

ColumbiaAssociation

Financial

Quarter ended on July 31, 2016

Report

SEPTEMBER
2016



Columbia Association
Table of Contents

Organization Summary 5

Department of Sport & Fitness

 Department of Sport & Fitness Summary..... 7

 Sport and Fitness Administration 9

 Aquatics Summary..... 11

 Outdoor Pools 13

 Swim Center..... 15

 Fitness Clubs Summary 17

 Athletic Club..... 19

 Columbia Gym..... 21

 Supreme Sports Club 23

 Golf Club Summary..... 25

 Fairway Hills Golf Club..... 27

 Hobbit’s Glen Golf Club..... 29

 Haven on the Lake 31

 Ice Rink 33

 Indoor/Outdoor Tennis Clubs 35

 Member Advantage..... 37

 SkatePark/SportsPark Summary 39

 SkatePark 41

 SportsPark 43

Department of Community Services

 Department of Community Services Summary 45

 Community Services Administration..... 47

 Art Center 49

 Columbia Archives 51

General Note: Because dollars are rounded to the nearest thousand, small rounding differences may occur.

Columbia Association
Table of Contents

Family Life Center Building Lease.....	53
Grants – City Wide	55
Horse Center	57
Multicultural Programs	59
Lakefront Festival.....	61
Volunteer Center and Columbia Community Exchange.....	63
Youth Services Summary	65
Camps	67
School Age Services	69
Youth and Teen Center at the Barn	71
Department of Open Space & Facility Services	
Department of Open Space & Facility Services Summary.....	73
Open Space and Facility Services Administration.....	75
Open Space Maintenance and Services	77
Landscape Services.....	79
Watershed Management and Improvements	81
Capital Improvements	83
Construction Management.....	85
Department of Communications & Marketing	
Department of Communications & Marketing Summary.....	87
Communications and Marketing Administration.....	89
Division of Customer and Member Services	91
Division of Branding and Media Production	93

General Note: Because dollars are rounded to the nearest thousand, small rounding differences may occur.

Columbia Association
Table of Contents

Office of the President

Office of the President Summary..... 95
President’s Office 97
General Counsel..... 99
Internal Audit..... 101
Planning and Community Affairs 103

Department of Administrative Services

Department of Administrative Services Summary 105
Human Resources 107
Information Technology 109
Accounting/Payroll/Purchasing 111
Annual Charge 113

Board of Directors..... 117

Village Community Associations 121

Capital..... 123

Other Reports..... 143

General Note: Because dollars are rounded to the nearest thousand, small rounding differences may occur.

Columbia Association
FY 17 Operating Budget Adjustments
(\$000's)

	Approved FY 17 Budget	Board Approved Adjustments	Revised FY 17 Budget
Income:			
Annual Charge	36,994		36,994
Tuition & Enrollment	4,339		4,339
Memberships	3,405		3,405
Fees	6,697		6,697
Rental Income	1,991		1,991
Sales	906		906
Gain (Loss) on Fixed Asset Disposals	(223)		(223)
Other Income	242		242
Package Plan Allocation	15,453		15,453
Total Income	69,804	-	69,804
Expenses:			
Salary & Wages	25,149		25,149
Annual Performance Incentives	88		88
Contract Labor	28		28
Payroll Taxes	2,042		2,042
Employee Benefits	3,760		3,760
Cost of Goods Sold	707		707
Operating Supplies/Expenses	6,019		6,019
Insurance	866		866
Fees	3,471		3,471
Rentals	2,007		2,007
Taxes	501		501
Utilities	2,520		2,520
Repairs & Maintenance	5,380		5,380
Community Assoc. Assess. Share	3,173		3,173
Depreciation	9,175		9,175
Interest Expense Allocation	1,084		1,084
Total Expenses	65,970	-	65,970
+(-) in Net Assets from Operations	3,834		3,834
Non-Operating Exp./Contingencies	20		20
Incr. (Decr.) in Net Assets	3,814	-	3,814

**Columbia Association
Summary of Funds, Expenditures and Annual Borrowings**

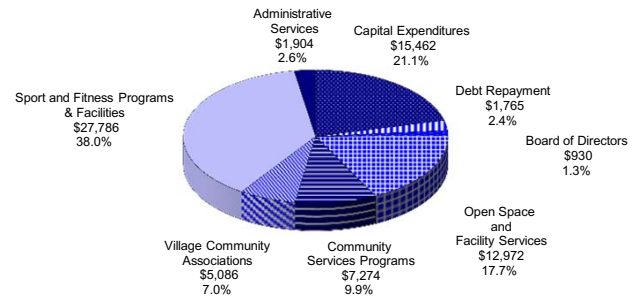
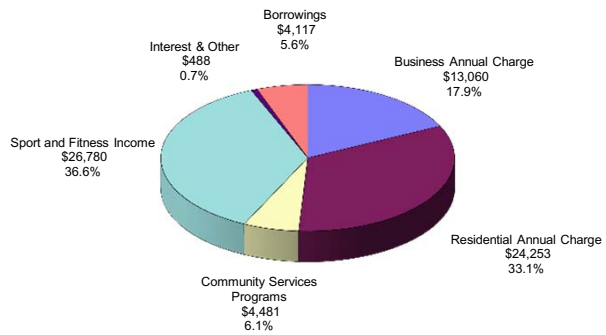
**FY 17 Estimate
As of July 31, 2016
(\$000's)**

WHERE THE MONEY COMES FROM

\$73,179

WHERE THE MONEY IS USED

\$73,179



This data representation is not in accordance with generally accepted accounting principles.

Columbia Association, Inc.

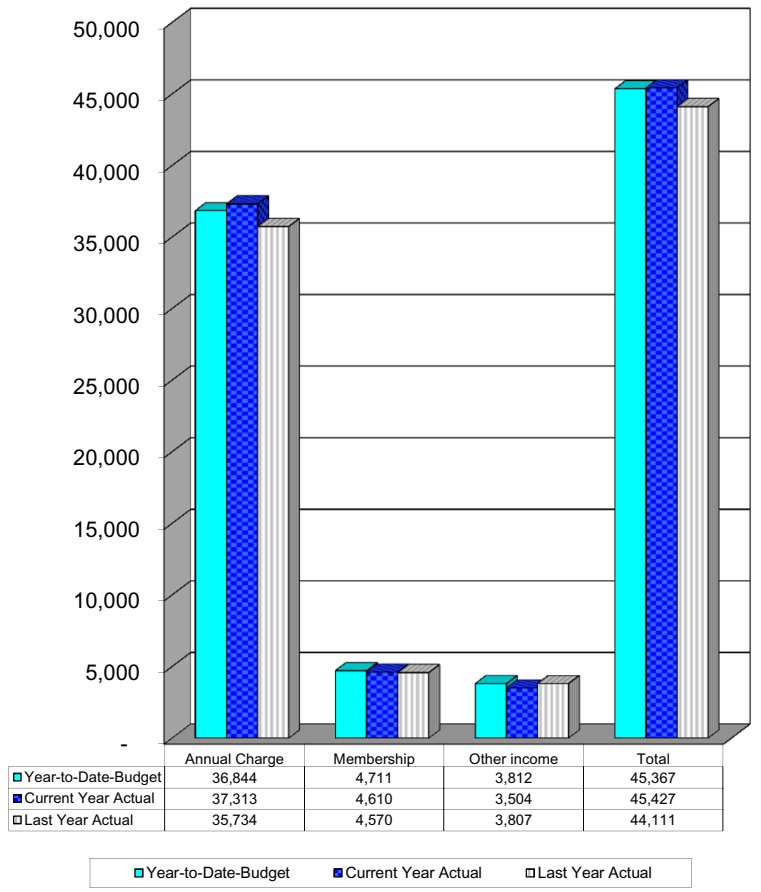
For the Period Ended July 31, 2016
 Summary of Cash Flows
 Sources and Uses of Cash
 (\$000's)

	Current Year Current Est. vs Budget		
	FY 17 Budget	FY 17 Estimate	Variance Amount
Total Income	\$ 69,804	\$ 69,062	\$ (742)
Total Expenses	(65,990)	(64,898)	(1,092)
Net Income	<u>3,814</u>	<u>4,164</u>	<u>350</u>
Add Back: Depreciation (1)	9,175	8,946	(229)
Net Adjustments (2)	<u>1,379</u>	<u>-</u>	<u>(1,379)</u>
Cash Generated from Operations/Investment Activities	14,368	13,110	(1,258)
Cash Required:			
Long Term Debt Repayment	\$ (1,765)	\$ (1,765)	\$ -
Capital Projects (3)	(19,645)	(15,462)	4,183
Subtotal - Cash Required	<u>(21,410)</u>	<u>(17,227)</u>	<u>4,183</u>
Cash (Borrowings) Repayments	<u>\$ (7,042)</u>	<u>\$ (4,117)</u>	<u>\$ 2,925</u>

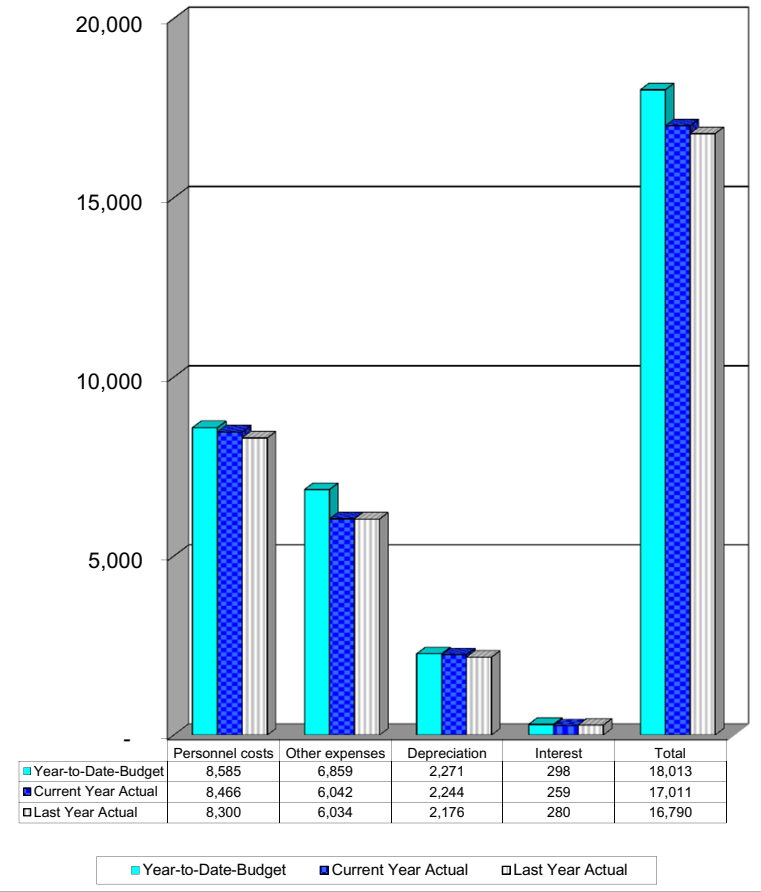
Notes:

1. Depreciation expense is added back, because it is a non-cash expense.
2. Net Adjustments represent the year-to-year changes in current assets and current liabilities, eg., accounts receivable, prepaid expenses, deferred revenue, etc.
3. Budgeted capital projects are the capital projects scheduled to be funded during the year, including projects carried forward from previous years.

**Columbia Association
Comparative Analysis of Income
July 31, 2016**



**Columbia Association
Comparative Analysis of Expenses
July 31, 2016**



First Quarter Financial Report
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge	36,844	37,313	469	1.3%	35,734	37,313	1,579	4.4%	36,994	37,313	319	0.9%
Tuition & Enrollment	1,052	951	(101)	-9.6%	988	951	(37)	-3.7%	4,339	4,274	(65)	-1.5%
Memberships	848	952	104	12.3%	862	952	90	10.4%	3,405	3,679	274	8.0%
Fees	2,062	1,908	(154)	-7.5%	1,870	1,908	38	2.0%	6,697	6,491	(206)	-3.1%
Rental Income	527	520	(7)	-1.3%	519	520	1	0.2%	1,991	1,941	(50)	-2.5%
Sales	334	201	(133)	-39.8%	239	201	(38)	-15.9%	906	609	(297)	-32.8%
Gain (Loss) on Fixed Asset Disposals	(223)	(154)	69	30.9%	11	(154)	(165)	-1500.0%	(223)	(154)	69	30.9%
Other Income	60	78	18	30.0%	180	78	(102)	-56.7%	242	277	35	14.5%
Package Plan Allocation	3,863	3,658	(205)	-5.3%	3,708	3,658	(50)	-1.3%	15,453	14,632	(821)	-5.3%
Total Income	45,367	45,427	60	0.1%	44,111	45,427	1,316	3.0%	69,804	69,062	(742)	-1.1%
Expenses:												
Salary & Wages	7,049	7,023	(26)	-0.4%	6,955	7,023	68	1.0%	25,149	24,779	(370)	-1.5%
Annual Performance Incentives									88	88		
Contract Labor	2	1	(1)	-50.0%	8	1	(7)	-87.5%	28	25	(3)	-10.7%
Payroll Taxes	587	555	(32)	-5.5%	586	555	(31)	-5.3%	2,042	1,986	(56)	-2.7%
Employee Benefits	947	887	(60)	-6.3%	751	887	136	18.1%	3,760	3,793	33	0.9%
Cost Of Sales	244	148	(96)	-39.3%	178	148	(30)	-16.9%	707	366	(341)	-48.2%
Operating Supplies/Expenses	1,678	1,261	(417)	-24.9%	1,201	1,261	60	5.0%	6,019	5,847	(172)	-2.9%
Insurance	216	136	(80)	-37.0%	134	136	2	1.5%	866	784	(82)	-9.5%
Fees	1,054	1,180	126	12.0%	1,012	1,180	168	16.6%	3,471	3,567	96	2.8%
Rentals	506	519	13	2.6%	426	519	93	21.8%	2,007	2,078	71	3.5%
Taxes	129	104	(25)	-19.4%	103	104	1	1.0%	501	501		
Utilities	635	511	(124)	-19.5%	564	511	(53)	-9.4%	2,520	2,405	(115)	-4.6%
Repairs & Maintenance	1,599	1,390	(209)	-13.1%	1,649	1,390	(259)	-15.7%	5,380	5,526	146	2.7%
Comm.Assoc.Assess Share	793	793			767	793	26	3.4%	3,173	3,173		
Depreciation	2,271	2,244	(27)	-1.2%	2,176	2,244	68	3.1%	9,175	8,946	(229)	-2.5%
Interest Expense Allocation	298	259	(39)	-13.1%	280	259	(21)	-7.5%	1,084	1,014	(70)	-6.5%
Alloc. of Selling Expenses												
Alloc. of Department's Admin.												
Alloc. of Branding and Media Production												
Total Operating Expenses	18,008	17,011	(997)	-5.5%	16,790	17,011	221	1.3%	65,970	64,878	(1,092)	-1.7%
Increase/(Decrease) in												
Net Assets from Operations	27,359	28,416	1,057	3.9%	27,321	28,416	1,095	4.0%	3,834	4,184	350	9.1%
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies	5		(5)	-100.0%					20	20		
Increase/(Decrease) in Net Assets	27,354	28,416	1,062	3.9%	27,321	28,416	1,095	4.0%	3,814	4,164	350	9.2%

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DEPARTMENT OF SPORT AND FITNESS SUMMARY

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment					103		(103)	-100.0%				
Memberships	848	952	104	12.3%	862	952	90	10.4%	3,405	3,679	274	8.0%
Fees	2,034	1,841	(193)	-9.5%	1,830	1,841	11	0.6%	6,576	6,342	(234)	-3.6%
Rental Income	472	441	(31)	-6.6%	419	441	22	5.3%	1,774	1,724	(50)	-2.8%
Sales	325	198	(127)	-39.1%	234	198	(36)	-15.4%	868	571	(297)	-34.2%
Gain (Loss) on Fixed Asset Disposals	(223)	(216)	7	3.1%		(216)	(216)	-100.0%	(223)	(216)	7	3.1%
Other Income	5	35	30	600.0%	4	35	31	775.0%	18	48	30	166.7%
Package Plan Allocation	3,863	3,658	(205)	-5.3%	3,708	3,658	(50)	-1.3%	15,453	14,632	(821)	-5.3%
Total Income	7,324	6,909	(415)	-5.7%	7,160	6,909	(251)	-3.5%	27,871	26,780	(1,091)	-3.9%
Expenses:												
Salary & Wages	3,405	3,392	(13)	-0.4%	3,549	3,392	(157)	-4.4%	11,207	10,954	(253)	-2.3%
Annual Performance Incentives					7		(7)	-100.0%	27	27		
Contract Labor									9	5	(4)	-44.4%
Payroll Taxes	308	289	(19)	-6.2%	318	289	(29)	-9.1%	985	944	(41)	-4.2%
Employee Benefits	296	324	28	9.5%	253	324	71	28.1%	1,214	1,279	65	5.4%
Cost Of Sales	241	147	(94)	-39.0%	173	147	(26)	-15.0%	696	355	(341)	-49.0%
Operating Supplies/Expenses	670	523	(147)	-21.9%	498	523	25	5.0%	1,907	1,835	(72)	-3.8%
Insurance	99	46	(53)	-53.5%	46	46			409	363	(46)	-11.2%
Fees	109	179	70	64.2%	183	179	(4)	-2.2%	422	510	88	20.9%
Rentals	262	314	52	19.8%	226	314	88	38.9%	1,019	1,090	71	7.0%
Taxes	107	91	(16)	-15.0%	93	91	(2)	-2.2%	433	433		
Utilities	451	366	(85)	-18.8%	421	366	(55)	-13.1%	1,798	1,688	(110)	-6.1%
Repairs & Maintenance	823	749	(74)	-9.0%	816	749	(67)	-8.2%	2,643	2,789	146	5.5%
Comm.Assoc.Assess Share												
Depreciation	1,043	1,050	7	0.7%	1,008	1,050	42	4.2%	4,221	4,002	(219)	-5.2%
Interest Expense Allocation	129	64	(65)	-50.4%	112	64	(48)	-42.9%	464	433	(31)	-6.7%
Alloc. of Selling Expenses	373	355	(18)	-4.8%	384	355	(29)	-7.6%	1,506	1,409	(97)	-6.4%
Alloc. of Department's Admin.												
Alloc. of Branding and Media Production	400	358	(42)	-10.5%	314	358	44	14.0%	1,545	1,528	(17)	-1.1%
Total Operating Expenses	8,716	8,247	(469)	-5.4%	8,401	8,247	(154)	-1.8%	30,505	29,644	(861)	-2.8%
Increase/(Decrease) in Net Assets from Operations	(1,392)	(1,338)	54	3.9%	(1,241)	(1,338)	(97)	-7.8%	(2,634)	(2,864)	(230)	-8.7%
Alloc. of Admin. Serv. Expenses	586	552	(34)	-5.8%	572	552	(20)	-3.5%	2,229	2,144	(85)	-3.8%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(1,978)	(1,890)	88	4.4%	(1,813)	(1,890)	(77)	-4.2%	(4,863)	(5,008)	(145)	-3.0%

SPORT AND FITNESS ADMINISTRATION

Alloc. of Department's Admin.	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	12	5.4%
This Year's Actual vs. Last Year's Actual	(16)	-8.2%
Current Estimate vs. Budget	15	1.7%

No line-item variance over 25 percent and \$25,000.

SPORT AND FITNESS ADMINISTRATION

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income												
Expenses:												
Salary & Wages	138	132	(6)	-4.3%	147	132	(15)	-10.2%	553	528	(25)	-4.5%
Annual Performance Incentives									1	1		
Contract Labor												
Payroll Taxes	11	9	(2)	-18.2%	13	9	(4)	-30.8%	40	34	(6)	-15.0%
Employee Benefits	19	20	1	5.3%	11	20	9	81.8%	84	88	4	4.8%
Cost Of Sales												
Operating Supplies/Expenses	17	11	(6)	-35.3%	10	11	1	10.0%	78	78		
Insurance	2	1	(1)	-50.0%	2	1	(1)	-50.0%	6	3	(3)	-50.0%
Fees	21	27	6	28.6%	7	27	20	285.7%	39	54	15	38.5%
Rentals	8	9	1	12.5%	4	9	5	125.0%	30	30		
Taxes												
Utilities	1		(1)	-100.0%	1		(1)	-100.0%	2	2		
Repairs & Maintenance	1	3	2	200.0%	1	3	2	200.0%	4	4		
Comm.Assoc.Assess Share												
Depreciation	6		(6)	-100.0%					24	24		
Interest Expense Allocation									1	1		
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	(224)	(212)	12	5.4%	(196)	(212)	(16)	-8.2%	(862)	(847)	15	1.7%
Alloc. of Branding and Media Production												
Total Operating Expenses												
Increase/(Decrease) in Net Assets from Operations												
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets												

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AQUATICS SUMMARY
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships	281	308	27	9.6%	276	308	32	11.6%	1,122	1,142	20	1.8%
Fees	549	602	53	9.7%	582	602	20	3.4%	1,160	1,138	(22)	-1.9%
Rental Income	149	145	(4)	-2.7%	145	145			273	250	(23)	-8.4%
Sales	46	67	21	45.7%	51	67	16	31.4%	75	86	11	14.7%
Gain (Loss) on Fixed Asset Disposals	(223)	(217)	6	2.7%		(217)	(217)	-100.0%	(223)	(217)	6	2.7%
Other Income	4	4			2	4	2	100.0%	6	6		
Package Plan Allocation	367	304	(63)	-17.2%	297	304	7	2.4%	903	844	(59)	-6.5%
Total Income	1,173	1,213	40	3.4%	1,353	1,213	(140)	-10.3%	3,316	3,249	(67)	-2.0%
Expenses:												
Salary & Wages	1,177	1,223	46	3.9%	1,296	1,223	(73)	-5.6%	2,487	2,460	(27)	-1.1%
Annual Performance Incentives									7	7		
Contract Labor												
Payroll Taxes	111	111			121	111	(10)	-8.3%	229	222	(7)	-3.1%
Employee Benefits	63	61	(2)	-3.2%	49	61	12	24.5%	236	235	(1)	-0.4%
Cost Of Sales	39	28	(11)	-28.2%	37	28	(9)	-24.3%	85	68	(17)	-20.0%
Operating Supplies/Expenses	306	253	(53)	-17.3%	186	253	67	36.0%	551	551		
Insurance	19	10	(9)	-47.4%	10	10			76	66	(10)	-13.2%
Fees	22	24	2	9.1%	32	24	(8)	-25.0%	86	88	2	2.3%
Rentals	19	9	(10)	-52.6%	11	9	(2)	-18.2%	49	44	(5)	-10.2%
Taxes	3	3			3	3			12	12		
Utilities	132	115	(17)	-12.9%	115	115			418	398	(20)	-4.8%
Repairs & Maintenance	204	162	(42)	-20.6%	176	162	(14)	-8.0%	384	384		
Comm.Assoc.Assess Share												
Depreciation	223	253	30	13.5%	224	253	29	12.9%	946	946		
Interest Expense Allocation	21	12	(9)	-42.9%	21	12	(9)	-42.9%	77	72	(5)	-6.5%
Alloc. of Selling Expenses	51	48	(3)	-5.9%	48	48			162	153	(9)	-5.6%
Alloc. of Department's Admin.	68	66	(2)	-2.9%	60	66	6	10.0%	183	182	(1)	-0.5%
Alloc. of Branding and Media Production	121	110	(11)	-9.1%	95	110	15	15.8%	328	328		
Total Operating Expenses	2,579	2,488	(91)	-3.5%	2,484	2,488	4	0.2%	6,316	6,216	(100)	-1.6%
Increase/(Decrease) in												
Net Assets from Operations	(1,406)	(1,275)	131	9.3%	(1,131)	(1,275)	(144)	-12.7%	(3,000)	(2,967)	33	1.1%
Alloc. of Admin. Serv. Expenses	94	97	3	3.2%	109	97	(12)	-11.0%	266	260	(6)	-2.3%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(1,500)	(1,372)	128	8.5%	(1,240)	(1,372)	(132)	-10.6%	(3,266)	(3,227)	39	1.2%

OUTDOOR POOLS

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	113	9.7%
This Year's Actual vs. Last Year's Actual	65	5.8%
Current Estimate vs. Budget	58	2.5%

The variance in Operating Supplies/ Expense versus the prior year in the first quarter is primarily due to the purchase and replacement of the 24 Automated External Defibrillators (AED's) and their associated parts that had reached the end of their useful life and the replacement of our life-vest inventory.

OUTDOOR POOLS
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships	253	277	24	9.5%	248	277	29	11.7%	1,012	1,032	20	2.0%
Fees	403	450	47	11.7%	404	450	46	11.4%	483	461	(22)	-4.6%
Rental Income	132	139	7	5.3%	139	139			166	150	(16)	-9.6%
Sales	45	66	21	46.7%	49	66	17	34.7%	66	77	11	16.7%
Gain (Loss) on Fixed Asset Disposals												
Other Income	4	4			2	4	2	100.0%	6	6		
Package Plan Allocation	289	224	(65)	-22.5%	202	224	22	10.9%	524	497	(27)	-5.2%
Total Income	1,126	1,160	34	3.0%	1,044	1,160	116	11.1%	2,257	2,223	(34)	-1.5%
Expenses:												
Salary & Wages	1,048	1,071	23	2.2%	1,136	1,071	(65)	-5.7%	1,825	1,780	(45)	-2.5%
Annual Performance Incentives									5	5		
Contract Labor												
Payroll Taxes	97	99	2	2.1%	107	99	(8)	-7.5%	167	160	(7)	-4.2%
Employee Benefits	38	42	4	10.5%	32	42	10	31.3%	134	150	16	11.9%
Cost Of Sales	36	27	(9)	-25.0%	32	27	(5)	-15.6%	52	38	(14)	-26.9%
Operating Supplies/Expenses	288	240	(48)	-16.7%	168	240	72	42.9%	424	424		
Insurance	14	8	(6)	-42.9%	8	8			55	50	(5)	-9.1%
Fees	19	21	2	10.5%	20	21	1	5.0%	75	77	2	2.7%
Rentals	10	4	(6)	-60.0%	6	4	(2)	-33.3%	37	32	(5)	-13.5%
Taxes	2	2			2	2			9	9		
Utilities	95	81	(14)	-14.7%	80	81	1	1.3%	230	210	(20)	-8.7%
Repairs & Maintenance	177	149	(28)	-15.8%	144	149	5	3.5%	263	263		
Comm.Assoc.Assess Share												
Depreciation	157	176	19	12.1%	159	176	17	10.7%	629	629		
Interest Expense Allocation	14	8	(6)	-42.9%	14	8	(6)	-42.9%	53	49	(4)	-7.5%
Alloc. of Selling Expenses	43	39	(4)	-9.3%	38	39	1	2.6%	123	118	(5)	-4.1%
Alloc. of Department's Admin.	58	56	(2)	-3.4%	50	56	6	12.0%	128	127	(1)	-0.8%
Alloc. of Branding and Media Production	103	94	(9)	-8.7%	79	94	15	19.0%	230	229	(1)	-0.4%
Total Operating Expenses	2,199	2,117	(82)	-3.7%	2,075	2,117	42	2.0%	4,439	4,350	(89)	-2.0%
Increase/(Decrease) in												
Net Assets from Operations	(1,073)	(957)	116	10.8%	(1,031)	(957)	74	7.2%	(2,182)	(2,127)	55	2.5%
Alloc. of Admin. Serv. Expenses	90	93	3	3.3%	84	93	9	10.7%	181	178	(3)	-1.7%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(1,163)	(1,050)	113	9.7%	(1,115)	(1,050)	65	5.8%	(2,363)	(2,305)	58	2.5%

SWIM CENTER

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	15	4.5%
This Year's Actual vs. Last Year's Actual	(197)	-157.6%
Current Estimate vs. Budget	(19)	-2.1%

The variance in Gain (Loss) on Fixed Asset Disposals versus the prior year is related to the disposal of the flume that had not reached the end of its estimated economic useful life. The facility renovation began in FY 17.

