Expenses	(69,158)	(68,498)	(51,739)	(61,328)	(67,608)	(68,013)
Increase in Net Assets	3,836	1,710	2,863	4,193	3,382	2,998
Add Back: Depreciation (2)	10,847	11,380	11,877	12,322	12,985	12,985
Net Adjustments (3)	(322)	2,411	2,178	1,000	(800)	(800)
Cash Generated from				·		
Operations/Investment Activities	14,361	15,501	- 16,918	17,515	15,567	15,183
Investing/Financing Activities Net Sales (Purchases) of						
Investments Held by Trustees		2,926	(1,062)	(2,038)	-	-
Long-Term Debt/Capital Leases	(1,893)	(1,999)	(3,156)	(4,793)	(4,936)	(4,936)
Capital Projects (4)	(17,533)	(15,212)	(6,121)	(8,000)	(10,000)	(10,000)
New Financing Proceeds - net			10,118			
	(19,426)	(14,285)		(14,831)	(14,936)	(14,936)
General Cash Reserve			(3,000)			
Cash (Shortfall) Addition	\$ (5,065)	\$ 1,216	\$ 11,697	\$ 2,684	\$ 631	\$ 247

NOTES:

- 1. This schedule presents cash flows in a summarized non-traditional format to simplify the concept of cash flows.
- 2. Depreciation expense is added back, because it is a large non-cash expense. Other examples of smaller non-cash income/expense items; such as, gains/losses on fixed asset disposals, and amortization of debt issuance costs are included with the net adjustments described in Note 3. These are expenses that are incurred without a cash disbursement.
- 3. Net adjustments represent the year-to-year changes in current assets, current liabilities and other balances, eg., accounts receivable, prepaid expenses and other assets, deferred revenue, etc. Continuing payments of Haven lease and facility expenses accrued in a prior year are the primary contributor to the negative adjustment in FY23.
- 4. Capital projects are the projects scheduled to be funded during the year, including projects carried forward from previous years and less an estimated amount normally carried forward to the subsequent year.
- 5. The decrease in the cash addition in FY23 versus the FY22 Estimate is the result of a forecasted decline in cash generated by operations in FY23, due to a lower increase in net assets, and expected changes in several of the items described in Notes 3 and 4, all of which reflect budgeted increased spending not covered by the budgeted increase in income.

FY23 BUDGET PRIORITY ORDER, by VILLAGE

(1 = most important; 18 = least important)											
BUDGET CATEGORIES	DS	нс	HR	КС	LR	ОВ	ОМ	RH	TC	WL	Avg
Open Space & Facility Services											
Open Space Maintenance & Services			1						1	1	0.3
Tot Lots			5						9	8	2.2
Sustainability			10						13	4	2.7
Community Services											
School Age Services			16						10	11	3.7
Events/Programs (all other Comm Srv budget centers)			14						8	15	3.7
Other Youth Programs & Services (camps, teen center)			11						14	13	3.8
Art Center			17						15	16	4.8
Columbia Maryland Archives			15						17	14	4.6
Sport & Fitness											0
Fitness			18						11	17	4.6
Recreation (Tennis, Ice Rink, Sports/Skate Park, Swim Ctr)			12						12	12	3.6
Outdoor Pools			10						16	5	3.1
Golf			13						18	18	4.9
Villages											
Annual Charge Funding			2						2	2	0.6
Facilities expenses			4						4	3	1.1
Planning, communications, admin			7						7	9	2.3
Other											
Admin Services (incl IT, HR, Finance, Pres Ofc)			8						5	6	1.9
Board of Directors			6						6	7	1.9
Annual Charge			3						3	10	1.6

NOTE: Prioritization exercises were provided to all of the villages. This is the feedback received specific to these exercises.

FY23 MUST / SHOULD / NICE, by VILLAGE

BUDGET CATEGORIES	Do	rsey's Se	earch	Hai	rper's Ch	noice	Н	ickory R	idge	King	s Contri	vance	Lo	ong Rea	ch	0	wen Bro	wn	Oa	kland N	1ills		River H	ill	T	own Cen	ter	w	Nilde La	ıke
	Must	Should	Nice	Must	Should	Nice	Must	Should	Nice	Must	Should	Nice	Must	Should	Nice	Must	Should	Nice	Must	Should	Nice	Must	Should	Nice	Must	Should	Nice	Must	Should	Nice
	Do	Do	to Do	Do	Do	to Do	Do	Do	to Do	Do	Do	to Do	Do	Do	to Do	Do	Do	to Do	Do	Do	to Do	Do	Do	to Do	Do	Do	to Do	Do	Do	to D
Open Space & Facility Services																														
Open Space Maintenance & Services							5																		1			1		
Tot Lots							1	3	1																	1		1	i	
Sustainability				-			1	2	2																1			1		\vdash
Community Services																														
School Age Services							1		4																1	1			1	
Events/Programs (all other Comm Srv budget centers)								2	3																	1				1
Other Youth Programs & Services (camps, teen center)							1	1	3																1	1			1	
Art Center								2	3																	1				1
Columbia Maryland Archives				-			1																			1			1	\vdash
Sport & Fitness																														
Fitness							1	1	3																1					1
Recreation (Tennis, Ice Rink, Sports/Skate Park, Swim Ctr)							1	2	2																1				1	
Outdoor Pools							2	1	2																1	1		1	<u> </u>	
Golf							1	1	3																	1				1
Villages																														
Annual Charge Funding							3	1	1																1			1	i	
Facilities expenses							3	1	1																1	1		1	<u> </u>	
Planning, communications, admin							2	2	1																1			1		₩
Other																														
Admin Services (incl IT, HR, Finance, Pres Ofc)							2	2	1																1			1	ı	
Board of Directors				<u> </u>			3	1	1																1			1		<u> </u>
Annual Charge			\vdash	₩		_	3		2	-		-						\vdash						\vdash	1			1		+-