SWIM CENTER
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships	28	31	3	10.7%	28	31	3	10.7%	110	110		
Fees	146	152	6	4.1%	178	152	(26)	-14.6%	677	677		
Rental Income	17	6	(11)	-64.7%	6	6			107	100	(7)	-6.5%
Sales	1	1			2	1	(1)	-50.0%	9	9		
Gain (Loss) on Fixed Asset Disposals	(223)	(217)	6	2.7%		(217)	(217)	-100.0%	(223)	(217)	6	2.7%
Other Income												
Package Plan Allocation	78	80	2	2.6%	95	80	(15)	-15.8%	379	347	(32)	-8.4%
Total Income	47	53	6	12.8%	309	53	(256)	-82.8%	1,059	1,026	(33)	-3.1%
Expenses:												
Salary & Wages	129	152	23	17.8%	160	152	(8)	-5.0%	662	680	18	2.7%
Annual Performance Incentives									2	2		
Contract Labor												
Payroll Taxes	14	12	(2)	-14.3%	14	12	(2)	-14.3%	62	62		
Employee Benefits	25	19	(6)	-24.0%	17	19	2	11.8%	102	85	(17)	-16.7%
Cost Of Sales	3	1	(2)	-66.7%	5	1	(4)	-80.0%	33	30	(3)	-9.1%
Operating Supplies/Expenses	18	13	(5)	-27.8%	18	13	(5)	-27.8%	127	127		
Insurance	5	2	(3)	-60.0%	2	2			21	16	(5)	-23.8%
Fees	3	3			12	3	(9)	-75.0%	11	11		
Rentals	9	5	(4)	-44.4%	5	5			12	12		
Taxes	1	1			1	1			3	3		
Utilities	37	34	(3)	-8.1%	35	34	(1)	-2.9%	188	188		
Repairs & Maintenance	27	13	(14)	-51.9%	32	13	(19)	-59.4%	121	121		
Comm.Assoc.Assess Share												
Depreciation	66	77	11	16.7%	65	77	12	18.5%	317	317		
Interest Expense Allocation	7	4	(3)	-42.9%	7	4	(3)	-42.9%	24	23	(1)	-4.2%
Alloc. of Selling Expenses	8	9	1	12.5%	10	9	(1)	-10.0%	39	35	(4)	-10.3%
Alloc. of Department's Admin.	10	10			10	10			55	55		
Alloc. of Branding and Media Production	18	16	(2)	-11.1%	16	16			98	99	1	1.0%
Total Operating Expenses	380	371	(9)	-2.4%	409	371	(38)	-9.3%	1,877	1,866	(11)	-0.6%
Increase/(Decrease) in												
Net Assets from Operations	(333)	(318)	15	4.5%	(100)	(318)	(218)	-218.0%	(818)	(840)	(22)	-2.7%
Alloc. of Admin. Serv. Expenses	4	4			25	4	(21)	-84.0%	85	82	(3)	-3.5%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(337)	(322)	15	4.5%	(125)	(322)	(197)	-157.6%	(903)	(922)	(19)	-2.1%

**INTENTIONALLY
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FITNESS CLUBS SUMMARY
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment					60		(60)	-100.0%				
Memberships	233	278	45	19.3%	256	278	22	8.6%	934	1,034	100	10.7%
Fees	351	305	(46)	-13.1%	275	305	30	10.9%	1,491	1,433	(58)	-3.9%
Rental Income	84	67	(17)	-20.2%	70	67	(3)	-4.3%	385	356	(29)	-7.5%
Sales	17	6	(11)	-64.7%	10	6	(4)	-40.0%	69	48	(21)	-30.4%
Gain (Loss) on Fixed Asset Disposals		1	1	100.0%		1	1	100.0%		1	1	100.0%
Other Income	1	16	15	1500.0%	2	16	14	700.0%	7	22	15	214.3%
Package Plan Allocation	2,988	2,784	(204)	-6.8%	2,902	2,784	(118)	-4.1%	12,479	11,506	(973)	-7.8%
Total Income	3,674	3,457	(217)	-5.9%	3,575	3,457	(118)	-3.3%	15,365	14,400	(965)	-6.3%
Expenses:												
Salary & Wages	1,101	1,063	(38)	-3.5%	1,118	1,063	(55)	-4.9%	4,461	4,317	(144)	-3.2%
Annual Performance Incentives					3		(3)	-100.0%	11	11		
Contract Labor									9	5	(4)	-44.4%
Payroll Taxes	107	88	(19)	-17.8%	99	88	(11)	-11.1%	409	361	(48)	-11.7%
Employee Benefits	101	128	27	26.7%	109	128	19	17.4%	425	518	93	21.9%
Cost Of Sales	9	7	(2)	-22.2%	11	7	(4)	-36.4%	42	42		
Operating Supplies/Expenses	146	103	(43)	-29.5%	128	103	(25)	-19.5%	602	550	(52)	-8.6%
Insurance	42	19	(23)	-54.8%	20	19	(1)	-5.0%	182	159	(23)	-12.6%
Fees	28	67	39	139.3%	39	67	28	71.8%	117	164	47	40.2%
Rentals		2	2	100.0%		2	2	100.0%		3	3	100.0%
Taxes	64	48	(16)	-25.0%	50	48	(2)	-4.0%	255	255		
Utilities	208	156	(52)	-25.0%	208	156	(52)	-25.0%	830	815	(15)	-1.8%
Repairs & Maintenance	402	276	(126)	-31.3%	369	276	(93)	-25.2%	1,532	1,532		
Comm.Assoc.Assess Share												
Depreciation	354	364	10	2.8%	335	364	29	8.7%	1,417	1,417		
Interest Expense Allocation	41	29	(12)	-29.3%	40	29	(11)	-27.5%	145	135	(10)	-6.9%
Alloc. of Selling Expenses	256	236	(20)	-7.8%	265	236	(29)	-10.9%	1,071	964	(107)	-10.0%
Alloc. of Department's Admin.	76	67	(9)	-11.8%	65	67	2	3.1%	339	337	(2)	-0.6%
Alloc. of Branding and Media Production	135	114	(21)	-15.6%	107	114	7	6.5%	606	608	2	0.3%
Total Operating Expenses	3,070	2,767	(303)	-9.9%	2,968	2,767	(201)	-6.8%	12,456	12,193	(263)	-2.1%
Increase/(Decrease) in Net Assets from Operations	604	690	86	14.2%	607	690	83	13.7%	2,909	2,207	(702)	-24.1%
Alloc. of Admin. Serv. Expenses	294	277	(17)	-5.8%	285	277	(8)	-2.8%	1,229	1,153	(76)	-6.2%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	310	413	103	33.2%	322	413	91	28.3%	1,680	1,054	(626)	-37.3%

ATHLETIC CLUB

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	37	127.6%
This Year's Actual vs. Last Year's Actual	2	3.1%
Current Estimate vs. Budget	(163)	-388.1%

No line-item variance over 25 percent and \$25,000.

ATHLETIC CLUB
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships	48	61	13	27.1%	52	61	9	17.3%	194	224	30	15.5%
Fees	114	97	(17)	-14.9%	106	97	(9)	-8.5%	463	420	(43)	-9.3%
Rental Income	8	6	(2)	-25.0%	9	6	(3)	-33.3%	38	38		
Sales	1		(1)	-100.0%	1		(1)	-100.0%	2	2		
Gain (Loss) on Fixed Asset Disposals		1	1	100.0%		1	1	100.0%		1	1	100.0%
Other Income	1		(1)	-100.0%	1		(1)	-100.0%	5	5		
Package Plan Allocation	743	729	(14)	-1.9%	748	729	(19)	-2.5%	3,099	2,868	(231)	-7.5%
Total Income	915	894	(21)	-2.3%	917	894	(23)	-2.5%	3,801	3,558	(243)	-6.4%
Expenses:												
Salary & Wages	325	297	(28)	-8.6%	326	297	(29)	-8.9%	1,324	1,266	(58)	-4.4%
Annual Performance Incentives					3		(3)	-100.0%	3	3		
Contract Labor												
Payroll Taxes	29	24	(5)	-17.2%	28	24	(4)	-14.3%	115	102	(13)	-11.3%
Employee Benefits	26	32	6	23.1%	25	32	7	28.0%	106	130	24	22.6%
Cost Of Sales									1	1		
Operating Supplies/Expenses	30	30			31	30	(1)	-3.2%	170	170		
Insurance	8	4	(4)	-50.0%	4	4			33	30	(3)	-9.1%
Fees	5	18	13	260.0%	3	18	15	500.0%	25	40	15	60.0%
Rentals									1	1		
Taxes	12	12			12	12			48	48		
Utilities	62	50	(12)	-19.4%	61	50	(11)	-18.0%	246	246		
Repairs & Maintenance	91	70	(21)	-23.1%	64	70	6	9.4%	434	434		
Comm.Assoc.Assess Share												
Depreciation	98	101	3	3.1%	102	101	(1)	-1.0%	392	392		
Interest Expense Allocation	8	6	(2)	-25.0%	9	6	(3)	-33.3%	29	27	(2)	-6.9%
Alloc. of Selling Expenses	63	61	(2)	-3.2%	67	61	(6)	-9.0%	263	238	(25)	-9.5%
Alloc. of Department's Admin.	20	19	(1)	-5.0%	17	19	2	11.8%	95	95		
Alloc. of Branding and Media Production	36	32	(4)	-11.1%	28	32	4	14.3%	170	171	1	0.6%
Total Operating Expenses	813	756	(57)	-7.0%	780	756	(24)	-3.1%	3,455	3,394	(61)	-1.8%
Increase/(Decrease) in												
Net Assets from Operations	102	138	36	35.3%	137	138	1	0.7%	346	164	(182)	-52.6%
Alloc. of Admin. Serv. Expenses	73	72	(1)	-1.4%	73	72	(1)	-1.4%	304	285	(19)	-6.3%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	29	66	37	127.6%	64	66	2	3.1%	42	(121)	(163)	-388.1%

COLUMBIA GYM

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	35	19.2%
This Year's Actual vs. Last Year's Actual	63	40.9%
Current Estimate vs. Budget	(213)	-17.6%

The variance in Tuition and Enrollment Income versus the prior year in the first quarter is due to consolidating all camps organization-wide under the Camps Division in the Department of Community Services in FY 17.

The variance in Fees Income versus the prior year in the first quarter is primarily due to increased Personal Training sessions and other fitness related programming.

The variance in Utilities Expense versus Budget in the first quarter is primarily a result of an accrual reversal from FY 16 that was greater than the actual utility costs, which will produce savings at year-end.

The variances in Repairs and Maintenance Expenses versus Budget and the prior year in the first quarter are primarily due to cost-savings measures associated with this year's shutdown work.

COLUMBIA GYM
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment					26		(26)	-100.0%				
Memberships	75	94	19	25.3%	84	94	10	11.9%	301	341	40	13.3%
Fees	138	115	(23)	-16.7%	85	115	30	35.3%	597	582	(15)	-2.5%
Rental Income	19	20	1	5.3%	12	20	8	66.7%	93	93		
Sales									1	1		
Gain (Loss) on Fixed Asset Disposals												
Other Income									1	1		
Package Plan Allocation	1,050	949	(101)	-9.6%	995	949	(46)	-4.6%	4,473	4,115	(358)	-8.0%
Total Income	1,282	1,178	(104)	-8.1%	1,202	1,178	(24)	-2.0%	5,466	5,133	(333)	-6.1%
Expenses:												
Salary & Wages	343	348	5	1.5%	345	348	3	0.9%	1,386	1,360	(26)	-1.9%
Annual Performance Incentives									4	4		
Contract Labor												
Payroll Taxes	38	28	(10)	-26.3%	30	28	(2)	-6.7%	132	113	(19)	-14.4%
Employee Benefits	43	55	12	27.9%	47	55	8	17.0%	186	220	34	18.3%
Cost Of Sales												
Operating Supplies/Expenses	51	36	(15)	-29.4%	57	36	(21)	-36.8%	203	180	(23)	-11.3%
Insurance	8	5	(3)	-37.5%	5	5			46	35	(11)	-23.9%
Fees	15	18	3	20.0%	10	18	8	80.0%	60	68	8	13.3%
Rentals												
Taxes	32	17	(15)	-46.9%	17	17			126	126		
Utilities	55	29	(26)	-47.3%	46	29	(17)	-37.0%	218	203	(15)	-6.9%
Repairs & Maintenance	156	104	(52)	-33.3%	166	104	(62)	-37.3%	398	398		
Comm.Assoc.Assess Share												
Depreciation	87	81	(6)	-6.9%	72	81	9	12.5%	348	348		
Interest Expense Allocation	12	9	(3)	-25.0%	11	9	(2)	-18.2%	44	41	(3)	-6.8%
Alloc. of Selling Expenses	89	80	(9)	-10.1%	91	80	(11)	-12.1%	381	343	(38)	-10.0%
Alloc. of Department's Admin.	24	21	(3)	-12.5%	21	21			102	101	(1)	-1.0%
Alloc. of Branding and Media Production	44	36	(8)	-18.2%	34	36	2	5.9%	183	183		
Total Operating Expenses	997	867	(130)	-13.0%	952	867	(85)	-8.9%	3,817	3,723	(94)	-2.5%
Increase/(Decrease) in												
Net Assets from Operations	285	311	26	9.1%	250	311	61	24.4%	1,649	1,410	(239)	-14.5%
Alloc. of Admin. Serv. Expenses	103	94	(9)	-8.7%	96	94	(2)	-2.1%	437	411	(26)	-5.9%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	182	217	35	19.2%	154	217	63	40.9%	1,212	999	(213)	-17.6%

SUPREME SPORTS CLUB

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	31	31.3%
This Year's Actual vs. Last Year's Actual	26	25.0%
Current Estimate vs. Budget	(250)	-58.7%

The variance in Tuition and Enrollment Income versus the prior year in the first quarter is due to consolidating all camps organization-wide under the Camps Division in the Department of Community Services in FY 17.

The variance in Employee Benefits Expenses versus Budget at year-end is primarily due to an increase in participation of benefit-eligible employees.

The variance in Operating Supplies/Expenses versus Budget in the first quarter is primarily a result of timing issues related to towels and fitness equipment. There are also cost savings resulting from a reduction in Kidspace supplies, uniforms, awards/trophies and general club supplies.

The variances in Repairs and Maintenance expenses versus Budget and the prior year in the first quarter are due to budget shutdown costs in July that will take place in August, as well as the timing of contract janitorial labor invoices.

SUPREME SPORTS CLUB
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment					34		(34)	-100.0%				
Memberships	110	123	13	11.8%	120	123	3	2.5%	439	469	30	6.8%
Fees	99	93	(6)	-6.1%	84	93	9	10.7%	431	431		
Rental Income	57	41	(16)	-28.1%	49	41	(8)	-16.3%	254	225	(29)	-11.4%
Sales	16	6	(10)	-62.5%	9	6	(3)	-33.3%	66	45	(21)	-31.8%
Gain (Loss) on Fixed Asset Disposals												
Other Income		16	16	100.0%	1	16	15	1500.0%	1	16	15	1500.0%
Package Plan Allocation	1,195	1,106	(89)	-7.4%	1,159	1,106	(53)	-4.6%	4,907	4,523	(384)	-7.8%
Total Income	1,477	1,385	(92)	-6.2%	1,456	1,385	(71)	-4.9%	6,098	5,709	(389)	-6.4%
Expenses:												
Salary & Wages	433	418	(15)	-3.5%	447	418	(29)	-6.5%	1,751	1,691	(60)	-3.4%
Annual Performance Incentives									4	4		
Contract Labor									9	5	(4)	-44.4%
Payroll Taxes	40	36	(4)	-10.0%	41	36	(5)	-12.2%	162	146	(16)	-9.9%
Employee Benefits	32	41	9	28.1%	37	41	4	10.8%	133	168	35	26.3%
Cost Of Sales	9	7	(2)	-22.2%	11	7	(4)	-36.4%	41	41		
Operating Supplies/Expenses	65	37	(28)	-43.1%	40	37	(3)	-7.5%	229	200	(29)	-12.7%
Insurance	26	10	(16)	-61.5%	11	10	(1)	-9.1%	103	94	(9)	-8.7%
Fees	8	31	23	287.5%	26	31	5	19.2%	32	56	24	75.0%
Rentals		2	2	100.0%	2	2			2	2		
Taxes	20	19	(1)	-5.0%	21	19	(2)	-9.5%	81	81		
Utilities	91	77	(14)	-15.4%	101	77	(24)	-23.8%	366	366		
Repairs & Maintenance	155	102	(53)	-34.2%	139	102	(37)	-26.6%	700	700		
Comm.Assoc.Assess Share												
Depreciation	169	182	13	7.7%	161	182	21	13.0%	677	677		
Interest Expense Allocation	21	14	(7)	-33.3%	20	14	(6)	-30.0%	72	67	(5)	-6.9%
Alloc. of Selling Expenses	104	95	(9)	-8.7%	107	95	(12)	-11.2%	427	383	(44)	-10.3%
Alloc. of Department's Admin.	32	27	(5)	-15.6%	27	27			142	141	(1)	-0.7%
Alloc. of Branding and Media Production	55	46	(9)	-16.4%	45	46	1	2.2%	253	254	1	0.4%
Total Operating Expenses	1,260	1,144	(116)	-9.2%	1,236	1,144	(92)	-7.4%	5,184	5,076	(108)	-2.1%
Increase/(Decrease) in												
Net Assets from Operations	217	241	24	11.1%	220	241	21	9.5%	914	633	(281)	-30.7%
Alloc. of Admin. Serv. Expenses	118	111	(7)	-5.9%	116	111	(5)	-4.3%	488	457	(31)	-6.4%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	99	130	31	31.3%	104	130	26	25.0%	426	176	(250)	-58.7%

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GOLF CLUB SUMMARY
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships	225	211	(14)	-6.2%	217	211	(6)	-2.8%	911	881	(30)	-3.3%
Fees	583	490	(93)	-16.0%	499	490	(9)	-1.8%	1,506	1,430	(76)	-5.0%
Rental Income	155	142	(13)	-8.4%	145	142	(3)	-2.1%	360	345	(15)	-4.2%
Sales	70	73	3	4.3%	80	73	(7)	-8.8%	165	170	5	3.0%
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation	246	235	(11)	-4.5%	254	235	(19)	-7.5%	894	821	(73)	-8.2%
Total Income	1,279	1,151	(128)	-10.0%	1,195	1,151	(44)	-3.7%	3,836	3,647	(189)	-4.9%
Expenses:												
Salary & Wages	410	429	19	4.6%	415	429	14	3.4%	1,365	1,352	(13)	-1.0%
Annual Performance Incentives					4		(4)	-100.0%	4	4		
Contract Labor												
Payroll Taxes	30	35	5	16.7%	36	35	(1)	-2.8%	114	114		
Employee Benefits	61	60	(1)	-1.6%	43	60	17	39.5%	245	245		
Cost Of Sales	55	67	12	21.8%	65	67	2	3.1%	115	115		
Operating Supplies/Expenses	105	75	(30)	-28.6%	86	75	(11)	-12.8%	303	283	(20)	-6.6%
Insurance	12	6	(6)	-50.0%	6	6			49	43	(6)	-12.2%
Fees	22	22			40	22	(18)	-45.0%	60	60		
Rentals	6	5	(1)	-16.7%	11	5	(6)	-54.5%	23	23		
Taxes	32	32			31	32	1	3.2%	128	128		
Utilities	31	32	1	3.2%	38	32	(6)	-15.8%	127	127		
Repairs & Maintenance	126	205	79	62.7%	205	205			375	475	100	26.7%
Comm.Assoc.Assess Share												
Depreciation	236	252	16	6.8%	222	252	30	13.5%	942	942		
Interest Expense Allocation	41	18	(23)	-56.1%	40	18	(22)	-55.0%	149	139	(10)	-6.7%
Alloc. of Selling Expenses	37	34	(3)	-8.1%	40	34	(6)	-15.0%	144	131	(13)	-9.0%
Alloc. of Department's Admin.	34	36	2	5.9%	32	36	4	12.5%	130	132	2	1.5%
Alloc. of Branding and Media Production	61	61			52	61	9	17.3%	233	239	6	2.6%
Total Operating Expenses	1,299	1,369	70	5.4%	1,366	1,369	3	0.2%	4,506	4,552	46	1.0%
Increase/(Decrease) in												
Net Assets from Operations	(20)	(218)	(198)	-990.0%	(171)	(218)	(47)	-27.5%	(670)	(905)	(235)	-35.1%
Alloc. of Admin. Serv. Expenses	102	92	(10)	-9.8%	96	92	(4)	-4.2%	307	292	(15)	-4.9%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(122)	(310)	(188)	-154.1%	(267)	(310)	(43)	-16.1%	(977)	(1,197)	(220)	-22.5%

FAIRWAY HILLS GOLF CLUB

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	(148)	-569.2%
This Year's Actual vs. Last Year's Actual	(79)	-183.7%
Current Estimate vs. Budget	(148)	-52.1%

The variances in Repairs & Maintenance Expenses for all three comparisons are due to repair costs resulting from flood damage on the course.

FAIRWAY HILLS GOLF CLUB
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships	12	17	5	41.7%	12	17	5	41.7%	47	57	10	21.3%
Fees	359	297	(62)	-17.3%	321	297	(24)	-7.5%	951	900	(51)	-5.4%
Rental Income	60	63	3	5.0%	51	63	12	23.5%	125	125		
Sales	39	44	5	12.8%	47	44	(3)	-6.4%	90	95	5	5.6%
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation	80	74	(6)	-7.5%	79	74	(5)	-6.3%	296	271	(25)	-8.4%
Total Income	550	495	(55)	-10.0%	510	495	(15)	-2.9%	1,509	1,448	(61)	-4.0%
Expenses:												
Salary & Wages	182	196	14	7.7%	201	196	(5)	-2.5%	612	612		
Annual Performance Incentives									2	2		
Contract Labor												
Payroll Taxes	13	16	3	23.1%	18	16	(2)	-11.1%	51	51		
Employee Benefits	25	24	(1)	-4.0%	18	24	6	33.3%	100	100		
Cost Of Sales	23	29	6	26.1%	31	29	(2)	-6.5%	65	65		
Operating Supplies/Expenses	37	26	(11)	-29.7%	37	26	(11)	-29.7%	110	100	(10)	-9.1%
Insurance	5	3	(2)	-40.0%	3	3			20	18	(2)	-10.0%
Fees	7	5	(2)	-28.6%	13	5	(8)	-61.5%	17	17		
Rentals	3	4	1	33.3%	2	4	2	100.0%	10	10		
Taxes	13	13			13	13			53	53		
Utilities	14	10	(4)	-28.6%	13	10	(3)	-23.1%	58	58		
Repairs & Maintenance	51	136	85	166.7%	64	136	72	112.5%	158	258	100	63.3%
Comm.Assoc.Assess Share												
Depreciation	51	55	4	7.8%	46	55	9	19.6%	203	203		
Interest Expense Allocation	13	12	(1)	-7.7%	13	12	(1)	-7.7%	49	46	(3)	-6.1%
Alloc. of Selling Expenses	7	7			8	7	(1)	-12.5%	27	25	(2)	-7.4%
Alloc. of Department's Admin.	13	15	2	15.4%	12	15	3	25.0%	49	52	3	6.1%
Alloc. of Branding and Media Production	23	26	3	13.0%	20	26	6	30.0%	88	94	6	6.8%
Total Operating Expenses	480	577	97	20.2%	512	577	65	12.7%	1,672	1,764	92	5.5%
Increase/(Decrease) in												
Net Assets from Operations	70	(82)	(152)	-217.1%	(2)	(82)	(80)	-4000.0%	(163)	(316)	(153)	-93.9%
Alloc. of Admin. Serv. Expenses	44	40	(4)	-9.1%	41	40	(1)	-2.4%	121	116	(5)	-4.1%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	26	(122)	(148)	-569.2%	(43)	(122)	(79)	-183.7%	(284)	(432)	(148)	-52.1%

HOBBIT'S GLEN GOLF CLUB

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	(40)	-27.0%
This Year's Actual vs. Last Year's Actual	36	16.1%
Current Estimate vs. Budget	(72)	-10.4%

The variance in Repairs & Maintenance Expense versus the prior year in the first quarter is primarily due to the repair of winter damage to the fairways that did not occur in FY 17.

HOBBIT'S GLEN GOLF CLUB
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships	213	194	(19)	-8.9%	205	194	(11)	-5.4%	864	824	(40)	-4.6%
Fees	224	193	(31)	-13.8%	178	193	15	8.4%	555	530	(25)	-4.5%
Rental Income	95	79	(16)	-16.8%	94	79	(15)	-16.0%	235	220	(15)	-6.4%
Sales	31	29	(2)	-6.5%	33	29	(4)	-12.1%	75	75		
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation	166	161	(5)	-3.0%	175	161	(14)	-8.0%	598	550	(48)	-8.0%
Total Income	729	656	(73)	-10.0%	685	656	(29)	-4.2%	2,327	2,199	(128)	-5.5%
Expenses:												
Salary & Wages	228	233	5	2.2%	214	233	19	8.9%	753	740	(13)	-1.7%
Annual Performance Incentives					4		(4)	-100.0%	2	2		
Contract Labor												
Payroll Taxes	17	19	2	11.8%	18	19	1	5.6%	63	63		
Employee Benefits	36	36			25	36	11	44.0%	145	145		
Cost Of Sales	32	38	6	18.8%	34	38	4	11.8%	50	50		
Operating Supplies/Expenses	68	49	(19)	-27.9%	49	49			193	183	(10)	-5.2%
Insurance	7	3	(4)	-57.1%	3	3			29	25	(4)	-13.8%
Fees	15	17	2	13.3%	27	17	(10)	-37.0%	43	43		
Rentals	3	1	(2)	-66.7%	9	1	(8)	-88.9%	13	13		
Taxes	19	19			18	19	1	5.6%	75	75		
Utilities	17	22	5	29.4%	25	22	(3)	-12.0%	69	69		
Repairs & Maintenance	75	69	(6)	-8.0%	141	69	(72)	-51.1%	217	217		
Comm.Assoc.Assess Share												
Depreciation	185	197	12	6.5%	176	197	21	11.9%	739	739		
Interest Expense Allocation	28	6	(22)	-78.6%	27	6	(21)	-77.8%	100	93	(7)	-7.0%
Alloc. of Selling Expenses	30	27	(3)	-10.0%	32	27	(5)	-15.6%	117	106	(11)	-9.4%
Alloc. of Department's Admin.	21	21			20	21	1	5.0%	81	80	(1)	-1.2%
Alloc. of Branding and Media Production	38	35	(3)	-7.9%	32	35	3	9.4%	145	145		
Total Operating Expenses	819	792	(27)	-3.3%	854	792	(62)	-7.3%	2,834	2,788	(46)	-1.6%
Increase/(Decrease) in Net Assets from Operations	(90)	(136)	(46)	-51.1%	(169)	(136)	33	19.5%	(507)	(589)	(82)	-16.2%
Alloc. of Admin. Serv. Expenses	58	52	(6)	-10.3%	55	52	(3)	-5.5%	186	176	(10)	-5.4%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(148)	(188)	(40)	-27.0%	(224)	(188)	36	16.1%	(693)	(765)	(72)	-10.4%

HAVEN ON THE LAKE

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	57	10.8%
This Year's Actual vs. Last Year's Actual	50	9.6%
Current Estimate vs. Budget	453	21.5%

The variances in Memberships Income for all three comparisons are due to increased demand for higher cost memberships due to the new pricing model that includes classes.

The variances in Fees Income versus Budget in the first quarter and at year-end are primarily due to a combination of lower than expected fee program participation, and income budgeted for the tenant that is being allocated to Other Income.

The variances in Package Plan Allocation Income for all three comparisons are primarily due to greater than expected participation from Package Plan Plus members.

The variance in Fees Expense versus the prior year in the first quarter is primarily related to consultants used in FY 16 that were not used in FY 17.

The variances in Rentals Expense versus Budget and prior year in the first quarter is primarily related to a common-area maintenance invoice adjustment for FY 15 due to the landlord's delay in providing their invoice.

The variance in Utilities Expense versus Budget at year-end is a result of utilities expense being billed from the landlord as part of Common Area Maintenance charges and not a separate line item.

The variance in Depreciation Expense versus the prior year is primarily related to an adjustment that was made to the estimated economic useful life of Haven on the Lake in the first quarter of FY 16.

The Allocation of Selling Expenses is formula-driven. See the FY 17/18 Budget document, Allocation Formulas section, for a detailed explanation of the formula.

HAVEN ON THE LAKE
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships	99	142	43	43.4%	103	142	39	37.9%	396	580	184	46.5%
Fees	71	29	(42)	-59.2%	35	29	(6)	-17.1%	282	210	(72)	-25.5%
Rental Income	14	10	(4)	-28.6%	2	10	8	400.0%	50	50		
Sales	1		(1)	-100.0%	1		(1)	-100.0%	5		(5)	-100.0%
Gain (Loss) on Fixed Asset Disposals												
Other Income		15	15	100.0%		15	15	100.0%		15	15	100.0%
Package Plan Allocation	56	130	74	132.1%	42	130	88	209.5%	260	616	356	136.9%
Total Income	241	326	85	35.3%	183	326	143	78.1%	993	1,471	478	48.1%
Expenses:												
Salary & Wages	239	230	(9)	-3.8%	187	230	43	23.0%	943	900	(43)	-4.6%
Annual Performance Incentives									1	1		
Contract Labor												
Payroll Taxes	17	19	2	11.8%	16	19	3	18.8%	70	70		
Employee Benefits	15	13	(2)	-13.3%	6	13	7	116.7%	71	60	(11)	-15.5%
Cost Of Sales	1		(1)	-100.0%	1		(1)	-100.0%	3	3		
Operating Supplies/Expenses	42	33	(9)	-21.4%	35	33	(2)	-5.7%	155	155		
Insurance	5	2	(3)	-60.0%	2	2			22	20	(2)	-9.1%
Fees		8	8	100.0%	43	8	(35)	-81.4%	1	8	7	700.0%
Rentals	226	286	60	26.5%	197	286	89	45.2%	905	980	75	8.3%
Taxes									2	2		
Utilities	19	1	(18)	-94.7%	1	1			76	1	(75)	-98.7%
Repairs & Maintenance	38	40	2	5.3%	31	40	9	29.0%	152	152		
Comm.Assoc.Assess Share												
Depreciation	68	65	(3)	-4.4%	116	65	(51)	-44.0%	272	272		
Interest Expense Allocation	14		(14)	-100.0%					51	47	(4)	-7.8%
Alloc. of Selling Expenses	12	21	9	75.0%	12	21	9	75.0%	52	92	40	76.9%
Alloc. of Department's Admin.	20	20			17	20	3	17.6%	88	87	(1)	-1.1%
Alloc. of Branding and Media Production	35	34	(1)	-2.9%	26	34	8	30.8%	158	158		
Total Operating Expenses	751	772	21	2.8%	690	772	82	11.9%	3,022	3,008	(14)	-0.5%
Increase/(Decrease) in												
Net Assets from Operations	(510)	(446)	64	12.5%	(507)	(446)	61	12.0%	(2,029)	(1,537)	492	24.2%
Alloc. of Admin. Serv. Expenses	19	26	7	36.8%	15	26	11	73.3%	79	118	39	49.4%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(529)	(472)	57	10.8%	(522)	(472)	50	9.6%	(2,108)	(1,655)	453	21.5%

ICE RINK

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	18	11.8%
This Year's Actual vs. Last Year's Actual	4	2.9%
Current Estimate vs. Budget	(36)	-33.0%

The variance in Repairs & Maintenance Expense versus Budget at year-end is primarily due to repairs on the chiller system responsible for creating and maintaining the ice surface, to be performed in the second quarter.

ICE RINK
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees	46	44	(2)	-4.3%	42	44	2	4.8%	433	450	17	3.9%
Rental Income	40	45	5	12.5%	34	45	11	32.4%	625	640	15	2.4%
Sales	3	3			2	3	1	50.0%	58	58		
Gain (Loss) on Fixed Asset Disposals												
Other Income									5	5		
Package Plan Allocation	2	1	(1)	-50.0%	1	1			21	20	(1)	-4.8%
Total Income	91	93	2	2.2%	79	93	14	17.7%	1,142	1,173	31	2.7%
Expenses:												
Salary & Wages	74	67	(7)	-9.5%	70	67	(3)	-4.3%	376	376		
Annual Performance Incentives									1	1		
Contract Labor												
Payroll Taxes	8	6	(2)	-25.0%	7	6	(1)	-14.3%	34	34		
Employee Benefits	8	8			7	8	1	14.3%	33	33		
Cost Of Sales	1	1			2	1	(1)	-50.0%	38	38		
Operating Supplies/Expenses	15	7	(8)	-53.3%	11	7	(4)	-36.4%	58	58		
Insurance	14	5	(9)	-64.3%	5	5			56	56		
Fees	14	19	5	35.7%	16	19	3	18.8%	107	115	8	7.5%
Rentals		1	1	100.0%	1	1			1	1		100.0%
Taxes	4	4			5	4	(1)	-20.0%	18	18		
Utilities	34	37	3	8.8%	33	37	4	12.1%	155	155		
Repairs & Maintenance	20	21	1	5.0%	13	21	8	61.5%	82	130	48	58.5%
Comm.Assoc.Assess Share												
Depreciation	25	27	2	8.0%	26	27	1	3.8%	99	99		
Interest Expense Allocation	2	1	(1)	-50.0%	2	1	(1)	-50.0%	5	5		
Alloc. of Selling Expenses									2	2		
Alloc. of Department's Admin.	6	6			5	6	1	20.0%	34	37	3	8.8%
Alloc. of Branding and Media Production	11	10	(1)	-9.1%	8	10	2	25.0%	62	66	4	6.5%
Total Operating Expenses	236	220	(16)	-6.8%	211	220	9	4.3%	1,160	1,224	64	5.5%
Increase/(Decrease) in												
Net Assets from Operations	(145)	(127)	18	12.4%	(132)	(127)	5	3.8%	(18)	(51)	(33)	-183.3%
Alloc. of Admin. Serv. Expenses	7	7			6	7	1	16.7%	91	94	3	3.3%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(152)	(134)	18	11.8%	(138)	(134)	4	2.9%	(109)	(145)	(36)	-33.0%

INDOOR AND OUTDOOR TENNIS CLUBS

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	5	5.9%
This Year's Actual vs. Last Year's Actual	14	14.9%
Current Estimate vs. Budget	218	76.0%

The variance in Tuition and Enrollment Income versus the prior year in the first quarter is due to consolidating all camps organization-wide under the Camps Division in the Department of Community Services in FY 17.

The variances in Depreciation Expenses versus Budget in the first quarter and at year-end are primarily due to the revised opening date of the tennis facility at Long Reach, which is projected to be completed in FY 18.

INDOOR AND OUTDOOR TENNIS CLUBS

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment					27		(27)	-100.0%		42		
Memberships	10	13	3	30.0%	10	13	3	30.0%	42	42		
Fees	378	328	(50)	-13.2%	337	328	(9)	-2.7%	1,596	1,586	(10)	-0.6%
Rental Income	1	1			2	1	(1)	-50.0%	4	4		
Sales	5	4	(1)	-20.0%	5	4	(1)	-20.0%	18	18		
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation	13	17	4	30.8%	10	17	7	70.0%	144	136	(8)	-5.6%
Total Income	407	363	(44)	-10.8%	391	363	(28)	-7.2%	1,804	1,786	(18)	-1.0%
Expenses:												
Salary & Wages	206	190	(16)	-7.8%	249	190	(59)	-23.7%	824	824		
Annual Performance Incentives									2	2		
Contract Labor												
Payroll Taxes	18	15	(3)	-16.7%	20	15	(5)	-25.0%	72	72		
Employee Benefits	20	24	4	20.0%	22	24	2	9.1%	80	80		
Cost Of Sales	3	2	(1)	-33.3%	7	2	(5)	-71.4%	13	13		
Operating Supplies/Expenses	28	32	4	14.3%	32	32			118	118		
Insurance	4	2	(2)	-50.0%	1	2	1	100.0%	15	13	(2)	-13.3%
Fees		6	6	100.0%	1	6	5	500.0%	1	6	5	500.0%
Rentals	1		(1)	-100.0%					4	4		
Taxes	2	2			2	2			9	9		
Utilities	19	18	(1)	-5.3%	18	18			164	164		
Repairs & Maintenance	21	33	12	57.1%	13	33	20	153.8%	70	70		
Comm.Assoc.Assess Share												
Depreciation	96	57	(39)	-40.6%	53	57	4	7.5%	382	163	(219)	-57.3%
Interest Expense Allocation	5	1	(4)	-80.0%	5	1	(4)	-80.0%	18	17	(1)	-5.6%
Alloc. of Selling Expenses	2	2			2	2			15	14	(1)	-6.7%
Alloc. of Department's Admin.	12	11	(1)	-8.3%	11	11			57	51	(6)	-10.5%
Alloc. of Branding and Media Production	22	19	(3)	-13.6%	18	19	1	5.6%	103	92	(11)	-10.7%
Total Operating Expenses	459	414	(45)	-9.8%	454	414	(40)	-8.8%	1,947	1,712	(235)	-12.1%
Increase/(Decrease) in												
Net Assets from Operations	(52)	(51)	1	1.9%	(63)	(51)	12	19.0%	(143)	74	217	151.7%
Alloc. of Admin. Serv. Expenses	33	29	(4)	-12.1%	31	29	(2)	-6.5%	144	143	(1)	-0.7%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(85)	(80)	5	5.9%	(94)	(80)	14	14.9%	(287)	(69)	218	76.0%

MEMBER ADVANTAGE

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	(22)	-15.9%
This Year's Actual vs. Last Year's Actual	(35)	-23.2%
Current Estimate vs. Budget	49	10.5%

The variances in Sales Income, for all three comparisons, and in Cost of Sales versus Budget in the first quarter and at year-end are due to the decision prior to FY 17 to stop the sales of merchant gift cards and sell only the remaining inventory of merchant gift cards on hand.

MEMBER ADVANTAGE
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales	174	39	(135)	-77.6%	77	39	(38)	-49.4%	459	175	(284)	-61.9%
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation	161	162	1	0.6%	173	162	(11)	-6.4%	643	590	(53)	-8.2%
Total Income	335	201	(134)	-40.0%	250	201	(49)	-19.6%	1,102	765	(337)	-30.6%
Expenses:												
Salary & Wages	12	11	(1)	-8.3%	12	11	(1)	-8.3%	47	47		
Annual Performance Incentives												
Contract Labor												
Payroll Taxes	1	1			1	1			4	4		
Employee Benefits	2	2			2	2			10	10		
Cost Of Sales	128	38	(90)	-70.3%	45	38	(7)	-15.6%	389	65	(324)	-83.3%
Operating Supplies/Expenses	2		(2)	-100.0%					6	6		
Insurance												
Fees												
Rentals												
Taxes												
Utilities												
Repairs & Maintenance												
Comm.Assoc.Assess Share												
Depreciation												
Interest Expense Allocation												
Alloc. of Selling Expenses	13	12	(1)	-7.7%	15	12	(3)	-20.0%	51	45	(6)	-11.8%
Alloc. of Department's Admin.	4	2	(2)	-50.0%	2	2			15	4	(11)	-73.3%
Alloc. of Branding and Media Production	8	3	(5)	-62.5%	2	3	1	50.0%	26	8	(18)	-69.2%
Total Operating Expenses	170	69	(101)	-59.4%	79	69	(10)	-12.7%	548	189	(359)	-65.5%
Increase/(Decrease) in												
Net Assets from Operations	165	132	(33)	-20.0%	171	132	(39)	-22.8%	554	576	22	4.0%
Alloc. of Admin. Serv. Expenses	27	16	(11)	-40.7%	20	16	(4)	-20.0%	88	61	(27)	-30.7%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	138	116	(22)	-15.9%	151	116	(35)	-23.2%	466	515	49	10.5%

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SKATEPARK/SPORTSPARK SUMMARY

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment					16		(16)	-100.0%				
Memberships												
Fees	56	43	(13)	-23.2%	60	43	(17)	-28.3%	108	95	(13)	-12.0%
Rental Income	29	31	2	6.9%	21	31	10	47.6%	77	79	2	2.6%
Sales	9	6	(3)	-33.3%	8	6	(2)	-25.0%	19	16	(3)	-15.8%
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation	30	25	(5)	-16.7%	29	25	(4)	-13.8%	109	99	(10)	-9.2%
Total Income	124	105	(19)	-15.3%	134	105	(29)	-21.6%	313	289	(24)	-7.7%
Expenses:												
Salary & Wages	48	47	(1)	-2.1%	55	47	(8)	-14.5%	151	150	(1)	-0.7%
Annual Performance Incentives												
Contract Labor												
Payroll Taxes	5	5			5	5			13	33	20	153.8%
Employee Benefits	7	8	1	14.3%	4	8	4	100.0%	30	10	(20)	-66.7%
Cost Of Sales	5	4	(1)	-20.0%	5	4	(1)	-20.0%	11	11		
Operating Supplies/Expenses	9	9			10	9	(1)	-10.0%	36	36		
Insurance	1	1				1	1	100.0%	3	3		
Fees	2	6	4	200.0%	5	6	1	20.0%	11	15	4	36.4%
Rentals	2	2				2	2	100.0%	5	5		
Taxes	2	2			2	2			9	9		
Utilities	7	7			7	7			26	26		
Repairs & Maintenance	11	9	(2)	-18.2%	8	9	1	12.5%	44	42	(2)	-4.5%
Comm.Assoc.Assess Share												
Depreciation	35	32	(3)	-8.6%	32	32			139	139		
Interest Expense Allocation	5	3	(2)	-40.0%	4	3	(1)	-25.0%	18	17	(1)	-5.6%
Alloc. of Selling Expenses	2	2			2	2			9	8	(1)	-11.1%
Alloc. of Department's Admin.	4	4			4	4			16	17	1	6.3%
Alloc. of Branding and Media Production	7	7			6	7	1	16.7%	29	29		
Total Operating Expenses	152	148	(4)	-2.6%	149	148	(1)	-0.7%	550	550		
Increase/(Decrease) in Net Assets from Operations	(28)	(43)	(15)	-53.6%	(15)	(43)	(28)	-186.7%	(237)	(261)	(24)	-10.1%
Alloc. of Admin. Serv. Expenses	10	8	(2)	-20.0%	10	8	(2)	-20.0%	25	23	(2)	-8.0%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(38)	(51)	(13)	-34.2%	(25)	(51)	(26)	-104.0%	(262)	(284)	(22)	-8.4%

SKATEPARK

Increase/(Decrease) in Net Assets

	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	5	31.3%
This Year's Actual vs. Last Year's Actual	(5)	-83.3%
Current Estimate vs. Budget	5	8.9%

No line-item variance over 25 percent and \$25,000.

SKATEPARK
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment					16		(16)	-100.0%				
Memberships												
Fees	2	1	(1)	-50.0%	1	1			5	4	(1)	-20.0%
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation									1	1		
Total Income	2	1	(1)	-50.0%	17	1	(16)	-94.1%	6	5	(1)	-16.7%
Expenses:												
Salary & Wages	8	6	(2)	-25.0%	12	6	(6)	-50.0%	21	19	(2)	-9.5%
Annual Performance Incentives												
Contract Labor												
Payroll Taxes	1	1			1	1			2	2		
Employee Benefits												
Cost Of Sales												
Operating Supplies/Expenses	2		(2)	-100.0%	2		(2)	-100.0%	7	5	(2)	-28.6%
Insurance									1	1		
Fees									1	1		
Rentals												
Taxes												
Utilities	1	1			2	1	(1)	-50.0%	6	6		
Repairs & Maintenance	2		(2)	-100.0%					6	4	(2)	-33.3%
Comm.Assoc.Assess Share												
Depreciation	3	3			3	3			12	12		
Interest Expense Allocation									1	1		
Alloc. of Selling Expenses												
Alloc. of Department's Admin.					1		(1)	-100.0%	2	2		
Alloc. of Branding and Media Production	1	1			1	1			3	3		
Total Operating Expenses	18	12	(6)	-33.3%	22	12	(10)	-45.5%	62	56	(6)	-9.7%
Increase/(Decrease) in												
Net Assets from Operations	(16)	(11)	5	31.3%	(5)	(11)	(6)	-120.0%	(56)	(51)	5	8.9%
Alloc. of Admin. Serv. Expenses					1		(1)	-100.0%				
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(16)	(11)	5	31.3%	(6)	(11)	(5)	-83.3%	(56)	(51)	5	8.9%

SPORTSPARK

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	(18)	-81.8%
This Year's Actual vs. Last Year's Actual	(21)	-110.5%
Current Estimate vs. Budget	(27)	-13.1%

No line-item variance over 25 percent and \$25,000.

SPORTSPARK
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees	54	42	(12)	-22.2%	59	42	(17)	-28.8%	103	91	(12)	-11.7%
Rental Income	29	31	2	6.9%	21	31	10	47.6%	77	79	2	2.6%
Sales	9	6	(3)	-33.3%	8	6	(2)	-25.0%	19	16	(3)	-15.8%
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation	30	25	(5)	-16.7%	29	25	(4)	-13.8%	108	98	(10)	-9.3%
Total Income	122	104	(18)	-14.8%	117	104	(13)	-11.1%	307	284	(23)	-7.5%
Expenses:												
Salary & Wages	40	41	1	2.5%	43	41	(2)	-4.7%	130	131	1	0.8%
Annual Performance Incentives												
Contract Labor												
Payroll Taxes	4	4			4	4			11	31	20	181.8%
Employee Benefits	7	8	1	14.3%	4	8	4	100.0%	30	10	(20)	-66.7%
Cost Of Sales	5	4	(1)	-20.0%	5	4	(1)	-20.0%	11	11		
Operating Supplies/Expenses	7	9	2	28.6%	8	9	1	12.5%	29	31	2	6.9%
Insurance	1	1			1	1		100.0%	2	2		
Fees	2	6	4	200.0%	5	6	1	20.0%	10	14	4	40.0%
Rentals	2	2			2	2		100.0%	5	5		
Taxes	2	2			2	2			9	9		
Utilities	6	6			5	6	1	20.0%	20	20		
Repairs & Maintenance	9	9			8	9	1	12.5%	38	38		
Comm.Assoc.Assess Share												
Depreciation	32	29	(3)	-9.4%	29	29			127	127		
Interest Expense Allocation	5	3	(2)	-40.0%	4	3	(1)	-25.0%	17	16	(1)	-5.9%
Alloc. of Selling Expenses	2	2			2	2			9	8	(1)	-11.1%
Alloc. of Department's Admin.	4	4			3	4	1	33.3%	14	15	1	7.1%
Alloc. of Branding and Media Production	6	6			5	6	1	20.0%	26	26		
Total Operating Expenses	134	136	2	1.5%	127	136	9	7.1%	488	494	6	1.2%
Increase/(Decrease) in												
Net Assets from Operations	(12)	(32)	(20)	-166.7%	(10)	(32)	(22)	-220.0%	(181)	(210)	(29)	-16.0%
Alloc. of Admin. Serv. Expenses	10	8	(2)	-20.0%	9	8	(1)	-11.1%	25	23	(2)	-8.0%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(22)	(40)	(18)	-81.8%	(19)	(40)	(21)	-110.5%	(206)	(233)	(27)	-13.1%

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DEPARTMENT OF COMMUNITY SERVICES SUMMARY

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment	1,052	951	(101)	-9.6%	885	951	66	7.5%	4,339	4,274	(65)	-1.5%
Memberships												
Fees	6	41	35	583.3%	17	41	24	141.2%	32	60	28	87.5%
Rental Income	19	15	(4)	-21.1%	21	15	(6)	-28.6%	73	73		
Sales	6	3	(3)	-50.0%	5	3	(2)	-40.0%	26	26		
Gain (Loss) on Fixed Asset Disposals					11		(11)	-100.0%				
Other Income	11	10	(1)	-9.1%	19	10	(9)	-47.4%	48	48		
Package Plan Allocation												
Total Income	1,094	1,020	(74)	-6.8%	958	1,020	62	6.5%	4,518	4,481	(37)	-0.8%
Expenses:												
Salary & Wages	962	894	(68)	-7.1%	858	894	36	4.2%	3,410	3,333	(77)	-2.3%
Annual Performance Incentives									8	8		
Contract Labor		1	1	100.0%		1	1	100.0%	5	6	1	20.0%
Payroll Taxes	88	74	(14)	-15.9%	74	74			302	289	(13)	-4.3%
Employee Benefits	120	95	(25)	-20.8%	90	95	5	5.6%	413	396	(17)	-4.1%
Cost Of Sales	3	1	(2)	-66.7%	5	1	(4)	-80.0%	11	11		
Operating Supplies/Expenses	189	104	(85)	-45.0%	117	104	(13)	-11.1%	790	790		
Insurance	17	9	(8)	-47.1%	7	9	2	28.6%	60	52	(8)	-13.3%
Fees	399	425	26	6.5%	383	425	42	11.0%	578	578		
Rentals	67	36	(31)	-46.3%	27	36	9	33.3%	253	253		
Taxes	1		(1)	-100.0%					4	4		
Utilities	31	23	(8)	-25.8%	20	23	3	15.0%	107	107		
Repairs & Maintenance	50	20	(30)	-60.0%	19	20	1	5.3%	136	136		
Comm.Assoc.Assess Share												
Depreciation	40	33	(7)	-17.5%	33	33			156	157	1	0.6%
Interest Expense Allocation	2	2			2	2			12	13	1	8.3%
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	(11)	(9)	2	18.2%	(9)	(9)			(40)	(40)		
Alloc. of Branding and Media Production	95	77	(18)	-18.9%	61	77	16	26.2%	329	329		
Total Operating Expenses	2,053	1,785	(268)	-13.1%	1,687	1,785	98	5.8%	6,534	6,422	(112)	-1.7%
Increase/(Decrease) in Net Assets from Operations	(959)	(765)	194	20.2%	(729)	(765)	(36)	-4.9%	(2,016)	(1,941)	75	3.7%
Alloc. of Admin. Serv. Expenses	318	280	(38)	-11.9%	264	280	16	6.1%	1,027	1,009	(18)	-1.8%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(1,277)	(1,045)	232	18.2%	(993)	(1,045)	(52)	-5.2%	(3,043)	(2,950)	93	3.1%

COMMUNITY SERVICES ADMINISTRATION

Alloc. of Department's Admin.	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	16	10.9%
This Year's Actual vs. Last Year's Actual	4	3.0%
Current Estimate vs. Budget	3	0.5%

No line-item variance over 25 percent and \$25,000.

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income									4	4		
Package Plan Allocation												
Total Income									4	4		
Expenses:												
Salary & Wages	98	96	(2)	-2.0%	96	96			393	390	(3)	-0.8%
Annual Performance Incentives									1	1		
Contract Labor												
Payroll Taxes	7	7			8	7	(1)	-12.5%	29	29		
Employee Benefits	13	11	(2)	-15.4%	12	11	(1)	-8.3%	52	50	(2)	-3.8%
Cost Of Sales												
Operating Supplies/Expenses	13	3	(10)	-76.9%	5	3	(2)	-40.0%	40	40		
Insurance												
Fees	8	7	(1)	-12.5%	8	7	(1)	-12.5%	30	30		
Rentals	7	6	(1)	-14.3%	4	6	2	50.0%	27	27		
Taxes												
Utilities	1		(1)	-100.0%	1		(1)	-100.0%	3	3		
Repairs & Maintenance									1	1		
Comm.Assoc.Assess Share												
Depreciation		1	1	100.0%	1	1				1	1	100.0%
Interest Expense Allocation										1	1	100.0%
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	(147)	(131)	16	10.9%	(135)	(131)	4	3.0%	(572)	(569)	3	0.5%
Alloc. of Branding and Media Production												
Total Operating Expenses									4	4		
Increase/(Decrease) in Net Assets from Operations												
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets												

ART CENTER

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	(2)	-1.2%
This Year's Actual vs. Last Year's Actual	12	6.6%
Current Estimate vs. Budget	(6)	-0.9%

The variance between FY 17 Tuition and Enrollment Income as compared to FY 16 is due to the transfer of Art Camp income and expenses to the Camps Division. In FY 17, all camps organization-wide were consolidated under the Camps Division. In FY 16, and prior years, camps were reported separately by facility.

ART CENTER
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment	30	25	(5)	-16.7%	65	25	(40)	-61.5%	119	114	(5)	-4.2%
Memberships												
Fees	2	1	(1)	-50.0%		1	1	100.0%	6	6		
Rental Income	3	1	(2)	-66.7%	3	1	(2)	-66.7%	12	12		
Sales	6	3	(3)	-50.0%	5	3	(2)	-40.0%	23	23		
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income	41	30	(11)	-26.8%	73	30	(43)	-58.9%	160	155	(5)	-3.1%
Expenses:												
Salary & Wages	93	93			123	93	(30)	-24.4%	372	372		
Annual Performance Incentives									1	1		
Contract Labor		1	1	100.0%		1	1	100.0%		1	1	100.0%
Payroll Taxes	8	8			11	8	(3)	-27.3%	32	32		
Employee Benefits	14	14			13	14	1	7.7%	56	56		
Cost Of Sales	2	1	(1)	-50.0%	5	1	(4)	-80.0%	9	9		
Operating Supplies/Expenses	14	11	(3)	-21.4%	17	11	(6)	-35.3%	55	55		
Insurance	2	1	(1)	-50.0%	1	1			9	8	(1)	-11.1%
Fees		1	1	100.0%	1	1			1	1		
Rentals									1	1		
Taxes	1		(1)	-100.0%					1	1		
Utilities	11	9	(2)	-18.2%	7	9	2	28.6%	44	44		
Repairs & Maintenance	10	6	(4)	-40.0%	8	6	(2)	-25.0%	37	37		
Comm.Assoc.Assess Share												
Depreciation	8	10	2	25.0%	12	10	(2)	-16.7%	32	32		
Interest Expense Allocation									1	1		
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	12	12			17	12	(5)	-29.4%	61	62	1	1.6%
Alloc. of Branding and Media Production	8	8			8	8			38	38		
Total Operating Expenses	183	175	(8)	-4.4%	223	175	(48)	-21.6%	750	751	1	0.1%
Increase/(Decrease) in Net Assets from Operations	(142)	(145)	(3)	-2.1%	(150)	(145)	5	3.3%	(590)	(596)	(6)	-1.0%
Alloc. of Admin. Serv. Expenses	27	26	(1)	-3.7%	33	26	(7)	-21.2%	113	113		
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(169)	(171)	(2)	-1.2%	(183)	(171)	12	6.6%	(703)	(709)	(6)	-0.9%

COLUMBIA ARCHIVES

Increase/(Decrease) in Net Assets

Year-to-Date Actual vs. Budget
This Year's Actual vs. Last Year's Actual
Current Estimate vs. Budget

Variance Amount	Variance %
83	50.0%
(3)	-3.8%
27	4.5%

No line-item variance over 25 percent and \$25,000.

COLUMBIA ARCHIVES
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees									1	1		
Rental Income												
Sales									3	3		
Gain (Loss) on Fixed Asset Disposals												
Other Income					6		(6)	-100.0%				
Package Plan Allocation												
Total Income					6		(6)	-100.0%	4	4		
Expenses:												
Salary & Wages	59	43	(16)	-27.1%	42	43	1	2.4%	235	219	(16)	-6.8%
Annual Performance Incentives									1	1		
Contract Labor									5	5		
Payroll Taxes	5	3	(2)	-40.0%	3	3			19	17	(2)	-10.5%
Employee Benefits	10	9	(1)	-10.0%	8	9	1	12.5%	40	40		
Cost Of Sales	1		(1)	-100.0%					1	1		
Operating Supplies/Expenses	8	4	(4)	-50.0%	2	4	2	100.0%	51	51		
Insurance	5		(5)	-100.0%					5	2	(3)	-60.0%
Fees												
Rentals	18	4	(14)	-77.8%	10	4	(6)	-60.0%	73	73		
Taxes												
Utilities	5		(5)	-100.0%					6	6		
Repairs & Maintenance	15	1	(14)	-93.3%		1	1	100.0%	16	16		
Comm.Assoc.Assess Share												
Depreciation	1		(1)	-100.0%	1		(1)	-100.0%	3	3		
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	10	5	(5)	-50.0%	6	5	(1)	-16.7%	43	41	(2)	-4.7%
Alloc. of Branding and Media Production	7	3	(4)	-57.1%	3	3			26	26		
Total Operating Expenses	144	72	(72)	-50.0%	75	72	(3)	-4.0%	524	501	(23)	-4.4%
Increase/(Decrease) in Net Assets from Operations	(144)	(72)	72	50.0%	(69)	(72)	(3)	-4.3%	(520)	(497)	23	4.4%
Alloc. of Admin. Serv. Expenses	22	11	(11)	-50.0%	11	11			79	75	(4)	-5.1%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(166)	(83)	83	50.0%	(80)	(83)	(3)	-3.8%	(599)	(572)	27	4.5%

FAMILY LIFE CENTER BUILDING LEASE

Increase/(Decrease) in Net Assets

Year-to-Date Actual vs. Budget
This Year's Actual vs. Last Year's Actual
Current Estimate vs. Budget

Variance Amount	Variance %
(2)	-40.0%
(5)	-250.0%
-	0.0%

No line-item variance over 25 percent and \$25,000.

FAMILY LIFE CENTER BUILDING LEASE

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income	11	10	(1)	-9.1%	12	10	(2)	-16.7%	43	43		
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income	11	10	(1)	-9.1%	12	10	(2)	-16.7%	43	43		
Expenses:												
Salary & Wages												
Annual Performance Incentives												
Contract Labor												
Payroll Taxes												
Employee Benefits												
Cost Of Sales												
Operating Supplies/Expenses												
Insurance									1	1		
Fees												
Rentals												
Taxes												
Utilities												
Repairs & Maintenance	1	2	1	100.0%		2	2	100.0%	4	4		
Comm.Assoc.Assess Share												
Depreciation	9	9			9	9			37	37		
Interest Expense Allocation	2	2			2	2			8	8		
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	1	1			1	1			5	5		
Alloc. of Branding and Media Production	1	1			1	1	100.0%		3	3		
Total Operating Expenses	14	15	1	7.1%	12	15	3	25.0%	58	58		
Increase/(Decrease) in Net Assets from Operations	(3)	(5)	(2)	-66.7%		(5)	(5)	-100.0%	(15)	(15)		
Alloc. of Admin. Serv. Expenses	2	2			2	2			9	9		
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(5)	(7)	(2)	-40.0%	(2)	(7)	(5)	-250.0%	(24)	(24)		

GRANTS - CITY WIDE

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	(38)	-9.3%
This Year's Actual vs. Last Year's Actual	(42)	-10.4%
Current Estimate vs. Budget	(1)	-0.2%

No line-item variance over 25 percent and \$25,000.