NOTE: Prioritization exercises were provided to all of the villages. This is the feedback received specific to these exercises.



Prioritization exercises were sent to the village community association managers in August 2021. Three villages provided feedback in the requested format (see preceding charts). Three of the 10 villages did not use the requested format and instead, submitted input in more detailed memo form, and one village did both – used the prioritization exercises and a memo. The following information summarizes the memo input by village.

KINGS CONTRIVANCE

The Kings Contrivance Board requested that the previously planned transition of the Macgill's Common wading pool to a splashpad and the expansion of the bathrooms into larger ADA bathrooms that would use much of the neighborhood center space occur before FY25.

OAKLAND MILLS

- Promote Columbia's villages and village events.
- Fund a community process to reevaluate CA.
- Address CA staff recruiting challenges through compensation.
- Fund electric vehicle charging stations at CA buildings.
- Continue to reinvest excess cash reserves into the villages producing those reserves.
- Coordinate with external partners on the funding and construction of a specific pathway.
- Invest in capital projects in Oakland Mills, including tot lots, restroom and Ice Rink expansion.

OWEN BROWN

- Develop frameworks for evaluating return on investment for CA amenities and services and CA decision-making; and consider investments in CA and village boards.
- Weigh population in each village more heavily in funding decisions.
- Enhance communication with all members of the community.
- Protect and preserve green space within Columbia as development continues.
- Construct and/or support Howard County efforts in several pathway projects.
- Add a dog park in Owen Brown.
- Increase CA open space maintenance and improvements, including tot lots.

- Provide translation support, in particular for village architectural guidelines and websites.
- Fund an increase in the capacity and the value of the Owen Brown Community Center.

TOWN CENTER

The Town Center Community Association provided input related to CA focused on recommending that CA consider: restructuring and funding alternatives more relevant to today's financial needs; evaluating the qualifications for members of the CA Board of Directors, including requiring experience at the village board level first; and reminding the community of the benefits of CA by detailing how CA works for us to make our community better.

Columbia Development Tracker

November 1, 2021



The Columbia Development Tracker incorporates projects or development proposals going through their entitlement and/or planning review process. The tracker is composed of four separate sections, which are listed below in order of appearance:

- 1. Upcoming development related public meetings
- 2. Previous development related public meetings and decisions
- 3. Newly submitted development plans
- 4. Previously submitted development proposals and decisions/status

This monthly report is produced by CA's Office of Planning and Community Affairs with information compiled from Howard County Government

Upcoming Development Public Meetings

Special Note: Temporary Modifications to Development Tracker

In response to the Covid-19 virus, Howard County planning and development meetings transitioned to a virtual format with computer and phone-based call in options. The procedures and registration requirements of these virtual meetings vary by meeting type. When virtual meetings are held the development tracker will attempt to reflect procedures for attending such meetings.

Developers may now host virtual pre-submission community meetings subject to approval of their proposed accommodations through the waiver petition process. Material presented during these meetings is required to be posted online for at least two weeks after the meeting and accommodate community comments on those materials. The CA development tracker will note when pre-submission community meetings are being held but will not track the WP submissions associated with these meetings.

Upcoming Development Public Meetings

Project	Village	Meeting Date, Time, and Location	Meeting Type	Stage in the Development Review Process	CA Staff Recommendation
7-11 Stevens Forest A proposed gasoline service station, car wash, and convenience store at 5901 Stevens Forest Road on 1.7 acres with an existing demolished/paved lot.	Oakland Mills	11/07/2021; 6:30 pm Virtual Meeting Link can be accessed on the County Search Development Plans site.	Pre-submission Community Meeting	Community meeting prior to submission of plans	No action recommended
Yoltay Property A proposal for a two-family dwelling at 7079 Guilford Road. This property was recently annexed into the CPRA assessment.	Pending Annexation to River Hill	11/9/2021; 6:30 pm Virtual Meeting Link can be accessed on the County Search Development Plans site.	Pre-submission Community Meeting	Community meeting prior to submission of plans	No action recommended
Plan No. 21-13 Southlake Office Building The applicant (HRD) is proposing a medical office building to be constructed on the lower parking lot next to the Whole Foods building and Lake Kittamaqundi in Downtown Columbia. More information available on the Design Advisory Panel Website.	Columbia Non-village, Downtown Lakefront Core Neighborhood	11/10/21; 7 pm Webex Online Meeting Registration link: www.howardcountymd.gov/ DAP	Design Advisory Panel – 2 nd meeting	Pre-application meeting requirement as part of <u>Downtown</u> <u>Columbia Review</u> <u>Process</u>	CA planning staff is monitoring this proposal
New Path Reformed Church The proposed construction of a new religious facility on currently undeveloped land located at 10425 Clarksville Pike (Route 108).	Near Harper's Choice	11/23/2021; 6 pm Virtual Meeting Link can be accessed on the County Search Development Plans site.	Pre-submission Community Meeting	Community meeting prior to submission of plans	No action recommended