GRANTS - CITY WIDE
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income												
Expenses:												
Salary & Wages	15	16	1	6.7%		16	16	100.0%	61	61		
Annual Performance Incentives												
Contract Labor												
Payroll Taxes	1	1				1	1	100.0%	3	3		
Employee Benefits									1	1		
Cost Of Sales												
Operating Supplies/Expenses												
Insurance												
Fees	300	328	28	9.3%	313	328	15	4.8%	343	343		
Rentals												
Taxes												
Utilities												
Repairs & Maintenance												
Comm.Assoc.Assess Share												
Depreciation												
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	24	27	3	12.5%	26	27	1	3.8%	38	39	1	2.6%
Alloc. of Branding and Media Production	16	17	1	6.3%	13	17	4	30.8%	24	24		
Total Operating Expenses	356	389	33	9.3%	352	389	37	10.5%	470	471	1	0.2%
Increase/(Decrease) in Net Assets from Operations	(356)	(389)	(33)	-9.3%	(352)	(389)	(37)	-10.5%	(470)	(471)	(1)	-0.2%
Alloc. of Admin. Serv. Expenses	53	58	5	9.4%	53	58	5	9.4%	71	71		
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(409)	(447)	(38)	-9.3%	(405)	(447)	(42)	-10.4%	(541)	(542)	(1)	-0.2%

HORSE CENTER

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	9	64.3%
This Year's Actual vs. Last Year's Actual	(2)	-66.7%
Current Estimate vs. Budget	1	1.6%

No line-item variance over 25 percent and \$25,000.

HORSE CENTER
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income	4	4			6	4	(2)	-33.3%	15	15		
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income	4	4			6	4	(2)	-33.3%	15	15		
Expenses:												
Salary & Wages												
Annual Performance Incentives												
Contract Labor												
Payroll Taxes												
Employee Benefits												
Cost Of Sales												
Operating Supplies/Expenses												
Insurance												
Fees												
Rentals												
Taxes												
Utilities												
Repairs & Maintenance	2		(2)	-100.0%					6	6		
Comm.Assoc.Assess Share												
Depreciation	14	8	(6)	-42.9%	8	8			56	56		
Interest Expense Allocation									2	2		
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	1	1			1	1			7	6	(1)	-14.3%
Alloc. of Branding and Media Production	1		(1)	-100.0%					4	4		
Total Operating Expenses	18	9	(9)	-49.4%	9	9			75	74	(1)	-1.3%
Increase/(Decrease) in Net Assets from Operations	(14)	(5)	9	64.3%	(3)	(5)	(2)	-66.7%	(60)	(59)	1	1.7%
Alloc. of Admin. Serv. Expenses									1	1		
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(14)	(5)	9	64.3%	(3)	(5)	(2)	-66.7%	(61)	(60)	1	1.6%

MULTICULTURAL PROGRAMS

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	57	75.0%
This Year's Actual vs. Last Year's Actual	15	44.1%
Current Estimate vs. Budget	16	8.8%

No line-item variance over 25 percent and \$25,000.

MULTICULTURAL PROGRAMS
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees	4	12	8	200.0%	12	12			25	25		
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income	4	12	8	200.0%	12	12			25	25		
Expenses:												
Salary & Wages	20	14	(6)	-30.0%	17	14	(3)	-17.6%	78	72	(6)	-7.7%
Annual Performance Incentives												
Contract Labor												
Payroll Taxes	2	1	(1)	-50.0%	1	1			6	6		
Employee Benefits	18	4	(14)	-77.8%	5	4	(1)	-20.0%	22	16	(6)	-27.3%
Cost Of Sales												
Operating Supplies/Expenses	10	3	(7)	-70.0%	9	3	(6)	-66.7%	20	20		
Insurance									1	1		
Fees	4		(4)	-100.0%	3		(3)	-100.0%	5	5		
Rentals	8	2	(6)	-75.0%	1	2	1	100.0%	21	21		
Taxes												
Utilities									1	1		
Repairs & Maintenance												
Comm.Assoc.Assess Share												
Depreciation									1	1		
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	5	2	(3)	-60.0%	3	2	(1)	-33.3%	15	14	(1)	-6.7%
Alloc. of Branding and Media Production	3	1	(2)	-66.7%	1	1			9	8	(1)	-11.1%
Total Operating Expenses	70	27	(43)	-61.4%	40	27	(13)	-32.5%	179	165	(14)	-7.8%
Increase/(Decrease) in												
Net Assets from Operations	(66)	(15)	51	77.3%	(28)	(15)	13	46.4%	(154)	(140)	14	9.1%
Alloc. of Admin. Serv. Expenses	10	4	(6)	-60.0%	6	4	(2)	-33.3%	27	25	(2)	-7.4%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(76)	(19)	57	75.0%	(34)	(19)	15	44.1%	(181)	(165)	16	8.8%

LAKEFRONT FESTIVAL

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	26	28.3%
This Year's Actual vs. Last Year's Actual	(4)	-6.5%
Current Estimate vs. Budget	(1)	-0.5%

No line-item variance over 25 percent and \$25,000.

LAKEFRONT FESTIVAL
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income	1		(1)	-100.0%					2	2		
Package Plan Allocation												
Total Income	1		(1)	-100.0%					2	2		
Expenses:												
Salary & Wages												
Annual Performance Incentives												
Contract Labor												
Payroll Taxes												
Employee Benefits												
Cost Of Sales												
Operating Supplies/Expenses	13	1	(12)	-92.3%	2	1	(1)	-50.0%	49	49		
Insurance												
Fees	54	50	(4)	-7.4%	47	50	3	6.4%	106	106		
Rentals	3		(3)	-100.0%					3	3		
Taxes												
Utilities												
Repairs & Maintenance	2		(2)	-100.0%					3	3		
Comm.Assoc.Assess Share												
Depreciation												
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	5	4	(1)	-20.0%	4	4			15	15		
Alloc. of Branding and Media Production	4	2	(2)	-50.0%	1	2	1	100.0%	9	10	1	11.1%
Total Operating Expenses	81	57	(24)	-29.6%	54	57	3	5.6%	185	186	1	0.5%
Increase/(Decrease) in Net Assets from Operations	(80)	(57)	23	28.8%	(54)	(57)	(3)	-5.6%	(183)	(184)	(1)	-0.5%
Alloc. of Admin. Serv. Expenses	12	9	(3)	-25.0%	8	9	1	12.5%	28	28		
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(92)	(66)	26	28.3%	(62)	(66)	(4)	-6.5%	(211)	(212)	(1)	-0.5%

VOLUNTEER CENTER AND COLUMBIA COMMUNITY EXCHANGE

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	13	21.3%
This Year's Actual vs. Last Year's Actual	(15)	-45.5%
Current Estimate vs. Budget	6	2.3%

No line-item variance over 25 percent and \$25,000.

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income	6	6			10	6	(4)	-40.0%	25	25		
Package Plan Allocation												
Total Income	6	6			10	6	(4)	-40.0%	25	25		
Expenses:												
Salary & Wages	38	33	(5)	-13.2%	26	33	7	26.9%	154	149	(5)	-3.2%
Annual Performance Incentives												
Contract Labor												
Payroll Taxes	3	3			2	3	1	50.0%	13	13		
Employee Benefits	2	3	1	50.0%	2	3	1	50.0%	10	10		
Cost Of Sales												
Operating Supplies/Expenses	6	1	(5)	-83.3%	1	1			24	24		
Insurance									2	2		
Fees		1	1	100.0%		1	1	100.0%	4	4		
Rentals	2	1	(1)	-50.0%	2	1	(1)	-50.0%	6	6		
Taxes												
Utilities									1	1		
Repairs & Maintenance									1	1		
Comm.Assoc.Assess Share												
Depreciation												
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	4	3	(1)	-25.0%	3	3			20	20		
Alloc. of Branding and Media Production	3	2	(1)	-33.3%	1	2	1	100.0%	12	12		
Total Operating Expenses	58	47	(11)	-19.0%	37	47	10	27.2%	247	242	(5)	-2.0%
Increase/(Decrease) in Net Assets from Operations	(52)	(41)	11	21.2%	(27)	(41)	(14)	-51.9%	(222)	(217)	5	2.3%
Alloc. of Admin. Serv. Expenses	9	7	(2)	-22.2%	6	7	1	16.7%	37	36	(1)	-2.7%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(61)	(48)	13	21.3%	(33)	(48)	(15)	-45.5%	(259)	(253)	6	2.3%

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YOUTH SERVICES SUMMARY
For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment	1,022	926	(96)	-9.4%	820	926	106	12.9%	4,220	4,160	(60)	-1.4%
Memberships												
Fees		28	28	100.0%	5	28	23	460.0%		28	28	100.0%
Rental Income	1		(1)	-100.0%					3	3		
Sales												
Gain (Loss) on Fixed Asset Disposals					11		(11)	-100.0%				
Other Income	4	4			3	4	1	33.3%	17	17		
Package Plan Allocation												
Total Income	1,027	958	(69)	-6.7%	839	958	119	14.2%	4,240	4,208	(32)	-0.8%
Expenses:												
Salary & Wages	639	599	(40)	-6.3%	554	599	45	8.1%	2,117	2,070	(47)	-2.2%
Annual Performance Incentives									5	5		
Contract Labor												
Payroll Taxes	62	51	(11)	-17.7%	49	51	2	4.1%	200	189	(11)	-5.5%
Employee Benefits	63	54	(9)	-14.3%	50	54	4	8.0%	232	223	(9)	-3.9%
Cost Of Sales									1	1		
Operating Supplies/Expenses	125	81	(44)	-35.2%	81	81			551	551		
Insurance	10	8	(2)	-20.0%	6	8	2	33.3%	42	38	(4)	-9.5%
Fees	33	38	5	15.2%	11	38	27	245.5%	89	89		
Rentals	29	23	(6)	-20.7%	10	23	13	130.0%	122	122		
Taxes									3	3		
Utilities	14	14			12	14	2	16.7%	52	52		
Repairs & Maintenance	20	11	(9)	-45.0%	11	11			68	68		
Comm.Assoc.Assess Share												
Depreciation	8	5	(3)	-37.5%	2	5	3	150.0%	27	27		
Interest Expense Allocation									1	1		
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	75	68	(7)	-9.3%	66	68	2	3.0%	329	327	(2)	-0.6%
Alloc. of Branding and Media Production	52	43	(9)	-17.3%	34	43	9	26.5%	204	204		
Total Operating Expenses	1,130	995	(135)	-11.9%	886	995	109	12.3%	4,043	3,970	(73)	-1.8%
Increase/(Decrease) in Net Assets from Operations	(103)	(37)	66	64.1%	(47)	(37)	10	21.3%	197	238	41	20.8%
Alloc. of Admin. Serv. Expenses	183	163	(20)	-10.9%	145	163	18	12.4%	662	651	(11)	-1.7%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(286)	(200)	86	30.1%	(192)	(200)	(8)	-4.2%	(465)	(413)	52	11.2%

CAMPS

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	41	16.1%
This Year's Actual vs. Last Year's Actual	(61)	-40.1%
Current Estimate vs. Budget	(12)	-2.7%

Camps offerings were reduced by six camps in FY 17; however, participation increased in FY 17 as compared to FY 16. There were 805 campers that filled 1,426 slots in FY 17, as compared to 768 campers that filled 1,489 slots last year.

The variances in FY 17 Actual Tuition and Enrollment, Salary and Wages, and Fees Expense versus FY 16 Actual are due to consolidating all camps company-wide under the Camps Division. In FY 16 and prior years, camps were reported separately by facility.

The variance in Operating Supplies between FY 17 Actual and FY 17 Budget is due to fewer supplies needed in the first part of camps than originally anticipated, as well as the elimination of specialized activities such as sailing, canoeing and rock climbing.

CAMPS
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment	367	309	(58)	-15.8%	214	309	95	44.4%	630	570	(60)	-9.5%
Memberships												
Fees		12	12	100.0%		12	12	100.0%		12	12	100.0%
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals					5		(5)	-100.0%				
Other Income												
Package Plan Allocation												
Total Income	367	321	(46)	-12.5%	219	321	102	46.6%	630	582	(48)	-7.6%
Expenses:												
Salary & Wages	305	286	(19)	-6.2%	215	286	71	33.0%	479	460	(19)	-4.0%
Annual Performance Incentives									1	1		
Contract Labor												
Payroll Taxes	32	26	(6)	-18.8%	20	26	6	30.0%	53	47	(6)	-11.3%
Employee Benefits	19	15	(4)	-21.1%	10	15	5	50.0%	51	47	(4)	-7.8%
Cost Of Sales												
Operating Supplies/Expenses	62	31	(31)	-50.0%	27	31	4	14.8%	85	85		
Insurance	2	1	(1)	-50.0%	1	1			9	9		
Fees	26	30	4	15.4%	5	30	25	500.0%	46	46		
Rentals	19	15	(4)	-21.1%	3	15	12	400.0%	54	54		
Taxes									1	1		
Utilities	2	2			2	2			4	4		
Repairs & Maintenance	7	2	(5)	-71.4%	3	2	(1)	-33.3%	15	15		
Comm.Assoc.Assess Share												
Depreciation	5	4	(1)	-20.0%	1	4	3	300.0%	18	18		
Interest Expense Allocation									1	1		
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	36	32	(4)	-11.1%	24	32	8	33.3%	77	75	(2)	-2.6%
Alloc. of Branding and Media Production	25	20	(5)	-20.0%	12	20	8	66.7%	47	47		
Total Operating Expenses	540	464	(76)	-14.1%	323	464	141	43.7%	941	910	(31)	-3.3%
Increase/(Decrease) in Net Assets from Operations	(173)	(143)	30	17.3%	(104)	(143)	(39)	-37.5%	(311)	(328)	(17)	-5.5%
Alloc. of Admin. Serv. Expenses	81	70	(11)	-13.6%	48	70	22	45.8%	141	136	(5)	-3.5%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(254)	(213)	41	16.1%	(152)	(213)	(61)	-40.1%	(452)	(464)	(12)	-2.7%

SCHOOL AGE SERVICES

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	46	80.7%
This Year's Actual vs. Last Year's Actual	52	102.0%
Current Estimate vs. Budget	64	17.9%

No line-item variance over 25 percent and \$25,000.

SCHOOL AGE SERVICES
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment	648	610	(38)	-5.9%	599	610	11	1.8%	3,581	3,581		
Memberships												
Fees		16	16	100.0%	5	16	11	220.0%		16	16	100.0%
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals					6		(6)	-100.0%				
Other Income												
Package Plan Allocation												
Total Income	648	626	(22)	-3.4%	610	626	16	2.6%	3,581	3,597	16	0.4%
Expenses:												
Salary & Wages	300	272	(28)	-9.3%	293	272	(21)	-7.2%	1,503	1,475	(28)	-1.9%
Annual Performance Incentives									3	3		
Contract Labor												
Payroll Taxes	27	22	(5)	-18.5%	25	22	(3)	-12.0%	136	131	(5)	-3.7%
Employee Benefits	40	35	(5)	-12.5%	36	35	(1)	-2.8%	165	160	(5)	-3.0%
Cost Of Sales												
Operating Supplies/Expenses	52	45	(7)	-13.5%	49	45	(4)	-8.2%	433	433		
Insurance	7	6	(1)	-14.3%	4	6	2	50.0%	28	25	(3)	-10.7%
Fees	1	1			1	1			21	21		
Rentals	10	8	(2)	-20.0%	7	8	1	14.3%	68	68		
Taxes									1	1		
Utilities	5	3	(2)	-40.0%	4	3	(1)	-25.0%	19	19		
Repairs & Maintenance	2	1	(1)	-50.0%	1	1			8	8		
Comm.Assoc.Assess Share												
Depreciation	2	1	(1)	-50.0%	1	1			6	6		
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	33	30	(3)	-9.1%	35	30	(5)	-14.3%	224	223	(1)	-0.4%
Alloc. of Branding and Media Production	23	19	(4)	-17.4%	19	19			139	139		
Total Operating Expenses	502	443	(59)	-11.8%	475	443	(32)	-6.7%	2,754	2,712	(42)	-1.5%
Increase/(Decrease) in Net Assets from Operations	146	183	37	25.3%	135	183	48	35.6%	827	885	58	7.0%
Alloc. of Admin. Serv. Expenses	89	80	(9)	-10.1%	84	80	(4)	-4.8%	469	463	(6)	-1.3%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	57	103	46	80.7%	51	103	52	102.0%	358	422	64	17.9%

YOUTH AND TEEN CENTER AT THE BARN

Increase/(Decrease) in Net Assets

Year-to-Date Actual vs. Budget
This Year's Actual vs. Last Year's Actual
Current Estimate vs. Budget

Variance Amount	Variance %
(1)	-1.1%
1	1.1%
-	0.0%

No line-item variance over 25 percent and \$25,000.

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment	7	7			7	7			9	9		
Memberships												
Fees												
Rental Income	1		(1)	-100.0%					3	3		
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income	4	4			3	4	1	33.3%	17	17		
Package Plan Allocation												
Total Income	12	11	(1)	-8.3%	10	11	1	10.0%	29	29		
Expenses:												
Salary & Wages	34	41	7	20.6%	46	41	(5)	-10.9%	135	135		
Annual Performance Incentives									1	1		
Contract Labor												
Payroll Taxes	3	3			4	3	(1)	-25.0%	11	11		
Employee Benefits	4	4			4	4			16	16		
Cost Of Sales									1	1		
Operating Supplies/Expenses	11	5	(6)	-54.5%	5	5			33	33		
Insurance	1	1			1	1			5	4	(1)	-20.0%
Fees	6	7	1	16.7%	5	7	2	40.0%	22	22		
Rentals												
Taxes									1	1		
Utilities	7	9	2	28.6%	6	9	3	50.0%	29	29		
Repairs & Maintenance	11	8	(3)	-27.3%	7	8	1	14.3%	45	45		
Comm.Assoc.Assess Share												
Depreciation	1		(1)	-100.0%					3	3		
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	6	6			7	6	(1)	-14.3%	28	29	1	3.6%
Alloc. of Branding and Media Production	4	4			3	4	1	33.3%	18	18		
Total Operating Expenses	88	88			88	88			348	348		
Increase/(Decrease) in Net Assets from Operations	(76)	(77)	(1)	-1.3%	(78)	(77)	1	1.3%	(319)	(319)		
Alloc. of Admin. Serv. Expenses	13	13			13	13			52	52		
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(89)	(90)	(1)	-1.1%	(91)	(90)	1	1.1%	(371)	(371)		

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DEPARTMENT OF OPEN SPACE AND FACILITY SERVICES SUMMARY

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees	22	26	4	18.2%	23	26	3	13.0%	89	89		
Rental Income	36	64	28	77.8%	71	64	(7)	-9.9%	144	144		
Sales	3		(3)	-100.0%					12	12		
Gain (Loss) on Fixed Asset Disposals		56	56	100.0%		56	56	100.0%		56	56	100.0%
Other Income	24	13	(11)	-45.8%	108	13	(95)	-88.0%	95	95		
Package Plan Allocation												
Total Income	85	159	74	87.1%	202	159	(43)	-21.3%	340	396	56	16.5%
Expenses:												
Salary & Wages	1,132	1,191	59	5.2%	1,053	1,191	138	13.1%	4,315	4,315		
Annual Performance Incentives									22	22		
Contract Labor					8		(8)	-100.0%				
Payroll Taxes	76	78	2	2.6%	75	78	3	4.0%	307	307		
Employee Benefits	252	224	(28)	-11.1%	187	224	37	19.8%	1,009	1,009		
Cost Of Sales												
Operating Supplies/Expenses	161	132	(29)	-18.0%	109	132	23	21.1%	740	740		
Insurance	64	50	(14)	-21.9%	50	50			260	235	(25)	-9.6%
Fees	277	324	47	17.0%	209	324	115	55.0%	1,110	1,118	8	0.7%
Rentals	45	35	(10)	-22.2%	34	35	1	2.9%	206	206		
Taxes	4	4			2	4	2	100.0%	15	15		
Utilities	21	24	3	14.3%	19	24	5	26.3%	84	84		
Repairs & Maintenance	412	344	(68)	-16.5%	437	344	(93)	-21.3%	1,483	1,483		
Comm.Assoc.Assess Share												
Depreciation	900	863	(37)	-4.1%	857	863	6	0.7%	3,640	3,640		
Interest Expense Allocation	142	104	(38)	-26.8%	129	104	(25)	-19.4%	514	481	(33)	-6.4%
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	1		(1)	-100.0%								
Alloc. of Branding and Media Production	176	162	(14)	-8.0%	128	162	34	26.6%	778	789	11	1.4%
Total Operating Expenses	3,663	3,535	(128)	-3.5%	3,297	3,535	238	7.2%	14,483	14,444	(39)	-0.3%
Increase/(Decrease) in												
Net Assets from Operations	(3,578)	(3,376)	202	5.6%	(3,095)	(3,376)	(281)	-9.1%	(14,143)	(14,048)	95	0.7%
Alloc. of Admin. Serv. Expenses	549	530	(19)	-3.5%	494	530	36	7.3%	2,172	2,168	(4)	-0.2%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(4,127)	(3,906)	221	5.4%	(3,589)	(3,906)	(317)	-8.8%	(16,315)	(16,216)	99	0.6%

OPEN SPACE AND FACILITY SERVICES ADMINISTRATION

Alloc. of Department's Admin.	Variance	
	Amount	Variance %
Year-to-Date Actual vs. Budget	(4)	-5.2%
This Year's Actual vs. Last Year's Actual	27	25.0%
Current Estimate vs. Budget	1	0.3%

The Allocation of Department's Administration is formula-driven. See the FY17/18 Budget document, Allocation Formulas section, for a detailed explanation of the formula.

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income												
Expenses:												
Salary & Wages	55	63	8	14.5%	81	63	(18)	-22.2%	219	219		
Annual Performance Incentives									1	1		
Contract Labor					8		(8)	-100.0%				
Payroll Taxes	3	5	2	66.7%	7	5	(2)	-28.6%	14	14		
Employee Benefits	7	5	(2)	-28.6%	6	5	(1)	-16.7%	29	29		
Cost Of Sales												
Operating Supplies/Expenses	5	4	(1)	-20.0%	2	4	2	100.0%	18	18		
Insurance	2	2			2	2			8	7	(1)	-12.5%
Fees	1		(1)	-100.0%					3	3		
Rentals	4	2	(2)	-50.0%	2	2			15	15		
Taxes												
Utilities												
Repairs & Maintenance									2	2		
Comm.Assoc.Assess Share												
Depreciation												
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	(77)	(81)	(4)	-5.2%	(108)	(81)	27	25.0%	(309)	(308)	1	0.3%
Alloc. of Branding and Media Production												
Total Operating Expenses												
Increase/(Decrease) in Net Assets from Operations												
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets												

OPEN SPACE MAINTENANCE AND SERVICES

Increase/(Decrease) in Net Assets	Variance	
	Amount	Variance %
Year-to-Date Actual vs. Budget	275	8.9%
This Year's Actual vs. Last Year's Actual	(138)	-5.2%
Current Estimate vs. Budget	112	0.9%

The variance in Rental Income versus Budget in the first quarter is primarily a result of a lessee paying their lease amounts for a pavilion and surrounding area as a one-time annual amount, versus their prior practice of paying monthly lease payments.

The variance in Gain (Loss) on Fixed Asset Disposals for all three comparisons is primarily due to trade-in proceeds on vehicles that were fully depreciated.

The variance in Operating Supplies/Expenses versus the prior year in the first quarter is primarily due to new and revised signage in the open space, as well as materials for bridge and playground improvements.

The variance in Fees versus the prior year in the first quarter is primarily due to additional open space land maintenance work, i.e. mowing, trimming and flower bed maintenance assigned to a contractor, as well as an increase in work assigned to tree contractors.

The Interest Expense Allocation is formula-driven. See the FY 17/18 Budget document, Allocation Formulas section, for a detailed explanation of the formula.

The Allocation of Branding and Media Production is formula-driven. See the FY 17/18 Budget, Allocation Formulas section, for a detailed explanation of the formula.

OPEN SPACE MAINTENANCE AND SERVICES

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees	14	9	(5)	-35.7%	4	9	5	125.0%	57	57		
Rental Income	36	64	28	77.8%	71	64	(7)	-9.9%	144	144		
Sales	3		(3)	-100.0%					12	12		
Gain (Loss) on Fixed Asset Disposals		56	56	100.0%		56	56	100.0%		56	56	100.0%
Other Income	23	13	(10)	-43.5%	8	13	5	62.5%	92	92		
Package Plan Allocation												
Total Income	76	142	66	86.8%	83	142	59	71.1%	305	361	56	18.4%
Expenses:												
Salary & Wages	682	621	(61)	-8.9%	639	621	(18)	-2.8%	2,516	2,516		
Annual Performance Incentives									10	10		
Contract Labor												
Payroll Taxes	50	49	(1)	-2.0%	47	49	2	4.3%	200	200		
Employee Benefits	166	152	(14)	-8.4%	126	152	26	20.6%	664	664		
Cost Of Sales												
Operating Supplies/Expenses	78	71	(7)	-9.0%	37	71	34	91.9%	400	400		
Insurance	48	33	(15)	-31.3%	35	33	(2)	-5.7%	193	171	(22)	-11.4%
Fees	191	216	25	13.1%	117	216	99	84.6%	765	765		
Rentals	34	28	(6)	-17.6%	25	28	3	12.0%	162	162		
Taxes	4	4			2	4	2	100.0%	15	15		
Utilities	18	21	3	16.7%	17	21	4	23.5%	69	69		
Repairs & Maintenance	239	223	(16)	-6.7%	189	223	34	18.0%	955	955		
Comm.Assoc.Assess Share												
Depreciation	900	862	(38)	-4.2%	856	862	6	0.7%	3,638	3,638		
Interest Expense Allocation	142	104	(38)	-26.8%	129	104	(25)	-19.4%	514	481	(33)	-6.4%
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	58	59	1	1.7%	78	59	(19)	-24.4%	233	232	(1)	-0.4%
Alloc. of Branding and Media Production	132	117	(15)	-11.4%	92	117	25	27.2%	587	594	7	1.2%
Total Operating Expenses	2,742	2,560	(182)	-6.6%	2,389	2,560	171	7.2%	10,921	10,872	(49)	-0.4%
Increase/(Decrease) in Net Assets from Operations	(2,666)	(2,418)	248	9.3%	(2,306)	(2,418)	(112)	-4.9%	(10,616)	(10,511)	105	1.0%
Alloc. of Admin. Serv. Expenses	411	384	(27)	-6.6%	358	384	26	7.3%	1,638	1,631	(7)	-0.4%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(3,077)	(2,802)	275	8.9%	(2,664)	(2,802)	(138)	-5.2%	(12,254)	(12,142)	112	0.9%

LANDSCAPE SERVICES

Increase/(Decrease) in Net Assets	Variance	
	Amount	Variance %
Year-to-Date Actual vs. Budget	24	8.5%
This Year's Actual vs. Last Year's Actual	41	13.7%
Current Estimate vs. Budget	-	0.0%

The variance in Fees Expenses versus the prior year in the first quarter is primarily due to a lower number of landscape and hardscape projects requiring the use of outside professional services.

LANDSCAPE SERVICES
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income												
Expenses:												
Salary & Wages	93	91	(2)	-2.2%	85	91	6	7.1%	371	371		
Annual Performance Incentives									2	2		
Contract Labor												
Payroll Taxes	6	7	1	16.7%	7	7			25	25		
Employee Benefits	33	29	(4)	-12.1%	22	29	7	31.8%	132	132		
Cost Of Sales												
Operating Supplies/Expenses	10	7	(3)	-30.0%	12	7	(5)	-41.7%	41	41		
Insurance	2	2			2	2			10	9	(1)	-10.0%
Fees	49	41	(8)	-16.3%	74	41	(33)	-44.6%	197	197		
Rentals	2	1	(1)	-50.0%	1	1			8	8		
Taxes												
Utilities	1	1			1	1			5	5		
Repairs & Maintenance	33	31	(2)	-6.1%	38	31	(7)	-18.4%	134	134		
Comm.Assoc.Assess Share												
Depreciation												
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	5	5			9	5	(4)	-44.4%	21	21		
Alloc. of Branding and Media Production	12	10	(2)	-16.7%	10	10			54	55	1	1.9%
Total Operating Expenses	246	225	(21)	-8.5%	261	225	(36)	-13.8%	1,000	1,000		
Increase/(Decrease) in Net Assets from Operations	(246)	(225)	21	8.5%	(261)	(225)	36	13.8%	(1,000)	(1,000)		
Alloc. of Admin. Serv. Expenses	37	34	(3)	-8.1%	39	34	(5)	-12.8%	150	150		
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(283)	(259)	24	8.5%	(300)	(259)	41	13.7%	(1,150)	(1,150)		

WATERSHED MANAGEMENT AND IMPROVEMENTS

Increase/(Decrease) in Net Assets	Variance	
	Amount	Variance %
Year-to-Date Actual vs. Budget	67	35.1%
This Year's Actual vs. Last Year's Actual	(18)	-17.0%
Current Estimate vs. Budget	(2)	-0.3%

The variance in Other Income versus the prior year in the first quarter is primarily due to reimbursements from the State for rain garden expenditures in FY 16.

The variances in Repairs and Maintenance versus Budget and the prior year in the first quarter are primarily due to a lower level of activity in the CA rain garden cost share program.

WATERSHED MANAGEMENT AND IMPROVEMENTS

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees	8	17	9	112.5%	19	17	(2)	-10.5%	32	32		
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income					100		(100)	-100.0%				
Package Plan Allocation												
Total Income	8	17	9	112.5%	119	17	(102)	-85.7%	32	32		
Expenses:												
Salary & Wages	33	41	8	24.2%	39	41	2	5.1%	134	134		
Annual Performance Incentives									1	1		
Contract Labor												
Payroll Taxes	3	3			3	3			11	11		
Employee Benefits	4	3	(1)	-25.0%	3	3			15	15		
Cost Of Sales												
Operating Supplies/Expenses	10	16	6	60.0%	1	16	15	1500.0%	50	50		
Insurance												
Fees	20	10	(10)	-50.0%	13	10	(3)	-23.1%	81	81		
Rentals	1	1			1	1			5	5		
Taxes												
Utilities									1	1		
Repairs & Maintenance	90	40	(50)	-55.6%	122	40	(82)	-67.2%	192	192		
Comm.Assoc.Assess Share												
Depreciation												
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	4	3	(1)	-25.0%	6	3	(3)	-50.0%	11	11		
Alloc. of Branding and Media Production	8	6	(2)	-25.0%	8	6	(2)	-25.0%	28	29	1	3.6%
Total Operating Expenses	173	123	(50)	-28.9%	196	123	(73)	-37.2%	529	530	1	0.2%
Increase/(Decrease) in Net Assets from Operations	(165)	(106)	59	35.8%	(77)	(106)	(29)	-37.7%	(497)	(498)	(1)	-0.2%
Alloc. of Admin. Serv. Expenses	26	18	(8)	-30.8%	29	18	(11)	-37.9%	79	80	1	1.3%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(191)	(124)	67	35.1%	(106)	(124)	(18)	-17.0%	(576)	(578)	(2)	-0.3%

CAPITAL IMPROVEMENTS

Increase/(Decrease) in Net Assets	Variance	
	Amount	Variance %
Year-to-Date Actual vs. Budget	(137)	-43.2%
This Year's Actual vs. Last Year's Actual	(110)	-32.0%
Current Estimate vs. Budget	(7)	-0.5%

The variances in Salaries and Wages versus Budget and the prior year are due to Capital Improvements' labor costs for tot lots that were previously funded through Open Space Maintenance. Capital Improvements has assumed some of the standard maintenance tasks on tot-lots from Open Space Maintenance and Services, but is also doing a significant amount of additional structural type repairs due to the extended average life cycle of tot-lots, compared to their original life expectancy. Further structural tot lot repairs during FY 17 will be accomplished through recently approved capital projects that have approved for this work. Therefore, Salary and Wages Expenses for Capital Improvements is expected to end the year on budget.

The variances in the Fees Expenses versus Budget and the prior year are due to an increase in fees related to engineering and survey work associated with overpasses and underpasses in the first quarter.

The variance in Repairs & Maintenance versus the prior year is due primarily to lower costs for repairs on docks, as well as lower costs on vehicle and equipment maintenance in the first quarter.

CAPITAL IMPROVEMENTS
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income												
Expenses:												
Salary & Wages	128	215	87	68.0%	124	215	91	73.4%	512	512		
Annual Performance Incentives									1	1		
Contract Labor												
Payroll Taxes	3	3			3	3			12	12		
Employee Benefits	7	7			9	7	(2)	-22.2%	29	29		
Cost Of Sales												
Operating Supplies/Expenses	42	27	(15)	-35.7%	34	27	(7)	-20.6%	168	168		
Insurance	12	11	(1)	-8.3%	11	11			49	46	(3)	-6.1%
Fees	15	57	42	280.0%	5	57	52	1040.0%	59	67	8	13.6%
Rentals	3	2	(1)	-33.3%	4	2	(2)	-50.0%	11	11		
Taxes												
Utilities	1	2	1	100.0%	1	2	1	100.0%	4	4		
Repairs & Maintenance	46	44	(2)	-4.3%	86	44	(42)	-48.8%	183	183		
Comm.Assoc.Assess Share												
Depreciation												
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	6	9	3	50.0%	10	9	(1)	-10.0%	24	24		
Alloc. of Branding and Media Production	13	18	5	38.5%	12	18	6	50.0%	60	61	1	1.7%
Total Operating Expenses	276	395	119	43.1%	299	395	96	32.1%	1,112	1,118	6	0.5%
Increase/(Decrease) in Net Assets from Operations	(276)	(395)	(119)	-43.1%	(299)	(395)	(96)	-32.1%	(1,112)	(1,118)	(6)	-0.5%
Alloc. of Admin. Serv. Expenses	41	59	18	43.9%	45	59	14	31.1%	167	168	1	0.6%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(317)	(454)	(137)	-43.2%	(344)	(454)	(110)	-32.0%	(1,279)	(1,286)	(7)	-0.5%

CONSTRUCTION MANAGEMENT

Increase/(Decrease) in Net Assets	Variance	
	Amount	Variance %
Year-to-Date Actual vs. Budget	(8)	-3.1%
This Year's Actual vs. Last Year's Actual	(92)	-52.6%
Current Estimate vs. Budget	(4)	-0.4%

The variance in Salary and Wages versus the prior year in the first quarter is primarily due to the reorganization of the Open Space and Facility Services Department, as well as an increase in management time being charged to the operating budget versus capital projects.

CONSTRUCTION MANAGEMENT
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income	1		(1)	-142.9%					3	3		
Package Plan Allocation												
Total Income	1		(1)	-100.0%					3	3		
Expenses:												
Salary & Wages	141	160	19	13.5%	85	160	75	88.2%	563	563		
Annual Performance Incentives									7	7		
Contract Labor												
Payroll Taxes	11	11			8	11	3	37.5%	45	45		
Employee Benefits	35	28	(7)	-20.0%	21	28	7	33.3%	140	140		
Cost Of Sales												
Operating Supplies/Expenses	16	7	(9)	-56.3%	23	7	(16)	-69.6%	63	63		
Insurance		2	2	100.0%		2	2	100.0%		2	2	100.0%
Fees	1		(1)	-100.0%					5	5		
Rentals	1	1			1	1			5	5		
Taxes												
Utilities	1		(1)	-100.0%					5	5		
Repairs & Maintenance	4	6	2	50.0%	2	6	4	200.0%	17	17		
Comm.Assoc.Assess Share												
Depreciation		1	1	100.0%	1	1			2	2		
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	5	5			5	5			20	20		
Alloc. of Branding and Media Production	11	11			6	11	5	83.3%	49	50	1	2.0%
Total Operating Expenses	226	232	6	2.7%	152	232	80	52.6%	921	924	3	0.3%
Increase/(Decrease) in Net Assets from Operations	(225)	(232)	(7)	-3.1%	(152)	(232)	(80)	-52.6%	(918)	(921)	(3)	-0.3%
Alloc. of Admin. Serv. Expenses	34	35	1	2.9%	23	35	12	52.2%	138	139	1	0.7%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(259)	(267)	(8)	-3.1%	(175)	(267)	(92)	-52.6%	(1,056)	(1,060)	(4)	-0.4%

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DEPARTMENT OF COMMUNICATIONS AND MARKETING SUMMARY
 For the Period Ended July 31, 2016
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	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income					8		(8)	-100.0%				
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income					8		(8)	-100.0%				
Expenses:												
Salary & Wages	389	410	21	5.4%	393	410	17	4.3%	1,555	1,555		
Annual Performance Incentives									5	5		
Contract Labor												
Payroll Taxes	31	31			32	31	(1)	-3.1%	125	125		
Employee Benefits	71	64	(7)	-9.9%	60	64	4	6.7%	283	283		
Cost Of Sales												
Operating Supplies/Expenses	498	393	(105)	-21.1%	343	393	50	14.6%	1,996	1,906	(90)	-4.5%
Insurance												
Fees	44	32	(12)	-27.3%	72	32	(40)	-55.6%	174	174		
Rentals	51	50	(1)	-2.0%	28	50	22	78.6%	203	203		
Taxes									2	2		
Utilities	4	2	(2)	-50.0%	3	2	(1)	-33.3%	16	16		
Repairs & Maintenance	13	24	11	84.6%	8	24	16	200.0%	52	52		
Comm.Assoc.Assess Share												
Depreciation	6	5	(1)	-16.7%	1	5	4	400.0%	25	14	(11)	-44.0%
Interest Expense Allocation									1	2	1	100.0%
Alloc. of Selling Expenses	(373)	(355)	18	4.8%	(384)	(355)	29	7.6%	(1,506)	(1,409)	97	6.4%
Alloc. of Department's Admin.												
Alloc. of Branding and Media Production	(734)	(656)	78	10.6%	(548)	(656)	(108)	-19.7%	(2,931)	(2,928)	3	0.1%
Total Operating Expenses					8		(8)	-100.0%				
Increase/(Decrease) in Net Assets from Operations												
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets												

COMMUNICATIONS AND MARKETING ADMINISTRATION

Alloc. of Department's Admin.	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	6	5.2%
This Year's Actual vs. Last Year's Actual	(21)	-23.9%
Current Estimate vs. Budget	-	0.0%

The variances in Fees Income versus Budget in the first quarter and at year-end are primarily due to past-due account fees which are not budgeted.

The variance in Salary and Wages versus the prior year in the first quarter is primarily due to the transfer of one position from Customer and Member Services to Communications and Marketing Administration.

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships	(3,863)	(3,587)	276	7.1%	(3,658)	(3,587)	71	1.9%	(15,453)	(14,561)	892	5.8%
Fees		(69)	(69)	-100.0%	(49)	(69)	(20)	-40.8%		(69)	(69)	-100.0%
Rental Income												
Sales		(2)	(2)	-100.0%	(1)	(2)	(1)	-100.0%		(2)	(2)	-100.0%
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation	3,863	3,658	(205)	-5.3%	3,708	3,658	(50)	-1.3%	15,453	14,632	(821)	-5.3%
Total Income												
Expenses:												
Salary & Wages	78	77	(1)	-1.3%	51	77	26	51.0%	310	310		
Annual Performance Incentives									1	1		
Contract Labor												
Payroll Taxes	5	5			4	5	1	25.0%	22	22		
Employee Benefits	12	10	(2)	-16.7%	4	10	6	150.0%	47	47		
Cost Of Sales												
Operating Supplies/Expenses	11	8	(3)	-27.3%	17	8	(9)	-52.9%	46	46		
Insurance												
Fees	2	2			1	2	1	100.0%	7	7		
Rentals	3	3			4	3	(1)	-25.0%	13	13		
Taxes												
Utilities									1	1		
Repairs & Maintenance	4	4			7	4	(3)	-42.9%	16	16		
Comm.Assoc.Assess Share												
Depreciation												
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	(115)	(109)	6	5.2%	(88)	(109)	(21)	-23.9%	(463)	(463)		
Alloc. of Branding and Media Production												
Total Operating Expenses												
Increase/(Decrease) in Net Assets from Operations												
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets												

DIVISION OF CUSTOMER AND MEMBER SERVICES

Alloc. of Selling Expenses	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	18	4.8%
This Year's Actual vs. Last Year's Actual	29	7.6%
Current Estimate vs. Budget	97	6.4%

The variances in Fees Income versus Budget in the first quarter and at year-end are primarily due to past-due account fees which are not budgeted.

The variance in Salary and Wages versus Budget in the first quarter is primarily because the budget did not include the revised compensation structure for the Customer and Member Service representatives, to reflect the change in focus from sales to customer service.

The variance in Operating Supplies/Expenses versus Budget in the first quarter is primarily due to the reduction of credit card fees that will continue through year-end.

DIVISION OF CUSTOMER AND MEMBER SERVICES

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships	3,863	3,587	(276)	-7.1%	3,658	3,587	(71)	-1.9%	15,453	14,561	(892)	-5.8%
Fees		69	69	100.0%	49	69	20	40.8%		69	69	100.0%
Rental Income												
Sales		2	2	100.0%	1	2	1	100.0%		2	2	100.0%
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation	(3,863)	(3,658)	205	5.3%	(3,708)	(3,658)	50	1.3%	(15,453)	(14,632)	821	5.3%
Total Income												
Expenses:												
Salary & Wages	119	154	35	29.4%	172	154	(18)	-10.5%	476	476		
Annual Performance Incentives									1	1		
Contract Labor												
Payroll Taxes	10	12	2	20.0%	14	12	(2)	-14.3%	41	41		
Employee Benefits	21	20	(1)	-4.8%	26	20	(6)	-23.1%	84	84		
Cost Of Sales												
Operating Supplies/Expenses	147	100	(47)	-32.0%	119	100	(19)	-16.0%	596	506	(90)	-15.1%
Insurance												
Fees	3	1	(2)	-66.7%		1	1	100.0%	11	11		
Rentals	29	29			15	29	14	93.3%	116	116		
Taxes									1	1		
Utilities	2	1	(1)	-50.0%	2	1	(1)	-50.0%	8	8		
Repairs & Maintenance									1	1		
Comm.Assoc.Assess Share												
Depreciation	3		(3)	-100.0%					13	13		
Interest Expense Allocation									1	1		
Alloc. of Selling Expenses	(373)	(355)	18	4.8%	(384)	(355)	29	7.6%	(1,506)	(1,409)	97	6.4%
Alloc. of Department's Admin.	39	38	(1)	-2.6%	36	38	2	5.6%	157	150	(7)	-4.5%
Alloc. of Branding and Media Production												
Total Operating Expenses												
Increase/(Decrease) in Net Assets from Operations												
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets												

DIVISION OF BRANDING AND MEDIA PRODUCTION

Alloc. of Branding and Media Production	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	78	10.6%
This Year's Actual vs. Last Year's Actual	(108)	-19.7%
Current Estimate vs. Budget	3	0.1%

The variance in Operating Supplies/Expenses versus the prior year is due to the increase in printing and postage costs for the annual report.

The variance in Fees Expenses versus prior year is primarily due to reduction in the use of an advertising agency and the move to use in-house resources.

DIVISION OF BRANDING AND MEDIA PRODUCTION

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income					8		(8)	-100.0%				
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income					8		(8)	-100.0%				
Expenses:												
Salary & Wages	192	179	(13)	-6.8%	170	179	9	5.3%	769	769		
Annual Performance Incentives									3	3		
Contract Labor												
Payroll Taxes	16	14	(2)	-12.5%	14	14			62	62		
Employee Benefits	38	34	(4)	-10.5%	30	34	4	13.3%	152	152		
Cost Of Sales												
Operating Supplies/Expenses	340	285	(55)	-16.2%	207	285	78	37.7%	1,354	1,354		
Insurance												
Fees	39	29	(10)	-25.6%	71	29	(42)	-59.2%	156	156		
Rentals	19	18	(1)	-5.3%	9	18	9	100.0%	74	74		
Taxes									1	1		
Utilities	2	1	(1)	-50.0%	1	1			7	7		
Repairs & Maintenance	9	20	11	122.2%	1	20	19	1900.0%	35	35		
Comm.Assoc.Assess Share												
Depreciation	3	5	2	66.7%	1	5	4	400.0%	12	1	(11)	-91.7%
Interest Expense Allocation										1	1	100.0%
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	76	71	(5)	-6.6%	52	71	19	36.5%	306	313	7	2.3%
Alloc. of Branding and Media Production	(734)	(656)	78	10.6%	(548)	(656)	(108)	-19.7%	(2,931)	(2,928)	3	0.1%
Total Operating Expenses					8		(8)	-100.0%				
Increase/(Decrease) in Net Assets from Operations												
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets												

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OFFICE OF THE PRESIDENT SUMMARY
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income												
Expenses:												
Salary & Wages	267	289	22	8.2%	342	289	(53)	-15.5%	1,082	1,102	20	1.8%
Annual Performance Incentives									17	17		
Contract Labor									7	7		
Payroll Taxes	19	19			25	19	(6)	-24.0%	69	70	1	1.4%
Employee Benefits	41	44	3	7.3%	44	44			166	166		
Cost Of Sales												
Operating Supplies/Expenses	46	32	(14)	-30.4%	31	32	1	3.2%	103	103		
Insurance	4	2	(2)	-50.0%	2	2			12	12		
Fees	41	32	(9)	-22.0%	26	32	6	23.1%	275	275		
Rentals	12	13	1	8.3%	11	13	2	18.2%	48	48		
Taxes	1		(1)	-100.0%					1	1		
Utilities	1	2	1	100.0%	3	2	(1)	-33.3%	6	6		
Repairs & Maintenance	1		(1)	-100.0%	1		(1)	-100.0%	4	4		
Comm.Assoc.Assess Share												
Depreciation	1		(1)	-100.0%	1		(1)	-100.0%	9	9		
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.												
Alloc. of Branding and Media Production												
Total Operating Expenses	434	433	(1)	-0.2%	486	433	(53)	-10.9%	1,799	1,820	21	1.2%
Increase/(Decrease) in												
Net Assets from Operations	(434)	(433)	1	0.2%	(486)	(433)	53	10.9%	(1,799)	(1,820)	(21)	-1.2%
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(434)	(433)	1	0.2%	(486)	(433)	53	10.9%	(1,799)	(1,820)	(21)	-1.2%

PRESIDENT'S OFFICE

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	(11)	-8.2%
This Year's Actual vs. Last Year's Actual	67	31.6%
Current Estimate vs. Budget	(21)	-4.5%

The variance in Salary and Wages versus the prior year is related to the elimination of two positions from the President's Office.

PRESIDENT'S OFFICE
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income												
Expenses:												
Salary & Wages	76	89	13	17.1%	147	89	(58)	-39.5%	307	327	20	6.5%
Annual Performance Incentives									14	14		
Contract Labor												
Payroll Taxes	6	6			10	6	(4)	-40.0%	18	19	1	5.6%
Employee Benefits	7	9	2	28.6%	14	9	(5)	-35.7%	30	30		
Cost Of Sales												
Operating Supplies/Expenses	35	27	(8)	-22.9%	26	27	1	3.8%	60	60		
Insurance	1	1			1	1			3	3		
Fees	3	8	5	166.7%	6	8	2	33.3%	10	10		
Rentals	3	3			5	3	(2)	-40.0%	12	12		
Taxes												
Utilities	1	2	1	100.0%	2	2			3	3		
Repairs & Maintenance	1		(1)	-100.0%					4	4		
Comm.Assoc.Assess Share												
Depreciation	1		(1)	-100.0%	1		(1)	-100.0%	5	5		
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.												
Alloc. of Branding and Media Production												
Total Operating Expenses	134	145	11	8.2%	212	145	(67)	-31.6%	466	487	21	4.5%
Increase/(Decrease) in												
Net Assets from Operations	(134)	(145)	(11)	-8.2%	(212)	(145)	67	31.6%	(466)	(487)	(21)	-4.5%
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(134)	(145)	(11)	-8.2%	(212)	(145)	67	31.6%	(466)	(487)	(21)	-4.5%

GENERAL COUNSEL

Increase/(Decrease) in Net Assets

Year-to-Date Actual vs. Budget
This Year's Actual vs. Last Year's Actual
Current Estimate vs. Budget

Variance Amount	Variance %
8	5.8%
(5)	-4.0%
-	0.0%

No line-item variance over 25 percent and \$25,000.

GENERAL COUNSEL
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income												
Expenses:												
Salary & Wages	81	90	9	11.1%	81	90	9	11.1%	335	335		
Annual Performance Incentives									1	1		
Contract Labor									7	7		
Payroll Taxes	5	5			5	5			20	20		
Employee Benefits	13	13			13	13			53	53		
Cost Of Sales												
Operating Supplies/Expenses	4	2	(2)	-50.0%	1	2	1	100.0%	15	15		
Insurance	1	1			1	1			3	3		
Fees	30	14	(16)	-53.3%	20	14	(6)	-30.0%	200	200		
Rentals	3	4	1	33.3%	2	4	2	100.0%	12	12		
Taxes												
Utilities					1		(1)	-100.0%	2	2		
Repairs & Maintenance												
Comm.Assoc.Assess Share												
Depreciation									2	2		
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.												
Alloc. of Branding and Media Production												
Total Operating Expenses	137	129	(8)	-5.8%	124	129	5	4.0%	650	650		
Increase/(Decrease) in												
Net Assets from Operations	(137)	(129)	8	5.8%	(124)	(129)	(5)	-4.0%	(650)	(650)		
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(137)	(129)	8	5.8%	(124)	(129)	(5)	-4.0%	(650)	(650)		

INTERNAL AUDIT

Increase/(Decrease) in Net Assets

Year-to-Date Actual vs. Budget
This Year's Actual vs. Last Year's Actual
Current Estimate vs. Budget

Variance Amount	Variance %
3	4.1%
3	4.1%
-	0.0%

No line-item variance over 25 percent and \$25,000.

INTERNAL AUDIT
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income												
Expenses:												
Salary & Wages	52	54	2	3.8%	57	54	(3)	-5.3%	209	209		
Annual Performance Incentives									1	1		
Contract Labor												
Payroll Taxes	4	4			5	4	(1)	-20.0%	16	16		
Employee Benefits	8	8			8	8			32	32		
Cost Of Sales												
Operating Supplies/Expenses	3	1	(2)	-66.7%	1	1			11	11		
Insurance												
Fees	3		(3)	-100.0%					10	10		
Rentals	3	3			2	3	1	50.0%	12	12		
Taxes												
Utilities									1	1		
Repairs & Maintenance												
Comm.Assoc.Assess Share												
Depreciation									2	2		
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.												
Alloc. of Branding and Media Production												
Total Operating Expenses	73	70	(3)	-4.1%	73	70	(3)	-4.1%	294	294		
Increase/(Decrease) in												
Net Assets from Operations	(73)	(70)	3	4.1%	(73)	(70)	3	4.1%	(294)	(294)		
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(73)	(70)	3	4.1%	(73)	(70)	3	4.1%	(294)	(294)		

PLANNING AND COMMUNITY AFFAIRS

Increase/(Decrease) in Net Assets

Year-to-Date Actual vs. Budget
This Year's Actual vs. Last Year's Actual
Current Estimate vs. Budget

Variance Amount	Variance %
1	1.1%
(12)	-15.6%
-	0.0%

No line-item variance over 25 percent and \$25,000.

PLANNING AND COMMUNITY AFFAIRS
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income												
Expenses:												
Salary & Wages	58	56	(2)	-3.4%	57	56	(1)	-1.8%	231	231		
Annual Performance Incentives									1	1		
Contract Labor												
Payroll Taxes	4	4			5	4	(1)	-20.0%	15	15		
Employee Benefits	13	14	1	7.7%	9	14	5	55.6%	51	51		
Cost Of Sales												
Operating Supplies/Expenses	4	2	(2)	-50.0%	3	2	(1)	-33.3%	17	17		
Insurance	2		(2)	-100.0%					6	6		
Fees	5	10	5	100.0%		10	10	100.0%	55	55		
Rentals	3	3			2	3	1	50.0%	12	12		
Taxes	1		(1)	-100.0%					1	1		
Utilities												
Repairs & Maintenance					1		(1)	-100.0%				
Comm.Assoc.Assess Share												
Depreciation												
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.												
Alloc. of Branding and Media Production												
Total Operating Expenses	90	89	(1)	-1.1%	77	89	12	15.6%	389	389		
Increase/(Decrease) in												
Net Assets from Operations	(90)	(89)	1	1.1%	(77)	(89)	(12)	-15.6%	(389)	(389)		
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(90)	(89)	1	1.1%	(77)	(89)	(12)	-15.6%	(389)	(389)		

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DEPARTMENT OF ADMINISTRATIVE SERVICES SUMMARY

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge	36,844	37,313	469	1.3%	35,734	37,313	1,579	4.4%	36,994	37,313	319	0.9%
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals		6	6	100.0%		6	6	100.0%		6	6	100.0%
Other Income	20	15	(5)	-25.0%	19	15	(4)	-21.1%	81	81		
Package Plan Allocation												
Total Income	36,864	37,334	470	1.3%	35,753	37,334	1,581	4.4%	37,075	37,400	325	0.9%
Expenses:												
Salary & Wages	892	846	(46)	-5.2%	759	846	87	11.5%	3,573	3,513	(60)	-1.7%
Annual Performance Incentives					(7)		7	100.0%	9	9		
Contract Labor	2		(2)	-100.0%					7	7		
Payroll Taxes	65	64	(1)	-1.5%	62	64	2	3.2%	253	250	(3)	-1.2%
Employee Benefits	167	136	(31)	-18.6%	117	136	19	16.2%	675	660	(15)	-2.2%
Cost Of Sales												
Operating Supplies/Expenses	105	71	(34)	-32.4%	89	71	(18)	-20.2%	445	435	(10)	-2.2%
Insurance	17	16	(1)	-5.9%	15	16	1	6.7%	67	67		
Fees	120	126	6	5.0%	99	126	27	27.3%	658	658		
Rentals	69	71	2	2.9%	100	71	(29)	-29.0%	278	278		
Taxes	10	8	(2)	-20.0%	7	8	1	14.3%	39	39		
Utilities	125	92	(33)	-26.4%	96	92	(4)	-4.2%	501	496	(5)	-1.0%
Repairs & Maintenance	207	218	11	5.3%	320	218	(102)	-31.9%	692	692		
Comm.Assoc.Assess Share												
Depreciation	84	92	8	9.5%	88	92	4	4.5%	334	334		
Interest Expense Allocation	2	75	73	3650.0%	15	75	60	400.0%	9	7	(2)	-22.2%
Alloc. of Selling Expenses												
Alloc. of Department's Admin.												
Alloc. of Branding and Media Production		4	4	100.0%		4	4	100.0%	1		(1)	-100.0%
Total Operating Expenses	1,865	1,819	(46)	-2.5%	1,760	1,819	59	3.4%	7,541	7,445	(96)	-1.3%
Increase/(Decrease) in Net Assets from Operations	34,999	35,515	516	1.5%	33,993	35,515	1,522	4.5%	29,534	29,955	421	1.4%
Alloc. of Admin. Serv. Expenses	(1,872)	(1,764)	108	5.8%	(1,725)	(1,764)	(39)	-2.3%	(7,119)	(7,004)	115	1.6%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	36,871	37,279	408	1.1%	35,718	37,279	1,561	4.4%	36,653	36,959	306	0.8%

HUMAN RESOURCES

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	(3)	-1.0%
This Year's Actual vs. Last Year's Actual	(84)	-41.0%
Current Estimate vs. Budget	(1)	-0.1%

The variance in Salary and Wages versus the prior year is primarily related to staff vacancies in FY 16 that have been filled in Learning and Organizational Development.

HUMAN RESOURCES
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income												
Expenses:												
Salary & Wages	181	192	11	6.1%	144	192	48	33.3%	724	724		
Annual Performance Incentives									2	2		
Contract Labor	1		(1)	-100.0%					2	2		
Payroll Taxes	14	15	1	7.1%	12	15	3	25.0%	55	55		
Employee Benefits	39	27	(12)	-30.8%	21	27	6	28.6%	156	156		
Cost Of Sales												
Operating Supplies/Expenses	25	15	(10)	-40.0%	9	15	6	66.7%	93	93		
Insurance												
Fees	10	25	15	150.0%	12	25	13	108.3%	39	39		
Rentals	15	15			6	15	9	150.0%	60	60		
Taxes												
Utilities	1		(1)	-100.0%	1		(1)	-100.0%	3	3		
Repairs & Maintenance												
Comm.Assoc.Assess Share												
Depreciation												
Interest Expense Allocation									1	1	100.0%	
Alloc. of Selling Expenses												
Alloc. of Department's Admin.												
Alloc. of Branding and Media Production												
Total Operating Expenses	286	289	3	1.0%	205	289	84	41.0%	1,134	1,135	1	0.1%
Increase/(Decrease) in Net Assets from Operations	(286)	(289)	(3)	-1.0%	(205)	(289)	(84)	-41.0%	(1,134)	(1,135)	(1)	-0.1%
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(286)	(289)	(3)	-1.0%	(205)	(289)	(84)	-41.0%	(1,134)	(1,135)	(1)	-0.1%

INFORMATION TECHNOLOGY

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	66	8.2%
This Year's Actual vs. Last Year's Actual	98	11.7%
Current Estimate vs. Budget	54	1.7%

The variance in Utilities Expenses versus Budget in the first quarter is related to lower internet and telephone expenses that are expected to be close to budget at year-end.

The variance in Repairs and Maintenance Expenses versus the prior year is related to lower software licensing and maintenance expenses in the first quarter of FY 17 and is expected to be on budget at year-end.