Upcoming Development Public Meetings

Project	Village	Meeting Date, Time, and Location	Meeting Type	Stage in the Development Review Process	CA Staff Recommendation
Erickson at Limestone Valley ZB-1118M A proposal to rezone 62.116 acres from B-2 & RC-DEO to CEF-M for development of a continuing care retirement community and to permit the expansion/relocation of the existing Freestate Gasoline Service Station. Property under consideration is located off MD 108 at 12170 Clarksville Pike.	Near River Hill	11/10/21; 6 pm WebEx Hearing – Register and View Online Continuation of hearing from 6/17/20, 7/15/20, 9/02/20, 9/16/20, 10/7/20, 10/28/20, 12/2/ 20, 1/13/21, 2/10/21, 3/10/21, 4/7/21, 6/9/21, 6/23/21, 7/27/21, 9/9/21, 9/29/21, 10/27/21	Zoning Board	Zoning Board Deliberations and decision by the ZB on whether to change to CEF-M zoning Planning Board previously recommended approval	No action recommended. CA planning staff is monitoring this proposal.
ZB-1119M HRVC Limited Partnership, C/O Kimco Realty Corp A request to amend the Preliminary Development Plan for Columbia's New Town District for the purpose of redeveloping the Hickory Ridge Village Center.	Hickory Ridge	11/18/21; 9 am & 11/30/2021; 11 am WebEx Hearing – Register and View Online Continuation of hearing from 7/24/19, 9/4/19, 9/25/19 (cancelled), 11/07/19, 1/15/20, 1/29/20, 2/5/20, 6/3/20, 6/10/20, 6/24/20, 7/22/20, 9/30/20, 10/21/20, 11/18/20, 1/6/21, 1/27/21, 2/24/21, 3/24/2021, 4/12/2021	Zoning Board The Planning Board previously voted to recommend approval of the PDP amendment.	Zoning Board Deliberations and decision by the Zoning Board	No action recommended. CA planning staff will monitor this case. The Village of Hickory Ridge is listed as opposition party requesting alterations to the plan as submitted.

Previous Development Related Meetings and Decisions

Project	Village	Meeting Date, Time, and Location	Meeting Type	Decision	Stage in the Development Review Process	CA Staff Recommendation
BA 781-D – AGS Borrower, Lakeview LLC Appeal of Planning Board decision letter dated 1/25/21 denial of SDP-20- 042 and Hearing Examiner denial on 5/27/21. Lakeview Retail located at 9841 & 9861 Broken Land Parkway is a proposed infill retail/commercial development with drive- through.	Owen Brown	10/14/21 6:30 pm Howard County Board of Appeals Website	Board of Appeals	No decision made – continued with date TBD	Appeal of PB and HE decisions	CA OPCA staff testified in the original Planning Board and Hearing Examiner cases opposing design elements of the site plan and recommending conditions of approval. CA OPCA staff will testify at the BOA.

Newly Submitted Development Plans

ECP-22-027, Wood Creek Stream Rehabilitation

Near River Hill



Project Description:

An Environmental Concept Plan was submitted for four single family detached homes and an open space lot at 5808 Trotter Rd.

Submitted: 10/15/2021

Zoning: R-20

Decision/Status: Under Review

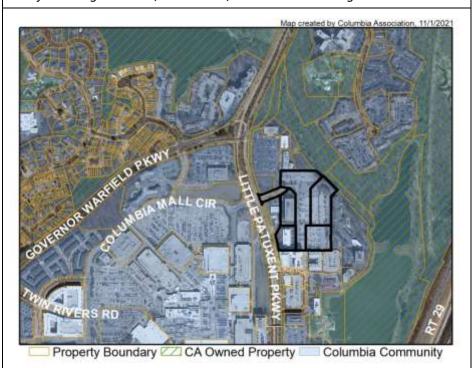
Next Steps: No action recommended -The applicant will need to meet current design standards as determined by the Development Engineering Division.

CA Staff Recommendation: No action

recommended

ECP-22-023, Lakefront North Parcel A

Lakefront Neighborhood, Downtown, Columbia Non-village



Project Description:

An Environmental Concept Plan was submitted for a portion of the Lakefront North area in Downtown Columbia.

Submitted: 10/5/2021

Zoning: New Town, NT

Decision/Status: Under review

Next Steps: Technical review and decision by Department of Planning

and Zoning

CA Staff Recommendation: Staff is evaluating the submitted plans for impact to adjacent CA open space and will engage HRD and the County as needed to address the environmental concept plan design.

Newly Submitted Development Plans

FP-22-027, Wynne Property Lots 1 & 2

Near River Hill



Project Description:

The owner of property at 5668 Trotter Rd submitted a subdivision plan for two proposed single family dwelling units on 1.07 acres of land with an existing single family dwelling.

Submitted: 10/4/2021

Zoning: R-20

Decision/Status: Under Review

Next Steps: Technical review and

recordation

CA Staff Recommendation: No action recommended – consistent with area and zoning.

Previous Deve	lopment Prop	posals and Decisions
----------------------	--------------	----------------------

Previous Development P	revious Development Proposals and Decisions												
Project	Latest Submission or Meeting Date	Project Description	Village	Zoning	Decision/Status	Stage in the Development Review Process / Next Steps	CA Staff Recommendation						
SDP-19-025 Cedar Creek Bridge and Trail WP-20-094 (3/13/2020)	11/21/2018, 2/28/2019, 5/28/2019, 1/6/2020, 9/10/2020	An SDP was submitted for an environmental trail connecting the Cedar Creek development to the Robinson Nature Center. This project is a community enhancement and a condition of approval for CEF-R associated with the adjacent Cedar Creek residential development on Grace Drive. Alternative Compliance Request is for additional time for developer to address DPZ review comments. (Approved)	Near River Hill & Hickory Ridge	NT	Technically complete 11/17/2020 - To be scheduled before Planning Board	Technical review by staff	No action recommended – development is consistent with concept plan approved as part of CEF-R zoning change.						
SDP-20-055 Cedar Creek Phase 2	7/30/2020	The owner of property at 7600 Grace Drive submitted a site development plan for 55 single family detached homes which are part of a larger development proposal at this site.	Near River Hill	CEF-R	Final signature on hold until SDP 19-025 is approved by PB and DA for SDP-19-025 is executed.	Final signature on hold until SDP-19-025 is approved by PB and DA for SDP-19-025 is executed.	No action recommended – development is consistent with concept plan approved as part of CEF-R zoning change.						
SDP-20-077, Columbia EZ Storage	8/11/2020, 1/5/2021	The owners of property at 9265 Berger Road are proposing demolishing the two existing buildings on the rear of the site and constructing one new storage facility.	Near Columbia non-village & Owen Brown	M-1	Technically Complete 2/23/2021	Technical review and decision by Department of Planning and Zoning	No action recommended - The project is consistent with permitted uses and surrounding area.						
F-21-004	8/11/2020	A final plan was submitted in order to record easements related to construction of the new Talbott Springs Elementary School.	Oakland Mills	NT	Under Review	Review and recordation	No action recommended						
F-21-023, Dorsey Overlook	10/22/2020, 3/30/2021, 7/19/2021	A final plan was submitted in association with an 82 unit 1 over 2 townhome proposal at the northeast quadrant of the intersection of MD 108 and Columbia Road.	Near Dorsey's Search	R-Apt	Submit Revised	Review and decision by Department of Planning and Zoning	No action recommended						
SDP-20-074, WP-22-014 Dorsey Overlook	11/10/2020, 4/20/2021, 7/19/2021 (SDP) 8/12/21 (WP)	A site development plan was submitted for 82 unit development of 1 over 2 townhomes at the northeast quadrant of the intersection of MD 108 and Columbia Road. An alternative compliance request was submitted re: aspects of the site design re: removal of specimen trees and location of condominium units from environmental features.	Near Dorsey's Search	R-Apt	Submit Revised	Review for compliance with regulations and decision by Department of Planning and Zoning	No Action Recommended. CA planning is following this project at the request of the CA Board of Directors.						
F-21-041, Connell Property	2/11/2021	A final subdivision plan was submitted for a property located at 9245 Berger Road. More information is pending.	Columbia Non- village	M-1	Technically complete 4/15/2021	Review and recordation	No action recommended						
SDP-21-029, Muslim Family Center	3/25/2021, 6/30/2021	A site development plan was submitted for a property located at 5796 Waterloo Rd proposing construction of a concrete parking lot and ADA ramp.	Columbia Non- village	R-20	Submit Revised	Review by DPZ	No action recommended						