INFORMATION TECHNOLOGY
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals		6	6	100.0%		6	6	100.0%		6	6	100.0%
Other Income												
Package Plan Allocation												
Total Income		6	6	100.0%		6	6	100.0%		6	6	100.0%
Expenses:												
Salary & Wages	229	207	(22)	-9.6%	215	207	(8)	-3.7%	917	889	(28)	-3.1%
Annual Performance Incentives									2	2		
Contract Labor	1		(1)	-100.0%					5	5		
Payroll Taxes	14	15	1	7.1%	17	15	(2)	-11.8%	57	57		
Employee Benefits	38	32	(6)	-15.8%	26	32	6	23.1%	154	149	(5)	-3.2%
Cost Of Sales												
Operating Supplies/Expenses	51	33	(18)	-35.3%	33	33			204	194	(10)	-4.9%
Insurance	2	2			2	2			8	8		
Fees	35	36	1	2.9%	20	36	16	80.0%	211	211		
Rentals	18	19	1	5.6%	15	19	4	26.7%	73	73		
Taxes	6	5	(1)	-16.7%	3	5	2	66.7%	24	24		
Utilities	122	91	(31)	-25.4%	93	91	(2)	-2.2%	490	485	(5)	-1.0%
Repairs & Maintenance	205	211	6	2.9%	318	211	(107)	-33.6%	683	683		
Comm.Assoc.Assess Share												
Depreciation	84	92	8	9.5%	89	92	3	3.4%	334	334		
Interest Expense Allocation		2	2	100.0%	6	2	(4)	-66.7%				
Alloc. of Selling Expenses												
Alloc. of Department's Admin.												
Alloc. of Branding and Media Production												
Total Operating Expenses	805	745	(60)	-7.5%	837	745	(92)	-11.0%	3,162	3,114	(48)	-1.5%
Increase/(Decrease) in Net Assets from Operations	(805)	(739)	66	8.2%	(837)	(739)	98	11.7%	(3,162)	(3,108)	54	1.7%
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(805)	(739)	66	8.2%	(837)	(739)	98	11.7%	(3,162)	(3,108)	54	1.7%

ACCOUNTING/PAYROLL /PURCHASING

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	64	8.3%
This Year's Actual vs. Last Year's Actual	1	0.1%
Current Estimate vs. Budget	45	1.4%

The variances in Rentals Expenses versus the prior year is primarily related to a reduction in rental expenses associated with the new headquarters allocation, where the common area is being charged to the various departments versus 100 percent being charged to Accounting/Payroll/Purchasing in the first quarter of FY 16.

ACCOUNTING/PAYROLL /PURCHASING

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income												
Expenses:												
Salary & Wages	482	447	(35)	-7.3%	400	447	47	11.8%	1,932	1,900	(32)	-1.7%
Annual Performance Incentives					(7)		7	100.0%	5	5		
Contract Labor												
Payroll Taxes	37	34	(3)	-8.1%	33	34	1	3.0%	141	138	(3)	-2.1%
Employee Benefits	90	77	(13)	-14.4%	70	77	7	10.0%	365	355	(10)	-2.7%
Cost Of Sales												
Operating Supplies/Expenses	29	23	(6)	-20.7%	47	23	(24)	-51.1%	148	148		
Insurance	15	14	(1)	-6.7%	13	14	1	7.7%	59	59		
Fees	75	65	(10)	-13.3%	67	65	(2)	-3.0%	408	408		
Rentals	36	37	1	2.8%	79	37	(42)	-53.2%	145	145		
Taxes	4	3	(1)	-25.0%	4	3	(1)	-25.0%	15	15		
Utilities	2	1	(1)	-50.0%	2	1	(1)	-50.0%	8	8		
Repairs & Maintenance	2	7	5	250.0%	2	7	5	250.0%	9	9		
Comm.Assoc.Assess Share												
Depreciation					(1)		1	100.0%				
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.												
Alloc. of Branding and Media Production												
Total Operating Expenses	772	708	(64)	-8.3%	709	708	(1)	-0.1%	3,235	3,190	(45)	-1.4%
Increase/(Decrease) in												
Net Assets from Operations	(772)	(708)	64	8.3%	(709)	(708)	1	0.1%	(3,235)	(3,190)	45	1.4%
Alloc. of Admin. Serv. Expenses												
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(772)	(708)	64	8.3%	(709)	(708)	1	0.1%	(3,235)	(3,190)	45	1.4%

ANNUAL CHARGE

	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	469	1.3%
This Year's Actual vs. Last Year's Actual	1,579	4.4%
Current Estimate vs. Budget	319	0.9%

The Interest Expense Allocation is formula-driven. See the FY 17/18 Budget document, Allocation Formulas section, for a detailed explanation of the formula.

ANNUAL CHARGE
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge	36,844	37,313	469	1.3%	35,734	37,313	1,579	4.4%	36,994	37,313	319	0.9%
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income	20	15	(5)	-24.6%	19	15	(4)	-21.1%	81	81		
Package Plan Allocation												
Total Income	36,864	37,328	464	1.3%	35,753	37,328	1,575	4.4%	37,075	37,394	319	0.9%
Expenses:												
Salary & Wages												
Annual Performance Incentives												
Contract Labor												
Payroll Taxes												
Employee Benefits												
Cost Of Sales												
Operating Supplies/Expenses												
Insurance												
Fees												
Rentals												
Taxes												
Utilities												
Repairs & Maintenance												
Comm.Assoc.Assess Share												
Depreciation												
Interest Expense Allocation	2	73	71	3550.0%	9	73	64	711.1%	9	6	(3)	-33.3%
Alloc. of Selling Expenses												
Alloc. of Department's Admin.												
Alloc. of Branding and Media Production		4	4	100.0%		4	4	100.0%	1	(1)	(1)	-100.0%
Total Operating Expenses	2	77	75	3750.0%	9	77	68	755.6%	10	6	(4)	-40.0%
Increase/(Decrease) in												
Net Assets from Operations	36,862	37,251	389	1.1%	35,744	37,251	1,507	4.2%	37,065	37,388	323	0.9%
Alloc. of Admin. Serv. Expenses	114	123	9	7.9%	113	123	10	8.8%	465	460	(5)	-1.1%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	36,748	37,128	380	1.0%	35,631	37,128	1,497	4.2%	36,600	36,928	328	0.9%

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BOARD OF DIRECTORS

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	20	8.7%
This Year's Actual vs. Last Year's Actual	15	6.6%
Current Estimate vs. Budget	7	0.7%

No line-item variance over 25 percent and \$25,000.

BOARD OF DIRECTORS
For the Period Ended July 31, 2016
(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
Income:												
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income												
Package Plan Allocation												
Total Income												
Expenses:												
Salary & Wages	2	1	(1)	-50.0%	1	1			7	7		
Annual Performance Incentives												
Contract Labor												
Payroll Taxes									1	1		
Employee Benefits												
Cost Of Sales												
Operating Supplies/Expenses	9	7	(2)	-22.2%	15	7	(8)	-53.3%	38	38		
Insurance	7	7			7	7			29	28	(1)	-3.4%
Fees	8	3	(5)	-62.5%	9	3	(6)	-66.7%	32	32		
Rentals												
Taxes									1	1		
Utilities												
Repairs & Maintenance	1		(1)	-100.0%					3	3		
Comm.Assoc.Assess Share												
Depreciation												
Interest Expense Allocation												
Alloc. of Selling Expenses												
Alloc. of Department's Admin.												
Alloc. of Branding and Media Production	2	1	(1)	-50.0%	1	1			6	6		
Total Operating Expenses	29	19	(10)	-34.5%	33	19	(14)	-42.4%	117	116	(1)	-0.9%
Increase/(Decrease) in Net Assets from Operations	(29)	(19)	10	34.5%	(33)	(19)	14	42.4%	(117)	(116)	1	0.9%
Alloc. of Admin. Serv. Expenses	197	192	(5)	-2.5%	193	192	(1)	-0.5%	800	794	(6)	-0.8%
Non-Operating Exp./Contingencies	5		(5)	-100.0%					20	20		
Increase/(Decrease) in Net Assets	(231)	(211)	20	8.7%	(226)	(211)	15	6.6%	(937)	(930)	7	0.7%

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VILLAGE COMMUNITY ASSOCIATIONS

Increase/(Decrease) in Net Assets	Variance Amount	Variance %
Year-to-Date Actual vs. Budget	92	6.3%
This Year's Actual vs. Last Year's Actual	(88)	-6.8%
Current Estimate vs. Budget	11	0.2%

The variance in Other Income versus the prior year in the first quarter is primarily due to the collection of fees from successful covenant cases.

The variance in Fees Expenses versus the prior year in the first quarter is primarily due to legal and other fees related to the Architectural Resource Committee.

The variance in Repairs and Maintenance versus Budget in the first quarter is primarily due to the timing of repairs for village and community buildings.

VILLAGE COMMUNITY ASSOCIATIONS

For the Period Ended July 31, 2016

(\$000's)

	Year-to-Date Actual vs Budget				Year-to-Date Actual vs Actual				Current Year Actual vs Budget			
	FY 17 Budget	FY 17 Actual	Variance Amount	Variance %	FY 16 Actual	FY 17 Actual	Variance Amount	Variance %	FY 17 Budget	FY 17 Estimate	Variance Amount	Variance %
	Income:											
Annual Charge												
Tuition & Enrollment												
Memberships												
Fees												
Rental Income												
Sales												
Gain (Loss) on Fixed Asset Disposals												
Other Income		5	5	100.0%	30	5	(25)	-83.3%	5	5		100.0%
Package Plan Allocation												
Total Income		5	5	100.0%	30	5	(25)	-83.3%	5	5		100.0%
Expenses:												
Salary & Wages												
Annual Performance Incentives												
Contract Labor												
Payroll Taxes												
Employee Benefits												
Cost Of Sales												
Operating Supplies/Expenses			(1)	-100.0%	(1)	(1)						
Insurance	8	6	(2)	-25.0%	7	6	(1)	-14.3%	29	27	(2)	-6.9%
Fees	56	59	3	5.4%	31	59	28	90.3%	222	222		
Rentals												
Taxes	6	1	(5)	-83.3%	1	1			6	6		
Utilities	2	2			2	2			8	8		
Repairs & Maintenance	92	35	(57)	-62.0%	48	35	(13)	-27.1%	367	367		
Comm.Assoc.Assess Share	793	793			767	793	26	3.4%	3,173	3,173		
Depreciation	197	201	4	2.0%	188	201	13	6.9%	790	790		
Interest Expense Allocation	23	14	(9)	-39.1%	22	14	(8)	-36.4%	84	78	(6)	-7.1%
Alloc. of Selling Expenses												
Alloc. of Department's Admin.	10	9	(1)	-10.0%	9	9			40	40		
Alloc. of Branding and Media Production	61	54	(7)	-11.5%	44	54	10	22.7%	272	276	4	1.5%
Total Operating Expenses	1,248	1,173	(75)	-6.0%	1,118	1,173	55	4.9%	4,991	4,987	(4)	-0.1%
Increase/(Decrease) in												
Net Assets from Operations	(1,248)	(1,168)	80	6.4%	(1,088)	(1,168)	(80)	-7.4%	(4,991)	(4,982)	9	0.2%
Alloc. of Admin. Serv. Expenses	222	210	(12)	-5.4%	202	210	8	4.0%	891	889	(2)	-0.2%
Non-Operating Exp./Contingencies												
Increase/(Decrease) in Net Assets	(1,470)	(1,378)	92	6.3%	(1,290)	(1,378)	(88)	-6.8%	(5,882)	(5,871)	11	0.2%

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**COLUMBIA ASSOCIATION
CAPITAL BUDGET SUMMARY - \$ in 000's**

	CURRENT APPROVED BUDGET - THROUGH 7/31/2016	EXPENDITURES THROUGH 7/31/2016	YEAR TO DATE COMMITMENTS	REMAINING BALANCE
Capital Projects Approved in FY 2011-2017:				
Category I Projects	\$ 5,376	\$ 577	\$ 2,223	\$ 2,576
Category II Projects	\$ 24,204	\$ 10,166	\$ 1,947	\$ 12,091
Category III Projects	\$ 6,708	\$ 3,948	\$ 1,311	\$ 1,449
Subtotal - Capital Projects Approved in FY 2011-2017	\$ 36,288	\$ 14,691	\$ 5,481	\$ 16,116
TOTAL	\$ 36,288	\$ 14,691	\$ 5,481	\$ 16,116

Columbia Association, Inc.
Capital Budget - Current Projects
Category I, II and III Projects - Beginning FY 2011
July 31, 2016
(000's)

Capital Projects Category I, II and III Projects	Proj Code	Fiscal Year	Original Approved Budget	Current Approved Budget	Proposed Budget Revisions	Revised Budget	Expend. Through 07/31/16	Year To Date Commitment	Remain Balance	Estimated Completion Date
CATEGORY I PROJECTS										
WL-Phase I - Dredging & Sediment Eng.	RT4	2011	75	75		75	27	36	12	04/17
WL-Phase II - Dredging & Sediment Eng.	RT5	2011	100	100		100	83	7	10	04/17
Watershed Retrofit - LE-RRI-020	RU4	2011	118	348		348	50	19	279	04/17
Watershed-Jackson Pond, LR	RZ4	2013	95	95		95	21	2	72	04/17
Columbia Wide, Water Quality	SE5	2014	75	75		75	26	19	30	10/16
Maint Facility - Stormwater Detention Pond	SE6	2014	58	58		58	11	2	45	04/17
Columbia Wide Water Quality	P02-15-1	2015	75	75		75	14	3	58	04/17
Watershed Improvements Projects	P02-15-3	2015	440	440		440	149	45	246	04/17
Columbia Wide Water Quality	P02-16-1	2016	75	75		75			75	04/17
Pathway Connectivity Improvements	P02-16-2	2016	150	150		150	105	5	40	04/17
Watershed Improvements Projects	P02-16-3	2016	410	410		410	8	268	134	04/17
Going Green Energy Initiatives \$200K	GGP-16	2016								
Aqu - PL Pool LED Lighting Upgrade *	GGP-16-8	2016	12	12		12	11		1	07/16
Going Green Energy Initiatives \$200K	GGP-17	2017								
SkatePark - Parking Lot Lighting *	GGP-17-1	2017	19	19		19	17		2	07/16
CG - Interior LED Upgrade *	GGP-17-2	2017	31	31		31	31		0	07/16
OM - SFNC Parking Lot LED Upgrade	GGP-17-3	2017	13	13		13		11	2	12/16
OM - TSNC Parking Lot LED Upgrade	GGP-17-4	2017	6	6		6		5	1	12/16
Building Energy Retrofits \$200K	BER-17	2017								
LR-Stonehouse - Parking Lot LED Upgr	BER-17-1	2017	26	26		26	19		7	10/16
CG - Electrical Service Upgrade *	BER-17-2	2017	5	5		5	5		0	07/16
TSSC - Unit Heater Upgrade	BER-17-3	2017	16	16		16		14	2	10/16
TSSC - Interior LED Upgrade	BER-17-4	2017	27	27		27		24	3	12/16
SC Repairs & Splashdown Replacement	Z17-17-1	2017	2,100	2,100		2,100		1,670	430	12/17
Pathway Connectivity Improvements	P02-17-1	2017	150	150		150			150	04/17
Watershed Improvements Projects	P02-17-2	2017	70	70		70			70	04/17
WL-Maintenance Dredging Land Modif	P02-17-3	2017	1,000	1,000		1,000		93	907	04/17
Subtotal Category I			5,146	5,376	0	5,376	577	2,223	2,576	

*Proposed Capital Projects Close Outs

**Project Capitalized

Columbia Association, Inc.
Capital Budget - Current Projects
Category I, II and III Projects - Beginning FY 2011
July 31, 2016
(000's)

Capital Projects Category I, II and III Projects	Proj Code	Fiscal Year	Original Approved Budget	Current Approved Budget	Proposed Budget Revisions	Revised Budget	Expend. Through 07/31/16	Year To Date Commitment	Remain Balance	Estimated Completion Date	
CATEGORY II PROJECTS											
IT Improvements	**	DQ4	2012	1,067	1,067		1,067	963	96	8	12/16
Hobbit's Glen Clubhouse	**	CG9	2013	1,000	1,000		1,000	950	36	14	12/16
DS-Meeting Room Expansion	*	KK2	2014	170	200		200	194		6	07/16
Hickory Ridge Park, Planning, Design Headquarters Building - \$1 Million		SF7	2014	150	150		150	48	13	89	Pending
Furniture, Fixtures, Systems, Signage*		DR2	2016	865	865		865	787		78	07/16
IT - Employee Self-Service		DR3	2014	61	61		61			61	12/16
AC - Exterior Renovations		Z02-15-1	2015	180	180		180			180	Pending
Haven on the Lake	**	Z18-15-1	2015	5,219	5,219		5,219	4,945	136	138	12/16
SC - Arch, Engin & Constr Mgmt Services		Z11-15-2	2015	250	250		250	225	25	0	12/17
Tennis @ Long Reach		Z10-15-2	2015	350	350		350	298	49	3	12/17
S&F Facilities & Equipment Upgrades		SFF-15	2015	100	100		100	44	20	36	Pending
HVAC Unit Replacement-Company Wide		CAW-15	2015	200	200		200	170	12	18	12/16
Pushcart Pond Engineering		P02-15-7	2015	30	30		30			30	Pending
Hickory Ridge Park, Phase I		P02-15-8	2015	200	200		200			200	Pending
Virtual Desktop Infrastructure		A03-15-1	2015	50	50		50			50	12/16
SC - Engineering & Construction Serv		Z11-16-3	2016	150	150		150	45	105	0	12/17
SC - Engineering & Construction Serv		Z17-16-7	2016		100		100	89	11	0	12/17
TSSC - Pool Area Arch & Engineering		Z11-16-4	2016	60	60		60	12		48	12/17
CG - Roofing		Z04-16-1	2016	350	350		350	32	15	303	12/17
FHGC - Outing Pavilion		Z06-16-1	2016	50	50		50	5		45	12/17
FHGC - #12 Bridge Abutment Stabilization		Z06-16-2	2016	200	200		200	192	1	7	12/16
Horse Center - Barn Roof Replacement		Z08-16-1	2016	243	243		243	2		241	12/17
Sales & Marketing-Internal Digital Signage		M02-16-1	2016	200	200		200	83	110	7	04/17
S&F Facilities & Equip Upgrades-\$550K											
TSSC - Women's Locker Rm Renov, P*		SFF-16-1	2016	32	32		32	19		13	07/16
TSSC - Personal Training Studio, PF *		SFF-16-2	2016	32	32		32	19		13	07/16
TSSC - M/W Dryside Locker Rm Design		SFF-16-4	2016	25	25		25	18		7	12/16
TSSC - M/W Dryside Locker Rm Const		SFF-16-5	2016	250	250		250	2	193	55	12/16
CA Wide - HVAC Unit Repl - \$300K											
WL - Slayton Hse HVAC Repl Design *		CAW-16-7	2016	15	15		15	15		0	07/16
HC - Village Signs, Planning Funds		P02-16-4	2016	20	20		20			20	04/17
IT - Enterprise Network Enhancements		A03-16-1	2016	150	150		150			150	04/17
LR - Dannon Garth Pond Restoration		P02-16-5	2016	300	300		300	275	7	18	04/17
TC - Restoration of Carillon, Plan Funds		P02-16-7	2016	75	75		75	48	20	7	12/17

*Proposed Capital Projects Close Outs

**Project Capitalized

Columbia Association, Inc.
Capital Budget - Current Projects
Category I, II and III Projects - Beginning FY 2011
July 31, 2016
(000's)

Capital Projects Category I, II and III Projects	Proj Code	Fiscal Year	Original Approved Budget	Current Approved Budget	Proposed Budget Revisions	Revised Budget	Expend. Through 07/31/16	Year To Date Commitment	Remain Balance	Estimated Completion Date
TC - Signage	P02-16-8	2016	46	46		46	5		41	12/16
OSM - Equipment & Vehicles	P02-16-9	2016	515	515		515	320		195	04/17
Aqu-RH-ADA Wading Pool and Shade	Z11-17-1	2017	370	370		370	60	232	78	05/17
Archives Welcome Center Exhibit	A08-17-1	2017	35	35		35			35	04/17
AC - Architectural/Engineering	Z02-17-1	2017	200	200		200	2	191	7	12/17
CA Wide - HVAC Unit Repl - \$270K	CAW-17									
Maint Fac - Fleet Shop HVAC	CAW-17-1	2017	27	27		27		24	3	12/16
TC - Oakland Manor - HVAC Assessment	CAW-17-2	2017	30	30		30	6	18	6	12/16
WL - Slayton House - HVAC Lobby	CAW-17-3	2017	30	30		30		28	2	12/16
CG - HVAC Design, Phase II	CAW-17-4	2017	17	17		17		15	2	12/17
AC - HP4 Replacement	CAW-17-5	2017	25	25		25		9	16	06/17
CG - HVAC Projects, Phase I	Z04-17-1	2017	380	380		380	171	207	2	12/16
OSM - Equipment & Vehicles	P02-17-4	2017	335	335		335	74	43	218	04/17
FHGC - Facility Improvements, Plan Funds	Z06-17-1	2017	75	75		75	1	20	54	12/17
HGGC - Irrigation Sys - Front 9 Mainlines	Z07-17-1	2017	375	375		375		10	365	04/17
Horse Center - Barn Roof, Phase II	Z08-17-1	2017	350	350		350			350	12/17
Ice Rink - Architectural/Engineering	Z09-17-1	2017	200	200		200	2	191	7	12/17
IT Improvements, Phase I	A03-17-1	2017	150	150		150			150	12/16
LR Tennis Facility - Construction Funds	Z10-17-1	2017	8,000	8,000		8,000	44	33	7,923	12/18
LR - Waiting Spring Pond, Plan Funds	P02-17-5	2017	70	70		70			70	12/17
OM - Pushcart Pond - Construction Funds	P02-17-6	2017	300	300		300			300	12/17
Open Space - Sediment Placement Site	P02-17-7	2017	500	500		500	1	77	422	12/17
Subtotal Category II			24,074	24,204	0	24,204	10,166	1,947	12,091	

*Proposed Capital Projects Close Outs

**Project Capitalized

Columbia Association, Inc.
Capital Budget - Current Projects
Category I, II and III Projects - Beginning FY 2011
July 31, 2016
(000's)

Capital Projects Category I, II and III Projects	Proj Code	Fiscal Year	Original Approved Budget	Current Approved Budget	Proposed Budget Revisions	Revised Budget	Expend. Through 07/31/16	Year To Date Commitment	Remain Balance	Estimated Completion Date
CATEGORY III PROJECTS										
Fitness Clubs										
AC - HVAC HP-04	CT8	2013	55	55		55	8	47	0	12/16
CG - Adult Arena Renovation	Z04-16-6	2016	30	25		25	19	5	1	10/16
TSSC - RTU-13 Compressor	* Z16-16-7	2016	4	4		4			4	07/16
TSSC - RTU-5 Heat Exchanger	* Z16-16-12	2016	3	3		3			3	07/16
TSSC - RTU-8 Heat Exchanger	* Z16-16-13	2016	3	3		3			3	07/16
TSSC - RTU-10 Heat Exchanger	* Z16-16-14	2016	3	3		3			3	07/16
AC - Fitness Equipment	* Z02-16-9	2016	143	143		143	136		7	07/16
CG - General Fitness Flooring	* Z04-17-2	2017	88	88		88	49		39	07/16
AC - Therapy Pool Plaster Shell	Z02-17-2	2017	16	16		16			16	10/16
CG - Sound Panels, Cycling Studio	Z04-17-3	2017	12	12		12		4	8	10/16
CG - Carpet	* Z04-17-4	2017	10	10		10	10		0	07/16
CG - Fitness Equipment	Z04-17-5	2017	25	25		25	18	5	2	10/16
CG - Arena Stereo Upgrades	* Z04-17-6	2017	17	17		17	17		0	07/16
TSSC - Fitness On Demand	Z16-17-1	2017	10	10		10		7	3	12/16
TSSC - Real Ryder Bikes	* Z16-17-2	2017	11	11		11	10		1	07/16
AC - Studio 2 Mirrors	Z02-17-3	2017	4	4		4		4	0	10/16
AC - Personal Training Studio Flooring	Z02-17-4	2017	6	6		6			6	09/16
TSSC - Yoga Room Ceiling	Z16-17-5	2017	28	28		28		22	6	10/16
TSSC - PT Treatment Room Flooring	Z16-17-6	2017	7	7		7		4	3	10/16
TSSC - Fitness Equipment	Z16-17-7	2017	35	35		35		35	0	10/16
TSSC - Cardio Equipment	Z16-17-8	2017	72	94		94		72	22	10/16
AC - Tennis Window	Z02-17-5	2017	4	4		4		4	0	10/16
AC - Security Lockers	Z02-17-6	2017	3	3		3		3	0	10/16
Golf Courses										
HG - Pond Fountain #2	Z07-16-7	2016	6	9		9	8	1	0	10/16
HG - Flight Scope Instrument	* Z07-16-11	2016	13	13		13	12		1	07/16
HG - 48" Trim Mower	* Z07-16-12	2016	8	8		8	8		0	07/16
FH - 12' Rough Mower	* Z06-17-2	2017	65	65		65	65		0	07/16
HG - 2 Triplex Mowers	* Z07-17-2	2017	75	75		75	74		1	07/16
HG/FH - Deep Tine Aerifier	Z07-17-3	2017	43	43		43			43	12/16
HG - Driving Range Netting	Z07-17-4	2017	50	50		50			50	12/16
HG - Heavy Duty Cart	Z07-17-5	2017	23	23		23			23	12/16
HG - PTO Fertilizer Spreader	* Z07-17-6	2017	6	6		6	6		0	07/16
HG - Golf Lift	Z07-17-7	2017	8	8		8	6	2	0	12/16
HG - Monument Sign	Z07-17-8	2017	14	14		14		12	2	12/16
HG - Ice & Water Dispenser (Turnhouse)	Z07-17-9	2017	9	9		9			9	12/16

*Proposed Capital Projects Close Outs

**Project Capitalized

Columbia Association, Inc.
Capital Budget - Current Projects
Category I, II and III Projects - Beginning FY 2011
July 31, 2016
(000's)

Capital Projects Category I, II and III Projects	Proj Code	Fiscal Year	Original Approved Budget	Current Approved Budget	Proposed Budget Revisions	Revised Budget	Expend. Through 07/31/16	Year To Date Commitment	Remain Balance	Estimated Completion Date
Ice Rink										
Indoor/Outdoor Tennis										
RCHG - Roofing	*	Z10-17-2	2017	5	5		5	4	1	07/16
Aquatics										
Longfellow - Site Plan, Wading Pool/Dec	*	EC1	2014	23	23		23	19	4	07/16
Longfellow - Bathhouse Renovation	*	EC4	2014	258	258		258	246	12	07/16
KR - ADA Wading Pool Improvements	*	Z11-15-7	2015	40	40		40	37	3	07/16
Longfellow - ADA Wading Pool, Phase II		Z11-16-9	2016	70	70		70	47	14	9
DH - ADA Spa		Z11-16-14	2016	110	110		110	100	3	7
CC - Coping Stone, Tile, Skimmers		Z11-16-16	2016	49	49		49	37	12	0
Hawthorn - Plan Funds Main Pool Heater	*	Z11-16-18	2016	7	7		7	5		2
Dickinson - Water Heater	*	Z11-16-19	2016	5	5		5	5		0
MacGills Common - Water Heater	*	Z11-16-20	2016	5	5		5	4		1
LP - Pool Shell	*	Z11-16-21	2016	10	10		10	10		0
KR - Main Pool Repairs	*	Z11-17-2	2017	168	168		168	162		6
KR - ADA Wading Pool	*	Z11-17-3	2017	245	245		245	220		25
FR - Deck Drainage	*	Z11-17-4	2017	38	38		38	38		0
RH - Main Pool Repairs		Z11-17-5	2017	140	140		140	118	6	16
LP - Coping Stone, Tiles, Skimmers	*	Z11-17-6	2017	50	50		50	50		0
DH - Coping Stone, Tiles, Skimmers	*	Z11-17-7	2017	50	50		50	48		2
DG - Water Heater	*	Z11-17-10	2017	7	7		7	5		2
BW - Water Heater		Z11-17-11	2017	7	7		7		5	2
SkatePark/SportsPark										
SportsPark - Batting Cage Netting		Z15-16-1	2016	37	37		37			37
SportsPark - Waterfall Pump	*	Z15-17-1	2017	3	3		3	3		0
SportsPark - LED Restroom Fixtures		Z15-17-2	2017	3	3		3			3
Horse Center										
Barn Roof Replacement		DR9	2014	120	120		120	18	75	27
Parking Lot Paving, Phase III		Z08-15-1	2015	28	28		28	1		27

*Proposed Capital Projects Close Outs

**Project Capitalized

Columbia Association, Inc.
Capital Budget - Current Projects
Category I, II and III Projects - Beginning FY 2011
July 31, 2016
(000's)

Capital Projects Category I, II and III Projects	Proj Code	Fiscal Year	Original Approved Budget	Current Approved Budget	Proposed Budget Revisions	Revised Budget	Expend. Through 07/31/16	Year To Date Commitment	Remain Balance	Estimated Completion Date
Swim Center										
Locker Room HVAC, Planning Funds	Z17-15-7	2015	12	12		12			12	12/17
Main Pool Pump	Z17-16-4	2016	6	6		6		6	0	10/16
Piping & Backflow Preventer	Z17-16-10	2016	9	9		9			9	04/17
Program Pool - LED Lighting	Z17-16-11	2016	17	17		17		15	2	12/16
Transformer Site Lighting	Z17-16-12	2016	9	9		9			9	12/17
Electrical Toughs Upgrades	Z17-16-14	2016	36	36		36			36	10/17
Program Pool - Dive Blocks	Z17-16-15	2016	25	25		25		20	5	10/16
Dehumidification Unit Repairs	Z17-17-3	2017	25	25		25		23	2	10/16
Program Pool - Pool Plaster	Z17-17-4	2017	45	45		45		45	0	10/16
Village Community Association and Community Services Buildings and Equipment										
DS - Meeting Room, Renovations *	B08-15-21	2015	170	170		170	167		3	07/16
DS - Meeting Room, Renovations **	B08-16-1	2016	535	535		535	469	13	53	12/16
HC - Kahler Hall, RTU-06 Compressor	B08-16-7	2016	5	5		5		4	1	12/16
WL - Slayton House, Roof Ladder Modif	B08-16-9	2016	16	16		16			16	12/16
OM - SFNC Closet Doors *	B08-16-11	2016	9	9		9	8		1	07/16
HC - Kahler Hall, Small Reception Desk *	B08-16-12	2016	6	6		6	5		1	07/16
WL - Slayton House Theater HVAC	B08-17-1	2017	100	100		100		83	17	06/17
OM - THNC HVAC & Water Heater	B08-17-2	2017	23	23		23			23	03/17
OM - Other Barn Office HVAC	B08-17-3	2017	18	18		18			18	03/17
DS - Claret Hall Fireplace Replacement	B08-17-4	2017	13	13		13	4	5	4	12/16
WL - BWNC Interior Upgrades	B08-17-5	2017	45	45		45		31	14	03/17