Previous Development Proposals and Decisions

r revious Development r	Latest Submission or					Stage in the Development	
Project	Meeting Date	Project Description	Village	Zoning	Decision/Status	Review Process / Next Steps	CA Staff Recommendation
F-21-046, Sapariya Property WP-22-031	3/18/2021, 6/29/21, 9/23/2021 (WP 9/28/2021)	A final plan was submitted for two single family detached homes on a property located at 5669 Trotter Road with an existing single family detached home. Alternative compliance application submitted restorest conservation regulations.	Columbia Non- village	R-20	Under Review	Review and recordation	No action recommended –proposal is consistent with the zoning and surrounding area.
SDP-21-032, Brickley Mills	3/4/2021, 5/18/2021	A site development plan was submitted for six single family detached homes on a 2.74 acre property located at 7440 Oakland Mills Rd.	Near Columbia Non-village	R-12	Technically Complete June 29, 2021	Review by DPZ	No action recommended -proposal is consistent with the zoning and surrounding area.
WP-21-120 & 115, Plumtree Branch/Dunloggin MS	4/20/2021	An alternative compliance request was submitted for several regulations associated with wetlands, streams and forest cover. This is a stream restoration project sponsored by the Howard County Office of Community Sustainability that, by its very nature, requires alternative compliance to such regulations.	Dorsey's Search	R-20	Submit Revised	Review by DPZ	No action recommended
SDP-21-052, Stonewood 5 Storage	6/30/2021, 9/17/2021	The owner of property at 7185 Oakland Mills Rd is proposing 1 self-storage building.	Columbia, Non- village	NT	Submit Revised	Review of plans by DPZ	No action recommended – proposal is consistent with the permitted use and surrounding area
F-19-077, Pope Property WP-22-007	6/30/2021, 10/18/21 7/15/2021	The owner of property at 10446 Owen Brown Rd submitted a final subdivision plan for 3 single family detached homes on 1.81 acres consisting of 1 existing SFD home. An alternative compliance request associated with provision of sidewalk and street lights when the owner owns land on only one side of the road.	Near Hickory Ridge	R-20	Submit Revised	Review of plans by DPZ	No action recommended – proposal is consistent with the permitted use and surrounding area; there are no sidewalks to connect to on either side of this property.
WP-21-137, Badart Subdivision	6/17/2021	The owner of property at 6205 Waterloo Road submitted an alternative compliance request related to compliance with future right-of-way dedication/front yard setbacks for an existing building (Est. 1938).	Near Long Reach	R-SC	Under Review	Review and decision by DPZ	No action recommended
ECP-21-049, Patel Property	6/17/2021, 10/26/2021	The owner of property at Lot 48-A S 3 Lockridge Rd submitted an Environmental Concept Plan associated with construction of 1 SFD home on an undeveloped 1 acre lot	Near Hickory Ridge	R-20	Under Review	Technical review and decision by Department of Planning and Zoning	No action recommended - The applicant will need to meet current design standards as determined by the Development Engineering Division.

Previous Development Proposals and Decisions

	To produce and a co	******					
Project	Latest Submission or Meeting Date	Project Description	Village	Zoning	Decision/Status	Stage in the Development Review Process / Next Steps	CA Staff Recommendation
ECP-22-005, WP-22-018 Southlake Office Building	7/23/2021, 9/27/2021 (ECP) 8/20/21 (WP)	The applicant (HRD) is proposing a medical office building to be constructed on the lower parking lot next to the Whole Foods building and Lake Kittamaqundi in Downtown Columbia. An alternative compliance request was submitted associated with permitting grading and relocation of utilities within a floodplain.	Columbia Non- village, Downtown Lakefront Core Neighborhood	NT	Approved 10/6/2021 Approved 11/1/2021	Technical review and decision by Department of Planning and Zoning	No action recommended - The applicant will need to meet current environmental design standards as determined by the Development Engineering Division.
WP-22-001, Huntington Park	7/8/2021	Howard County Parks and Rec is proposing changes to site amenities at Huntington Park. As no Site Development Plan previously existed for this site, they are seeking an alternative compliance request to the SDP process given that there is no change in use. The Board of Education is transferring this property to the County Department of Parks and Rec.	Kings Contrivance	NT	Submit Revised	Technical review and decision by Department of Planning and Zoning	No action recommended
ECP-21-047, Lee Property	7/20/2021; 10/19/2021	The owner of property at 5405 Trotter Road submitted an Environmental Concept Plan associated with construction of 2 SFD homes on a 1.004 acre lot with 1 existing SFD home.	Near River Hill	R-20	Under Review	Technical review and decision by Department of Planning and Zoning	No action recommended - The applicant will need to meet current design standards as determined by the Development Engineering Division.
WP-22-002, Pines at Dickinson	6/30/2021, 9/13/2021	An alternative compliance request was submitted proposing to replace a failing timber retaining wall necessary to provide structural support for the residential building with a new counter sunk metal box culvert in a perennial stream channel	Kings Contrivance	NT	Approved 10/13/2021	Review of plans and decision by DPZ	CA watershed staff determined no adverse impacts to CA downstream properties.
ECP-22-011, 7-11 Stevens Forest	8/25/2021	The applicant submitted an ECP associated with a proposed gasoline service station, car wash, and convenience store at 5901 Stevens Forest Road on 1.7 acres with an existing demolished/paved lot.	Oakland Mills	NT	Submit Revised	Technical review and decision by Department of Planning and Zoning. The applicant will need to meet current design standards as determined by the Development Engineering Division.	CA planning is following this project.