*Proposed Capital Projects Close Outs

**Project Capitalized

Columbia Association, Inc.
Capital Budget - Current Projects
Category I, II and III Projects - Beginning FY 2011
July 31, 2016
(000's)

Capital Projects Category I, II and III Projects	Proj Code	Fiscal Year	Original Approved Budget	Current Approved Budget	Proposed Budget Revisions	Revised Budget	Expend. Through 07/31/16	Year To Date Commitment	Remain Balance	Estimated Completion Date
Open Space Facilities, Amenities and Improvements										
TC - Rockwall Structural Repairs	RY7	2012	40	275		275	152	15	108	10/17
HRVC - Planning Funds, Open Space	SB3	2013	14	14		14	6	2	6	Pending
TC - Lakefront ADA Ramp	SH6-ADA	2014	15	15		15			15	07/17
Columbia Wide - Bridge Replacement	P02-15-15	2015	280	280		280	253	9	18	10/16
OM - THNC - Plaza Renovations *	P02-15-22	2015	80	115		115	109		6	07/16
Columbia Wide - Pathways	P02-16-14	2016	450	650		650	638	12	0	10/16
Maint Facility - IT Closet HVAC	P04-16-2	2016	16	16		16	11	4	1	12/16
WL Tennis - Drainage Plan Funds	P02-16-20	2016	10	10		10	7	1	2	12/16
TC Lakefront Signage	P02-16-21	2016	30	30		30	8	18	4	04/17
RH - CG Drainage, Plan Funds	P02-16-23	2016	10	15		15	9	3	3	12/16
Maint Facility - MEP Office *	P04-16-5	2016	30	30		30	17		13	07/16
Maint Facility - Interior LED Lighting	P04-16-10	2016	40	40		40	35		5	12/16
TC - Historic Oakland Sign Improvemen*	P02-16-25	2016	3	3		3	3		0	07/16
TC - Lakefront Fountain & Plaza Plan Fds	P02-16-27	2016	30	30		30	17	4	9	12/16
Maint Facility - HVAC RTU4	P04-16-12	2016	40	40		40		34	6	12/16
Maint Facility - WorkStations Construction	P04-16-13	2016	30	30		30	18	6	6	10/16
Maint Facility - Lift	P04-16-14	2016	9	9		9		9	0	10/16
WL - Village Plaza Stair Replacement	P02-16-28	2016	115	115		115	89	1	25	09/16
WL - RB Neighborhood Sign	P02-17-8	2017	10	10		10		10	0	12/16
WL Tennis - Drainage Construction	P02-17-9	2017	84	84		84	26	47	11	12/16
WL - BWNC Drainage	P02-17-10	2017	40	40		40	31		9	12/16
Columbia Wide - Parking Lots	P02-17-11	2017	350	350		350	64	110	176	04/17
Columbia Wide - Bridge Replacement	P02-17-12	2017	225	225		225		29	196	04/17
TC - Monument Sign *	P02-17-13	2017	10	10		10	10		0	07/16
HC - Cedar Lane Pedestrian Overpass Re	P02-17-14	2017	175	175		175		145	30	10/16
HC - Athletic Club Bike Lockers	P02-17-15	2017	5	5		5	3	1	1	12/16
Columbia Wide - Ped Bridge Const Draw	P02-17-16	2017	15	15		15	2	11	2	10/16

*Proposed Capital Projects Close Outs

**Project Capitalized

Columbia Association, Inc.
Capital Budget - Current Projects
Category I, II and III Projects - Beginning FY 2011
July 31, 2016
(000's)

Capital Projects Category I, II and III Projects	Proj Code	Fiscal Year	Original Approved Budget	Current Approved Budget	Proposed Budget Revisions	Revised Budget	Expend. Through 07/31/16	Year To Date Commitment	Remain Balance	Estimated Completion Date
Administrative Services/ Building and Equipment										
Admin - HP Laserjet Network Printer	*	A03-16-3	2016	6	6		6	5	1	07/16
Company Wide Contingency 125K										
FHGC - Plan Funds, Bridge/Stream Stab		DR7	2015							
		DR7-15-3	2015	25	25		25	18	5	12/16
Company Wide Contingency 150K										
HG Turnhouse Flooring	*	DR8	2016							
		DR8-16-1	2016	10	10		10	4	6	07/16
Aqu - Clemens Crossing Pool Roof	*	DR8-16-2	2016	11	11		11	10	1	07/16
Aqu - Huntington Pool Roof	*	DR8-16-3	2016	13	13		13	11	2	07/16
Aqu - MacGills Common Pool Roof	*	DR8-16-4	2016	13	13		13	11	2	07/16
ADA Compliance Funding										
Aqu - CF Pool - ADA Improv, Bathse P	*	Z11-15-11	2015	60	60		60		60	07/16
Aqu - DH Pool - ADA Renovations		Z11-16-13	2016	85	85		85	60	8	12/16
TSSC - ADA Ramp Plan Funds		Z16-16-6	2016	10	30		30	18	7	12/16
Aqu - RH - ADA Wading Pool/Shade-Eng		Z11-16-15	2016	50	50		50	20	20	12/16
TSSC - ADA Changing Room-Pool Deck		Z16-17-3	2017	51	51		51		40	12/16
Aqu - KR Pool - ADA Lift	*	Z11-17-8	2017	3	3		3	3	0	07/16
Aqu - DH Pool - ADA Lift	*	Z11-17-9	2017	3	3		3	3	0	07/16
TSSC - ADA Ramp Construction		Z16-17-4	2017	186	186		186	1	173	12/16
Subtotal Category III				<u>6,193</u>	<u>6,708</u>	<u>0</u>	<u>6,708</u>	<u>3,948</u>	<u>1,311</u>	<u>1,449</u>
Subtotal Category I, II and III				35,413	36,288	0	36,288	14,691	5,481	16,116
Total Company Current Projects				<u>35,413</u>	<u>36,288</u>	<u>0</u>	<u>36,288</u>	<u>14,691</u>	<u>5,481</u>	<u>16,116</u>

*Proposed Capital Projects Close Outs

**Project Capitalized

Columbia Association, Inc.
Capital Budget - Closed Projects
July 31, 2016
(000's)

Capital Projects	Proj Code	Fiscal Year	Original Approved Budget	Current Approved Budget	Proposed Budget Revisions	Revised Budget	Expend. Through 07/31/16	Year To Date Commitment	Remain Balance
<u>Category I, II and III Projects</u>									
Aqu - PL Pool LED Lighting Upgrade	GGP-16-8	2016	12	12		(12)	(11)		(1)
SkatePark - Parking Lot Lighting	GGP-17-1	2017	19	19		(19)	(17)		(2)
CG - Interior LED Upgrade	GGP-17-2	2017	31	31		(31)	(31)		0
CG - Electrical Service Upgrade	BER-17-2	2017	5	5		(5)	(5)		0
DS - Meeting Room Expansion	KK2	2014	170	200		(200)	(194)		(6)
Headquarters Building	DR2	2016	865	865		(865)	(787)		(78)
TSSC - Women's Locker Rm Ren, PF	SFF-16-1	2016	32	32		(32)	(19)		(13)
TSSC - Personal Trainnig Studio, PF	SFF-16-2	2016	32	32		(32)	(19)		(13)
WL - Slayton Hse HVAC Repl Design	CAW-16-7	2016	15	15		(15)	(15)		0
TSSC - RTU-13 Compressor	Z16-16-7	2016	4	4		(4)	0		(4)
TSSC - RTU-5 Heat Exchanger	Z16-16-12	2016	3	3		(3)	0		(3)
TSSC - RTU-8 Heat Exchanger	Z16-16-13	2016	3	3		(3)	0		(3)
TSSC - RTU-10 Heat Exchanger	Z16-16-14	2016	3	3		(3)	0		(3)
AC - Fitness Equipment	Z02-16-9	2016	143	143		(143)	(136)		(7)
CG - General Fitness Flooring	Z04-17-2	2017	88	88		(88)	(49)		(39)
CG - Carpet	Z04-17-4	2017	10	10		(10)	(10)		0
CG - Arena Stereo Upgrades	Z04-17-6	2017	17	17		(17)	(17)		0
TSSC - Real Ryder Bikes	Z16-17-2	2017	11	11		(11)	(10)		(1)
HG - Flight Scope Instrument	Z07-16-11	2016	13	13		(13)	(12)		(1)
HG - 48" Trim Mower	Z07-16-12	2016	8	8		(8)	(8)		0
FH - 12' Rough Mower	Z06-17-2	2017	65	65		(65)	(65)		0
HG - 2 Triplex Mowers	Z07-17-2	2017	75	75		(75)	(74)		(1)
HG - PTO Fertilizer Spreader	Z07-17-6	2017	6	6		(6)	(6)		0
Tennis - RCHG, Roofing	Z10-17-2	2017	5	5		(5)	(4)		(1)
Aqu - LP Site Plan, Wading Pool/Deck	EC1	2014	23	23		(23)	(19)		(4)
Aqu - LP Bathhouse Renovation	EC4	2014	258	258		(258)	(246)		(12)
Aqu - KR ADA Wading Pool Improve	Z11-15-7	2015	40	40		(40)	(37)		(3)
Aqu - Hawthorn Main Pool Heater - PF	Z11-16-18	2016	7	7		(7)	(5)		(2)
Aqu - Dickinson Water Heater	Z11-16-19	2016	5	5		(5)	(5)		0
Aqu - MacGills Common Water Heater	Z11-16-20	2016	5	5		(5)	(4)		(1)
Aqu - LP Pool Shell	Z11-16-21	2016	10	10		(10)	(10)		0

Columbia Association, Inc.
Capital Budget - Closed Projects
July 31, 2016
(000's)

Capital Projects	Proj Code	Fiscal Year	Original Approved Budget	Current Approved Budget	Proposed Budget Revisions	Revised Budget	Expend. Through 07/31/16	Year To Date Commitment	Remain Balance
Aqu - KR Main Pool Repairs	Z11-17-2	2017	168	168		(168)	(162)		(6)
Aqu - KR ADA Wading Pool	Z11-17-3	2017	245	245		(245)	(220)		(25)
Aqu - FR Deck Drainage	Z11-17-4	2017	38	38		(38)	(38)		0
Aqu - LP Coping Stone, Tiles, Skimmers	Z11-17-6	2017	50	50		(50)	(50)		0
Aqu - DH Coping Stone, Tiles, Skimmers	Z11-17-7	2017	50	50		(50)	(48)		(2)
Aqu - DG Water Heater	Z11-17-10	2017	7	7		(7)	(5)		(2)
SportsPark - Waterfall Pump	Z15-17-1	2017	3	3		(3)	(3)		0
DS - Meeting Room Renovations	B08-15-21	2015	170	170		(170)	(167)		(3)
OM - SFNC Closet Doors	B08-16-11	2016	9	9		(9)	(8)		(1)
HC - Kahler Hall Small Reception Desk	B08-16-12	2016	6	6		(6)	(5)		(1)
OM - THNC Plaza Renovations	P02-15-22	2015	80	115		(115)	(109)		(6)
Maint Fac - MEP Office	P04-16-5	2016	30	30		(30)	(17)		(13)
TC - Historic Oakland Sign Improvements	P02-16-25	2016	3	3		(3)	(3)		0
TC - Monument Sign	P02-17-13	2017	10	10		(10)	(10)		0
Admin Serv - HP Laserjet Network Printer	A03-16-3	2016	6	6		(6)	(5)		(1)
HG Turnhouse Flooring	DR8-16-1	2016	10	10		(10)	(4)		(6)
Aqu - CC Pool Roof	DR8-16-2	2016	11	11		(11)	(10)		(1)
Aqu - Huntington Pool Roof	DR8-16-3	2016	13	13		(13)	(11)		(2)
Aqu - MacGills Common Pool Roof	DR8-16-4	2016	13	13		(13)	(11)		(2)
Aqu - CF Pool - ADA Improv, Bathse PF	Z11-15-11	2015	60	60		(60)	0		(60)
Aqu - KR Pool ADA Lift	Z11-17-8	2017	3	3		(3)	(3)		0
Aqu - DH Pool ADA Lift	Z11-17-9	2017	3	3		(3)	(3)		0
Total Company Closed Projects			<u>2,971</u>	<u>3,036</u>	<u>0</u>	<u>(3,036)</u>	<u>(2,707)</u>	<u>0</u>	<u>(329)</u>

THE COLUMBIA ASSOCIATION, INC.
STATUS OF CAPITAL PROJECTS OVER ONE YEAR OLD
FIRST QUARTER FY 2017
JULY 31, 2016

FACILITY	PROJECT		YEAR	CURRENT APPROVED BUDGET	REMAINING BALANCE	STATUS	ESTIMATED COMPLETION DATE
ADMINISTRATIVE SERVICES							
Administrative Services	DQ4	Information Technology Improvements	12	\$ 1,067,000	\$ 8,000	This request is for Information Technology Improvements throughout the organization. Please refer to the budget document for a more detailed explanation	12/16
Administrative Services	DR3	Information Technology - Employee Self-Service	14	\$ 61,000	\$ 61,000	A web-based tool that enables team members and team leaders to take ownership of personal information and enables team leaders to track and maintain information about their direct reports	12/16
Administrative Services	A03-15-1	Virtual Desktop Infrastructure	15	\$ 50,000	\$ 50,000	This project will provide secured desktop management from the cloud. Project was delayed as resources allocated to corporate move	12/16
Administrative Services	DR2	Headquarters Building	16	\$ 865,000	\$ 78,000	Complete	Complete
Administrative Services	A03-16-1	Enterprise Network Enhancements	16	\$ 150,000	\$ 150,000	This project is for the design and implementation of a secure and reliable network infrastructure throughout CA	4/17
Administrative Services	A03-16-3	HP Laserjet Network Printer	16	\$ 6,000	\$ 1,000	Complete	Complete
COMMUNICATIONS & MARKETING							
Sales & Marketing	M02-16-1	Internal Digital Signage	16	\$ 200,000	\$ 7,000	The digital signage project will focus on consistent and current messaging across CA facilities to team members and the public	4/17
COMMUNITY SERVICES							
Dorsey's Search	KK2	Meeting Room Expansion	14	\$ 200,000	\$ 6,000	Complete	Complete
Dorsey's Search	B08-15-21	Meeting Room Expansion	15	\$ 170,000	\$ 3,000	Complete	Complete
CA Wide - HVAC Unit Replacements	CAW-16-7	Slayton House HVAC Replacement Design	16	\$ 15,000	\$ -	Complete	Complete
Dorsey's Search	B08-16-1	Meeting Room Expansion	16	\$ 535,000	\$ 53,000	Work is now complete. Completing new punch list work from County bond release inspections. CA will release final payment when the County releases bond money	12/16
Harper's Choice	B08-16-7	Kahler Hall, RTU-06 Compressor	16	\$ 5,000	\$ 1,000	Work is now complete and the project will close pending final invoicing	12/16

THE COLUMBIA ASSOCIATION, INC.
STATUS OF CAPITAL PROJECTS OVER ONE YEAR OLD
FIRST QUARTER FY 2017
JULY 31, 2016

FACILITY	PROJECT		YEAR	CURRENT APPROVED BUDGET	REMAINING BALANCE	STATUS	ESTIMATED COMPLETION DATE
Wilde Lake	B08-16-9	Slayton House, Roof Ladder Modification	16	\$ 16,000	\$ 16,000	This project is scheduled for the fall of 2016	12/16
Oakland Mills	B08-16-11	Stevens Forest Neighborhood Center Closet Doors	16	\$ 9,000	\$ 1,000	Complete	Complete
Harper's Choice	B08-16-12	Kahler Hall, Small Reception Desk	16	\$ 6,000	\$ 1,000	Complete	Complete
OPEN SPACE AND FACILITY SERVICES							
Watershed Projects	RT4	WL Phase I, Dredging and Sediment Engineering	11	\$ 75,000	\$ 12,000	Engineering associated with Wilde Lake, Phase 1 dredging and sediment removal is currently underway	4/17
Watershed Projects	RT5	WL Phase II, Dredging and Sediment Engineering	11	\$ 100,000	\$ 10,000	Engineering associated with Wilde Lake, Phase II dredging and sediment removal is currently underway	4/17
Watershed Projects	RU4	Watershed Retrofit - LE-RR1-020	11	\$ 348,000	\$ 279,000	State and Federal permits approved, granted Site Development Plan waiver, project went out for bid in June 2015 and failed. Working with County Stormwater Division as a joint project	4/17
Town Center	RY7	Rockwall Structural Repairs	12	\$ 275,000	\$ 108,000	This project will provide for the Town Center Rock Wall. Project is 85% complete. The southern most portion delayed due to other project priorities	10/17
Watershed Projects	RZ4	Watershed - Jackson Pond	13	\$ 95,000	\$ 72,000	Stream surveyed, design complete, received MDE permit, waiting on Corps of Engineers permit	4/17
Hickory Ridge	SB3	Hickory Ridge Park, Planning Funds	13	\$ 14,000	\$ 6,000	The project is currently on hold pending further discussions with Kimco regarding long term plans for the village center	Pending
Columbia Wide	SE5	Columbia Wide Water Quality	14	\$ 75,000	\$ 30,000	These funds will be used for the Horse Center storm water management pond improvements as required by Howard County and other such water quality devices Columbia-wide	10/16
Maintenance Facility	SE6	Stormwater Detention Pond	14	\$ 58,000	\$ 45,000	Project is designed. Developers Agreement has been executed. Will go to construction once grading permit is received	4/17
Hickory Ridge	SF7	Hickory Ridge Park, Planning and Design	14	\$ 150,000	\$ 89,000	The project is currently on hold pending further discussions with Kimco regarding long term plans for the village center	Pending
Town Center	SH6-ADA	Lakefront ADA Ramp	14	\$ 15,000	\$ 15,000	This project has been delayed pending other Lakefront area planning	7/17
Columbia Wide	P02-15-1	Columbia Wide Water Quality	15	\$ 75,000	\$ 58,000	These funds will be used for pond improvements as required by Howard County and other such water quality devices Columbia-wide	4/17

THE COLUMBIA ASSOCIATION, INC.
STATUS OF CAPITAL PROJECTS OVER ONE YEAR OLD
FIRST QUARTER FY 2017
JULY 31, 2016

FACILITY	PROJECT	YEAR	CURRENT APPROVED BUDGET	REMAINING BALANCE	STATUS	ESTIMATED COMPLETION DATE
Watershed Projects	P02-15-3 Watershed Improvements Projects	15	\$ 440,000	\$ 246,000	Projects are currently underway at Phantom Court and the Dog Park	4/17
Oakland Mills	P02-15-7 Pushcart Pond, Engineering	15	\$ 30,000	\$ 30,000	This project is for engineering services required for the dredging of the Pushcart Pond. This project is on hold pending easement investigation	Pending
Hickory Ridge	P02-15-8 Hickory Ridge Park, Phase 1	15	\$ 200,000	\$ 200,000	The project is currently on hold pending further discussions with Kimco regarding long term plans for the village center	Pending
Columbia Wide	P02-15-15 Bridge Replacement	15	\$ 280,000	\$ 18,000	This project will replace 10 bridges in the open space. All 10 have been pre-fabricated, nine bridges have been replaced to date	10/16
Oakland Mills	P02-15-22 Thunder Hill Neighborhood Center, Plaza Renovations	15	\$ 115,000	\$ 6,000	Complete	Complete
Columbia Wide	P02-16-1 Columbia Wide Water Quality	16	\$ 75,000	\$ 75,000	This project will provide for pond & water quality device repair & improvement as required by Howard County inspection reports	4/17
Columbia Wide	P02-16-2 Pathway Connectivity Improvements	16	\$ 150,000	\$ 40,000	This project is intended to provide enhancements to pathway replacement such as path widening and slope reduction to improve bicycle travel and accommodate ADA standards where feasible	4/17
Watershed Projects	P02-16-3 Watershed Improvements Projects	16	\$ 410,000	\$ 134,000	Several projects are either under construction or in design including Harpers Glen and Elkhorn bioretention improvements	4/17
Going Green Energy Initiatives	GGP-16-8 Aquatics, Phelps Luck Pool LED Lighting Upgrade	16	\$ 12,000	\$ 1,000	Complete	Complete
Harper's Choice	P02-16-4 Village Signs, Planning Funds	16	\$ 20,000	\$ 20,000	Request for Proposal currently under development and design award planned for this fall	4/17
Long Reach	P02-16-5 Dannon Garth Pond Restoration	16	\$ 300,000	\$ 18,000	Dannon Garth Pond re-construction is complete and waiting on payment of final invoices. A pond recirculator is being installed to complete the water circulation plans as part of the refill operation. Replanting of wetland bench may be necessary after spring re-assessment	4/17
Town Center	P02-16-7 Restoration of Carillon, Planning Funds	16	\$ 75,000	\$ 7,000	CA staff are investigating a temporary installation for the planned 50th Columbia Birthday Anniversary	12/17
Town Center	P02-16-8 Signage	16	\$ 46,000	\$ 41,000	On hold pending development of downtown design narrative	12/16
Open Space Management	P02-16-9 Equipment & Vehicles	16	\$ 515,000	\$ 195,000	These funds provide for FY16 Open Space Vehicle & Equipment purchases	4/17
Columbia Wide	P02-16-14 Pathways	16	\$ 650,000	\$ -	This project provides for FY16 Columbia Wide Pathway Replacement. Project nearly complete and will close out upon final payments	10/16

THE COLUMBIA ASSOCIATION, INC.
STATUS OF CAPITAL PROJECTS OVER ONE YEAR OLD
FIRST QUARTER FY 2017
JULY 31, 2016

FACILITY	PROJECT		YEAR	CURRENT APPROVED BUDGET	REMAINING BALANCE	STATUS	ESTIMATED COMPLETION DATE
Maintenance Facility	P04-16-2	IT Closet HVAC	16	\$ 16,000	\$ 1,000	Work is complete and the project will close pending final invoicing	12/16
Wilde Lake	P02-16-20	Wilde Lake Tennis Drainage, Planning Funds	16	\$ 10,000	\$ 2,000	Work is complete and the project will close pending final invoicing	12/16
Town Center	P02-16-21	Lakefront Signage	16	\$ 30,000	\$ 4,000	Signage installation currently underway	4/17
River Hill	P02-16-23	Columbia Gym Drainage, Planning Funds	16	\$ 15,000	\$ 3,000	Work is complete and the project will close pending final invoicing	12/16
Maintenance Facility	P04-16-5	MEP Office	16	\$ 30,000	\$ 13,000	Complete	Complete
Maintenance Facility	P04-16-10	Interior LED Lighting	16	\$ 40,000	\$ 5,000	Work is complete and the project will close pending final invoicing	12/16
Town Center	P02-16-25	Historic Oakland Sign Improvement	16	\$ 3,000	\$ -	Complete	Complete
Town Center	P02-16-27	Lakefront Fountain and Plaza Planning Funds	16	\$ 30,000	\$ 9,000	Architectural and design work are currently underway	12/16
Maintenance Facility	P04-16-12	RTU-4 HVAC	16	\$ 40,000	\$ 6,000	Work is complete and the project will close pending final invoicing	12/16
Maintenance Facility	P04-16-13	Work Station Construction	16	\$ 30,000	\$ 6,000	Work is complete and the project will close pending final invoicing	10/16
Maintenance Facility	P04-16-14	Lift	16	\$ 9,000	\$ -	These funds provide for the purchase of an equipment lift for CA facilities	10/16
Wilde Lake	P02-16-28	Village Plaza Stair Replacement	16	\$ 115,000	\$ 25,000	Work is complete and the project will close pending final invoicing	9/16
SPORT AND FITNESS							
Hobbit's Glen Clubhouse	CG9	Clubhouse Renovation Funds	13	\$ 1,000,000	\$ 14,000	Project is largely capitalized and closed. Final release of Storm Water Management bond release is still pending and the project will be closed when completed	12/16
Athletic Club	CT8	HVAC - HP-04	13	\$ 55,000	\$ -	Engineering and design for equipment replacement are currently underway	12/16

THE COLUMBIA ASSOCIATION, INC.
STATUS OF CAPITAL PROJECTS OVER ONE YEAR OLD
FIRST QUARTER FY 2017
JULY 31, 2016

FACILITY	PROJECT	YEAR	CURRENT APPROVED BUDGET	REMAINING BALANCE	STATUS	ESTIMATED COMPLETION DATE
Aquatics	EC1 Longfellow, Site Plan Wading Pool and Deck	14	\$ 23,000	\$ 4,000	Complete	Complete
Aquatics	EC4 Longfellow, Bathhouse Renovation	14	\$ 258,000	\$ 12,000	Complete	Complete
Horse Center	DR9 Barn Roof Replacement	14	\$ 120,000	\$ 27,000	Design process is currently underway. Draft report received, and will be coordinated with longer term roofing replacement work at the Horse Center	12/17
Athletic Club	Z02-15-1 Exterior Renovations	15	\$ 180,000	\$ 180,000	Project is on hold pending work facilitated by the facility assessment survey. Completion in summer of 2017	Pending
Haven on the Lake	Z18-15-1 Construction Funds	15	\$ 5,219,000	\$ 138,000	Project is largely capitalized and closed with the exception of additional work required to finish the existing conference room space	12/16
Swim Center	Z11-15-2 Architectural, Engineering and Construction Management	15	\$ 250,000	\$ -	Design and engineering work associated with this project are ongoing	12/17
Tennis	Z10-15-2 Tennis at Long Reach Design Funds	15	\$ 350,000	\$ 3,000	Site Plans in review at the County, building plans to be completed in the fall of 2017 and submitted for permit	12/17
Sport and Fitness Division	SFF-15 Facilities and Equipment Upgrades	15	\$ 100,000	\$ 36,000	Project is on hold pending work facilitated by the facility assessment survey. Completion in summer of 2017	Pending
Company Wide	CAW-15 HVAC Unit Replacement	15	\$ 200,000	\$ 18,000	HVAC work is currently underway	12/16
Aquatics	Z11-15-7 Kendall Ridge - ADA Wading Pool Improvements	15	\$ 40,000	\$ 3,000	Complete	Complete
Company Wide Contingency	DR7-15-3 Fairway Hills Golf Course - Planning Funds Bridge/Stream Stabilization	15	\$ 25,000	\$ 2,000	Planning funds for the bridge/stream stabilization	12/16
Aquatics	Z11-15-11 Clary's Forest, ADA Improvements, Bathhouse Planning Funds	15	\$ 60,000	\$ 60,000	This project has been withdrawn since construction funds are not anticipated until FY 19	7/16
Horse Center	Z08-15-1 Parking Lot Paving, Phase III	15	\$ 28,000	\$ 27,000	Paving is scheduled to be complete in October 2016	10/16
Swim Center	Z17-15-7 Locker Room HVAC Planning Funds	15	\$ 12,000	\$ 12,000	Project is in design and planned for construction in summer of 2017	12/17
Swim Center	Z11-16-3 Engineering & Construction Services	16	\$ 150,000	\$ -	Project is in design phase and currently underway	12/17

THE COLUMBIA ASSOCIATION, INC.
STATUS OF CAPITAL PROJECTS OVER ONE YEAR OLD
FIRST QUARTER FY 2017
JULY 31, 2016

FACILITY	PROJECT		YEAR	CURRENT APPROVED BUDGET	REMAINING BALANCE	STATUS	ESTIMATED COMPLETION DATE
Swim Center	Z17-16-7	Engineering & Construction Services	16	\$ 100,000	\$ -	Project is in design phase and currently underway	12/17
Supreme Sports Club	Z11-16-4	Pool Area Architectural & Engineering	16	\$ 60,000	\$ 48,000	Architectural and design work are currently underway	12/17
Columbia Gym	Z04-16-1	Roofing	16	\$ 350,000	\$ 303,000	Specifications and design are out to bid	12/17
Fairway Hills Golf Course	Z06-16-1	Outing Pavilion	16	\$ 50,000	\$ 45,000	Design for Fairway Hills pavilion is currently underway	12/17
Fairway Hills Golf Course	Z06-16-2	#12 Bridge Abutment Stabilization	16	\$ 200,000	\$ 7,000	Bridge and abutment complete. Mat replacement still needs to be completed but we had to wait for the new lumber to season a bit before it could be installed	12/16
Horse Center	Z08-16-1	Barn Roof Replacement	16	\$ 243,000	\$ 241,000	In design	12/17
Sport & Fitness Facilities & Equipment Upgrades	SFF-16-1	Supreme Sports Club - Women's Locker Room Renovations, Planning Funds	16	\$ 32,000	\$ 13,000	Complete	Complete
Sport & Fitness Facilities & Equipment Upgrades	SFF-16-2	Supreme Sports Club - Personal Training Studio, Planning Funds	16	\$ 32,000	\$ 13,000	Complete	Complete
Sport & Fitness Facilities & Equipment Upgrades	SFF-16-4	Supreme Sports Club - Men/Womens Dryside Locker Room Design	16	\$ 25,000	\$ 7,000	On track for December, 2016 completion	12/16
Sport & Fitness Facilities & Equipment Upgrades	SFF-16-5	Supreme Sports Club - Men/Womens Dryside Locker Room Construction	16	\$ 250,000	\$ 55,000	On track for December 2016 completion	12/16
Columbia Gym	Z04-16-6	Adult Arena Renovation	16	\$ 25,000	\$ 1,000	Issues with final items received in process of being resolved	10/16
Supreme Sports Club	Z16-16-7	RTU-13 Compressor	16	\$ 4,000	\$ 4,000	Withdrawn	Complete
Supreme Sports Club	Z16-16-12	RTU-5 Heat Exchanger	16	\$ 3,000	\$ 3,000	Withdrawn	Complete
Supreme Sports Club	Z16-16-13	RTU-8 Heat Exchanger	16	\$ 3,000	\$ 3,000	Withdrawn	Complete
Supreme Sports Club	Z16-16-14	RTU-10 Heat Exchanger	16	\$ 3,000	\$ 3,000	Withdrawn	Complete

THE COLUMBIA ASSOCIATION, INC.
STATUS OF CAPITAL PROJECTS OVER ONE YEAR OLD
FIRST QUARTER FY 2017
JULY 31, 2016

FACILITY	PROJECT	YEAR	CURRENT APPROVED BUDGET	REMAINING BALANCE	STATUS	ESTIMATED COMPLETION DATE
Athletic Club	Z02-16-9 Fitness Equipment	16	\$ 143,000	\$ 7,000	Complete	Complete
Hobbit's Glen Golf Course	Z07-16-7 Pond Fountain #2	16	\$ 9,000	\$ -	Project near completion	10/16
Hobbit's Glen Golf Course	Z07-16-11 Flight Scope Instrument	16	\$ 13,000	\$ 1,000	Complete	Complete
Hobbit's Glen Golf Course	Z07-16-12 48" Trim Mower	16	\$ 8,000	\$ -	Complete	Complete
Aquatics	Z11-16-9 Longfellow - ADA Wading Pool, Phase II	16	\$ 70,000	\$ 9,000	Work is complete and the project will close pending final invoicing	10/16
Aquatics	Z11-16-14 Dorsey Hall - ADA Spa	16	\$ 110,000	\$ 7,000	Work is complete and the project will close pending final invoicing	10/16
Aquatics	Z11-16-16 Clemens Crossing - Coping Stone, Tile, Skimmers	16	\$ 49,000	\$ -	Work is complete and the project will close pending final invoicing	10/16
Aquatics	Z11-16-18 Hawthorn - Planning Funds, Main Pool Heater	16	\$ 7,000	\$ 2,000	Complete	Complete
Aquatics	Z11-16-19 Dickinson, Water Heater	16	\$ 5,000	\$ -	Complete	Complete
Aquatics	Z11-16-20 MacGills Common - Water Heater	16	\$ 5,000	\$ 1,000	Complete	Complete
Aquatics	Z11-16-21 Locust Park - Pool Shell	16	\$ 10,000	\$ -	Complete	Complete
SportsPark	Z15-16-1 Batting Cage Netting	16	\$ 37,000	\$ 37,000	On track for fall completion	12/16
Swim Center	Z17-16-4 Main Pool Pump	16	\$ 6,000	\$ -	Work is complete and the project will close pending final invoicing	10/16
Swim Center	Z17-16-10 Piping & Backflow Preventer	16	\$ 9,000	\$ 9,000	Moved to renovation Phase II	4/17
Swim Center	Z17-16-11 Program Pool - LED Lighting	16	\$ 17,000	\$ 2,000	On track for December 2016 completion	12/16

THE COLUMBIA ASSOCIATION, INC.
STATUS OF CAPITAL PROJECTS OVER ONE YEAR OLD
FIRST QUARTER FY 2017
JULY 31, 2016

FACILITY	PROJECT		YEAR	CURRENT APPROVED BUDGET	REMAINING BALANCE	STATUS	ESTIMATED COMPLETION DATE
Swim Center	Z17-16-12	Transformer Site Lighting	16	\$ 9,000	\$ 9,000	Moved to renovation Phase II	12/17
Swim Center	Z17-16-14	Electrical Toughs Upgrades	16	\$ 36,000	\$ 36,000	Moved to renovation Phase II	10/17
Swim Center	Z17-16-15	Program Pool - Dive Blocks	16	\$ 25,000	\$ 5,000	On track for December 2016 completion	10/16
Company Wide Contingency	DR8-16-1	Hobbit's Glen Turnhouse Flooring	16	\$ 10,000	\$ 6,000	Complete	Complete
Company Wide Contingency	DR8-16-2	Aquatics, Clemens Crossing Pool Roof	16	\$ 11,000	\$ 1,000	Complete	Complete
Company Wide Contingency	DR8-16-3	Aquatics, Huntington Pool Roof	16	\$ 13,000	\$ 2,000	Complete	Complete
Company Wide Contingency	DR8-16-4	Aquatics, MacGills Common Pool Roof	16	\$ 13,000	\$ 2,000	Complete	Complete
ADA Compliance Funding	Z11-16-13	Aquatics, Dorsey Hall Pool ADA Renovations	16	\$ 85,000	\$ 17,000	Work is complete and the project will close pending final invoicing	12/16
ADA Compliance Funding	Z16-16-6	Supreme Sports Club ADA Ramp, Planning Funds	16	\$ 30,000	\$ 5,000	Under construction	12/16
ADA Compliance Funding	Z11-16-15	Aquatics, River Hill Pool ADA Wading Pool, Shade Structure - Engineering	16	\$ 50,000	\$ 10,000	Construction slated for September 2016	12/16
Total				\$ 18,551,000	\$ 3,715,000		

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**COMMUNICATIONS AND MARKETING
DEPARTMENT
QUARTERLY MARKETING REPORT
FIRST QUARTER FY 2017**

Quarter 1 - Summer 2016 Communications and Marketing Update

Advertising/Promotion

- CA Membership:** has been promoted via TV ad running on various stations on Comcast including Bravo, TBS, CNN, BET, HGTV, USA, Food Network, Nickelodeon and more as well as during 50 Orioles games throughout the season; direct mail ads featuring the Yay CA! campaign, ads in the Columbia Flier, Howard County Times, Korea Times, Korea Daily, New World Times (Chinese newspaper), Maryland Public Television Guide, as well as digital ads that are running on ExploreHoward.com, BaltimoreSun.com (and their Howard County daily email news update) and CountySportsZone.com as well as various other websites that include local media and those that are sports- and fitness-related.
- Special sections:** An ad from CA honoring our partnership with the Howard County Chamber of Commerce ran in the May 2016 Business Monthly's Salute to the Chamber issue and in the 2016 Howard County Physician's Directory an ad ran for CA's My Baby & Me program.
- Golf:** Fairway Hills promotion ran on Living Social in May and June; golf commercial featuring Hobbit's Glen and Fairway Hills aired and continues to air through December on the Golf Channel, ESPN and TNT. The same video is the pre-roll video on Xfinity.com; FoxNews.com; CNBC.com; CNN.com and other websites during the same time period.
- Pools and Aqua Fitness:** were promoted in the June 2016 MPT Program Guide.
- Haven on the Lake:** Howard Magazine articles, Harris Teeter pharmacy bags, outdoor community yoga ad in CA Today, Howard County Welcome to our Neighborhood Guide, Maryland Public Television TV ads and Howard County Tourism site, as well as ads on Haven's social media sites.
- Mall signage** has featured Pools and Swim Center, Columbia SportsPark, and CA summer events.
- Columbia Flier Front Page Sticky Notes:** Outdoor Pool/Swim center memberships, May 26 and Open House event June 16.
- Merriweather Concerts TV Commercial:** The same TV commercial airing on Comcast displayed on the Jumbotron during concerts this summer and during the Merryland Music Fest held on July 9 and July 10.

Email broadcast:

- ESPN 980 Email broadcast:** A digital ad for golf and golf memberships was featured in the NFL Draft Grades and Coverage email broadcast that went out after the 2016 NFL Draft to their list of subscribers.
- In May we sent 32 email broadcasts for CA; in June we sent 16 and in July 19 were sent. May was unusually high due to additional communications from School Age Services, IEMP, events.
- Haven on the Lake:** Standalone emails sent for Haven on the Lake include yoga with music yoga at the mall, salt room alert, Pilates members' special offer, newsletters.
- Corporate quarterly eNewsletter:** A quarterly email was sent to businesses to promote renting all or part of various CA facilities for employee and group events.

Press/Media Activity:

High profile coverage May - July included a story in the Baltimore Sun and Columbia Flier on outdoor movies that highlighted CA's Lakefront Summer Festival; an extended feature in Business Monthly that is part 1 of 12 of a spotlight on Columbia's 50th birthday; continuing articles and photo albums of the Columbia Neighborhood Swim League; a Columbia Flier article on CA's new membership structure; a Her Mind Magazine article on the PALS program and the partnership with CA and the Howard County Government; and a Columbia Flier article about the annual student/faculty exhibition at Columbia Art Center. The C&M team worked extensively with the Columbia Flier and Baltimore Sun regarding an article they posted about the new membership structure.

Social Media:

- Haven blog and social media** –blog posts promoting classes at Haven; social media postings related to wellness tactics, new instructor, workshops and new programs/classes.
- CA social media** – posts that received the most likes/shares were related to an article on diversity in Columbia, the bronze award for being a bike-friendly community, pools opening, and Niche.com ranking of Columbia as one of best 200 cities in which to live.

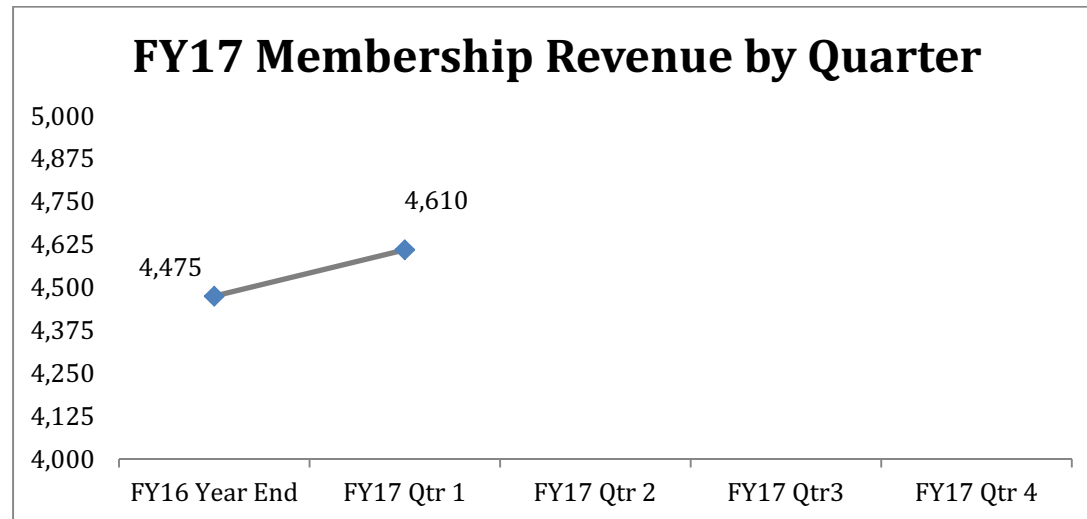
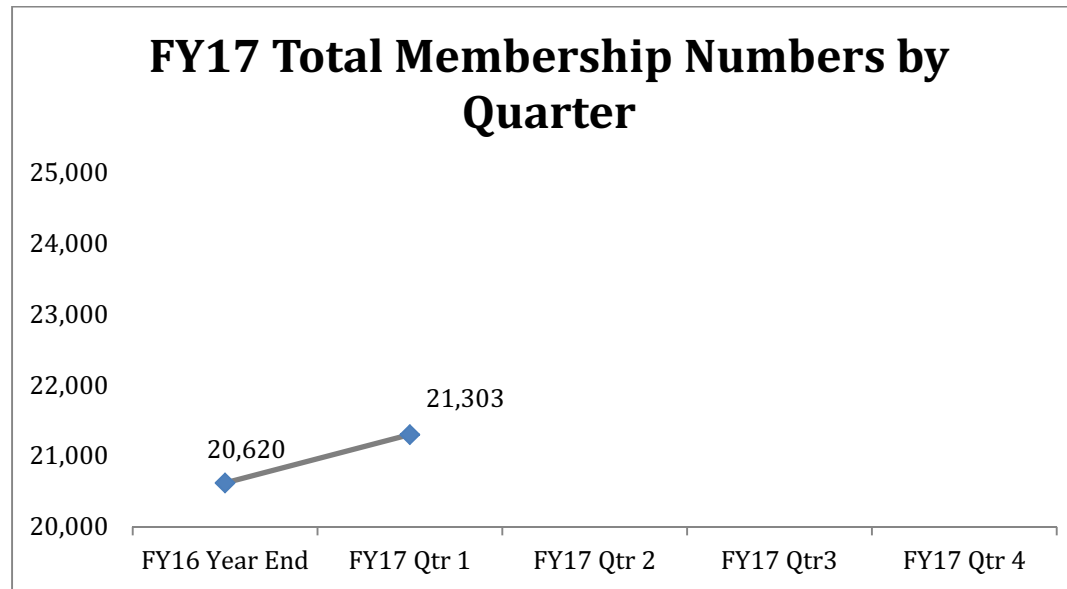
Website:

Traffic to the CA website spiked to over 110,00 visits in July; 60,000 of those were unique visitors. This is the most traffic the site has received in any past month/year.

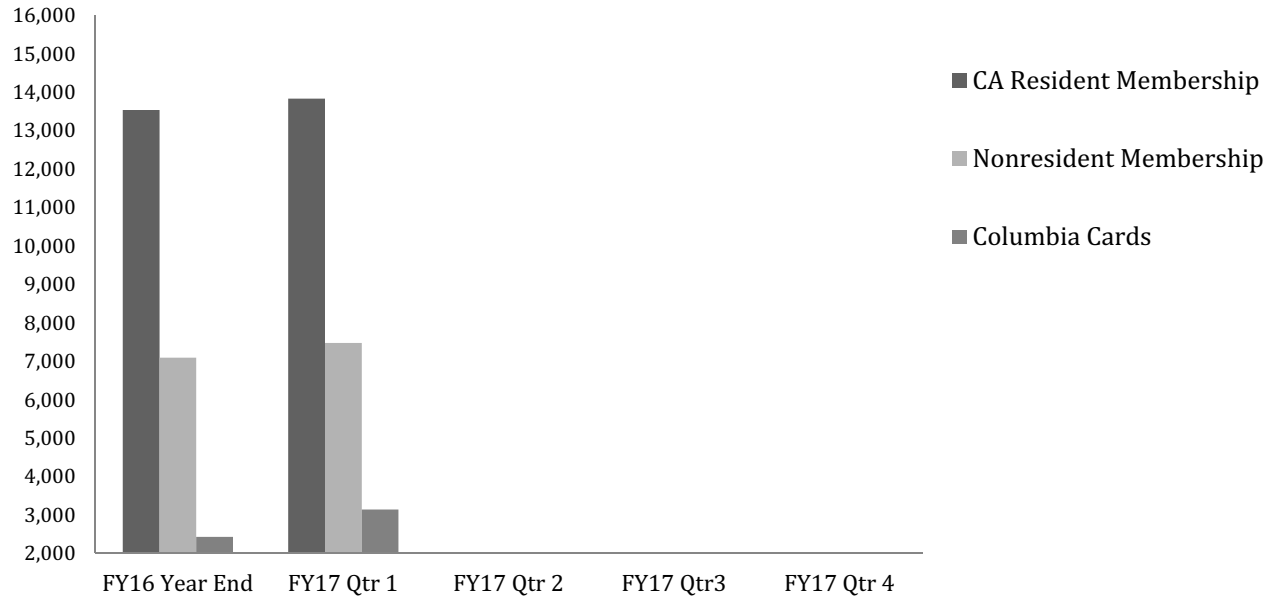
Other

- CA's Annual Report was mailed in early July to all Columbia residents living on CA-assessed property.
- Dog Day was cancelled, as it was rained out on the rain date as well as the original date.
- Kids Day saw traffic of nearly 1,800 parents and children.

FY 17 Total Membership Numbers and Revenue for the Three Months Ending July 31, 2016



Detailed Membership Data CA Resident/Non-Resident and Columbia Cards by Quarter



	CA Resident Membership	Non-Resident Membership	Total Memberships	Columbia Cards
FY16 Year End	13,532	7,088	20,620	2,590
FY17 Qtr 1	13,830	7,473	21,303	3,140
FY17 Qtr2			-	
FY17 Qtr 3			-	
FY17 Qtr 4			-	

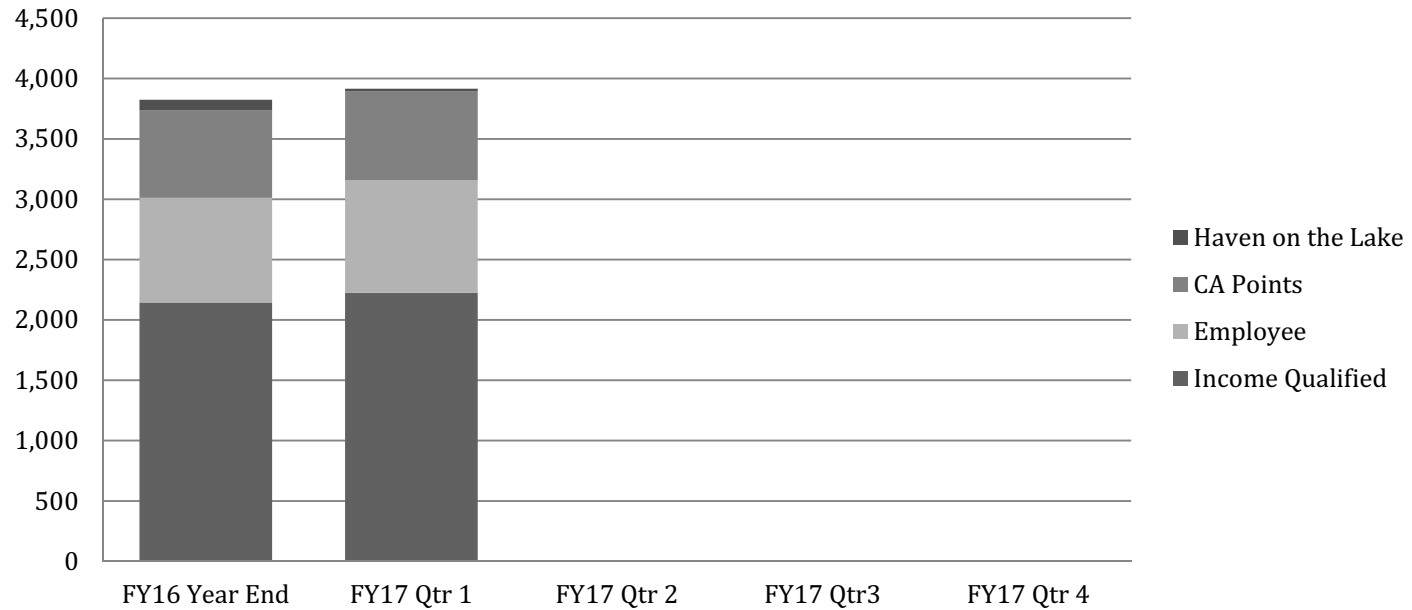
FY 17 Membership Plan Detail

	FY 16 Year End	FY 17 Qtr 1	FY 17 Qtr 2	FY 17 Qtr 3	FY 17 Qtr 4	Incr/(Decr) FY16 Year End to FY 17 Qtr 1
Package Plan/Plus	16,110	16,141				31
Outdoor Pool/Swim Center	2,669	3,289				620
Supreme Sports Club	483	483				-
Columbia Gym	321	333				12
Athletic Club	274	274				-
Golf (Daily- HG and FH)	270	266				(4)
Tennis	189	196				7
Women's Gym	8	8				-
Haven on the Lake*	296	313				17
Total Memberships	20,620	21,303	-	-	-	683
Columbia Cards	2,590	3,140				550

The increase in Outdoor Pool/Swim Center memberships corresponds with the summer season.

*To avoid overstating the total number of existing memberships, 1,404 Haven on the Lake memberships that are attached to existing memberships have not been included in this detail.

Discounted or Free Memberships - CA Points, Employee Memberships, Income Qualified Memberships and Haven on the Lake Memberships



FY16 Year End/FY17	Income Qualified	Employee	CA Points	Haven on the Lake
FY16 Year End	2,145	867	723	89
FY17 Qtr 1	2,225	931	740	20
FY17 Qtr 2				
FY17 Qtr 3				
FY17 Qtr 4				

COLUMBIA ASSOCIATION, INC.
VENDOR REPORT
PAYMENTS IN EXCESS OF \$25,000
July 31, 2016

The following schedule reflects the cumulative amount paid year to date to individual vendors of \$25,000 or more through July 31, 2016. In a number of instances the cumulative total was the result of several smaller purchases. Any first quarter purchase exceptions are included in the "Purchase Orders Approved with Exceptions" report for the first quarter.

The schedule excludes payments made to governmental authorities (e.g. taxes, permits), and grants approved in the annual budget (e.g. Village Associations, the Columbia Foundation, etc.).

VENDOR	CUMULATIVE AMOUNT PAID	DESCRIPTION
Amato Industries	31,002	Pool Chemicals
ASU Commercial Cleaning	77,357	Janitorial Services - Columbia Gym, Athletic Club, Hobbits Glen
Autlex Electric	170,066	Electrical work - various facilities
Aztech Datasystems, Inc.	25,150	Software upgrades - Village Community Associations
Bank of America	385,765	Procurement card transactions
Barton Malow Company	88,810	Swim Center Construction Management Services
Bayland Consultants & Design	29,300	Engineering and Design Services Lake Sediment Management Plans
Baystate Pool Supplies	32,305	Pool Supplies
BGE	247,649	Utility Provider - Electricity/Natural Gas
Brinton Building Services, Inc.	133,815	Construction Services multiple locations
Chrysalis	77,384	Printing Services
Clover Acquisitions, LLC	307,284	Haven on the Lake lease payments
Continental Pools, Inc.	134,393	River Hill Pool Repair, Drain, clean outdoor pools
Crawford Advisors, LLC	861,658	Employee insurance premiums and broker fees
Cushman & Wakefield	36,609	Office relocation services
CWPS, Inc.	104,459	Unified communication upgrade
DG Solar Lessee II, LLC	108,994	Solar Energy
DLA Piper US LLP	120,596	Legal services
DLL Finance LLC	34,630	Golf Cart Lease
Environmental Maintenance	163,167	Landscaping Services including mowing/trimming
Eplus Technology, Inc.	72,979	Digital Signage
Expense Reduction Analysts	49,000	Merchant Card Fee Services
Fidelity Investments	691,584	Quarterly 401 k plan contributions
FP 6310 Hillside Center, LLC	173,161	Headquarters building lease
Fresh Look	35,093	Painting Services- various facilities
Gaudreau, Inc.	35,429	Architectural services - facility assessments
Greenlink, Inc.	39,879	Faulkner Ridge Pool Drainage
GTM Architects	58,626	Architectural Services Long Reach Tennis Club
Harford Alarm	25,995	Security System Upgrades and Monitoring Services
Hometown Landscape & Lawn	85,690	Slayton House Exterior Plaza Renovation
IBM	33,180	Learning Management system fees
Infor (US), Inc.	29,559	Lawson software maintenance
IPC USA	55,268	Supply of Diesel Fuel & Gasoline

COLUMBIA ASSOCIATION, INC.
VENDOR REPORT
PAYMENTS IN EXCESS OF \$25,000
July 31, 2016

Joseph Heil Company, Inc.	42,715	Bryant Woods Neighborhood Center Drainage Repair
KCI Technologies, Inc.	102,913	Engineering services - dam inspections
Laurel Sand & Gravel, Inc.	60,888	Asphalt products
Lewis Contractors	35,145	Construction Services - multiple locations
Life Fitness, Inc.	124,415	Fitness Equipment and Repair
Lloyd Plumbing Corporation	34,708	Plumbing services - various facilities
Machado Construction Co., Inc.	37,863	Concrete services including sidewalk repair
Marsh USA, Inc.	461,471	Commercial insurance premiums and broker fees
Members Today	62,751	Direct Mail Services for Marketing and Communications
Moody Nolan	89,891	Architectural services - Swim Center
National Supply Co., Inc.	68,618	Janitorial Supplies
NJR & Associates, LLC	41,170	Boundary Survey Services
NVBlu, Inc.	230,811	Kendall Ridge pool renovations
One Beat CPR Learning Ctr I	67,165	Automated External Defibrillator
Paetec	76,875	Telephone and Internet Services
Paradise Events	31,000	Entertainment services - Columbia International Day and SAS programs
Patrice Milani Exercise Equipment	30,222	Repair and maintenance to fitness equipment
Pearl Pool Renovation	109,470	Outdoor Pool Renovations - Various Pools
Precor Incorporated	29,974	Fitness Equipment
Redmiles Services, Inc.	85,284	Tree removal and trimming
S&K Roofing, siding & Windows	32,914	Roof repair multiple facilities
Seasonair, Inc.	40,000	HVAC units -- Columbia Gym
Shapiro & Duncan, Inc.	116,669	HVAC repair and maintenance - various facilities
Sysco Baltimore	33,460	Food for resale - Swim Center, and SAS program foods
The Baltimore Sun	91,068	Advertising and recruiting
The Village in Howard, Inc.	25,000	Grant
Thorn Technologies	94,943	Website Design and Development
Turf Equipment & Supply, Inc.	83,419	TORO equipment and repair parts
Verizon	29,053	Local telephone service provider
Village Gardeners, Inc.	39,825	Columbia rain gardens
W.B. Mason Company, Inc.	42,705	Office Supplies
Total	7,008,241	

**THE COLUMBIA ASSOCIATION, INC.
PURCHASES APPROVED WITH EXCEPTIONS DURING THE
FIRST QUARTER OF FY 17
July 31, 2016**

VENDOR	DEPARTMENTS/ CAPITAL PROJECT	EXCEPTION AMOUNT	EXCEPTION JUSTIFICATION
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EMERGENCY PURCHASES			
-			

OTHER EXCEPTIONS			
ASU Commercial Cleaning	Hobbit's Glen Golf Club	22,000.00	Additional janitorial services were requested due to favorable weather in the off-season.
Baltimore Canvas	Aquatics	18,424.00	Several outdoor pools experienced damage to canopies, awnings and sunbrellas as a result of severe winds.
HP Electronics	Columbia Gym	18,000.00	Upgrade of stereo equipment in the adult and youth arenas during annual shutdown.
RPI Consultants	Information Technology	25,000.00	Infor/Lawson consulting services for upgrade to Version 10 and migration to the new cloud environment.
Corporate Image Promotions	School Age Services	\$16,225.00	Purchase of "Earn a Patch" system to focus on social-emotional development of children in the school age services program.
Total Other Exceptions		\$99,649.00	

THE COLUMBIA ASSOCIATION, INC.
PURCHASES APPROVED WITH EXCEPTIONS DURING THE
FIRST QUARTER OF FY 17
July 31, 2016

SUMMARY

	Number of Purchase Orders	Dollar Amount of Purchase Orders
Purchase Orders Approved by the Board with Exceptions	<u>0</u>	<u>\$0.00</u>
Percentage of Purchase Orders Approved by the Board During the Quarter	<u>0.00%</u>	<u>0.0%</u>
Other Purchase Orders Approved with Exceptions During the Quarter	<u>5</u>	<u>\$99,649.00</u>
Percentage of Other Purchase Orders Approved During the Quarter	<u>0.5%</u>	<u>0.5%</u>
Total Purchase Orders Approved with Exceptions During the Quarter	<u>5</u>	<u>99,649.00</u>
Percentage of Total Purchase Orders Approved During the Quarter	<u>0.5%</u>	<u>0.5%</u>
Total Purchase Orders Approved During the Quarter	<u>1,044</u>	<u>\$18,758,387.00</u>

Total paid to Minority Business Enterprises through first quarter FY 17 \$207,974 = 4.2%

Total paid to Local Businesses through first quarter FY 17 \$1617589 = 32.9%

Severance Agreements for the Quarter Ended July 31, 2016

Severance Agreements	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total Terminations	FY 17 Actual Amount
Total Terminations	68	-	-	-	68	
Voluntary	57	-	-	-	57	
Involuntary	11	-	-	-	11	
No Severance	67	-	-	-	67	
Severance	\$ 30,908.00 *	\$ -	\$ -	\$ -	-	\$30,908.00

* One separation agreement.