Previous Development Proposals and Decisions

	Tioposais aliu De	1				I	
Project	Latest Submission or Meeting Date	Project Description	Village	Zoning	Decision/Status	Stage in the Development Review Process / Next Steps	CA Staff Recommendation
ECP-21-044, Van Bik Property	8/10/2021, 10/4/2021	An Environmental Concept Plan was submitted for a property located at 6851 Martin Road associated with the proposed development of a single family detached home.	Near Hickory Ridge	R-SC	Submit Revised	Technical review and decision by Department of Planning and Zoning. The applicant will need to meet current design standards as determined by the Development Engineering Division.	No action recommended. This project will be reviewed in accordance with the applicable regulations.
SDP-22-001, F-22-006, Jordan Overlook	8/5/2021, 8/6/2021	A site development plan and final plan were submitted in association with 7 single family detached homes.	Near Oakland Mills	R-20	Submit Revised	Technical review and decision by Department of Planning and Zoning	No action recommended. Proposal is consistent with surrounding density and zoning.
SDP-21-045, Woodmere Retail	8/16/2021, 9/30/2021	A site development plan was submitted associated with a proposed single-story building & drive thru to be located within the existing parking lot between the existing building located at 9881 Broken Land Parkway and the parkway.	Owen Brown	NT	Under Review	Review and Approval by Planning Board following DPZ technical review.	No action recommended - The applicant worked with CA planning to address design details related to visual impacts on the parkway. Staff will confirm that submitted plans addressed comments.
WP-22-027, Wood Creek Stream Rehabilitation	9/13/2021, 11/1/2021	This is a stream rehabilitation project to address erosion, flood relief, and channel stability. Department of Public Works is the applicant seeking alternative compliance to stream and tree related regulations.	Long Reach	NT	Under Review	Technical review and decision by Department of Planning and Zoning.	No Action Recommended
WP-22-024, Columbia Sheraton	9/2/2021	The applicant for 10207 Wincopin Cir. submitted an alternative compliance request to permit grading and utility relocation within a floodplain in association with a stair and ramp connection between the hotel and CA Lake Kittamaqundi pathway.	Downtown, Columbia Non-village	NT	Under Review	Technical review and decision by Department of Planning and Zoning	No action recommended – Applicant is coordinating design with CA staff prior to easement request review by CA Board of Directors.





Basketball Court Refurbished

MacGills Common





Swings Replaced

Camelback Lane (OM12)



BEFORE



Tot Lot Updated

Lightfall Court (HR18)







Bridge Replaced

Cape Ann Drive (KCBR01)

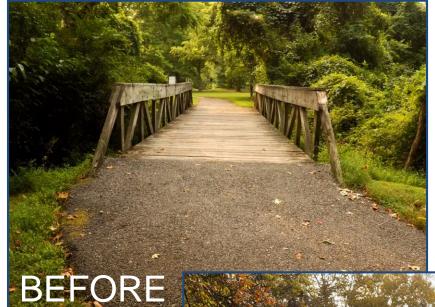


Capital Improvement Projects



Bridge Replaced

South Carlinda (KCBR02)





Capital Improvement Projects

Roof Replacement Underway

Owen Brown Community Center

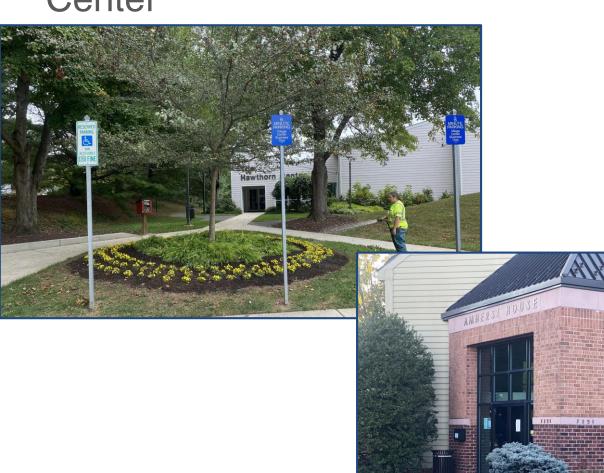


Landscape Services



Fall Flower Planting

Amherst House and Hawthorn Center



Open Space Operations

Preparing for Tree Planting



Open Space Management

Slippery When Wet Signs at Bridges Planned





Watershed Management



Bioretention Facility

Manor Hill West



Under Construction

Completed

Community Engagement

Community Engagement Weed Warrior Pull and Plant

Town Center

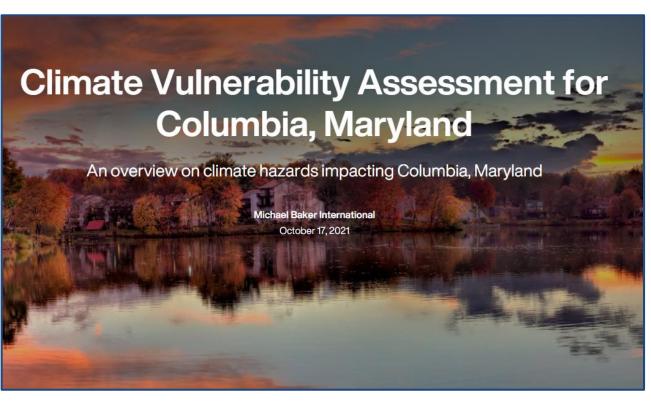




Energy Management

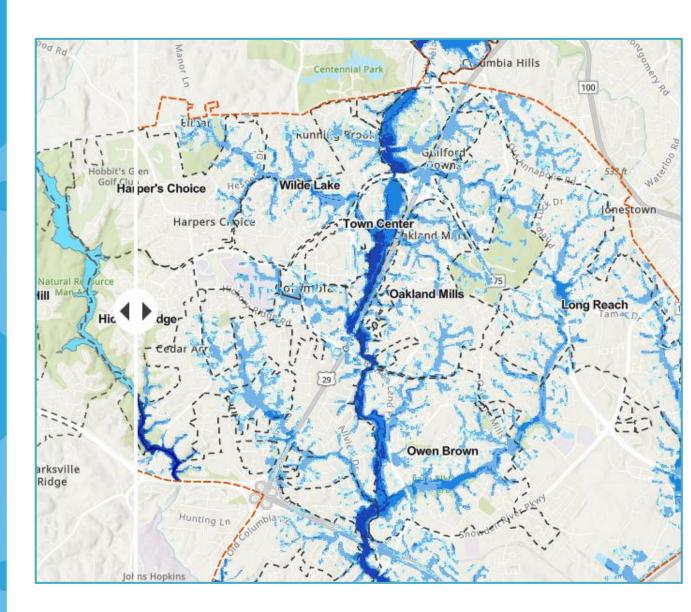
CA Climate Assessment





Energy Management

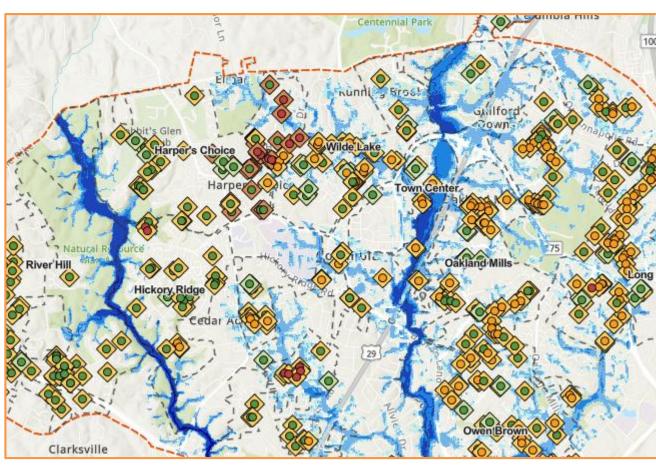
Columbia Flood Model



Energy Management

Estimated Climate Change Vulnerability of CA Assets





CA Cares for Symphony Woods







TO: COLUMBIA ASSOCIATION BOARD OF DIRECTORS

FROM: KAREN TURCAN, LEGAL ASSISTANT

RE: 2022 LEGISLATIVE SESSION – PRE-FILED STATE LEGISLATION

AND CURRENT HOWARD COUNTY COUNCIL LEGISLATION

DATE: NOVEMBER 4, 2021

The Howard County Delegation to the Maryland General Assembly has posted a list of bond initiative requests and local bills proposed for filing during the 2022 legislative session in Annapolis. The bill summarized below is one that may be of interest or concern to CA, and will be monitored by CA's lobbyist, Paul Tiburzi, as it proceeds through the legislative process. There will be a public hearing to discuss the Delegation's proposed local legislation on Tuesday, November 16th at 7:30pm.

Also noted below are descriptions of Howard County Council bills of interest to CA. Jessica Bellah has been tracking the progress of the bills that would potentially impact CA's Open Space operations.

A. Bill Descriptions

HOWARD COUNTY DELEGATION PROPOSED BILL

<u>Ho.Co. 10-22 – Howard County – Property Tax – Credit for Seniors to Offset Property Tax Rate Increase</u>

This bill would authorize Howard County to grant a property tax credit against the county property tax imposed on dwellings owned by senior citizen homeowners who also meet certain income and residency requirements. We are evaluating the potential impact to CA and will monitor the bill's progress.

HOWARD COUNTY COUNCIL BILLS

CB64-2021, CB66-2021, CB78-2021, CB79-2021, and CB89-2021

All of these bills relate to specimen trees and/or various provisions of the Forest Conservation Act. The Board has previously been updated on the progress of CB64 and CB66 (that text is included below).

- CB64-2021 This bill prohibits the clearing of specimen trees unless they are dead, diseased, or invasive. It set up a process that requires certain property owners, including CA, to apply for a notification to proceed before the removal of a dead, diseased, or invasive specimen tree. CA staff is working with County Council and County Administration to ensure that the bill still allows for best practice management of CA holdings. Several amendments have been filed by the Administration and County Council that will allow for removal in case of imminent threat without notification to proceed and allow for removal of otherwise healthy trees as needed to achieve the repair, maintenance, or modification of public infrastructure (utilities/sidewalks/paths...) owned or managed by the County or an HOA with DNR Forest Stewardship Plan. This will allow for clearing of healthy trees when associated with maintenance of existing or new infrastructure. This bill is tabled and discussion around amendments continues among the interested parties. CA staff will continue to advocate to protect CA interests as well as achieve the bill's intended environmental protections.
- **CB66-2021** This bill removed existing exemptions for Columbia/Gateway from the Forest Conservation Act. This would have resulted in an unintended administrative and financial burden

on CA as we would trigger provisions of the Forest Conservation Act through the normal course of our pathway and land management maintenance programs. CA staff worked with the County Council to address CA concerns. An amendment was filed which retained the existing exemption for HOAs with a Department of Natural Resources drafted Forest Stewardship Plan. Effectively, as amended, this bill will not adversely impact CA. This bill was passed by the County Council at their 11/1/2021 legislative session.

- **CB78-2021** This bill would add new definitions to the Forest Conservation ordinance, and establish a "look-back" provision for the disturbance of certain trees, reducing the diameter threshold to 24 inches for forest retention. Staff is currently evaluating this to determine if there is a possible adverse impact on CA. This bill was tabled at the 11/1 Council meeting.
- **CB79-2021** This bill provides for enhanced enforcement measures and penalties for violations of the Forest Conservation Act. It appears that this bill would not impact CA in light of the exemption from the Act that was obtained via CB66-2021, and Staff is currently evaluating this further to verify. This bill was tabled at the 11/1 Council meeting.
- CB89-2021 This bill would add new definitions to the Forest Conservation ordinance, and establish a "look-back" provision for the disturbance of certain trees. It appears that this bill would not impact CA in light of the exemption from the Act that was obtained via CB66-2021, and Staff is currently evaluating this further to verify.

CB82-2021 - Howard County Minimum Wage

This bill would establish a local minimum wage of \$16 per hour for employees working in Howard County. The current minimum wage would be increased in phases, the timing of which would depend on the size of the employer as defined in the bill. The Howard County Chamber of Commerce has already expressed its opposition to this bill. Staff is currently evaluating the impact this wage increase would have on CA's operations.

CB88-2021 – Maintenance/Repair of Historic Structures

This bill would prohibit the willful failure to do specified maintenance and repair of certain historic structures, in order to avoid demolition by neglect of those structures, and would also allow the Historic District Commission to waive compliance in certain cases of financial hardship and provide for a hearing and an opportunity to cure specified violations. Since CA owns several historic structures, Staff is currently evaluating this to see if there would be any impact on CA's operations.

B. Hearing Chart

Hearing Date – Time	Bill Number	Title	Cross-filed Bill
11/16 – 7:30 p.m.	Ho.Co. 10-22	2 Howard County – Property Tax – Credit for Seniors to Offset Property Tax Rate Increase	
9/20 – 7:00 p.m.	CB64-2021	Howard County Council – Specimen Trees	
9/20 – 7:00 a.m.	CB66-2021	Howard County Council – Forest Conservation Act removal of exemptions	
10/18 – 7:00 p.m.	CB78-2021	Howard County Council – Forest Conservation Act tree "look-back" provision	
10/18 – 7:00 p.m.	CB79-2021	Howard County Council – Forest Conservation Act enforcement measures	
11/15 - 7:00 p.m.	CB82-2021	Howard County Council – Local Minimum Wage	
11/15 - 7:00 p.m.	CB88-2021	Howard County Council – Historic Structure Maintenance	
11/15 – 7:00 p.m.	7:00 p.m. CB89-2021 Howard County Council – Forest Conservation Act tree "look-back" provision		

Board Request Tracking Log FY 2022 As of November 5, 2021

	Α	В	С	D	Е	F
			Origination	Assigned To		
1	<u>Originator</u>	Issue/Task Description	<u>Date</u>	(Department)	<u>Due Date</u>	<u>Resolution</u>
2	Andy Stack	Impact upon CA if the Complete Streets Design Manual is approved	10/14/2021	TBD by the President/CEO	TBD	
3	Andy Stack	Impact upon CA of Howard County Council bills re: preserving the tree canopy and specimen trees	10/14/2021	TBD by the President/CEO	TBD	
4	CA BOD	Impact upon CA if Howard County increases the minimum wage	October 2021	Administrative Services Divisions	Early November (anticipated)	
5	CA BOD	Sheraton/Lake Kittamaqundi Pathway Connection Easement Request	October 2021	Community Operations	TBD	
6	CA BOD	Impact of Milk Producers construction on the environment and schools	October 2021	Community Operations	TBD	
7						
8						
9						
10 11						
12						
13						
14						
15						
16						
17 18						
19						
20						
21						
22						

Resident Request Tracking Log FY 22 As of November 5, 2021

	А	В	С	D	Е	F
			Origination	<u>Assigned To</u>		
1	<u>Originator</u>	Issue/Task Description	<u>Date</u>	(Department)	<u>Due Date</u>	<u>Resolution</u>
		Identify the specific statutory authorization for each instance of a policy or procedure requiring a 2/3 vote of CA's		Administrative Services / President's		Closed as of
2	Joel Hurewitz	Board of Directors	4/23/2021	Office	6/30/2021	6/28/2021
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						